

In fiscal year 2017, Port Tampa Bay set record with \$55.4 million in operating revenue

Revenue solely generated by port operations, not property tax revenue or grants

The Port handled nearly 15 million tons of commodities like petroleum, cement, phosphate, steel and aggregate materials such as limestone

The Port has lowered its property tax by more than 31 percent

This reflects a goal of selfgenerating operating revenue enough that the port eventually levies a property tax rate of zero and uses no county taxpayer money at all

Going Bananas!

More than two decades after bananas arrived on shore, bananas are back at Port Tampa Bay

More than 3,900 pallets of Chiquita bananas from Ecuador arrived in February at the new Port Logistics Refrigerated Services warehouse

It was the first shipment of perishable products to the 135,000-square-foot refrigerated warehouse, which was built on Hookers Point specifically to attract shippers of fruit and other cargo requiring cold storage



Port Logistics Refrigerated Services

Port logistics Refrigerated Services is Port Tampa Bay's newest tenant and the operator of a new state of the art 135,000 SF refrigerated warehouse.

The new PLRS facility has its own adjacent deep-water berth, 6348 racked pallet positions, on-site fumigation facilities, and inspection areas for Customs & Border Protection and the US Department of Agriculture and a lab

It is located next to the Port's container terminal which was recently upgraded with post-Panamax gantry capacity.



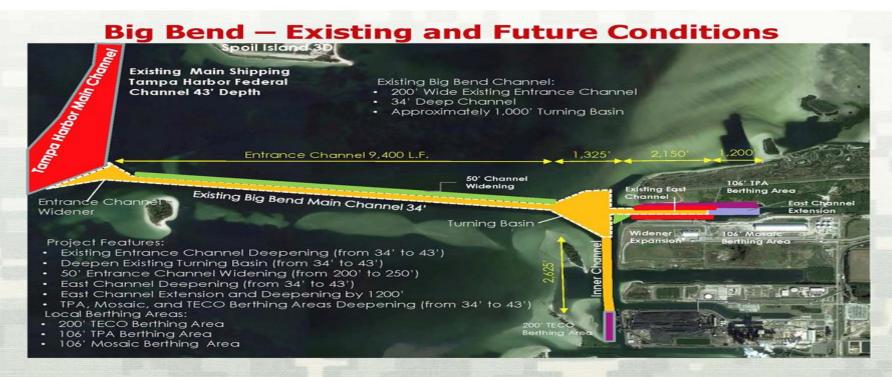
Big Bend Channel Project

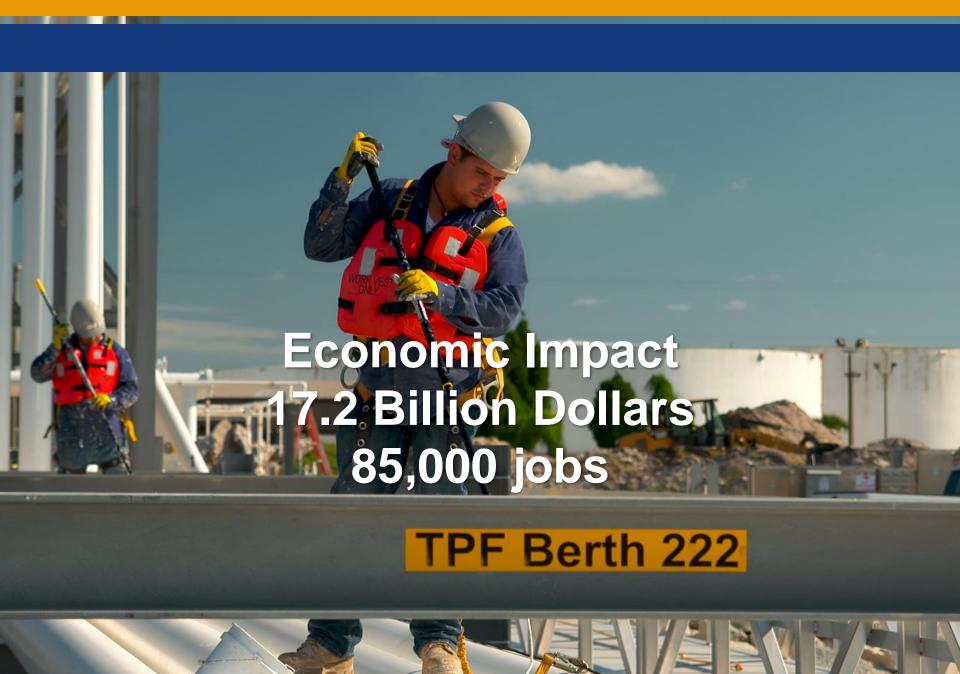
Big Bend Channel project is a P5 (Federal; State; TECO; MOSAIC; Port Tampa Bay)

Channel widening and deepening project

Project is estimated at \$60 million. The channel will be deepened from 34ft. to 43ft. and widened from 150ft to 200ft

The Port is completing the second berth at Port Redwing and has completed major road and rail work. Expected to be awarded this summer and to be completed within 18 months from award







Business Growth and Diversity













Cruise

Break Bulk

Containers

Dry Bulk

Liquid Bulk

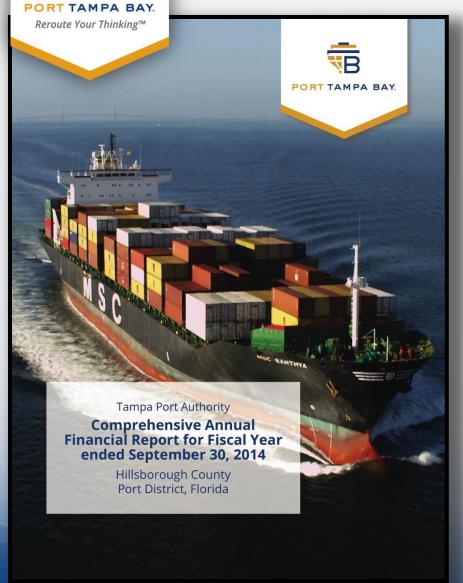
RoRo







Superior Financial Investment & Management













Channelside District Vision





Channelside District Vision

MASTERPLAN



Generational Impact Projects



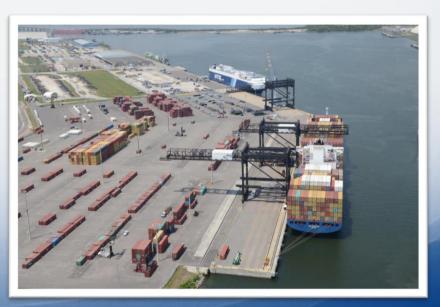
Land Development - Eastport



Gateway Rail



Auto Terminal - AMPORTS



Container Terminal Expansion





Environmental Projects





Bullish on the Future

- Largest Port tonnage and land (over 5,000 acre complex)
- Proximity to largest and fastest growing Florida region (Central FL)
- Florida growth 3rd largest (pop)
- Newly expanding Panama Canal
- Cranes and Infrastructure
- Financial Management and Investment returns
- Aggressive Business Development
- Telling our story Brand Management
- Generational Impact Projects creating sustainable, high wage jobs



THANK YOU!





