If you are a Pinellas County resident, for how long?

## **Profile**

Begin by inserting your email address. If you have an existing account, a message will be delivered to the email address on file. Please use a single email address throughout your experience with the Pinellas Boards, Councils, and Committees application. For specific instructions, visit <a href="https://www.pinellascounty.org/boards/applicants.htm">www.pinellascounty.org/boards/applicants.htm</a>.

Submit Date: Apr 04, 2017

Mrs.				
Prefix				
Deborah	A.	Passerini		
First Name	Middle Initial	Last Name		
debbie.passerini@goodwill-sun	coast.com			
Email Address				
19003 Rustic Woods Trail				
Street Address			Suite or Apt	
Odessa			FL	33556
City			State	Postal Code
Mobile: (813) 918-7994	Rueineee:	(727) 523-1512		
Primary Phone	Alternate Phone	. ,		
Goodwill Industries-Suncoast,				
Inc.	President/	Chief Executive Officer		
Employer	Job Title			
Human Services Occupation				
Which Boards would you like	ce to apply for	?		
Worknet Pinellas Board d/b/a C	areerSource Bo	ard of Directors: Submitte	54	
Tronata Board and a	a. 001 00 a. 00 Box	ara or Birostoro. Gabrilla	,	
Are you currently a Pinellas	County reside	ent?		
○ Yes ⊙ No				
Worked in Pinellas for 40 years	,			
but reside in Hillsborough Coun				

Deborah A. Passerini Page 1 of 5

Are you registered to vote in Pinellas County?
o Yes ⊙ No
Are you currently serving on any Pinellas County boards, councils, or committees?
o Yes ⊙ No
If you are currently serving on any Pinellas County boards, councils, or committees, please name.
Currently serve on the WorkNet Pinellas/Career Source One Stop Committee
Do you have or hold any employment or contractual relationship with any business or any agency which is subject to the regulation of or is doing business with Pinellas County?
o Yes ⊙ No
If you have or hold any employment or contractual relationship with any business or any agency which is subject to the regulation of or is doing business with Pinellas County, please explain.
Goodwill has a small contract with the State of Florida through which the Circuit Court in Pinellas County refers first time substance abuse offenders for a residential treatment program via a prision diversion program.
Do you serve on any state, regional or local government boards, councils or committees?
o Yes ⊙ No
If you serve on any state, regional or local government boards, councils or committees, please explain.
Are you current with all taxes and any other financial obligations?
⊙ Yes ○ No

Deborah A. Passerini Page 2 of 5

If you are not current with all taxes and any other financial obligations, please explain.

Have you been convicted of a Public Entity Crime? Public entity crime is defined by Florida Statute, sec. 287.133 as a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid, proposal, reply, or contract for goods or services, any lease for real property, or any contract for the construction or repair of a public building or public work, involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.

indus, there, bribery, condition, racketeering, conspiracy, or material inisrepresentation.
If you have been convicted of a Public Entity Crime, please explain.
Have you been convicted of a financial felony?
○ Yes      ○ No
If you have been convicted of a financial felony, please explain.
Have you ever been convicted of a crime against children or seniors?
○ Yes    ○ No
If you have ever been convicted of a crime against children or seniors, please explain.
Are you currently, or have you ever sued Pinellas County?

If you currently, or have ever sued Pinellas County, please explain.

○ Yes ⊙ No

Deborah A. Passerini Page 3 of 5

Have you ever been arrested, charged, or indicted for violation of any federal, state, county, or municipal law, regulation or ordinance? (Exclude traffic violations for which a fine or civil penalty of \$150 or less was paid)

○ Yes 
 ○ No

If you have ever been arrested, charged, or indicted for violation of any federal, state, county, or municipal law, regulation or ordinance, please explain.

## **Interests & Experiences**

State your background, including your education, work experience, civic or community organization memberships and positions, and any professional licenses or memberships, and explain how this applies to the function of the board, council or committee.

Forty years of providing vocational services to people with diverse needs in Pinellas Coutny provides a background that will be of benefit to Career Source, the county's workforce board. I have provided direct services, developed service programs, supervised and managed services and am currently President/CEO of Goodwill Industries-Suncoast, Inc. a large social enterprise that delivers mission driven services to 70,000 people annually through contracts on the state and federal level; the organization also provides self-funded services and employment options to people with many different needs through a donations-driven retail sales business. In addition to my MEd in Counseling and Human Services, from Boston University, I am a Certified Rehabilitation Counselor.

Upload a Resume

# **Demographics**

Deborah A. Passerini Page 4 of 5

Ethnicity
▼ Caucasian/Non-Hispanic
Political Party
☐ Democrat
☐ Republican
☐ Libertarian
Independent
□ Other
☐ Prefer Not to Say
Gender
<b>▼</b> Female
08/24/1953
Date of Birth
The Pinellas County Commission strives to promote diversity and provide reasonable accommodations for individuals with disabilities. If you are requesting accommodation, please indicate below:
None at this time.
I understand the responsibilities and commitment of time associated with an appointment to a Pinellas County board, council or committee.
✓ I Agree *

Deborah A. Passerini Page 5 of 5

#### Deborah A. Passerini

Debbie.Passerini@goodwill-suncoast.com

#### **EDUCATION**

Executive Scholars' Program

Certificate of Professional Achievement in Nonprofit Management
Northwestern University/Kellogg School of Management/
Center for Nonprofit Management

Leadership Institute-Executive Development Program Goodwill Industries International, Inc.

Masters of Education in Counseling and Human Services
Boston University

Bachelor of Arts Psychology/Sociology Graduation with High Distinction George Mason University

#### PROFESSIONAL EXPERIENCE

#### President/Chief Executive Officer

2013 to Present

Goodwill Industries-Suncoast, Inc. St. Petersburg, Florida

### **Primary Responsibilities**

- Leads a large social enterprise comprised of seven not for profit corporations with consolidated revenues of \$70 million with multiple business lines, 1,200 employees in numerous locations throughout a 10-county area in west central Florida.
- Delivers mission driven services to 70,000 people annually; responsible for corporate compliance for multiple contracts on local, state and federal levels.
- Leads a donations-driven retail sales business that generates \$51 million in revenue through over 2.2 million transactions to support employment and service options for people with many different needs.

#### **Executive Vice President/Chief Operating Officer**

2008 to 2012

Goodwill Industries-Suncoast, Inc.

#### **Primary Responsibilities**

- Operated seven corporations with revenues totaling \$59 million with multiple business lines, 1, 000 employees and numerous locations.
- Worked with multiple boards and committees.
- Operated the organization's two core businesses: mission services and retail.
- Administered IT and loss prevention.
- Led strategic planning initiatives including service and retail expansion.
- Selected and negotiated property for purchase or lease.

## **Vice President for Operations**

2001 to 2007

Goodwill Industries-Suncoast, Inc.

#### **Primary Responsibilities**

> Operated the organization's two primary core businesses: human services and the acquisition and sale of donated goods; responsible for \$45 million in revenue and 1,000 employees.

- Administration of a diverse human services operation providing
  - workforce services (Workforce Investment Act, Welfare Transition, Food Stamp Employment and Training, Youth training and employment),
  - offender reentry (residential and outpatient including substance abuse treatment),
  - vocational services (career assessment and planning, job coaching and placement),
  - services for adults with developmental disabilities (supported employment, day training)
  - NISH/AbilityOne contract services to employ people with severe disabilities,
  - temporary employment services, and
  - housing services.
- Reported to multiple boards.

#### **Vice President for Human Services**

1986 to 2001

Goodwill Industries-Suncoast, Inc.

#### **Primary Responsibilities**

- Expansion and administration of mission services with revenues totaling up to \$19 million.
- Primary services included
  - welfare-to-work;
  - one stop operation;
  - community corrections services to state and federal offenders;
  - HUD 811 and 202 housing for people with physical disabilities and the elderly;
  - vocational services to people with disabling and disadvantaging conditions to include career assessment and planning, job coaching and placement;
  - work activities, supported employment and comprehensive 24-hour behavior management for dual diagnosed adults with severe behavior problems and developmental disabilities.
  - Included operation of approximately 40 separate contracts with multiple funding sources.
  - Staff numbered approximately 250 with an annual operating budget up to \$19 million.
  - Reported directly to the Chief Executive Officer and to the Board of Directors as requested.

## **Director of Rehabilitation**

1981 - 1986

Goodwill Industries-Suncoast, Inc.

### PROFESSIONAL CERTIFICATIONS

Certified Rehabilitation Counselor #32013 Commission on Rehabilitation Counselor Certification

> Certified Financial Planner #31333 National Center for Housing Management

## **Profile**

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Submit Date: May 08, 2017

Mr.				
Prefix	_			
Samuel	Α	Kolapo		
First Name	Middle Initial	Last Name		
kolapo.samuel@jobcorps.org				
Email Address				
500 22nd Street South				
Street Address			Suite or Apt	
St Petersburg			FL	33712
City			State	Postal Code
Home: (352) 213-8115	Home: (50	05) 288-7990		
Primary Phone	Alternate Phone	33) 200-7 990		
Pinellas County Job Corps Center	Center Dir	ector		
Employer	Job Title			
Center Director				
Occupation				
Which Boards would you like	to apply for	?		
Worknet Pinellas Board d/b/a Car	eerSource Bo	ard of Directors: Su	bmitted	
Are you currently a Pinellas C	county reside	ent?		
⊙ Yes ⊙ No				
4 Months				
If you are a Pinellas County resident, for how long?				

Samuel A Kolapo Page 1 of 5

Are you registered to vote in Pinellas County?
⊙ Yes ○ No
Are you currently serving on any Pinellas County boards, councils, or committees?
C Yes ⊙ No
If you are currently serving on any Pinellas County boards, councils, or committees, please name.
N/A
Do you have or hold any employment or contractual relationship with any business or any agency which is subject to the regulation of or is doing business with Pinellas County?
C Yes ⊙ No
If you have or hold any employment or contractual relationship with any business or any agency which is subject to the regulation of or is doing business with Pinellas County, please explain.
N/A
Do you serve on any state, regional or local government boards, councils or committees?
C Yes    No
If you serve on any state, regional or local government boards, councils or committees, please explain.
N/A
Are you current with all taxes and any other financial obligations?
⊙ Yes ⊙ No

Samuel A Kolapo Page 2 of 5

Have you been convicted of a Public Entity Crime? Public entity crime is defined by Florida Statute, sec. 287.133 as a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid, proposal, reply, or contract for goods or services, any lease for real property, or any contract for the construction or repair of a public building or public work, involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation. O Yes O No If you have been convicted of a Public Entity Crime, please explain. N/A Have you been convicted of a financial felony? ○ Yes ○ No If you have been convicted of a financial felony, please explain. N/A Have you ever been convicted of a crime against children or seniors? ○ Yes ○ No If you have ever been convicted of a crime against children or seniors, please explain. N/A Are you currently, or have you ever sued Pinellas County? ○ Yes ○ No If you currently, or have ever sued Pinellas County, please explain. N/A

If you are not current with all taxes and any other financial obligations, please explain.

N/A

Samuel A Kolapo Page 3 of 5

Have you ever been arrested, charged, or indicted for violation of any federal, state, county,
or municipal law, regulation or ordinance? (Exclude traffic violations for which a fine or civil
penalty of \$150 or less was paid)

O Yes O No

If you have ever been arrested, charged, or indicted for violation of any federal, state, county, or municipal law, regulation or ordinance, please explain.

N/A

## **Interests & Experiences**

State your background, including your education, work experience, civic or community organization memberships and positions, and any professional licenses or memberships, and explain how this applies to the function of the board, council or committee.

Master Degree in Industrial Education - University of North Florida, Jacksonville, FL 27 years of experience as Center Director of Job Corps Center ( 5 States) working with youths ages 16-24 Member of Chamber of Commerce, Rotary Club, Served on the Youth Council and Workforce Council at Bamberg, SC, Gulfport MS, Albuquerque, NM, Little Rock, AR and Gainesville, FL

Upload a Resume

# **Demographics**

Samuel A Kolapo Page 4 of 5

Ethnicity
African American
Political Party
☐ Democrat
□ Republican
☐ Libertarian
<ul><li>☐ Independent</li><li>☐ Other</li></ul>
☐ Other ☐ Prefer Not to Say
Gender
✓ Male
03/06/1956
Date of Birth
The Pinellas County Commission strives to promote diversity and provide reasonable accommodations for individuals with disabilities. If you are requesting accommodation, please indicate below:
N/A
I understand the responsibilities and commitment of time associated with an appointment to a Pinellas County board, council or committee.
✓ I Agree *

Samuel A Kolapo Page 5 of 5

## **BIOGRAPHY-SAMUEL KOLAPO**

Mr. Samuel Kolapo has over 27 years of Job Corps Center services experience. He has served as Center Director at the Gulfport Job Corps Center, Bamberg Job Corps Center, Gainesville Job Corps Center, and Albuquerque Job Corps Center and Little Rock Job Corps Center. He is currently at the Pinellas County Job Corps Center.

Mr. Kolapo has served as Center Director for the Pinellas County Job Corps Center since January 1, 2017. As Center Director at the Pinellas County Job Corps Center, he is responsible for the oversight and overall management of the career development services program serving 277 + young adult in Job Corps and educational settings. Applying his 27 plus years of Job Corps knowledge, he continue to develop working relationships with stakeholders in the St Petersburg and Tampa area. These relationships include state and local government, businesses and religious organizations and other community based organizations. The purpose of these relationships is designed to serve as linkages for addressing the needs of Pinellas /St Petersburg at- risk youths. Mr. Kolapo continually develops many positive relationships that benefit the Pinellas County Job Corps Center. These include linkages with local community colleges and businesses that lead to educational and employment opportunities for Job Corps graduates. He is a member of the St Petersburg Chambers of Commerce. He will be serving also as a member of the St Petersburg WIA Board.

As Center Director, Mr. Kolapo provides strong leadership to all Pinellas County Job Corps Center departments through positive oversight of daily center operations. He is student focused and understands that meeting the needs our customer (s) (students and employers and the Department of labor-ETA) is the key to success. He has experience in successfully improving low functioning Center' as well as improving well performing centers. Mr. Kolapo accomplishes this management style through interpretive evaluation of data, implementation of functioning systems that is focus on student success and is measured by successful results. This ultimate measure of success is the positive placement of students in a career with livable wages. This is well demonstrated through his knowledge and insight in applying strategies resulting in overall improvement in center's performance. He develops a professional and safe environment in which students are able to model appropriate work skills and behaviors to include development of personal responsibility especially in the requirements of safety.

Mr. Kolapo continues to improved center performance by focusing on student retention and services and making sure that student needs are met.

Mr. Kolapo attended the University of North Florida and graduated with a Master's Degree in Industrial Education.