		Triangle Point	~ Develo	pment Budget						
8/6/2022				,						
	1				1			1		
Sources	Total Budget	FHFC/SAIL		ELI	Pinellas County	Total		Unallocated	Per Unit	
Units	\$ 5,865,6	1 \$ 4,5	98,862	\$ 309,209	\$ 957,600	\$	5,865,671	\$ -	\$ 345,039	
17		93	.7000%	6.3000%						309209
Uses			.4030%	5.2715%	16.3255%		100.0%			4598863
Existing Building (Demo)	\$ -	\$	-	\$ -		\$	-	\$ -	\$ -	
Land	\$ -	\$,	\$ -		\$	-	\$ -	\$ -	
Subtotal - Acquisition:	\$ -	\$	-	\$ -		\$	-	\$ -	\$ -	
		Hard Costs /	Develop		T					
Uses	ć 4000 O	FHFC	26.420	ELI	Pinellas County	Total		Unallocated	Per Unit	
Construction Builder Profit (6%)	\$ 4,000,00		36,120 88,167	\$ 210,860 \$ 12,652	\$ 653,020 \$ 39,181	\$	4,000,000 240,000	\$ -	\$ 235,294	
Builder Overhead (2%)	\$ 240,00		62,722	\$ 12,652	\$ 39,181	\$	80,000	\$ -	\$ 4,706	
General Conditions (6%)	\$ 240,00		88,167	\$ 4,217	\$ 13,060		240,000	\$ -	\$ 14,118	
Bond	\$ 240,00	\$	-	\$ 12,632	3 39,101	\$	240,000	\$ -	\$ 14,116	
Infrastructure	\$ -	\$	-	\$ -		\$		\$ -	\$ -	
Rehabilitation	\$ -	\$	-	\$ -		\$		\$ -	\$ -	
Site Improvements	\$ -	\$	-	\$ -		\$	-	\$ -	\$ -	
Other:	\$ -	\$	-	\$ -		\$	-	\$ -	\$ -	
Other:	\$ -	\$	-	\$ -		\$	-	\$ -	\$ -	
Hard Cost Contingency (5%)	\$ 228,00	0 \$ 1	78,759	\$ 12,019	\$ 37,222	\$	228,000	\$ -	\$ 13,412	
Subtotal - Hard Costs:	\$ 4,788,00		53,936	\$ 252,400	\$ 781,665	\$	4,788,000	\$ -	\$ 281,647	
		Sc	oft Costs							
Uses	Total Budget	FHFC		ELI	Pinellas County	Total		Unallocated	Per Unit	
Architect	\$ 100,00		93,700	\$ 6,300	\$ -	\$	100,000	\$ -	\$ 5,882	
Construction Management	\$ 25,00		23,425	\$ 1,575	\$ -	\$	25,000	\$ -	\$ 1,471	
Engineering			28,110	\$ 1,890	\$ -	\$	30,000			
Appraisal	\$ 5,00		4,685	\$ 315	\$ -	\$	5,000	\$ -	\$ 294	
Environmental	\$ 5,00		4,685	\$ 315	\$ -	\$	5,000	\$ -	\$ 294	
Legal	\$ 45,00		35,281	\$ 2,372	\$ 7,346 \$ -	\$	45,000	\$ - \$ -	\$ 2,647	
Soil tests	\$ 10,00		9,370 28,110	\$ 630 \$ 1,890	\$ - \$ -	\$	10,000 30,000	\$ -	\$ 588 \$ 1,765	
Bond Builder's Risk		0 \$	9,370	\$ 630	\$ -	Ś	10,000	\$ -	\$ 588	
Insurance		0 \$	9,370	\$ 630	\$ -	\$	10,000		\$ 588	
Loan Closing	\$ 20,00		15,681	\$ 1,054	\$ 3,265	\$	20,000		\$ 1,176	
Utility Connections	\$ 20,00		18,740	\$ 1,260	\$ -	Ś	20,000	\$ -	\$ 1,176	
Impact Fees	\$ 30,99		29,038	\$ 1,952	\$ -	\$	30,990	\$ -	\$ 1,823	
Permits	\$ 30,00	0 \$	28,110	\$ 1,890	\$ -	\$	30,000	\$ -	\$ 1,765	
Survey	\$ 20,00	0 \$	18,740	\$ 1,260	\$ -	\$	20,000	\$ -	\$ 1,176	
Contingency (5%)			18,740	\$ 1,260	\$ -	\$	20,000	\$ -	\$ 1,176	
Subtotal - Soft Costs	\$ 410,99	0 \$ 3	75,155	\$ 25,224	\$ 10,612	\$	410,990	\$ (0)	\$ 24,176	
				Financial Costs						
SAIL Commitment Fee	\$ 38,00		38,000	\$ -	\$ -	\$	38,000	\$ -	\$ 2,235	
SAIL Closing Costs	\$ 11,00		11,000	\$ -	\$ -	\$	11,000	\$ -	\$ 647	
ELI Commitment Fee	\$ 1,0		-	\$ 1,025	\$ -	\$	1,025	\$ -	\$ 60	
ELI Closing Costs	\$ 6,50		-	\$ 6,500	\$ -	\$	6,500	\$ -	\$ 382	
Sub Total Financial Costs	\$ 56,52	5 \$	49,000	\$ 7,525	\$ -	\$	56,525	\$ -	\$ 3,325	
Operating Deficit Possess	\$ 160,40	o ¢ 1	50,303	Other Costs \$ 10.106	\$ -	\$	160,409	\$ -	\$ 9,436	
Operating Deficit Reserve Developer Overhead	\$ 160,40		70,469	\$ 10,106 \$ 13,954	\$ 165,324	\$	449,747	\$ -	\$ 9,436 \$ 26,456	
Other ()	\$ 449,74	\$ 2	, 0,409	\$ 13,954	\$ 165,324	\$	449,/4/	\$ -	\$ 26,456	
Subtotal - Other Costs:	\$ 610,1		20,772	\$ 24,060	\$ 165,324	\$	610,156	\$ -	\$ 35,892	
Subtotal - Other Costs.	y 010,13	4	20,112	<i>γ</i> ∠4,000	7 105,324	ر	010,130	· -	y 33,032	
Total Development Budget	\$ 5,865,67	1 \$ 4,5	98,862	\$ 309,209	\$ 957,600	\$	5,865,672	\$ (1)	\$ 345,040	
Annual Debt Service (if applicable)	N/A	N/A	,002	N/A	- 557,000	N/A	-,000,07E	N/A	, 5.5,540	<u> </u>
		9			1	,		+ ···	l	
		7								
Total Project Units	\$		70,521	\$ 18,189	\$ 56,329	\$	345,040			
			70,521 78%	\$ 18,189 5%	\$ 56,329 16%	\$	345,040 100%			

Triangle Point ~ Operating Budget						8/6/2022																	
Operating Statement								Utility	Allowan	ce													
Income	Units	Rent		Monthly		Annually		<u> </u>			Rent	Allo	owance	TI	ГР	Mon	hly	Annu	al				
One Bedroom	6 \$	770	\$	4,620	\$	55,440		1 Bed	50%	\$	770	\$	73	\$	697	\$	438	\$ 5,	256				
			\$	-	\$	-										\$	-	\$	-				
Two Bedroom	7 \$	923	\$	6,461	\$	77,532		2 Bed	50%	\$	923	\$	98	\$	825	\$	686	\$ 8,	232				
			\$	-	\$	-										\$	-	\$	-				
Three Bedroom	4 \$	1,067	\$	4,268	\$	51,216		3 Bed	50%	\$	1,067	\$	124	\$	943	\$	496	\$ 5,	952				
			\$	-	\$	-										\$	-	\$	-				
																Total		\$ 19,	440				
Other Income (HUD - CoC)					\$	-																	
Total	17		\$	15,349	\$	184,188																	
Utility Allowance Deduction			\$	1,620	\$	19,440																	
Vacancy/Collection Loss Deduction	5%		\$	767	\$	9,209																	
Total Income			\$	12,962		155,539																	
				•		·																	
Expenses	P	er Unit	Мо	nthly	Ar	nually																	
Management Fee:	\$	40	\$	680	\$	8,160																	
Legal & Audit	\$	15	\$	255	\$	3,060																	
Gas & Electric	\$	50	\$	850	\$	10,200																	
Water, Sewer, Waste Removal	\$	54	\$	918	\$	11,016																	
Supplies	\$	20	\$	340	\$	4,080																	
Contract Services	\$	30	\$	510	\$	6,120																	
Insurance	\$	100	\$	1,700	\$	20,400																	
Pest Control	\$	20	\$	340	\$	4,080																	
Lawn Service	\$	20	\$	340	\$	4,080																	
Maintenance/Repair	\$	100	\$	1,700	\$	20,400																	
Social Services	\$	-	\$	-	\$	-																	
Compliance Fees	\$	57	\$	969	\$	11,628																	
Replacement Reserves	\$	50	\$	850	\$	10,200																	
Administration	\$	25	\$	425	\$	5,100																	
Total Expenses	\$	581	\$	9,877	\$	118,524																	
Net Operating Income	\$	2,177	\$	3,085	\$	37,015																	
15 Year Pro Forma YEAR	1	2		3		4	5		6		7		8		9		10		11	12	13	14	15
Income (trend @ 3%)	\$ 184.188 \$			195,405			\$ 207,305			¢	219,930	¢	226,528			¢ 240		\$ 247,	533 \$			\$ 270,486	
Vacancy Loss (5%)	\$ (9,209) \$	(9,486)	_	(9,770)	_		\$ (10,365)		(10,676)		(10,997)		(11,326)	-					377) \$			\$ 270,466	
	\$ (9,209) \$			(20,624)			\$ (21,880)		,		(23,212)		(23,909)						126) \$			\$ (13,524)	
Utility Allowance (N/A)	. , . , .	, ,	_				\$ (21,880)		(22,536)		(23,212)		(23,909)									\$ (28,548)	
Expenses (trend @ 4%) NOI			_			, ,										,							, ,
	\$ 37,015 \$		-		\$		\$ 36,404		36,109	\$		\$	35,323			\$ 34		-		- ,		\$ 31,063	
1st Debt Service	\$ - \$	-	\$	-	\$	-	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$	- \$	-	\$ -	\$ -	\$ -
Debt Coverage Ratio		26 040		26 045	•	26 620	£ 26.404		26 100	¢	2E 7E4	e	25 222	6 2	-	¢ 24	246	e 22	- E06 *	22 040	e 22.000	6 24 062	£ 20.024
Cash Flow	\$ 37,015 \$	36,940	Þ	36,815	Þ	3 6,638	\$ 36,404	Þ	36,109	Þ	35,751	Þ	35,323	\$ 34	+,623	\$ 34	,∠46	a 33,	586 \$	32,840	a 32,000	\$ 31,063	a 30,021

OF A SAMPLING OF COMPLETED PROJECTS





Pinellas Affordable Living, Inc./Boley Centers, Inc. Management and Development Experience

Name of Project	Location (City, State)	Affordable Housing Program Financier	Number of Units	Percentage of Units set- aside for target population	Target Group	Monitoring Entity
Markus Mittermayr Residence	St. Petersburg, Florida	US Dept. HUD 811	Group Home 15 Beds	100%	Special Needs: People with a mental illness below 50% AMI	HUD
Edna Stephens Residence	St. Petersburg, Florida	House Donated, Move and renovations funded through private financing	Group Home 14 beds	100%	Special Needs: People with a mental illness	State of Florida DCF
Celia Hall Residence	St. Petersburg, Florida	Pinellas County Community Development Block Grant funds	Group Home 16 Beds	100%	At or below 80% AMI	State of Florida DCF
Martin Lot Residence	St. Petersburg, Florida	City of St. Petersburg Community Development Block Grant funds	Group Home 14 Beds	100%	Special Needs: People with a mental illness below 80% AMI	City of St. Petersburg
Salt Creek Apartments*	St. Petersburg, Florida	LIHTC SAIL Loan City of St. Petersburg Community Development Block Grant HOME funds	Garden Style 18 Units	100%	Below 60% AMI	State of Florida Raymond James City of St Petersburg (tax credit deal)

^{*} Properties owned by Pinellas Affordable Living, Inc.

Bessie Boley Apartments	St. Petersburg, Florida	US HUD 202	Garden Style 20 Units	100%	Special Needs: People with a mental illness below 50% AMI	HUD
Ruth Mosher Apartments	St. Petersburg, Florida	US HUD 202	Garden Style 20 Units	100%	Special Needs: People with a mental illness below 50% AMI	HUD
Oaks Apartments	St. Petersburg, Florida	Donated Property for Tax Credits	Garden Style 10 Units	100%	Special Needs: people who are homeless, mentally ill and below 50% AMI	HUD City of St. Petersburg
*Butterfly Grove Apartments	St. Petersburg, Florida	FHFC City of St. Petersburg Housing Finance Authority of Pinellas County	Garden Style 20 Units	100%	Special Needs: people who are homeless, mentally ill and below 50% AMI	FHFC City of St. Petersburg
Marconi Building	St. Petersburg, Florida	US Dept. HUD City of St. Petersburg Community Development Block Grant	Garden Style 10 Units	100%	Special Needs: people who are homeless, and below 50% AMI	HUD City of St. Petersburg HOPWA (feds) City of Tampa
Forest Lane Apartments	Pinellas Park, Florida	US Dept HUD 811	Garden Style 24 Units	100%	Special Needs: People with a mental illness below 50% AMI	HUD
Forest Meadows Apartments	St. Petersburg, Florida	US Dept HUD 811	Garden Style 15 Units	100%	Special Needs: People with a mental illness below 50% AMI	HUD
Bayou Pass Apartments*	St. Petersburg, Florida	Federal Home Loan Bank of Atlanta Affordable Housing Program City of St. Petersburg HOME funds CDFI Loan	Garden Style 10 Units	100%	At or below 50% AMI 20% must have a mental illness	HUD City of St. Petersburg Neighborhood Lending Partners

^{*} Properties owned by Pinellas Affordable Living, Inc.

Jerry Howe Apartments	Clearwater, FL	Veterans Administration City of Clearwater	Garden Style 12 units	100%	Veterans People with mental illness	VA City of Clearwater
Shady Pines Apartments	Pinellas Park, Florida	US HUD 811 Pinellas County HOME funds	Garden Style 8 Units	100%	Special Needs: People with a mental illness below 50% AMI	HUD Pinellas County
Dome District Apartments	St. Petersburg, Florida	US Dept. HUD City of St. Petersburg HOME funds Federal Home Loan Bank of Atlanta Affordable Housing Program	Garden Style 18 Units	100%	Special Needs: People with a mental illness below 50% AMI	HUD City of St. Petersburg
Tyrone Apartments	St. Petersburg, FL	CDBG	Garden Style 6 units	100%	Special Needs: People with a mental illness below 50% AMI	None
Sunset Point Apartments	Clearwater, FL	US HUD 811 City of Clearwater NSP	Garden style 14 units	100%	Special Needs: People with a mental illness below 50% AMI	HUD City of Clearwater
Parkside Apartments*	St. Petersburg, Florida	City of St. Petersburg HOME funds	Garden Style 8 Units	100%	62% Homeless people with a mental illness, 100% under	HUD City of St. Petersburg
David Miller Apartments	St. Petersburg, Florida	US Dept HUD 811 City of St. Petersburg HOME funds Federal Home Loan Bank of Atlanta Affordable Housing Program	Garden Style 14 Units	100%	Special Needs: People with a mental illness below 50% AMI	HUD City of St. Petersburg
Oak Park Apartments*	St. Petersburg, Florida	City of St. Petersburg HOME funds	Garden Style 8 Units	100%	50% must have a mental illness, 50% below 50% AMI, 50% below 60% AMI	City of St. Petersburg Neighborhood Lending Partners

^{*} Properties owned by Pinellas Affordable Living, Inc.

128 Place	St. Petersburg, Florida	US Dept HUD 811	Garden Style 18 Units	100%	Special Needs: People with a mental illness below 50% AMI	HUD City of St. Petersburg
Clam Bayou Apartments	St. Petersburg, Florida	US Dept HUD 811	Garden Style 14 Units	100%	Special Needs: People with a mental illness below 50% AMI	HUD City of St. Petersburg
Clam Bayou Phase II Apart.*	St. Petersburg, Florida	New Construction	Garden Style 4 Units	100%	Special Needs: people who are homeless, mentally ill and below 50% AMI	HUD City of St. Petersburg State of Florida
Palmetto Breeze Apart.	St. Petersburg, Florida	US Dept HUD 811	Garden Style 12 Units	100%	Special Needs: People with a mental illness below 50% AMI	HUD City of St. Petersburg
Safe Haven	St. Petersburg, Florida	Rehabilitation	Congregate 25 Beds	100%	Special Needs: people who are homeless, mentally ill and below 50% AMI	HUD City of St. Petersburg State of Florida
Grove Park Village	St. Petersburg, Florida	Pinellas County	Single Family 12 Units	100%	Special Needs: Mentally ill, Chronically homeless and below 50% AMI	Pinellas County HUD
Morningside Safe Haven	Seminole, Florida	Pinellas County	Congregate 20 Units	100%	Special Needs: Mentally ill, Chronically homeless and below 50% AMI	Pinellas County HUD State of Florida VA
Bob Pitts Villas	St. Petersburg, FL	US Dept HUD 811 City of St. Petersburg	Garden Style 14 Units	100%	Special Needs: People with a mental illness below 50% AMI	HUD City of St. Petersburg

^{*} Properties owned by Pinellas Affordable Living, Inc.

Burlington Gardens	St. Petersburg, FL	City of St. Petersburg NSP	Garden Style 20 Units	85%	Special Needs: Mentally ill, Chronically homeless and below 50% AMI	HUD City of St. Petersburg
Fountain View	St. Petersburg, FL	City of St. Petersburg NSP	Garden Style 6 Units	85%	Special Needs: Mentally ill, below 50% AMI	
Mastry Apartments	St. Petersburg, Florida	FHFC	Garden Style 8	100%	Special Needs: Mentally ill, Chronically homeless, Vets and below 50% AMI	HUD FHFC
Twin Brooks Phase I Apartments	St. Petersburg, Florida	HUD 811 Federal Home Loan Bank of Atlanta AHP	Garden Style 14 Units	100%	Special Needs: Mentally ill and below 50% AMI	HUD City of St. Petersburg
Twin Brooks Phase II Apartments*.	St. Petersburg, Florida	City of St. Petersburg HOME State of Florida HHAG	Garden Style 28 Units	100%	Special Needs: 39% Mentally ill and chronically homeless 100% below 560% AMI	HUD City of St. Petersburg State of Florida
Broadwater Place Apartments Phase I	St. Petersburg, Florida	HUD 811 City of St. Petersburg	Garden Style 14 Units	100%	Special Needs: Mentally ill below 50% AMI	HUD City of St. Petersburg
Broadwater Place Apartments Phase II	St. Petersburg, Florida	City of St. Petersburg Federal Home Loan Bank of Atlanta State of Florida HHAG	Garden Style 12 Units	100%	Special Needs: Mentally ill and chronically homeless below 50% AMI	City of St. Petersburg FHLB State of Florida
Broadwater Place Apartments	St. Petersburg, Florida	City of St. Petersburg	Garden Style 18 Units	100%	Special Needs:	City of St. Petersburg

^{*} Properties owned by Pinellas Affordable Living, Inc.

Phase III+IV*					Mentally ill and chronically homeless below 50% AMI	
Laurel Trace Apartments	St. Petersburg, Florida	HUD 811 Federal Home Loan Bank of Atlanta AHP	Garden Style 9 Units	100%	Special Needs: Mentally ill and below 50% AMI	HUD, Pinellas County
Owl's Nest*	St. Petersburg, Florida	City of St. Petersburg CDBG	Garden Style 12 Units	100%	At or below 50% AMI Must have a mental illness	City of St. Petersburg
Wild Acres Residence*	Largo, Florida	Pinellas County Community Development	Single Family Home	100%	At or below 50% AMI	Pinellas County
Leroy Williams Residence*	St. Petersburg, Florida	State of Florida HHAG	Single Family Home	100%	At or below 50% AMI	State of Florida DCF
The Ranch at Pinellas Park*	Pinellas Park, Florida	FHFC, Pinellas County	Garden Style 33 units	100%	At or below 50% AMI	FHFC Pinellas County
The Preserves at Clam Bayou* (Poynter Preserves)	St. Petersburg, Florida	City of St. Petersburg Pinellas County	Garden Style 24 units	100%	At or below 50% AMI	City of St. Petersburg Pinellas County
* Evergreen Village	Pinellas County Florida	Pinellas County, FHFC	Garde style 21 units	100%	At or below 50% AMI	FHFC Pinellas County
Paula Hays Center	St. Petersburg, FL		Offices, Housing, FACT Vocational, Supported Living, Homeless services			
Mary Koenig Center	St. Petersburg, FL		LEAP classroom, Outpatient Medical, Outpatient Counseling, Supported Housing			FHFC Pinellas County

^{*} Properties owned by Pinellas Affordable Living, Inc.

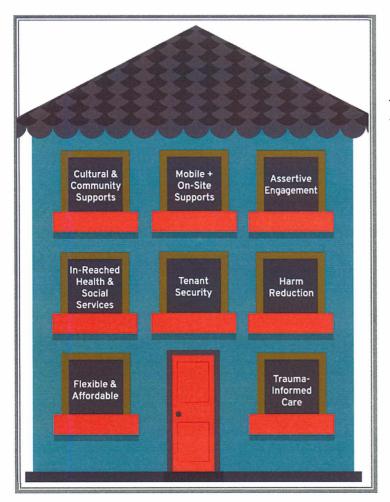
Additional References:

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440 Second Avenue N.
St. Petersburg, FL 33701
(727) 892-5585
FAX (727) 892-5397
Joshua.johnson@stpete.org

Tom Bilodeau
US Department of Housing & Urban Development
400 W. Bay Street, Suite 1015
Jacksonville, FL 32202
(904) 208.6077
FAX: (904) 232.3617

Ms. Kayon Henderson
Housing and Community Development
City of Tampa
2105 N. Nebraska Avenue
Tampa, FL 33602
(813) 274-7998 - p
Fax (813) 274-7745 - f
Kayan.henderson@ci.tampa.fl.us

^{*} Properties owned by Pinellas Affordable Living, Inc.



Boley Centers Permanent Supportive Housing

- 321 affordable apartments scattered throughout Pinellas County
- Serving individuals with mental health related disabilities, and
- For individuals & families that have experienced homelessness, trauma, and other debilitative conditions
- Wrap around individualized services focused on housing stability and selfsufficiency measures
- Complex funding from HUD,
 County, City, and other sources

Homeless Supported Housing Programs

Individuals- 201 Units

- Oaks Apartments (12 units)
- Marconi Building (8 units)
- Parkside Apartments (5 units)
- Kenwood Apartments (7 units)
- Butterfly/Grove Apartments (22 units)
- Grove Park Village (12 units)
- Broadwater Place (30 units)
- Burlington Gardens (17 units)
- Twin Brooks (28 units)
- Poynter Preserves at Clam Bayou (24 units)
- The Ranch at Pinellas Park (16 units)
- Homeless Set-Aside Units (22 units)

Families- 120 Units

- Salt Creek Apartments (18 units)
- Mastry Apartments (8 units)
- Oak Park (1 unit)
- Bayou Pass (2 units)
- The Ranch at Pinellas Park (17 units)
- Delmar Terrace (33 units)
- Evergreen Village (21 units)
- Whispering Pines (**D**) (20 units)
- Founders Point (**D**) (15 units)

D= Under Development





Grove Park Village

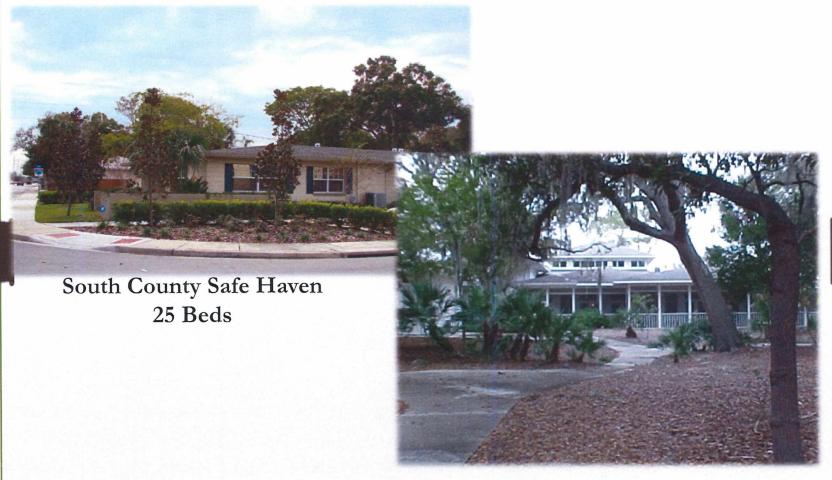


Twin Brooks

Broadwater Place

SALLY POYNTER PRESERVES

BOLEY SAFE HAVENS

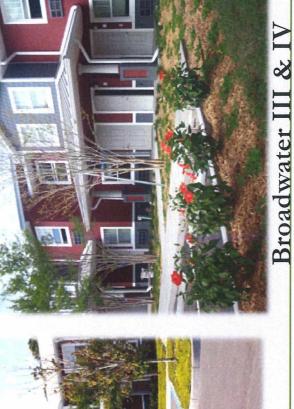


Morningside Safe Haven (Veterans) 20 Beds





Grove Park Village



Broadwater II

SALLY POYNTER PRESERVES









Rutland & Betty Rutland Bussey Apartments



Clam Bayou & Bob Pitts Villas





Broadwater I & Paul's Place **Apartments**



Sunset Point Apartments



DEVELOPMENT TEAM RESUMES

Jack D. Humburg

839 13th Avenue North Saint Petersburg, Florida 33701 Cell: (727) 224-8313

Office: (727) 821-4819, Extension 5717

SUMMARY OF PROFESSIONAL QUALIFICATIONS

- Thirty + Years of Experience in Disability Rights, Human Service, and Affordable Housing
- Master of Arts Degree with Extensive Postgraduate Studies in ADA and Affordable Housing
 - Certified Rehabilitation Counselor for Over Twenty-Five Years (ret.)
 - Certified Professional of Occupancy Certified Supported Housing Manager
 - Outstanding Community Advocate, Florida Independent Living Council, 2004
 - Fair Housing Award, Tampa Bay Fair Housing Consortium, 2007
 - 2019 Success Story Award, Florida Housing Coalition
 - Certified Americans with Disabilities Act Coordinator*

*University of Missouri, Disability Policy & Studies, School of Health Professions

EDUCATION

Master of Arts
 Ball State University, May 1981

Sociology Major and Graduate Assistant

Bachelor of Science
 Ball State University, May 1979

Psychology and Sociology Majors

EMPLOYMENT HISTORY

Boley Centers, Inc. St. Petersburg, Florida July, 2001 - Present (727) 821-4819, ext. 5717

Chief Operating Officer (2021 – Present)

Executive Vice President of Housing, Development, & ADA Services (2001 - 2021) Pinellas Affordable Living, Inc., Executive Director (2001 – Present)

- Developer of Affordable Housing for Individuals with Disabilities, Including the Development of Over 1,100 Units in Pinellas County Utilizing Multiple Public and Private Financing Sources totaling over \$68 million.
- The State of Florida's Affiliate for the Southeast Americans with Disabilities Act (ADA) Center, funded through the National Institute on Disability, Independent Living, and Rehabilitation Research (NIDILRR), through the Administration for Community Living (Since 1991).
- Provider of Consultation, Training, and Technical Assistance to Government Agencies
 Architects, Businesses, and Individuals with Disabilities Regarding ADA & The Fair Housing Act
- Responsible for administration of 1100 affordable housing units and vouchers including direct supervision of the Vice President of Housing and the Vice President of Development.

Abilities, Inc. of Florida Clearwater, Florida

May, 1985 - July, 2001

Vice President of Housing and Accessibility Consultant Director of Rehabilitation Marketing Assistant Director of Vocational Training

October, 1992 to April, 2001 April, 1990 to October, 1992 May, 1985 to April, 1990

- Developed Over \$10,000,000 in Accessible and Affordable Housing Alternatives, Including Innovative Scattered Site HUD Rental, Rent-to-Own, and Private Home Ownership Projects for Individuals with Disabilities in Pinellas and Brevard Counties of Florida
- Coordinated the State of Florida's Americans with Disabilities Act (ADA) Leadership Network for the Southeast Disability and Business Technical Assistance Center (now the Southeast ADA Center), Since 1991

Jack D. Humburg

839 13th Avenue North St. Petersburg, FL 33701 (727) 895-2542

EMPLOYMENT HISTORY (Continued)

State of Florida 1983-1985 Vocational Rehabilitation Counselor

Division of Vocational Rehabilitation Tarpon Springs, Florida

• Coordinated medical, educational, and vocational services for over one hundred individuals with disabilities, specializing in services to individuals who are deaf or hard-of-hearing

Boley Centers for Behavioral Health Care, Inc 1981-1983

Case Manager

St. Petersburg, Florida

• Coordinated residential, vocational, therapeutic counseling, and ongoing psychiatric services for individuals with major psychiatric disabilities

BOARDS OF DIRECTORS & COMMITTEES

- Affordable Housing Workgroup, 2017 Gubernatorial Appointment
- Florida Housing Coalition Board of Directors
- Florida Supportive Housing Coalition, Board of Directors
- Neighborhood Lending Partners, Inc. Board of Directors
- Florida Community Loan Fund, Board of Directors, Lending Committee Chair
- Disability Achievement Center, Board of Directors, President
- Accessibility Advisory Council, Former Chair Florida Building Code Commission
- Tampa & Hillsborough County Alliance, Accessibility Subcommittees
- City of St Petersburg, Florida, Committee to Advocate for Persons with Impairments, Accessibility Consultant
- City of St. Petersburg, Affordable Housing Advisory Committee, Enterprise Zone Development Agency, Commissioner
- St. Petersburg Chamber of Commerce
- Former Member of the Florida Registry of Interpreters for the Deaf, Quality Assurance -Level II Sign Language Interpreter
- St. Petersburg College, Sign Language Interpreter Training Program, Advisory Committee, Former Chair

REFERENCES AVAILABLE UPON REQUEST

AMERICANS WITH DISABILITIES ACT (ADA) Major Projects

- Consultant on the accessibility of numerous private businesses including restaurants, banks, shopping centers, etc. for owners, tenants, and attorneys.
- City of St. Petersburg, FL
 ADA Consultant on ADA Transition Plan, including
 liaison to architects, city staff, stadium officials,
 citizens advisory committee, and elected officials,
 On-going Since 1991
 - City of Tampa, FL Authored the ADA Self Evaluation and Transition Plan template, including sample surveys of each department and type of facility, 2009-2015
 - Principal Trainer on the Florida Courts Accessibility Subcommittee of the Standing Committee on Fairness and Diversity, 2007
 - Hillsborough County, FL Authored the ADA Self Evaluation and Transition Plan, including site surveys of over 200 facilities, employment, and policy and procedure reviews, Spring & Summer of 2000
 - City of West Palm Beach, FL Completed contract to coordinate ADA Self Evaluation and Transition Plan including site surveys and prioritizing fiscal expenditures, Summer of 1999
- City of Green Cove Springs, FL Completed ADA Self Evaluation and Transition Plan including surveys, and cost estimates, Spring of 1999
- City of Indian Rocks Beach, FL Completed ADA Transition Plan including Self Evaluation, surveys, analysis, cost estimates, public input, and City Commission testimony, 1997
 - Osceola County, FL
 Completed ADA Transition Plan including survey,
 analysis, cost estimates, and planning for
 compliance in 36 separate departments, 400
 facilities, plus employment policies, practices, and
 procedures,
 1993
- State of Florida, Children and Families, District VI, ADA Compliance Consultant, 1994-1998



FL. License # AA26000585

1750 Central Avenue St. Petersburg, FL 33712 727.328.3608 telephone mailto:fdi@frazedesign.com www.frazedesign.com

PROFILE

Fraze Design, Inc. (FDI) is located in downtown St. Petersburg, Florida; we are a fully licensed and insured, full-service architectural firm that is dedicated to providing quality, creative and innovative design solutions. We are a dynamic and energetic firm; we infuse unique designs with unmatched client service. Since our establishment in 2001, our firm has gained an outstanding reputation for dedicated service for our clients. Our projects include but are not limited to single family, multi-family, clubhouses/community centers, healthcare, medical, hospitality, office, retail, restaurants, governmental facilities, corporate facilities, adaptive re-use, private educational facilities, mixed-use facilities, industrial, custom residential and residential additions/remodels.

STAFF COMPOSITION

Fraze Design, Inc. is comprised of 12 talented professionals with experience in all facets of the architecture business. Along with our exceptional consultants, Fraze Design, Inc. is capable of seeing your project from conception through completion.

REGISTRATION

Fraze Design, Inc. is currently licensed in Alabama, Arkansas, Georgia, Maryland, Massachusetts, New Jersey, New York, Oklahoma, Tennessee, Texas and Virginia. Through the National Council of Architectural Registration Boards, the firm is able to secure registration in other states as needed.

AFFILIATIONS

American Institute of Architects National Council of Architectural Registration Boards

QUALIFICATIONS

Fraze Design, Inc. has been the architect of record on numerous projects throughout the state of Florida as well as various other states we hold licensure in. The construction cost of these projects ranges from \$100,000.00 - \$150 Million +/-. We are qualified to design single and multi-family projects on all different levels. Our experience has given the company expertise in townhomes, apartments and condominium projects.

MULTI FAMILY PROJECTS

*	\$ 150 Million	Redington Shores Yacht & Tennis Club, Redington Shores, FL
*	\$ 40 Million	Avalon Beach Club, Clearwater, FL
*	\$ 35 Million	Marbella Condominiums, Georgetown, Grand Cayman
*	\$ 35 Million	The Azure, Clearwater, FL
*	\$ 25 Million	Whitney Townhomes, Largo FL
.	\$ 25 Million	Treasure Island Ocean Club, Treasure Island, FL
*	\$ 20 Million	Dolphin Harbor, Clearwater, FL
*	\$ 16 Million	Madeira Beach Club, Madeira Beach, FL
**	\$ 15 Million	Dolphin Key, Indian Shores, FL
***	\$ 15 Million	The Anchorage, Indian Shores, I-L
•	\$ 13 Million	Buccaneer Beach Resort, Treasure Island, FL
**	\$ 12 Million	Palazzo Del Sol, Indian Shores, FL
•	\$ 12 Million	Madeira Grande Townhomes, Madeira Beach, FL
*	\$ 12 Million	La Vistana Condominiums, Redington Shores, FL
•	\$ 12 Million	Bella Rosa Condominiums, Clearwater, FL
**	\$ 12 Million	1213 16th Street Townhomes, St. Petersburg, FL
**	\$ 11 Million	Tenore Tower, Holiday, FL
• • •	\$ 7.5 Million	15 West Condominiums, Largo, FL
•••	\$ 6 Million	Bella Casa, Treasure Island, FL
***	\$ 6 Million	21 Forever Townhomes, St. Petersburg, FL
*	\$ 6 Million	Seaside Park Townhomes, Seminole, FL
**	\$ 4 Million	Bella Marguerite, St. Pete Beach, FL
***	\$ 4 Million	Hernando Beach Condominiums, Hernando Beach, FL
*	\$ 3 Million	Oceanside Condominiums, Indian Rocks Beach, FL
***	\$ 3 Million	Island Key Condominiums, Clearwater, FL
**	\$ 3 Million	Grand Central Townhomes, St. Petersburg, FL
**	\$ 2.5 Million	Calla Terrace Townhomes, St. Petersburg, FL
**	\$ 2 Million	Seascape II Condominiums, Indian Shores, FL
**	\$ 1 Million	8 th Street Apartments, St. Petersburg, FL
•	\$ 800,000.00	Bay Villa Apartments, St. Petersburg, FL
**	\$ 600,000.00	MayKan Townhomes, St. Petersburg, FL
*;+	\$ 350,000.00	Redington Shores Yacht & Tennis Club House, Redington Shores, FL
**	\$ 300,000.00	Neal Communities Club House, Bradenton, FL

REFERENCES

- ❖ Bob Lyons Sunwest Construction (727) 330-7772 bob@sunwestconstructionllc.com
- Luigi Novembre Zolo Realty (416) 898-8932 luigi.novembre@gmail.com
- ❖ Gary McMath Boley Centers (727) 821-4819 gary.macmath@boleycenters.org
- ❖ Jack Humburg Boley Centers (727) 821-4819 jack.humburg@boleycenters.org
- * Chris Scherer Scherer Development (727) 535-5151 chris@schererdevelopment.com
- ❖ Joe Cavaleri Direct Express (727) 686-0101 jvcloans@yahoo.com
- ❖ Idan Avivi Golden Key Group (813) 439-4031 goldenkeygroup1@gmail.com
- ❖ Dominic Coloutes PHI International. Inc. (813) 689-2323;7004 domc.phi@gmail.com
- ❖ Mark Roesch Tri City Holdings, LLC. (727) 430-3252 Markr@jmrinc.net
- Christopher Jackson Pathway 2 Success (727) 452-7247 Christopher.jackson@pathway2success.org
- Fran Pheeney Tampa Bay CDC (727) 442-7075 fpheeny@tampabaycdc.org

Sincer

Frank Fraze, AIA, NCARB

President

Fraze Design, Inc.

1750 Central Avenue

St. Petersburg, FL 33712

VICKSTROM ENGINEERING SERVICES, INC.

DANIEL M. VICKSTROM, P.E. - PRINCIPAL

Education: Virginia Polytechnic Institute and State University

Masters in Business Administration, 1982

Virginia Polytechnic Institute and State University Bachelor of Science in Civil Engineering, 1980

Professional Registrations: Professional Engineer #46090 (Florida) 1992

Areas of Qualifications: Site Design and Permitting / Stormwater Management Design and Permitting

Utility Design and Permitting / Surface Water Hydrology and Hydraulics

<u>Current Position:</u> Mr. Vickstrom has prepared the site development plans for numerous municipal, residential, parks and commercial sites; designed stormwater management facilities to serve developments,

and designed water and wastewater systems, lift stations and force mains.

Representative Projects:

Residential / Municipal / Commercial/:

Civil engineer of record responsible for the site design of commercial, industrial, and residential developments throughout the Tampa Bay Area. Prepared construction documents including site plan, paving and grading plan, storm water management plan, and utility plan. Obtained permits for construction from SWFWMD, FDOT, and FDEP. Projects include:

- The Ranch at Pinellas Park, Pinellas Park
- Plaza 300 Apartments, St. Petersburg
- Evergreen Village, Pinellas Park
- First North Lofts Apartments, St. Petersburg
- Galaxy Hotel, St. Petersburg
- Butterfly Apartments, St. Petersburg
- Regents Lane Townhouses, St. Petersburg
- Uptown Kenwood Townhouses, St. Petersburg
- The District Townhouses, St. Petersburg
- Burlington Townhouses, St. Petersburg
- Delmar Terrace Apartments, St. Petersburg
- Bliss Condominium, St. Petersburg
- Salvador Condominium, St. Petersburg
- Westminster Shore Bay Breeze, St. Petersburg
- Victoria Place Condominium. Dunedin
- Artisan Lofts Mixed Use, Dunedin
- Fossil Park Fire Station, St. Petersburg
- City of Madeira Beach City Hall Complex. Fire Station & Rec Center
- Dunedin Fire Station #61, Dunedin
- Rowland Place Condominiums, St. Petersburg

Parks and Recreation:

Civil engineer of record responsible for the site design of parks and recreation facilities. Prepared construction documents including site plan, paving and grading plan, storm water management plan, and utility plan. Obtained permits for construction from water management district and FDEP. Projects include:

- Campbell Park Regional Skate Park, St. Petersburg
- Lowry Park Zoo Vet Clinic, Tampa
- New York Yankees Minor League Training Facility Field Renovations
- New York Yankee Steinbrenner Stadium & Field Renovations
- Boyd Hill Oak Hall & Ag Building, St. Petersburg
- Rio Vista Park, St. Petersburg

Previous Positions:	1998 - 2012	Charlotte Engineering & Surveying, Inc. – Vice President and Principal in Charge of Tampa Bay area office. Responsible for project development, execution of work and office profitability. Provided engineering design and permitting services for over 150 site development projects in the Tampa Bay Area.
	1992 – 1998	<u>Dames & Moore, Inc.</u> – Director of Water Resources for Florida and Caribbean Operations. Responsible for project team management, project acquisition and execution. Projects focused on watershed studies, water quality evaluations, and hydrologic & hydraulics modeling. Clients included federal, State and local governments.
	1982 – 1992	<u>Dewberry & Davis</u> – Senior Engineer in the Water Resources Department of the Fairfax. Virginia office responsible for flood plain studies, water

quality evaluations and large watershed modeling.

22-0460-RN

DEVELOPMENT OF RESIDENTIAL PROPERTY - LEALMAN COMMUNITY REDEVELOPMENT AREA AT 3901 46TH AVE N Page 2 of 16

CONTRACTOR MUST COMPLETE THE FOLLOWING

Disalles Afferdable Living Inc

CONTRACTORS ARE CAUTIONED THAT THE POLICY OF THE BOARD OF COUNTY COMMISSIONERS, PINELLAS COUNTY, IS TO ACCEPT THE LOWEST RESPONSIVE AND RESPONSIBLE SUBMITTAL RECEIVED MEETING SPECIFICATIONS. NO CHANGES REQUESTED BY A CONTRACTOR DUE TO AN ERROR IN PRICING WILL BE CONSIDERED AFTER THE SOLICITATION OPENING DATE AS ADVERTISED. BY SIGNING THIS SUBMITTAL FORM, CONTRACTORS ARE ATTESTING TO THEIR AWARENESS OF THIS POLICY AND ARE AGREEING TO ALL OTHER SOLICITATION TERMS AND CONDITIONS, INCLUDING ANY INSURANCE REQUIREMENTS CONTAINED HEREIN.

CONTRACTOR NAME: _	Pinelias Anordable Living, Inc.	_ (As shown on W-9)			
DBA:		_ (If applicable)			
MAILING ADDRESS:	445 31st Street N.	(As shown on W-9)			
CITY / STATE / ZIP:	St. Petersburg, FL 33713	(As shown on W-9)			
CONTRACTOR EMAIL:	jack.humburg@boleycenters.org	(Primary Company Email Address)			
REMIT TO NAME:	Pinellas Affordable Living, Inc.	(As Shown on contractors Invoice)			
FEIN#:	59-3171557	(As shown on W-9)			
PAYMENT TERMS:	_%DAYS, NET 45 (PER F.S. 218.73)				
DEPOSIT, IF REQUIRED	D, IS ATTACHED IN THE AMOUNT OF \$	_			
	v is needed when you submit your quote, especially how please visit dos.myflorida.com/sunbiz/ for this informationant you.				
CONTRACTOR CONTAC	CT INFORMATION				
CONTACT NAME:	Jack Humburg, Executive Director				
PHONE NUMBER:	727-821-4819 ext 5717				
FAX NUMBER:	727-490-0538				
EMAIL ADDRESS:	jack.humburg@boleycenters.org				
	BIDE BY ALL TERMS AND CONDITIONS OF THIS RFF ANCE REQUIREMENTS & CERTIFY I AM AUTHORIZE JRE:				
PRINT NAME:Jack H	umburg				
TITLE: Executive Dire	ector				

DEVELOPMENT OF RESIDENTIAL PROPERTY - LEALMAN COMMUNITY REDEVELOPMENT AREA AT 3901 46TH AVE N Page 11 of 16

FORM A – QUALIFICATIONS OF RESPONDER

FURIVI A - QUALIFICATIONS OF RESP	ONDER
PROPERLY EVALUATED.	RDER THAT YOUR RESPONSE MAY BE REVIEWED AND
Company Name: Pinellas Affordable Living, Inc.	
Length of Time Company Has Been in Business:	
Pinellas Affordable Living has been in operation si	nce 1993, 29 years.
Business Address:	
445 31st Street N., St, Petersburg, FL 33713 How Long in Present Location: 29 years	
Telephone Number:	Email Address:
727-821-4819 ext 5717 ja	ack humburg@boleycenters.org
Total Number of Current Employees:	Full Time: Part Time:
COMMERCIAL AND/OR GOVERNMENTAL REFERENCESIMILAR NATURE:	CES REGARDING PREVIOUS DEVELOPMENTS OF A
1.	2.
Project Name and location:	د. Project Name and location:
1 Toject Name and location.	r roject Hame and rocation.
Butterfly Grove, St. Petersburg	Evergreen Village, Pinellas County
Contact:	Contact:
Joshua Johnson, Director Comm. Development	Kathryn Driver, Executive Director, HFA of Pinellas Co.
Telephone/Fax:	Telephone/Fax:
727-892-5585	727-223-6418
Address:	Address:
City of St. Pete. PO Box 2842	26750 US Highway 19 N _ Suite 110
City/State/Zip:	City/State/Zip:
St. Petersburg, FL 33731	Clearwater, FL 33761
Email Address:	Email Address:
Joshua.Johnson@stpete.org	KDriver@Pinellashfa.com
3.	4.
Project Name and location:	Project Name and location:
Ranch@ Pinellas Park Contact:	Poynter Preserves Contact:
Mark VanLue, Housing Development Manager Telephone/Fax: 727-464-5697	 Kathryn Driver, ED Housing Finance Auth. of Pinellas CC Telephone/Fax: 727-223-6418
Address:	Address:
310 Court Street	26750US Highway 19 N., Suite 110
City/State/Zip:	City/State/Zip:
Clearwater, FL 33756	Clearwater, FL 33761
Email Address:	Email Address:

mvanlue@co.pinellas.fl.us

KDriver@Pinellashfa.com

22 - 0460-R	N
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DEVELOPMENT	OF RESIDENTIAL	PROPERTY -	LEALMAN	COMMUNITY	REDEVEL	OPMENT A	AREA AT 390°	1 46TH
AVE N							Page '	12 of 16

FORM B -	PROPOSAL	FORM		

FORM B- PROPOSAL FORM

Please submit for the lease of property located at:

•	Note for review – All of the criteria contained in Section 14 will be placed on Form B (in order) to ensure the firms
	submit all information requested.

Name of Firm: Pinellas Affordable Living, Inc.

The information requested on proposal Form B is a summary only. As per the evaluation criteria starting on page 4, please submit information sufficient to allow the Issuers to evaluate each submittal.

EVALUATION CRITERIA:

Α.	Intended	use for	the	property
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See Form B Attachmen	nt		
		- 100 - 10 - 10 - 10 - 10 - 10 - 10 - 1	

• Land Use: Describe each type of land use, associated acreage, estimated square feet of building space or other measurement (parking spaces etc.) devoted to the use(s) and overall capital investment related to the land use.

Type of Land Use	Acreage	Measurement (examples: Total Building Square Feet, Number of parking spaces, Number of ball fields)	Capital Investment
RU	66,201 SF	Building Sq FT: 8,250 Parking spaces 68/2 HC	

22-0460-RN DEVELOPMENT OF RESIDENTIAL PROPERTY - LEALMAN COMMUNITY REDEVELOPMENT AREA AT 3901 46TH AVE N Page 13 of 16 FORM B - PROPOSAL FORM B. Describe and summarize the housing development plan: See Form B Attachment C. Describe the sustainable design features of the development project: See Form B Attachment D. Describe the timeframe and schedule of construction: See Form B Attachment E. Describe how the Affordable housing requirement will be met: 100% of the units will be set aside for households at or below 60% AMI, with four of those units set aside for households at 33% AMI. F. Summarize the development budget and describe the sources of construction financing: _______ See attached Development Proforma

PINELLAS	COUNTY	

22-0460-RN

DEVELOPMENT OF RESIDENTIAL PROPERTY - LEALMAN COMMUNITY REDEVELOPMENT AREA AT 3901 46TH AVE N Page 14 of 16

	FORM B PROPOSAL FORM
G. on-	Describe any additional amenities to be provided: Site laundry room, picnic area pavilion, bike racks, one sensory impaired unit, one fully accessible uncable hook up in each unit, energy star appliances, pest/termite control, window coverings.
Н.	Describe any reduction or elimination of County Expenses as a result of the project: See Form B Attachment
I.	Describe ability to successfully complete proposed project: See Form B Attachment
J.	List and describe examples of other housing development projects completed: See attached development resume and pictures
K.	Please provide other information as it relates to the evaluation criteria identified:

22-0460-RN

DEVELOPMENT OF RESIDENTIAL PROPERTY - LEALMAN COMMUNITY REDEVELOPMENT AREA AT 3901 46TH AVE N Page 15 of 16

FORM B - PROPOSAL FORM
Company Name: Pinellas Affordable Livng, Inc.
Contact Name:Jack Humburg, Executive Director
Legal Corporate Name:Pinellas Affordable Living, Inc.
Business Address: 445 31st Street N., St. Petersburg, FL 33713
Phone: 727-821-4819 x 5717 Fax: 727-490-0538 E-Mail: jack.humburg@boleycenters.org
I hereby agree to abide by all conditions of the Response and certify that I am authorized to sign this proposal for the applicant.
Authorized Signature:
Printed Name & Title:Jack Humburg, Executive Director
I hereby request the Board of County Commissioners to waive the mineral rights reservation required by Florida Statute §270.11. Signature of Responder

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DEVELOPMENT OF RESIDENTIAL PROPERTY - LEALMAN COMMUNITY REDEVELOPMENT AREA AT 4500 43RD ST N Page 16 of 16

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ADDENDUM

PLEASE ACKNOWLEDGE RECEIPT OF ADDENDA FOR THIS SOLICITATION BY SIGNING AND DATING BELOW:

ADDENDA NO.	SIGNATURE/PRINTED NAME	DATE RECEIVED
1	Jack Humburg	7/1/2022
2	Jack Humburg	8/2/2022

Note: Prior to submitting the response to this solicitation, it is the responsibility of the firm submitting a response to confirm if any addenda have been issued. If such document(s) have been issued, acknowledge receipt by signature and date in section above. Failure to do so may result in response being considered non-responsive or result in lowering the rating of a firm's proposal.

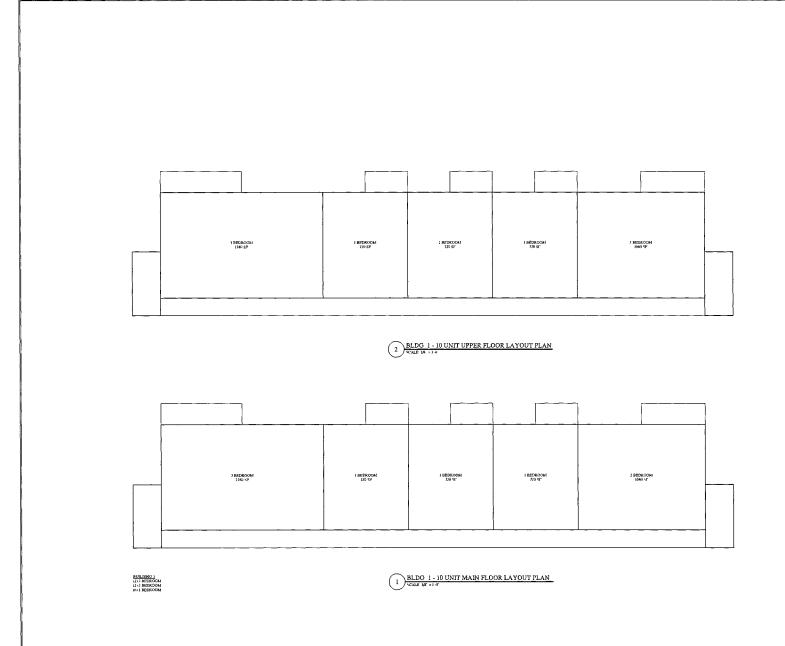
Information regarding addenda issued is available on the Pinellas ePro website, <u>www.ebids.pinellas.gov/bso/</u>, listed under the bid attachments.

PROPOSED PROJECT RENDERING, SITE PLAN AND UNIT MIX



The Point Apartments 46th Ave N. Lealman, FL 08-02-2022





AIA MA

POINT APARTMENTS 3901 46TH AVENUE NORTH ST PETERSBURG, FLORIDA

PROFESSIONAL SEAL AD WHEN E

ORA FRANCIN FRAZE, W

SHEET TITLE BUILDING I

IO UNIT LAYOUT PLAN

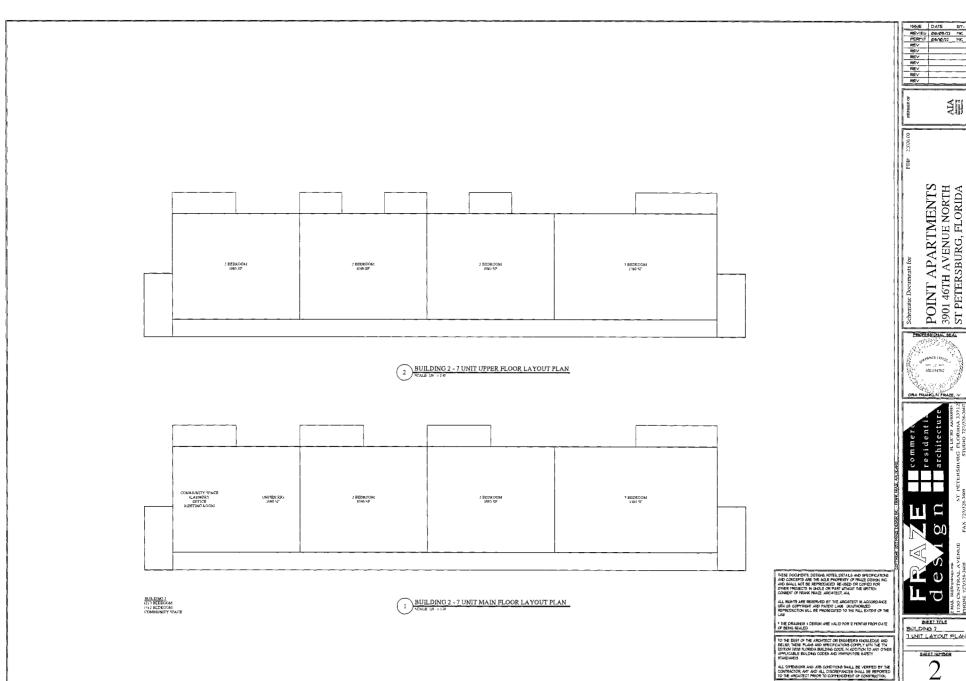
THESE DOCUMENTS, DESIGNS, MOTES, DETAILS AND SPECIFICATIONS AND CONCEPTS ARE THE SOLE PROPERTY OF PRAZE DESIGN, NO. AND SHALL NOT BE REPRODUCED, RE-USED OR COPIED FOR OTHER PROJECTS IN INJUITED PART WITHOUT THE URITIEN CONSIST OF FRANK FRAZE ARCHITECT AND

ALL RIGHTS ARE RESERVED BY THE JACKHTECT IN ACCORDANCE UITH US COPPRISED AND PATENT LAW (MAJENCRUED) REPRODUCTION VILL BE PROSECUTED TO THE RALL EXTENT OF THE LAW

I THE DRAWNSS I DESIGN ARE VALID FOR 2 MONTHS FROM DATE OF BEING SEALED

TO THE SEST OF THE ARCHITECT OR BIGINEER'S ENCULEDGE AND BELLIS, THESE PLANS AND SPECIFICATIONS COPING ADDITION TO ANY OTHER APPLICABLE BUILDING ECODES AND TINNIFUL RIVE SAFETY STANDARDS.

ALL DIPENSIONS AND JOB CONDITIONS SHALL BE VERFEC BY THE CONTRACTOR, ANY AND ALL DISCREPANCES SHALL BE REPORTED TO THE ARCHITECT PRIOR TO CONTRACTION OF CONSTRUCTION





FORM B ATTACHMENT

A. Intended use for the property: Pinellas Affordable Living, Inc. (PAL) proposes a 17- unit multifamily apartment community which will provide one, two, and three- bedroom apartments. This complex will provide affordable housing to persons and families who are at or below 60% of the area median income (AMI). Four of the units will be set-aside for households at 33% AMI, with the remaining 13 units set aside for people with incomes under 60% AMI.

To be eligible for this housing, as defined by the Florida Housing Finance Corporation, the head of household must be an adult person requiring independent living services in order to maintain housing or develop independent living skills and who have a Disabling Condition that neither currently impairs nor is likely to impair their physical mobility, such as persons with a mental illness

B. Describe and summarize the housing development plan: We are proposing a 17-unit multifamily complex providing four-3 bedroom/2 bath units, seven- two bedroom/1 bath units and sixone bedroom/one bath units. The complex will include a community space including a group room, office and laundry room. The development will consist of two buildings, both of which will have two stories of apartments, a covered picnic pavilion adjacent to a playground, and a covered and protected (fence and lock) bicycle rack.

PAL will submit an application to the Florida Housing Finance Corporation (FHFC) for the bulk of the financing needed to construct the apartment complex. The attached development Sources and Uses budget is based upon the schedule of values for a similarly sized development (20 units) that was bid during 2021, following the inflation of the past year. The size of the financing from FHFC is based upon the Request for Applications (RFA 2022-102) and will be adjusted accordingly when the RFA for 2023 is issued. This estimate assumes a gap in the total financing needed and therefore a request will be made for the County to fill this gap.

Attached is the proposed project rendering, site plan and unit mix. Pinellas Affordable Living, Inc. is open to any changes or suggestions from county staff regarding design, unit mix, etc.

- C. Describe the sustainable design features of the development:
 - The proposed Development will provide a minimum of two Energy Star qualified washers and two dryers in the on-site laundry facility;
 - Low or No-VOC paint for all interior walls (Low-VOC means 50 grams per liter or less for flat; 150 grams per liter or less for non-flat paint);
 - Low-flow water fixtures in bathrooms—WaterSense labeled products or the following specifications:
 - Toilets: 1.28 gallons/flush or less,
 - Urinals: 0.5 gallons/flush,
 - Lavatory Faucets: 1.5 gallons/minute or less at 60 psi flow rate,
 - Showerheads: 2.0 gallons/minute or less at 80 psi flow rate;
 - Energy Star certified refrigerator;

- Energy Star certified dishwasher;
- Energy Star certified ventilation fan in all bathrooms;
- Water heater minimum efficiency specifications:
 - o Residential Electric:
 - o Up to 55 gallons = .95 EF or .92 UEF; or
 - o More than 55 gallons = Energy Star certified; or
 - Tankless = 0.97 EF and Max GPM of ≥ 2.5 over a 77° rise or
 - 0.87 UEF and GPM of \geq 2.9 over a 67° rise;
- Energy Star certified ceiling fans with lighting fixtures in bedrooms;
- High Efficiency HVAC with SEER of at least 16
- Air Conditioning (in-unit or commercial):
 - o Air-Source Heat Pumps Energy Star certified:
 - \circ ≥ 8.5 HSPF/≥15 SEER/≥12.5 EER for split systems
 - \circ ≥ 8.2 HSPF ≥15 SEER/≥12 EER for single package equipment
 - o including gas/electric package units
- Programmable thermostat in each unit
- Water Sense certified dual flush toilets in all bathrooms.
- Energy Star rating for all windows in each unit
- Daylight sensors, timers or motion detectors on all outdoor lighting attached to the buildings

D. Describe the timeframe and schedule of construction:

February 2023: PAL plans to apply to the Florida Housing Finance Corporation in February 2023 for funding from the Florida Housing Finance Corporation for the majority of the costs of construction. Additional applications for funding will be made to Pinellas County via their affordable housing programs and Penny for Pinellas.

June 2024: Completion of underwriting and permitting of plans and selection of a General Contractor will occur.

August 2024: Closing on financing and commencement of construction.

May 2025: Construction completed and rent up begins.

June 2025: 50% lease up completed.

E. Describe how the Affordable housing requirement will be met: 100% of units will be set-aside for households at or below 60% AMI with four of those units set aside for households at or below 33% AMI.

F: Summarize the development budget and describe the sources of construction funding: See attached Development Pro Forma. PAL intends to apply to the Florida Housing Finance Corporation's RFA SAIL Financing for Smaller Development for Persons with Special needs.

FHFC SAIL Loan: \$4,598,862 FHFC ELI Loan: \$ 309,209 Pinellas County: \$ 957,600

Total: \$5,865,671

G: Amenities include a staff office, group room, on-site laundry, picnic area with Pavilion, bike racks, one sensory impaired unit, three fully accessible units (one for each bedroom size unit), cable hook up in each apartment, energy star appliances, window coverings, pest control.

- H. Reduction or elimination of County Expenses as a result of the project: Pinellas Affordable Living, Inc. will apply to Florida Housing Finance Corporation for funding to construct this project in February 2023 under the SAIL Financing for Smaller Developments for Persons with Special Needs RFA. If funded, this will allow us to construct the apartment complex with the majority of the funding from FHFC (\$4,908,171) and the remaining funds from Pinellas County (957,600) representing 16% of the total. Without the FHFC funding, Pinellas Affordable Living, Inc. would need to obtain 100% of the funding from Pinellas County. Pinellas Affordable Living, Inc. is one of three local Community Housing Development Organizations (CHDO) in Pinellas County, and the only CHDO focused on the provision of multifamily housing for special needs families at or below 50% of AMI. Both the local governments and the state's HOME funds require that 15% of the funds be set-aside for use by CHDOs for their mission of developing affordable housing for people with low income.
- I. Ability to successfully complete the project: Pinellas Affordable Living, Inc. (PAL) is a Community Housing Development Organization (CHDO) established by Boley Centers in 1994 for the sole purpose of developing affordable housing. Together, Boley Centers and Pinellas Affordable Living, Inc. have developed 46 facilities, including group residences and multifamily housing. The group living facilities, licensed as Residential Treatment Facilities provide supervised housing with 24-hour staff for people with severe and persistent mental illness in need of supervision and support as their conditions become stabilized. The multifamily apartments provide permanent, affordable, supportive housing for people with special needs with low to very low income.

Please see attached Development Resume with photographs of completed projects.

Boley Centers and PAL, Inc. have extensive experience with developing affordable housing developments in Pinellas County. Our most recent completed projects include:

Butterfly Grove: Located at 715 5th Avenue N., St. Petersburg, FL, Butterfly Grove Apartments provides 20- one-bedroom apartments to people with incomes blow 50% AMI. The majority of the residents will have income below 33% AMI. This project was completed March 2022. Funding for the project included:

Florida Housing Finance Corporation: SAIL Loan \$4,079,394. ELI Loan \$229,600 Pinellas County: \$469,621 (land purchase to pay off a bridge loan from Boley Foundation) City of St. Petersburg \$75,000

Evergreen Village: Located at 6323 66th Lane N., Pinellas Park, Evergreen Village provides 21 units of one, two and three-bedroom apartments in nine separate buildings including duplexes and triplexes for people with incomes below 60% AMI with four units at or below 33% AMI. The project was completed October 2021. Funding for this project included:

Florida Housing Finance Corporation: SAIL Loan \$4,673,403. ELI Loan \$235,300 Pinellas County: \$535,000 (land purchase to pay off a bridge loan from Boley Foundation/ PAL leases the land from Pinellas County and the land remains in the land trust.)

The Ranch at Pinellas Park: Located at 9625 66th Street N., Pinellas Park, The Ranch provides 33 units of one, two and three-bedroom apartments to people with special needs whose incomes are below 60% AMI with set aside units for households at 33% AMI. The project was completed in September 2019 and February 2020 (two phases). Funding for this project included:

Florida Housing Finance Corporation: SAIL Loan \$3,890,189. ELI Loan \$226,600 Pinellas County: \$400,000 (land purchase to pay off a bridge loan from Bessie Boley Foundation)

PAL, Inc. currently has two projects under development:

Whispering Pines: Twenty units of one, two and three- bedroom apartments for people with special needs at or below 60% AMI with a 33% set-aside. Funding is provided by Florida Housing Finance Corporation, City of St. Petersburg and Pinellas County. (land purchase to pay off a bridge loan from the Bessie Boley Foundation/ PAL will lease the land from Pinellas County and the land will remain in the land trust.)

Founders Point: Fifteen units of one- bedroom apartments for people with special needs at or below 60% AMI with a 33% set-aside. Funding is provided by Florida Housing Finance Corporation and the City of St. Petersburg. We expect to enter into a land purchase from Pinellas County to pay off a bridge loan from the Bessie Boley Foundation. PAL will then PAL lease the land from Pinellas County and the land will remain in the land trust.

The development team varied on projects based on bidding and location. PAL intends to use Fraze Design for the architecture, Vickstrom Engineering for engineering with the GC determined through a bidding process.

Attached are pictures of our most recent developments and renderings of our two current projects in development.

J. List and describe examples of other housing development projects completed. Attached is Boley/PAL's Development Resume, and pictures of a sampling of completed projects.