

## OMB Contract Review

<b>Contract Name</b>	Ranking of firms and agreement with Gulfstream Outsourcing and Specialized Billing, LLC to provide ambulance transports liability claims processing.				
<b>GRANICUS</b>	22-0561A	<b>Contract #</b>	N/A	<b>Date:</b>	11-02-22

**Mark all Applicable Boxes:**

Type of Contract									
<b>CIP</b>		<b>Grant</b>		<b>Other</b>		<b>Revenue</b>	<b>X</b>	<b>Project</b>	

**Contract information:**

<b>New Contract (Y/N)</b>	Y	<b>Original Contract Amount</b>	0.00
<b>Fund(s)</b>	1006	<b>Amount of Change</b>	\$6,727,272.00
<b>Cost Center(s)</b>	100200/344410	<b>Contract Amount</b>	
<b>Program(s)</b>	1815	<b>Amount Available</b>	\$8,207,272.00
<b>Account(s)</b>	3426001	<b>Included in Applicable Budget? (Y/N)</b>	Y
<b>Fiscal Year(s)</b>	FY23 -FY28		

**Description & Comments**

(What is it, any issues found, is there a financial impact to current/next FY, does this contract vary from previous FY, etc.)

This is for the approval of the ranking of firms and agreement with Gulfstream Outsourcing and Specialized Billing, LLC for ambulance transports liability claims processing. The contract provides the Ambulance Billing operation within the Financial Services Division of the Safety and Emergency Services Department, a specialized service in applying the regulations associated the collection of outstanding balances from insurance providers for ambulance transport fees associated with liability claims (workers compensation and auto accident).

Revenue is included in the FY23 Adopted budget with a projected net revenue of \$6,727,272.00 over a five-year period, based on a gross revenue of \$8,207,272.00, excluding contingency fees of 14.5% on claims 60-days from the date of service and 22% on claims 61 or more days from the date of service. The difference of \$1,480,000.00 between the net projected revenue (\$6,727,272.00) and the gross revenue (8,207,272.00) is the not-to-exceed service fee maximum that the County would forfeit for expenses that include travel, lodging, and per diem expenses that may be incurred by the contractor.

**Analyst: John Ondrovic**

**Ok to Sign:**

**Instructions/Checklist**

1. Upon receipt of a contract and notification in Granicus, review the Agenda and Contract for language and accuracy. Make sure there are available funds, the dept is not overextending itself, was it planned, etc.
2. Complete the form above using the contract document and the County accounting & budgeting systems.
3. Use the Staff Report section to give a brief summary of the contract and include your thoughts and pertinent information.
4. Upload to Granicus as a numbered attachment.
5. Upload a copy of the contract review into the appropriate contract review SharePoint folder. (OMB/OMB Document Library/Contract.RVW/)