



June 8, 2022

McKim & Creed, Inc,  
ATTN: Neil Eppig, SUE, Project Manager  
1365 Hamlet Ave  
Clearwater, FL 33756

RE: Pinellas County 811 Designates For Frontier County Wide Hdd Installations

Dear Mr. Eppig:

Pursuant to our Utilities Engineering Services Agreement 190-0457-CN(SS), is the Notice To Proceed with the Pinellas County 811 Designates for Frontier County Wide HDD Installations, as defined in the scope of services, schedule, and compensation for the amount of **\$175,000.00**. Standard Purchase Order#**451102** has been issued in this amount. Remaining funds to be added as needed through FY24.

Please note, if you have a project inquiry, please contact Maintenance Section Manager, Anderson Mitchell, at [amitchel@pinellascounty.org](mailto:amitchel@pinellascounty.org) or via phone at (727) 453-6701.

For payment of completed/delivered goods or services, send invoices either by Postal Mail at the address listed below, or by email to [FinanceAccountsPay@MyPinellasClerk.org](mailto:FinanceAccountsPay@MyPinellasClerk.org) with the word INVOICE typed into the subject line and (cc) the project manager. Please send a copy of the invoice to the Project Manager prior to submitting. **Invoices should include the project manager's name, the project title and County PID number, as well as the Purchase Order number.**

Finance Division Accounts Payable  
Board of County Commissioners Pinellas County  
PO Box 2438  
Clearwater, FL 33757

Please send billing inquiries to [FinanceAccountsPay@MyPinellasClerk.org](mailto:FinanceAccountsPay@MyPinellasClerk.org) with the word QUESTION typed into the subject line.

Sincerely,

Alan Bollenbacher  
Maintenance Division Director  
Pinellas County Utilities

14 South Fort Harrison Avenue  
Clearwater, FL 33756  
Phone (727) 464-4000  
Fax (727) 464-3717  
V/TDD (727) 464-4062  
[www.pinellascounty.org](http://www.pinellascounty.org)



**Pinellas County Purchasing Department  
Board of County Commissioners  
Pinellas County**

400 S Ft Harrison Ave  
6<sup>th</sup> Floor Annex Bldg  
Clearwater FL 33756

The Standard Purchase Order Number must appear on all packages, shipping notices, invoices and correspondence

<b>PO Date</b>	07-JUN-2022
<b>Revision Date</b>	
<b>Buyer/Phone No</b>	Alexander Meloy 727-464-3147
<b>Sales Tax Exempt No</b>	85-8013287050C-7
<b>Requisitioner Phone No Requisition No</b>	Adkins, Ms. Teresa Diana 727-464-5838 109174
<b>Director Approval</b>	
<b>Quote/Contact</b>	

**Supplier:**

McKim & Creed Inc  
1365 Hamlet Ave  
Clearwater FL 33756-3331

**Ship To:**

Utilities - Engineering & Technical Support  
6th Floor  
14 S. Fort Harrison Ave.  
Clearwater, FL 33756  
727-464-4000

**Invoice To:**

Finance Division Accounts Payable  
Board of County Commissioners Pinellas County  
PO Box 2438  
Clearwater, FL 33757  
727-464-8389 -  
FinanceAccountsPay@MyPinellasClerk.org

**Notes:**

190-0457-CN (SS) Utilities Professional Engineering Services approved by the Board of County Commissioners on April 27, 2021.

For FY22 payments thru 9/30/22; total expenditure of project \$600,000.00.

Project: PINELLAS COUNTY 811 DESIGNATES FOR FRONTIER COUNTY WIDE HDD INSTALLATIONS

Proposal attached as a separate PDF document to this Standard Purchase Order

The hourly rates are fully loaded and include all labor, overhead, expenses and profit of any nature including travel within the Tampa Bay Metropolitan Statistical area. Travel outside of that area will be reimbursed in accordance with Section 112.061 F.S.

Continuing Consultants Competitive Negotiation Act (CCNA) contracts are limited to projects in which construction costs do not exceed \$4 million and when the fee for professional service does not exceed \$500,000". Per state statute 287.055 (2)(g).

Standard Purchase Orders written against Contract Purchase Agreements (CPA) cannot exceed \$500,000 unless the work is for a specified nature (project) as specifically outlined in the competitive solicitation and subsequent contract document.

**Notes:**

Supplier No	Payment Terms	Freight Terms	FOB	Ship Via	Delivery date
3941	Net 45	Freight Included	Destination	Best Way	

Line	County Item Number / Description	Quantity	UOM	Unit Price	Amount
1	811 Locates / PID# N/A		Dollar (s)		175,000.00
	Charge Account 4031.431250.5349000.2321.0000000	113,750.0000			
	Charge Account 4051.431250.5349000.2421.0000000	61,250.0000			
This line references Contract Agreement 445406					
<b>TOTAL</b>					175,000.00

It is hereby certified that all provisions of the laws of Florida were complied with in issuing this order, and that there are sufficient and properly appropriated funds to liquidate this obligation. This purchase order is governed by the terms and conditions below.

Notice: Vendors doing business with Pinellas County are required to show proof of current Pinellas Construction licenses, if applicable

**Board of County Commissioners**

Pinellas County, Florida



(Authorized Signature)

**If this Purchase Order is issued under an existing written Contract between County and Contractor, the terms of the Contract shall prevail over any conflicting terms herein. All other terms shall remain in full force and effect.**



JUNE 1, 2022

Alan Bollenbacher  
Maintenance Division Director  
Pinellas County  
400 S. FT Harrison Ave  
Clearwater, Florida 33756

**RE: PINELLAS COUNTY 811 DESIGNATES FOR FRONTIER COUNTY WIDE HDD INSTALLATIONS**

**DEAR MR. BOLLENBACHER:**

#### PROJECT UNDERSTANDING

Pinellas County requires the services of a company that provides SUE services to determine the two-dimensional (SUE Level B) or three-dimensional (SUE Level A) location of County water, sewer, and reclaimed water, to supplement their in-house staff in support of Frontier County wide fiber optic installations by horizontal directional drilling. One to two 2-man crews will be provided daily for the anticipated 1 ½ to 2 year duration of this project. Hourly rates are attached.

#### SUE QUALITY LEVELS

Quality Level A information obtained by direct exposure of the existing utilities can greatly increase the level of confidence with respect to the location of underground utilities at a particular jobsite. Utility exposure (Quality Level A) permits three-dimensional measurements to be taken on utilities for accurate location at each test hole. The overall level of confidence with respect to the location of site utilities can be raised by increasing the number of test holes examined.

Quality Level B services include the horizontal, above ground detection and marking of underground utilities. Geophysical prospecting and Ground Penetrating Radar methods are used to indicate the presence and surface position of buried utilities. Quality Level B information should not be used for construction purposes, or where exact horizontal and vertical measurements are required.

The accuracy of Quality Level B designating information obtained by utilizing Geophysical and Ground Penetrating Radar equipment and techniques are subject to field and soil conditions beyond our control. McKim & Creed will make reasonable efforts to provide comprehensive and correct positional utility marks to the limits obtainable by the instrumentation used and the existing ground conditions; however, McKim & Creed provides no guarantee that all existing utilities on a particular site will be properly located using these methods.

SCOPE OF SERVICES

- PINELLAS COUNTY UTILITY LOCATES
  - PINELLAS COUNTY will set up an 811 style ticket system with McKim & Creed for daily designate requests. This request will include a map depicting the requested services.
  - M&C will have read only access to the Pinellas County GIS system for anticipated utilities on each site.
  - It is understood that there are three contractors, independent of this work assignment, utilizing thirty drilling rigs in the performance of this project. Daily requests will attempt to be in relatively close proximity to minimize travel and downtime between sites.
  - Frontier contractors, independent of this work assignment, will “white line” each route. M&C will perform Level B SUE work for County owned water, sewer, and reclaimed water only, that cross this route or come within ten feet of the route. All found utilities will be marked with pink paint indicating their horizontal location. Should the route change, Pinellas County will contact M&C, and M&C will return to the site to update the Level B SUE work.
  - If the work is not a linear route, FRONTIER will provide a detailed map depicting the project limits.
  - Utility depths will not be provided.
  - Test holes will not be provided unless specifically requested. The contractor will be responsible for excavating and confirming all paint marks. M&C can excavate and confirm on an as needed basis if requested by Pinellas County, typically on utilities that are deeper than five feet and cannot be exposed with hand tools by Contractors.
  - M&C will take photos of their work and produce sketches of the project area. These photos and sketches will be provided to the contractor.
  - M&C will use Area Wide Protective (AWP) for any lane closure M.O.T. required. Frontier contractor will provide copies of any permits required for the project.

A notice to proceed package will be provided upon approval of SOW. This document does not serve as an executed copy for Pinellas County.

We appreciate the opportunity to provide this proposal to you and look forward to working on the project with you.

Sincerely,



Neil L. Eppig  
SUE Project Manager  
McKIM & CREED, INC.

I hereby authorize McKim & Creed, INC. to proceed with the work described above.

CLIENT

BY: Alan Bollenbacher DATE: 6/2/2022

TITLE: Division Director

## SUE Services 2022 Schedule of Rates

Employee Classification	Fee/Hour	COST
<b>Subsurface Utility Engineering (SUE)</b>		
Utility Engineering Senior Project Manager	\$150.00 / 12 HRS	\$1,800.00
Utility Engineering Specialist	\$110.00 / 16 HRS	\$1,760.00
Utility Engineering Analyst	\$90.00 / 4,996 HRS	\$449,640.00
Utility Engineering Designate Crew (2 Person)	\$165.00 / 741 HRS	\$122,265.00
Utility Engineering Vacuum Excavation Crew (3 Person)	\$235.00 / 81 HRS	\$19,035.00
AWP MOT Lane Closures – Daily Rates vary by complexity of MOT setup and included equipment and field crew	Single Lane Closure- Daily Rate \$1,115.00- 4 DAYS	\$4,460.00
	Standard Flagging- Daily Rate \$1,040.00- 1 DAY	\$1,040.00
All SUE hourly rates include equipment and field crew		
<b>TOTAL FEE</b>		<b>\$600,000.00</b>

### Expenses

All hourly and unit pricing rates are inclusive of all labor, travel expenses, standard equipment, and normal field conditions. Should specialized equipment or specialized services such as dewatering, excavation shoring, or lane closures on active roadways be required McKim & Creed will provide a quote for these services for the client's approval. *Rates are Valid Through December 31, 2023*



# Quotation

**Quote #:** Q-141264-1  
**Date:** 12/8/2021 8:26 AM  
**Expires On:** 12/31/2022

4244 Mt. Pleasant St NW  
 North Canton, OH 44720

### McKim & Creed

243 Front Street  
 Wilmington, North Carolina 28401

Attention: Prednya Latkar  
 Phone:(910) 343-1048  
 Email:platkar@mckimcreed.com

### Quote Name: 2022 Annual Agreement (FL) -- Flagging or Lane Closure

Does not include projects requiring prevailing wage rates, detours, line crossings, or work on limited access highways or interstates. These types of projects will need to be quoted on a per project basis.

Valid January 1, 2022 to December 31, 2022

PREPARED BY	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Laura Salmon	(330) 604-4522	lsalmon@awptraffic.com	AWP Delivery	Net 30

#### Notes & Details:

Overtime rates apply after 8 hours on site. Any additional equipment or services requested by the customer or local DOT Engineer will be billed at the rates on the Supplemental Pricing Guide. Work scheduled the same day it is executed will be billed at 1.5 times the daily rate.

TO SCHEDULE OR CANCEL AWP's SERVICES: Please call our Support Center at 1-800-343-2650.

**Notwithstanding contrary terms contained in the Service Terms & Conditions, and the Supplemental Pricing Guide, the terms contained in the Notes & Details, terms, pricing, and the Description of services shall apply to this Quotation.**

FDOT 102-603 – Weekday, daytime daily rate for a 2 Person Crew, 8 Hours On Site.

Weeknight / Weekend daily rate for a 2 Person Crew, 8 Hours On Site will be billed at \$1,560.00.

Standard Flagging -- Daily Rate

3 Person Crew (if needed or required), 8 Hours On Site will be billed at 1.5 times the applicable daily rate.

4 Person Crew (if needed or required), 8 Hours On Site will be billed at 2.0 times the applicable daily rate.



If a sidewalk closure (FDOT 102-660) is also required with the above set up, the extra signs and barricades will be billed \$100.00 per day in addition to the applicable daily rate.

DESCRIPTION	QTY
<p>Traffic Control Employees</p> <p>0-5 Hours on site will be billed at 75% of the Applicable Daily Rate.</p> <p>5-8 Hours on site will be billed at 100% of the Applicable Daily Rate.</p> <p>Overtime rate will apply after 8 hours on site at \$66.00 per man hour.</p>	2.00
<p>Standard Flagging Equipment Package.</p> <p>All Equipment needed to create a state DOT compliant work zone. This package includes a truck, cones, and signs. Additional equipment will be billed at unit pricing.</p>	1
<b>Standard Flagging -- Daily Rate TOTAL:</b>	\$1,040.00

FDOT 102-613 – Weekday, daytime daily rate for a 2 Person Crew, 8 Hours On Site.

Weeknight / Weekend daily rate for a 2 Person Crew, 8 Hours On Site will be billed at \$1,635.00.

Single Lane Closure -- Daily Rate

3 Person Crew (if needed or required), 8 Hours On Site will be billed at 1.5 times the applicable daily rate.

4 Person Crew (if needed or required), 8 Hours On Site will be billed at 2.0 times the applicable daily rate.

If a sidewalk closure (FDOT 102-660) is also required with the above set up, the extra signs and barricades will be billed \$100.00 per day in addition to the applicable daily rate.

DESCRIPTION	QTY
<p>Traffic Control Employees</p> <p>0-5 Hours on site will be billed at 75% of the Applicable Daily Rate.</p> <p>5-8 Hours on site will be billed at 100% of the Applicable Daily Rate.</p> <p>Overtime rate will apply after 8 hours on site at \$66.00 per man hour.</p>	2.00
<p>Standard Single Lane Closure Equipment Package.</p> <p>All Equipment needed to create a state DOT compliant work zone. This package includes a truck, cones, signs, and an arrow board. Additional equipment will be billed at unit pricing.</p>	1
<b>Single Lane Closure -- Daily Rate TOTAL:</b>	\$1,115.00



## Supplemental Pricing Guide Region 1-4, 7,9,10,11,13

LINE / ITEM #	ITEM DESCRIPTION	DAILY RENTAL RATE
1	Truck Mounted Attenuator (TMA) / Crash Truck, (Driver is Extra)	\$550.00
2	Additional AWP Work Truck	\$50.00
3	Portable Changeable Message System (PCMS) **3 - Line; 8 - Character, Includes 4 Construction Barrels	\$135.00
4	Portable Tower Light (Diesel Powered), 1 Each (Limited Availability)	\$150.00
5	Portable Flagger Station Lights, Set of 2	\$100.00
6	Arrow Panel, Type C, Solar Powered or Speed Trailer	\$75.00
7	Type 2 Barricade - HI/IN	\$3.00
8	Type 3 Barricade - HI/IN	\$5.00
9	Pedestrian Safety Wall (ADA Compliant Barricade - 36" H x 74" L)	\$5.00
10	Water Filled Barrier (Water, Filling, Draining, Winterization is not included)	\$7.00
11	Type A / C Light	\$3.00
12	Type B Light	\$5.00
13	Cones: 28" & 36"	\$0.50
14	Grabber Cones / Skinny Drums: 42"	\$1.00
15	Drums / Barrels with Tire Base: 36"	\$1.50
16	34" Vertical Panels w/Base	\$2.00
17	Roll-Up Vinyl Sign with Stand	\$10.00
18	Rigid Aluminum Sign	\$5.00
19	Sign Post (Typical: 1 - Post @ 10'-0" & 1 - Post @ 5'-0")	\$5.00
20	Specialty Rigid Aluminum Sign (Priced per Project)	Per Project
21	Portable Sign Stand	Per Project
22	Rental Equipment ( <u>NOT</u> in AWP Inventory)	Actual Charge, plus 25% administration fee
23	Procurement / Scheduling of Police Officer's (L.E.O.'s), 4 Hour Minimum	Actual Charge, plus 25% administration fee
24	Additional AWP Employee - (As requested by the customer, required by the D.O.T., or as directed by AWP for safe operation)	Billed @ quoted single Employee unit Price (60% of Daily Rate typically)
25	Delivery or Pick Up of Equipment	\$75.00 per man hour
26	ATSSA Work Zone Supervisor (On Site)	\$75.00 per man hour
27	Rumble Strip Package with Signage	\$250.00 for 6 Strip Package
28	Temporary Traffic Control Plan (TTCP) Design, Cad Tech Drawn. Typical lead time for a TTCP is 5-10 business days. Expedited services are subject to surcharges	\$102.00 per man hour
29	Temporary Traffic Control Plan (TTCP) Design, Engineer Designed. Typical lead time for a TTCP is 5-10 business days. Expedited services are subject to surcharges	\$147.00 per man hour
30	Temporary Traffic Control Plan (TTCP) Design, PE Engineered and Stamped. Typical lead time for a TTCP is 5-10 business days. Expedited services are subject to surcharges	\$300.00 per man hour + \$550 Site Visit
31	Permit Fee and Management	\$350 Plus Cost of Permit, Plus 15% Renewals \$100 Plus Cost of Permit, Plus 15%
32	Per Diem Charge - (Covers lodging & meal expense when the job site is more than two (2) hours, one-way, from AWP employee's home base/ office)	\$170.00 per person, per day
33	AWP Utility / Flagger training course, excludes materials **Minimum Class Size: 10 people	Price Upon Request

Rev 1.1.1 Effective Jan. 1st 2020

\* Subject to Change & Confidential