

New ERP Transformation

August 28, 2025



Board of County Commissioners



Human Resources



KEN BURKE
CLERK OF THE CIRCUIT COURT
& COMPTROLLER
PINELLAS COUNTY, FLORIDA

Overview

- 01** Why?
- 02** By Unanimous vote...
- 03** Operational Benefits & Efficiency Gains
- 04** Transition to Modern ERP
- 05** 10-Year Comparison
- 06** Implementation Timeline & Budget



An aerial photograph of a residential area with a river, showing houses and trees. The sky is a mix of blue and orange, suggesting a sunset or sunrise. The image is partially obscured by a dark blue geometric shape in the top left corner.

Why?

Our current ERP is unsustainable.

- **Disconnected Systems & Data Silos**
 - Fragmented operations hinder efficiency and collaboration
- **Inefficient Manual Processes**
 - Outdated workflows frustrate residents and slow staff response
- **Outdated Data Drives Risky Decisions**
 - Lack of real-time information negatively impacts strategic and financial decisions
- **Low Morale from Legacy Technology**
 - Inefficient tools contribute to high turnover and hinder productivity

By Unanimous Vote: It's Workday

Workday Enterprise Cloud – Modern System of Engagement

One System, One Version



Operational Benefits & Efficiency Gains

Goal #1

Modern & Efficient Citizen & Vendor Experience

Deliver convenient online access to services and support

Goal #2

Boost Efficiency

Digitizing routine tasks
Automated Workflows & Approvals

Goal #3

Real-Time Financial Visibility

Strengthen budgeting, forecasting, and accountability

Goal #4

Centralized Data & Smart Analytics

Enable proactive, informed decision-making

Goal #5

Secure & Scalable Platform

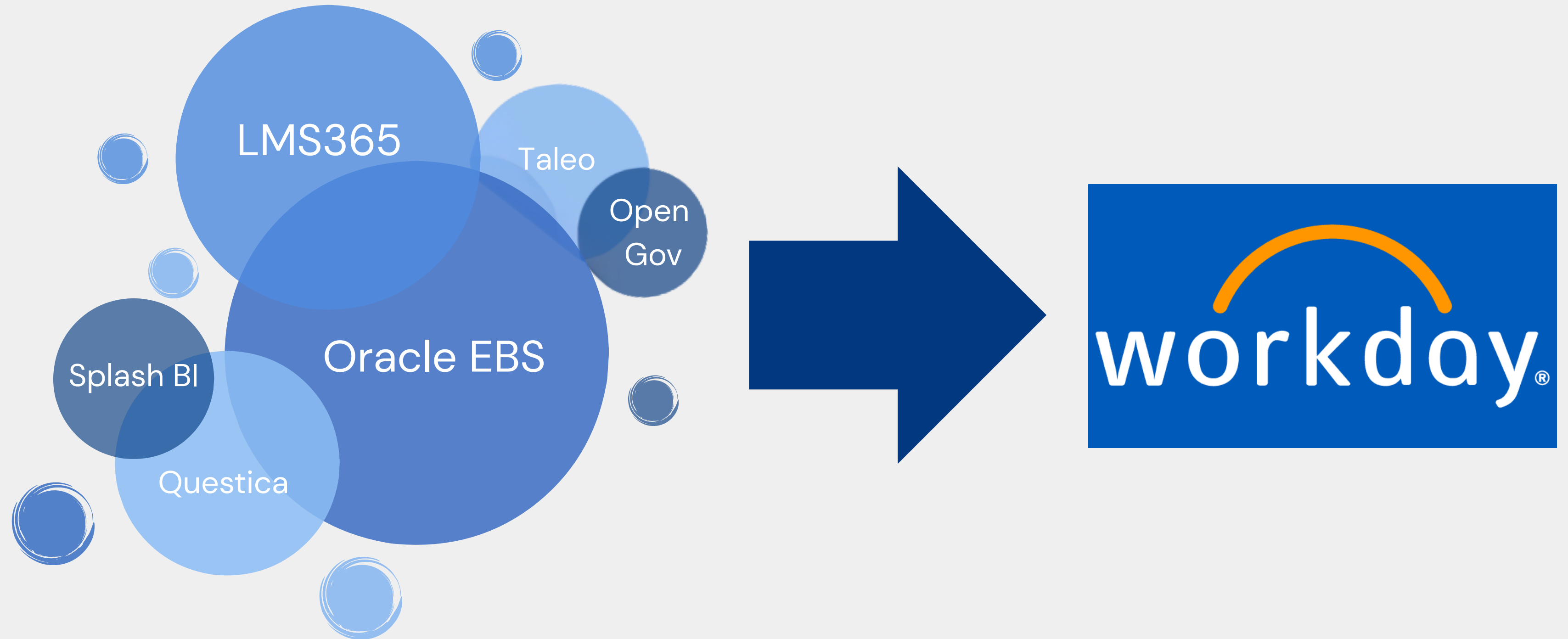
Safeguard data and support long-term growth

Goal #6

Maximize Emerging Technologies

Responsible use of AI including machine learning, augmented analytics and intelligent automation

Transition to Modern ERP



10-Year Comparison

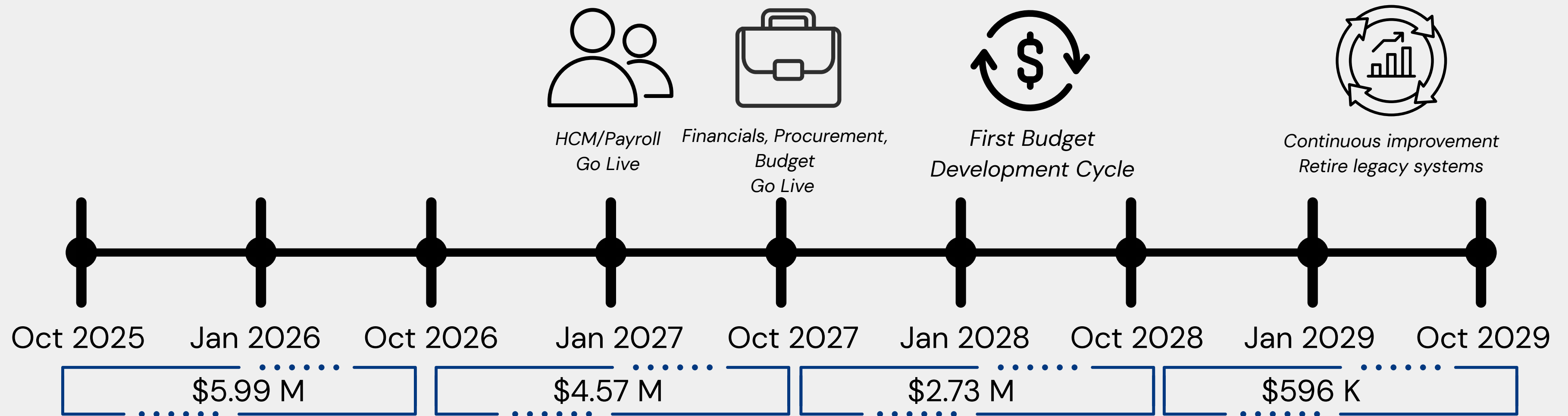
Tentative ROI

Legacy Systems (rounded)	
Oracle	\$ 18,610,000
Splash BI	2,990,000
Questica	2,600,000
OpenGov	1,090,000
Taleo	855,000
LMS365	705,000
TOTAL 10-YEAR COST ESTIMATE	\$ 26,850,000

Modern ERP		
Workday Licensing		\$14,300,000
Legacy Systems		6,960,000
Implementation Investment		
• System Integrator	4,000,000	} 10,000,000
• Backfill	4,500,000	
• Testing, Training, Change Management	1,500,000	
Efficiencies Gained		
• Efficiency savings, including 11 FTE		(9,060,000)
TOTAL 10-YEAR COST ESTIMATE		\$ 22,200,000

10-Year Cost Savings
\$4,650,000

Implementation Timeline & Budget



*Budgeted numbers include new spend less planned efficiency gains.

Thank You

