



The Legis Group

The Legis Group is a Tallahassee-based boutique lobbying firm known for being nimble, strategic, and highly effective. With strong relationships across the Florida Legislature, the firm takes pride in delivering real results by staying closely tuned in to the fast pace of Florida politics. Our smaller size works to our advantage—we can move quickly, adapt on the fly, and give each client the kind of focus and attention that bigger firms often struggle to provide.

What really sets The Legis Group apart is how client-focused we are. We take the time to understand each client's goals and stay actively engaged from start to finish. We are responsive, thoughtful, and always a step ahead. Clients often say it feels like they're the only one the firm is working with—not because of big talk, but because of the consistent, personal attention they get. Whether it's tackling a tough policy issue or managing fast-moving legislation, The Legis Group brings experience, relationships, and a hands-on approach that simply gets results.

Money Matters...

The Legis Group knows the Florida appropriations process inside and out. With four former members of the Florida House on our team, we bring a rare combination of legislative insight, strategic know-how, and strong relationships that consistently delivers results. We work closely with both the House and Senate, engaging at every stage to make sure our clients' priorities are heard, understood, and ultimately included in the state budget. From initial filings to last-minute negotiations, The Legis Group is in the room, helping shape outcomes that matter. But our work doesn't stop when the budget passes—we stay active through the final stretch to make sure key items aren't lost to the Governor's veto pen.

In 2025, that deep experience and hands-on approach paid off in a big way. The Legis Group secured over \$11 million in appropriations for a wide range of clients, including the American Cancer Society, the City of Pompano Beach, the Dan Marino Foundation, and the Martin County Boys and Girls Club.

Whether we are advocating for community development, local infrastructure projects, major health initiatives, or education programs, we know how to build a winning case and see it through. When it comes to navigating Florida's budget process from start to finish, The Legis Group has proven time and again that we get it done—and get it done well.

Policy Matters...

The Legis Group doesn't just excel in the budget process—we are also experts in passing impactful policy legislation. From day one, we work side-by-side with clients to define clear policy goals, draft effective bill language, and secure the right sponsors to champion the cause. Whether it's a narrowly focused bill or part of a broader policy effort, our team knows how to navigate the legislative process from committee meetings to final passage. We've played key roles in everything from clean, stand-alone bills to shaping major initiatives like Florida's annual tax package—proving time and again that when it comes to policy, The Legis Group delivers.

And if a bill pops up that threatens a client's interests? The Legis Group gets to work—fast. We know exactly how to slow it down, strip it back, or shut it down entirely. Whether it's behind-the-scenes negotiations, strategic amendments, or straight-up stopping a bad idea in its tracks, we've got the tools and relationships to kill harmful legislation before it ever reaches the floor. In Tallahassee, it's not just about passing good policy—it's also about blocking the bad. And no one plays both sides of that game better than The Legis Group.



Mike Fischer

Mike Fischer is a highly respected lobbyist and governmental relations specialist with a proven track record of success in Florida. With over twenty years of experience, he has effectively advocated for clients in various industries, including appropriations, healthcare, gaming, transportation, higher education, and tourism.

Before establishing himself as a lobbyist, Mike worked as an analyst in the Office of Cabinet Affairs under Florida Governor Jeb Bush. In this role, he developed a deep understanding of state agencies and their operations, enabling him to effectively navigate government processes and advocate for his clients. After serving in Governor Bush's administration, Mike went to work for the American Cancer Society, whom he still represents. He was also a founding board member establishing the Florida Tech Council, an organization that promotes and supports the technology sector in Florida.

In addition to his lobbying work, Mike also serves as a political consultant for campaigns at the Congressional, Florida House and Senate levels. He offers strategic guidance and expertise on campaign strategy, message development, and public relations to help elected officials succeed in their campaigns.

Mike's strong relationships with leaders from both political parties in the Florida House and Senate make him a well-known advocate in the legislature. He has a comprehensive understanding of policy issues and is able to craft effective positions and advocate for his clients' interests.

With a master's degree in political science from Florida State University, Mike brings a strong academic background to his work. His extensive knowledge of political science and the legislative process ensures that he can maneuver the complexities of the capital landscape with ease.

Based in Tallahassee, Mike Fischer brings a wealth of experience, expertise, and a strong network to his work. He is committed to delivering successful outcomes for his clients and making a positive impact in the political arena.



Carole Duncanson

With over 40 years of experience in the legislative process, Carole Duncanson's career began as a Legislative Assistant to members of the Legislature before transitioning into lobbying. A third-generation native Floridian, Carole graduated from Emory University with a double major in French and Political Science. She returned to Florida after graduation to start her career in the Florida House of Representatives, where she worked for five years before becoming Senior Legislative Assistant to Senator Jim Scott for an additional five years, including during his tenure as Senate President and Appropriations Chairman. Carole's work with Senator Scott and the Appropriations staff allowed her to gain valuable experience with budget issues.

In 1995, Carole became an independent contract lobbyist, successfully representing clients across a wide range of subject areas such as Appropriations, Health Care, Mental Health, Local Government, Business and Taxation, Not for Profit Organizations, Education, and Manufacturing. Carole takes great pride in her long-term relationships with her clients.

Additionally, Carole has a background in fund raising and special events planning, which she has used to benefit numerous candidates for state and local offices. Carole merged with The Legis Group in the summer of 2019.



Rob Schenck

Robert Schenck is one of the founding partners of The Legis Group. He resides in Tallahassee after living in the northern Tampa Bay Area for 38 years. He is a graduate of the University of Central Florida and has been an elected official both at the county and state level for twelve years in the state of Florida.

Robert graduated from the University of Central Florida in 1998 with a Bachelors Degree in Social Science Education. After graduation he became a high school history and economics teacher. He taught for four years before being elected to the Hernando County Board of County Commissioners. Robert was elected as a Hernando County Commissioner in 2002 at the age of 27. At the time of election he was the youngest county commissioner in the state of Florida.

In 2005 he was selected as Chairman of the Board of the Hernando County Commission. After his first term as Commissioner he was elected to State House of Representatives. Robert was elected to the Florida State House of Representatives in 2006. He served the full four terms allowed under Florida law until 2014.

While in the House of Representatives he had the privilege of serving on many different committees. He also had the honor of being Chairman of five different committees. While in the House, Robert chaired the Government Operations subcommittee for two years. He then served as Chairman of the House Redistricting subcommittee and he also chaired the Health and Human Services full Committee.

In his final term he served as Chairman of the Select Committee on Gaming and he also served as the Chairman of the Rules and Calendar Committee. Some of the marquee legislation he passed included the Florida Medicaid Reform package, the original opioid crisis reform and the comprehensive campaign finance reform package. Because of his vast experience in the legislature he is an expert on the legislative process. This allows him to effectively advocate for any client in all fields before Florida Government.

Thank You

THE LEGIS GROUP

THE EXCHANGE BUILDING, 5TH FLOOR

201 S. MONROE STREET

TALLAHASSEE, FL 32301

www.thelegisgroupfl.com