

## OMB Granicus Review

<b>Granicus Title</b>	Award of contract to Adapco, LLC, Clarke Mosquito Control Products, Inc., Rentokil d/b/a JC Ehrlich Co Inc. and Target Specialty Products, and Es Opco USA LLC d/b/a Vesperis for annual requirements of mosquito abatement products.				
<b>Granicus ID#</b>	24-1953A	<b>Reference #</b>	22-1184A, 24-0363D	<b>Date</b>	05-Feb-2025

**Mark all Applicable Boxes:**

Type of Review									
<b>CIP</b>		<b>Grant</b>		<b>Other</b>	<b>X</b>	<b>Revenue</b>		<b>Project</b>	

**Fiscal Information:**

<b>New Contract (Y/N)</b>	Y	<b>Original Amount</b>	\$4,030,695.50/24 months \$2,015,347.75/annual
<b>Fund(s)</b>	0001	<b>Amount of Change (+/-)</b>	\$681,574.04/24 months \$340,787.02/annual
<b>Cost Center(s)</b>	437040	<b>Total Amount</b>	\$4,712,269.54/24 months \$2,356,134.77 annual
<b>Program(s)</b>	2201	<b>Amount Available</b>	\$1,400,000.00 FY25
<b>Account(s)</b>	5520003	<b>Included in Applicable Budget? (Y/N)</b>	Y
<b>Fiscal Year(s)</b>	FY25-FY26		

**Description & Comments**

(What is it, any issues found, is there a financial impact to current/next FY, does this contract vary from previous FY, etc.)

This is for the approval of the award of contract with Adapco, LLC, Clarke Mosquito Control Products, Inc., Rentokil d/b/a Target Specialty Products, and Es Opco USA LLC d/b/a Vesperis for annual requirements of mosquito abatement products. The contract is for the requirements of mosquito abatement products for Public Works, Mosquito Control Division. Due to market volatility, the initial contract term is twenty-four months with unit prices adjustable (increase/decrease) at twelve-month intervals, not to exceed the average of the Producer Price Index (PPI) for the previous twelve months or 5%, whichever is less. The prior contract is 22-0466-B(DG), awarded on September 8, 2022, to Adapco, LLC, Clarke Mosquito Control Products, Inc., Rentokil d/b/a Target Specialty Products, and Es Opco USA LLC d/b/a Vesperis in the amount of \$4,030,695.50 for a twenty-four month term. The total contract not-to-exceed amount has increased due to increases in raw materials costs and supply chain cost increases.

The not-to-exceed total being awarded for this contract is \$4,712,269.54, effective for a twenty-four month period. The annual not to exceed amount is \$2,356,134.77. The total award amount to each contractor is as follows:

Adapco:	\$2,599,084.34
Clarke:	\$1,409,413.80
Rentokil:	\$ 388,814.00
Vesperis:	<u>\$ 314,957.40</u>
<b>Total</b>	<b>\$4,712,269.54</b>

The contracts include the costs for all possible scenarios for the breeds of mosquitoes that could potentially affect Pinellas County. Historically, the department's costs have not exceeded budget.

	<u>Budget</u>	<u>Expenditures</u>	<u>% of Budget</u>
FY25 YTD	\$1,400,000	\$ 474,124	33.9%
FY24:	\$1,400,000	\$1,250,087	89.3%
FY23:	\$1,400,000	\$1,383,236	98.8%
FY22:	\$1,400,000	\$1,105,056	78.9%

Funding in the amount of \$1,400,000 is included in the FY25 adopted budget, in the Public Works Mosquito Control Management operating budget.

**Analyst: Belinda Amundson**

**Ok to Sign:**

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