

FIRST AMENDMENT

This Amendment is made and entered into on the date last executed below (“Effective Date”), by and between Pinellas County, a political subdivision of the State of Florida, hereinafter referred to as “County,” and Hagerty Consulting, Inc., Evanston, IL hereinafter referred to as “Contractor,” (individually referred to as “Party”, collectively “Parties”).

WITNESSETH:

WHEREAS, the County and the Contractor entered into an agreement on January 14, 2020, pursuant to Pinellas County Contract No. 178-0406-P (hereinafter “Agreement”) pursuant to which the Contractor agreed to provide Comprehensive Disaster Recovery Management Consulting services for the County; and

WHEREAS, Section 21 (“Amendment”) of the Agreement permits modification by mutual written agreement of the parties; and

WHEREAS, the County and the Contractor now wish to modify the Agreement in order to provide for Hurricane Helene and Milton support (as contained in Exhibit 1) and an increase to the total contract expenditure, at the same terms, and conditions;

NOW THEREFORE, the Parties agree that the Agreement is amended as follows:

1. Exhibit 1, attached hereto, is hereby incorporated into and made part of the Agreement.
2. Section five (5) (“Compensation and Method of Payment”), subsection B, is revised to reflect an increase in the amount of \$5,400,000.00 to the total not to exceed sum of \$1,000,000.00, for a new revised total not-to-exceed expenditure of \$6,400,000.00.
3. Except as changed or modified herein, all provisions and conditions of the original Agreement and any amendments thereto shall remain in full force and effect.


Each Party to this Amendment represents and warrants that: (i) it has the full right and authority and has obtained all necessary approvals to enter into this Amendment; (ii) each person executing this Amendment on behalf of the Party is authorized to do so; (iii) this Amendment constitutes a valid and legally binding obligation of the Party, enforceable in accordance with its terms.

IN WITNESS WHEREOF the Parties herein have executed this First Amendment as of the day and year first written above.

Pinellas County, a political subdivision of the State of Florida:

Contractor: Hagerty Consulting, Inc.

Signature



Signature

Printed Name

Bradley R. Grining

Printed Name

Printed Title

Chief Operating Officer

Printed Title

Date

10/17/2024

Date

APPROVED AS TO FORM

By: Keiah Townsend
Office of the County Attorney



Purchase Order Proposal for Hurricane Helene + Milton EOC Support – Amendment 1

To: Pinellas County
From: Hagerty Consulting, Inc.
Date: October 5, 2024
Subject: Hurricane Helene Response Support

This proposal outlines the proposed scope of work and cost estimate for Hagerty Consulting, Inc. (Hagerty) to render continued Emergency Operations Center (EOC) and other response services for Pinellas County (County). Hagerty will provide these services in alignment with the terms and conditions under Hagerty's Services Agreement, effective January 14, 2020, under section 3.C. Additional Services.

Hagerty is currently supporting the County's EOC response, as approved on September 26, 2024 and documented in Purchase Order 465172. As requested by the County, Hagerty is proposing to amend the task order's not-to-exceed (NTE) value from \$300,000 to \$5,400,000. Per the County's request, Hagerty proposes to amend the Purchase Order's period of performance to reflect an end date of December 28th, 2024 and enable the completion of the requested services.

Additionally, at the request of the County, Hagerty is proposing to amend the task order to include support anticipated Hurricane Milton/Tropical Depression Fourteen and any other future disasters within the period of performance that may occur, as tasked by the County Emergency Management Director.

Hagerty will continuously collaborate with the County providing the necessary reporting to manage the proposed staffing levels.

Scope of Work

Hagerty will provide consultants to fill requested roles within the EOC as tasked and directed by County staff. Hagerty staff may support response operations managed by the EOC either onsite (EOC or field locations) or remotely depending on the needs of the specific task to be completed or role to be filled.

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Hagerty's services could include, but are not limited to:

1. EOC Planning Section staff augmentation or technical support;
2. EOC Operations Section staff augmentation or technical support;
3. EOC Logistics Section staff augmentation or technical support; and
4. EOC Finance/Administration Section staff augmentation or technical support.

These positions may be tasked to provide, but are not limited to the following technical assistance services to the County:

- Support Planning Section Incident Action Planning efforts related operational transition from response to recovery.
- Support County, municipality, and special district response operations to include contract compliance with associated debris missions and documentation processes.
- Overall response operations to include but not limited to Finance, Logistics, Operations and Human Services Branches as directed by the County.

Project Duration

Hagerty proposes expanding the period of performance for a total of 15 weeks which began September 25th, 2024 through December 28th, 2024.

Cost Estimate

Hagerty offers these services on a time-and-materials basis in accordance with the Service Agreement's "Exhibit C: Payment Schedule". Staff time will be billed on an hourly basis in alignment with the labor categories outlined within Exhibit C and travel costs will be billed in alignment with the contract and will not include mark-up. To provide the requested services, Hagerty recommends the County seek an amendment to revise the NTE value of the purchase order be \$5,400,000.

Project Assumptions

- » The cost estimate was developed with the staffing assumptions listed below.
 - Staffing (a mix of onsite and remote support) will consist of:
 - Six (6) Consultants to serve as response operations advisors to County leadership, project management, strategic planning, and administrative functions.
 - Up to nineteen (19) Consultants to support as County EOC Liaisons to Municipalities and special districts.

- Two (2) Consultants to support EOC Infrastructure Branch debris operational support activities.
- Five (5) Consultants to support Senior Leadership and Human Services Branch within the EOC.
- Six (6) Consultants to support Planning Section.
- One (1) Consultant to perform EOC Logistics Section support
- All staff deployed onsite will lodge at local hotels at available and reasonable rates for the duration of onsite deployment.
- Any meals provided by the County EOC will be reduced from submitted per diem costs.
- » Actual staffing, labor categories of consultants deployed, hours worked, travel costs, total number of consultants mobilized, etc. may differ based on the evolving needs of the County and as tasks are assigned to Hagerty consultants.
- » The County will approve all staffing mobilizations prior to deployment.
- » Hagerty will provide weekly reporting to include but not limited to accomplishments, planned tasks, and contract run rate data.
- » Hagerty cannot guarantee that all services provided under this Task Order will be reimbursed under federal disaster grant programs.



Task Order Proposal for Hurricane Helene EOC Support

To: Pinellas County

From: Hagerty Consulting, Inc.

Date: September 24, 2025

Subject: Hurricane Helene Response Support

Hagerty Consulting, Inc. (Hagerty) appreciates the opportunity to provide this proposal to support Pinellas County Emergency Management (PCEM) with support responding to Hurricane Helene. This proposal outlines the proposed scope of work and cost estimate for Hagerty to render Emergency Operations Center (EOC) response support for Pinellas County. Hagerty provides these services in alignment with the terms and conditions under Hagerty's Services Agreement, effective January 14, 2020, under section 3.C. Additional Services.

Hagerty is seeking a task order with an initial not-to-exceed (NTE) value of \$382,086.00 on a time and materials basis for a 90-day period of performance. At any time, the County can decrease or cease Hagerty's work with 24 hours' notice if Hagerty's services are no longer needed; Hagerty will only invoice for the work performed. Additionally, Hagerty will continuously collaborate with the County to provide additional support if needed and mobilize staff as directed by the County, if needed.

Scope of Work

Hagerty will provide consultants to fill identified needed roles within the EOC as tasked by County staff. Hagerty staff may support response operations managed by the EOC either onsite (EOC or field locations) or remotely depending on the needs of the specific task to be completed or role to be filled.

Hagerty's services could include, but are not limited to:

1. EOC Planning Section staff augmentation or technical support;
2. EOC Operations Section staff augmentation or technical support;
3. EOC Logistics Section staff augmentation or technical support; and
4. EOC Finance/Administration Section staff augmentation or technical support.

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Project Duration

Hagerty proposes an initial period of performance of 90 days starting on September 25th, 2024 through December 24th, 2024.

Cost Estimate

Hagerty offers these services on a time-and-materials basis in accordance with the Service Agreement's "Exhibit C: Payment Schedule". Staff time will be billed on an hourly basis in alignment with the labor categories outlined within Exhibit C and travel costs will be billed in alignment with the contract and will not include mark-up. Hagerty proposes the initial NTE value of the task order be \$382,086.

Project Assumptions

- » The cost estimate was developed with the staffing assumptions listed below.
 - Three (3) staff deployed on September 25th and on site for up to two (2) weeks.
 - The County can elect to transition consultants to remote or demobilize at any time with 24 hours' notice.
 - Three (3) Consultants work up to 10 hours per day every day for the first week.
 - Three (3) Consultants work up to 45 hours per week for the remaining period of performance (i.e., 12 weeks).
 - Three (3) staff deployed will lodge within the EOC for the initial two nights and transition to a hotel at available government rates for the remaining duration on site.
 - Meals will be provided by the County EOC for at least the initial two (2) days while consultants are residing within the EOC.
- » Actual staffing, labor categories of consultants deployed, hours worked, travel costs, total number of consultants mobilized, etc. may differ based on the evolving needs of the County and tasks are assigned to Hagerty consultants. We look forward to working with the County to develop and implement standard approvals and reporting such that the County has the transparency and control it requires.