

Merry Celeste, CPPB
Division Director
Purchasing and Risk Management

February 26, 2020

TO: ALL INTERESTED PROPOSERS
REQUEST FOR PROPOSAL: PHARMACY SERVICES – INDIGENT HEALTH PROGRAM
PROPOSAL NUMBER: 190-0147-P(LN)
PROPOSAL SUBMITTAL IS DUE: March 10, 2020 @ 3:00 P.M.

ADDENDUM NO. 1

Following is additional information, clarifications, questions and responses relative to referenced Request for Proposal (RFP):

CHANGE:

- 1) **PROPOSAL SUBMITTAL DUE DATE CHANGED FROM FEBRUARY 27, 2020 TO MARCH 10, 2020 @ 3:00 P.M.**
- 2) **SECTION B – SPECIAL CONDITIONS, 3. TERM OF SERVICES AGREEMENT CHANGED FROM -DURATION OF THE CONTRACT SHALL BE FOR THE PERIOD OF SIXTY (60) MONTHS BEGINNING OCTOBER 1, 2020 AND ENDING SEPTEMBER 30, 2026 TO**

SERVICES AGREEMENT, 4. TERM OF AGREEMENT CHANGED FROM - THE TERM OF THIS AGREEMENT SHALL COMMENCE ON OCTOBER 1, 2020 AND SHALL REMAIN IN FULL FORCE AND FOR SIXTY (60) MONTHS, OR UNTIL TERMINATOR OF THE AGREEMENT, WHICHEVER OCCURS FIRST TO

DURATION OF THE CONTRACT SHALL BE FOR THE PERIOD OF SIXTY (60) MONTHS COMMENCING ON OCTOBER 1, 2020. ALL PRICING WILL REMAIN FIXED FOR THREE (3) YEARS OF AWARDED CONTRACT AFTER WHICH TIME PRICING MAY BE AMENDED.

QUESTION(S)/RESPONSE(S):

1. Question: Section A, Item 21 – Services Agreement – The form of services agreement provided with the RFP is not specifically tailored to PBM services. We would like to confirm that a bidder can redline the services agreement and propose additional terms.

RESPONSE: Yes, please see Section A – General Conditions, Paragraph 1 (c) and 21

2. Section B, Item 2 – Proposal Requirements, subclause b) - A separate written narrative describing the methods and/or manner in which the Proposer proposes to satisfy the requirements of the Scope of Work set out in Section E – for many of the items listed in the “Scope of Work” in Section E, the most appropriate response seem to be “Confirmed”, or “Agree”. Does the bidder need to provide a narrative explanation of how each listed item will be accomplished – or will a response of “Confirmed” or “Agree” be sufficient where applicable?

PLEASE ADDRESS REPLY TO:
400 South Ft. Harrison, Sixth Floor
Clearwater, Florida 33756
Phone: (727) 464-3311
FAX: (727) 464-3925
Website: www.pinellascounty.org/purchase



RESPONSE: See Section E – Scope of Work, Evaluation Criteria 2. Approach and Statement of Work for response requirements.

3. Section C, Item 3 – Insurance requirements – Please confirm that a certificate of insurance is to be furnished at the time of proposal submission.

RESPONSE: Yes. See Section C – 3. Insurance, a) Proposal submittals should include, the Proposer's current Certificate(s) of Insurance in accordance with the insurance requirements listed below. If Proposer does not currently meet insurance requirements, Proposer shall also include verification from their broker or agent that any required insurance not provided at that time of submittal will be in place prior to the award of contract.

4. Section E, Scope of Work, Item C – General Requirements, Item D - Scope of Work, Item E - Invoices and Data Reporting, and Item F - Audit Procedures – for some items in these sections, it appears that the most appropriate response would be “Confirmed” or “Agree”. Will that type of response be sufficient where applicable?

RESPONSE: Per page 24, Section E, Scope of Work, Evaluation Criteria, a separate written narrative describing the methods and/or manner which the Proposer proposes to satisfy the requirements of the Scope of Work. Proposers are to provide detail on how to accomplish each of the requirements and define the work/services that Proposer will provide to the County, including each task, deliverable, and/or goods or products comprising the services Proposer will provide.

5. Section E, Scope of Work, Item G – Performance Criteria and Reduction in Payments – Should bidder propose performance guarantees as part of the proposal response?

RESPONSE: Per page 22, Section E, Scope of Work, Item G – Performance Criteria and Reduction in payments - The Proposer shall develop performance guarantees with the County, based on the Proposer service expectations. These guarantees will be evaluated on a quarterly basis, and if not met, will have a monetary penalty payable to the County in the following quarter. The contract shall provide specific standards and performance criteria which must be met by the Proposer. Per page 24, Section E, Scope of Work, Evaluation Criteria, a separate written narrative describing the methods and/or manner which the Proposer proposes to satisfy the requirements of the Scope of Work. Proposers are to provide detail on how to accomplish each of the requirements and define the work/services that Proposer will provide to the County, including each task, deliverable, and/or goods or products comprising the services Proposer will provide.

6. Section E, Scope of Work, Evaluation Criteria, Item 5 – Items to be returned with proposal – Is the table provided in this section of the RFP intended to set forth the preferred method of organizing the materials to be included within the bidder's proposal?

RESPONSE: Yes

7. Services Agreement, Section 3, Services, Item F – Non-Exclusive Services – It is our understanding that the contract for pharmacy benefit services will be an exclusive contract – please confirm.

RESPONSE: Yes. The intent is to contract with one (1) vendor for pharmacy benefit services.

8. Upon reviewing the data claims file provided by Pinellas County, we ask for the following variables to be added so a proper analysis can be completed:
- Claims Count
 - Data Filled
 - Mail Retail Indicator
 - 340B Claims

RESPONSE: (Attachment A - EXCEL) The data file has been updated with additional fields to help support final analysis. Updates include Claim ID, Date of Service, Generic/Brand, and Pharmacy ID fields. Validation has been performed on NDC codes, and total records for analysis has been reduced to 7 months of claims totaling 71,605 claim records. Mail retail indicator and 340B claims indicator are not included in the claims for pricing analysis. Information on pricing guarantees and/or approach should be included in response in Section F Fee Schedule.

9. Who is the your incumbent PBM?

RESPONSE: CitizensRx

10. Do they have a Specialty partner?

RESPONSE: Unknown

11. Do you have a Medical Carrier?

RESPONSE: Section E, Scope of Work, Item(s) A - Objective and B – Background refers to the following, “To provide pharmacy services to eligible clients of the Pinellas County Health Program (PCHP) and the Healthcare for the Homeless Program (HCH). Through the PCHP and HCH, qualifying individuals receive primary care, wellness and prevention services, mental health and substance abuse services, nutrition education and counseling, health screenings, physical therapy, lab and medical services, dental, and pharmacy services.” The previous services mentioned are self-funded through the county program and not through a medical carrier.

12. Please clarify the desired length of the contract versus pricing outline. The contract states 10.1.2020 to 09.30.2025 however the pricing requested is for 3 years and that there are no extensions.

RESPONSE: Duration of the contract is for sixty (60) months. Pricing will remain firm for three (3) years of the awarded contract after which time pricing may be amended.

13. Please consider extending the deadline for submission by one week, due on 03.05.2020. We understand this would be extended to all vendors if approved and appreciate the consideration.

RESPONSE: Proposal submittal due date is changed to Tuesday, March 10, 2020 at 3:00 P.M. to all for analysis of revised Pharmacy Prescription Data File.

All other specifications, terms and conditions remain the same.

Please remember to acknowledge receipt of this Addendum in Section G, Page 30 under Addendum No.1 and return with completed proposal package.

Sincerely,



Merry Celeste, CPPB
Division Director
Purchasing and Risk Management