

**Pinellas County**

**Purchase Authorization - Goods Purchase Agreement**

THIS PURCHASE AUTHORIZATION – GOODS PURCHASE AGREEMENT (“Agreement”) is made as of this day of \_\_\_\_\_, 2022 (“Effective Date” which is the same date as the last party to execute this Agreement), by and between Pinellas County, a political subdivision of the State of Florida (“County”), and Cues Inc (“Contractor”) (individually, “Party,” collectively, “Parties”).

**WITNESSETH:**

WHEREAS, the County is authorized to purchase goods based on pricing received by other governmental competitive solicitation processes which are made available to local public procurement units; and

WHEREAS, the County has elected to utilize resulting pricing of the cooperative procurement or solicitation issued by Houston- Galveston area Council Of Governments (HGAC) Contract No. SCOI-21 for 22-0072-PB(DG)Phase 1\_ Vehicle and Equipment Replacement (Incorporated herein as Exhibit C); and

WHEREAS, Contractor represents that it has the ability to provide the goods as set forth in this Agreement.

NOW, THEREFORE, in consideration of the above recitals, the mutual covenants, agreements, terms and conditions herein, and other good and valuable consideration, the receipt and sufficiency of which is hereby mutually acknowledged, the Parties agree as follows:

1. The execution of this Agreement is subject to and expressly limited by the Terms and Conditions hereon. County and the Contractor are not bound by additional provisions or provisions at variance herewith that may appear in the Contractor's quotation, acknowledgement in force, or any other communication from Contractor to or from County unless such provision is expressly set forth herein.
2. ASSIGNMENT/SUBCONTRACTING - The Contractor must provide the Goods required by this Agreement. No assignment or subcontracting is allowed without prior written consent of the County. In the event of a corporate acquisition and/or merger, the Contractor must provide written notice to the County, within (30) business days of Contractor's notice of such action or upon the occurrence of said action, whichever occurs first. In that event, the County may terminate this Agreement in those instances in which a corporate acquisition and/or merger represents a conflict of interest or contrary to any local, state or federal laws.
3. ORDERS- Within the term of this Agreement, County may place one or more orders for goods at the prices listed on the Price Schedule which is attached hereto as Exhibit A and which is incorporated by reference hereto.

4. DELIVERY/CLAIMS - Prices on the Schedule of Prices are F.O.B. Destination, FREIGHT INCLUDED and unloaded to location(s) within Pinellas County. Actual delivery address(es) will be identified at time of order. Contractor will be responsible for making any and all claims against carriers for missing or damaged items.

4. COMPENSATION - County will pay Contractor upon Contractor's delivery of, and County's acceptance of, the goods required herein, as specified. All payments will only be made based on invoices submitted in accordance with the Local Government Prompt Payment Act, Florida Statutes §§ 218.70, et. seq.

5. TERM OF AGREEMENT AND SPENDING CAP – This Agreement is effective on the Effective Date and will continue in effect through delivery and acceptance by the County. Notwithstanding any order(s) placed pursuant to this Agreement, the total amount the County may purchase under this Agreement is not to exceed **\$420,645.00** without a written amendment to this Agreement raising such limit signed by the parties.

6. TERM OF PERFORMANCE – The term of this Agreement shall continue through in conjunction with the cooperative procurement. The parties may extend this agreement in conjunction with any extensions made to the cooperative procurement by a mutually agreed upon written amendment to this Agreement. If the parties desire to extend past the expiration date of the cooperative procurement contract, the parties may do so by entering into a mutually agreed upon written amendment to this Agreement.

7. SURVIVABILITY - Costs associated with purchases using the authority provided by this contract will survive the contract itself operating under the contract terms and conditions. The duration of purchase orders for recurring deliveries of commodities or performance of services shall not exceed the expiration of the cooperative term contract by more than twelve (12) months. Invoices may be billed for these costs on an "in arrears" basis for an additional twelve (12) month period beyond the contract expiration.

8. INVOICING – Written invoice(s) must be submitted to:

Finance Division Accounts Payable  
Board of County Commissioners Pinellas County  
PO Box 2438  
Clearwater, FL 33757  
727-464-8389  
[FinanceAccountsPay@MyPinellasClerk.org](mailto:FinanceAccountsPay@MyPinellasClerk.org)

Each invoice must include, at a minimum, the Contractor's name, contact information and the Purchase Order number.

9. DISCOUNTS – Delay in receiving an invoice, invoicing for materials shipped ahead of specified schedule or invoices rendered with errors or omissions will be considered just cause for County to

withhold payment without losing discount privileges. Discount privilege will apply from date of scheduled delivery, the date or receipt of goods, or the date of approved invoice, whichever is later.

11. NAME CHANGES – The Contractor is responsible for immediately notifying the County of any company name change, which would cause invoicing to change from the name used at the time of the Original Agreement.

12. COMPLIANCE WITH APPLICABLE LAWS - Contractor certifies that all of the products to be furnished hereunder will be manufactured or supplied by Contractor in accordance with all applicable provisions of State, Local and Federal laws, as of the date that the goods are supplied.

13. CHOICE OF LAW: The laws of the State of Florida apply to this Agreement and any and all purchases made hereunder. Contractors must comply with all local, state, and federal directives, orders and laws including, but not limited to, Equal Employment Opportunity (EEO), Minority Business Enterprise (MBE), and OSHA.

14. FISCAL NON-FUNDING- In the event that sufficient budgeted funds are not available for a new fiscal period, the County will notify the Contractor of such occurrence and this Agreement will terminate on the last day of the then current County fiscal period (Oct. 1 – Sept. 30) without penalty or expense to either party. Termination due to lack of funding will be treated as a termination for convenience.

15. INDEMNIFICATION-

(a) Contractor agrees to indemnify, pay the cost of defense, including attorney's fees, and hold harmless the County, its officers, employees and agents from all third party damages, suits, actions or claims, including reasonable attorney's fees incurred by the County, of any character brought on account of any injuries or damages received or sustained by any person, persons, or property;; or on account of any negligent act or omission, neglect or willful misconduct of Contractor;

(b) Contractor agrees to indemnify and hold harmless County, its elected and appointed officers, and employees from and against any and all claims, demands, defense costs, liability or damages of any kind or nature from a third party for any actual or alleged infringement of a patent, trademark or copyright ("Infringement Claim") regarding the products and services furnished under this Contract. Contractor shall defend or may at any time settle, at Contractor's option, any Infringement Claim. The foregoing indemnity shall not apply to any claim that arises out of (i) Contractor's compliance with the specification or design of the County, (ii) any products that have been altered or modified by any party other than the Contractor; (iii) the use of any product in combination with other equipment and materials not furnished by the Contractor; and (iv) the sole negligence of the County. In the event any goods are held to constitute such infringement and the use of the goods are enjoined, Contractor shall, at its option and expense: (a) procure for the County the right to continue using the goods; (b) replace the goods with non-infringing goods;

(c) modify the goods so that they become non-infringing; or

(d) remove the goods and return the depreciated purchase price.

(e) Contractor's maximum aggregate liability under the Contract shall not exceed the total value of the Contract.

16. INDEPENDENT CONTRACTOR STATUS AND COMPLIANCE WITH THE IMMIGRATION REFORM AND CONTROL ACT OF 1986 - The Contractor is and will remain an independent contractor and is neither agent, employee, partner, nor joint venture of the County. Contractor acknowledges that it is responsible for complying with the provisions of the Immigration Reform and Control Act of 1986 located at 8 U.S.C. 1324 et. seq., and regulations thereto, as either may be amended from time to time. Failure to comply with the above provisions is considered a material breach and is grounds for immediate termination of the agreement, at the discretion of the County.

17. E-VERIFY

- (a) The Contractor and Subcontractor must register with and use the E-verify system in accordance with Florida Statute 448.095. A Contractor and Subcontractor may not enter into a contract with the County unless each party registers with and uses the E-verify system.
- (b) If a Contractor enters a contract with a Subcontractor, the Subcontractor must provide the Contractor with an affidavit stating that the Subcontractor does not employ, contract with, or subcontract with unauthorized aliens. The Contractor must maintain a copy of the affidavit for the duration of the contract.
- (c) If the County, Contractor, or Subcontractor has a good faith belief that a person or entity with which it is contracting has knowingly violated Florida Statute 448.09(1) shall immediately terminate the contract with the person or entity.
- (d) If the County has a good faith belief that a Subcontractor knowingly violated this provision, but the Contractor otherwise complied with this provision, the County will notify the Contractor and order that the Contractor immediately terminate the contract with the Subcontractor.
- (e) A contract terminated under the provisions of this section is not a breach of contract and may not be considered as such. Any contract termination under the provisions of this section may be challenged to Section 448.095(2)(d), Florida Statute. Contractor acknowledges upon termination of this agreement by the County for violation of this section by Contractor, Contractor may not be awarded a public contract for at least one (1) year. Contractor acknowledges that Contractor is liable for any additional costs incurred by the County as a result of termination of any contract for a violation of this section.
- (f) Contractor or Subcontractor shall insert in any subcontracts the clauses set forth in this section, requiring the subcontracts to include these clauses in any lower tier subcontracts. Contractor shall be responsible for compliance by any Subcontractor or Lower Tier Subcontractor with the clause set for in this section.

18. NOTICES TO PINELLAS COUNTY - Any notices or inquiries relative to Purchase Order should be directed to:

Greg Herremans  
Fleet Acquisitions Specialist, Fleet Management Department  
727-582-3029  
[gherremans@pinellascounty.org](mailto:gherremans@pinellascounty.org)

19. INSPECTION – In County's sole discretion, goods rejected due to inferior quality or workmanship will be returned to Contractor at Contractor's expense and are not to be replaced except upon receipt

of written instructions from County. The goods shall be deemed accepted, and any attempt by the County to reject an order or shipment shall be waived and not enforceable, unless the County has promptly inspected the goods and services, and written notice from the County of any defect has been received by the Contractor within thirty (30 days) following any delivery of goods. Goods may not be returned without obtaining written authorization and shipping instructions from an authorized representative of Contractor.

20. MATERIAL QUALITY - All goods and materials purchased and delivered pursuant to this Agreement will be of first quality and not damaged and/or factory seconds. Any materials damaged or not in first quality condition upon receipt must be exchanged within twenty-four (24) hours of notice to the Contractor at no charge to County. Notice of any issues regarding goods under this order is subject to the requirements of Section 19.

21. MATERIAL SAFETY DATA - In accordance with OSHA Hazardous Communications Standards, it is the Contractor seller's duty to advise if a product is a toxic substance and to provide a Material Safety Data Sheet at time of delivery.

22. NON-EXCLUSIVE AGREEMENT - Award of this Agreement imposes no obligation on the County to utilize the Contractor for all goods of this type, which may develop during the agreement period. This is not an exclusive agreement. County specifically reserves the right to concurrently contract for similar goods if it deems such action to be in the County's best interest. In the case of multiple-term agreements, this provision applies separately to each term.

23. PURCHASE ORDER NUMBER - Each order will contain the Purchase Order Number applicable to this Agreement, and such Purchase Order Number must appear on all packing slips, invoices and all correspondence relating to the Order. County will not be responsible for goods delivered without a Purchase Order Number.

24. REMEDIES – Unless specifically stated otherwise in this Agreement, County and Contractor will have all remedies afforded by applicable law.

25. RIGHT TO AUDIT - The Contractor must retain records relating to this agreement for a period of at least three (3) years after final payment is made. All records must be kept in such a way as will permit their inspection pursuant to Chapter 119, Florida Statutes. In addition, County reserves the right to audit such records pursuant to Pinellas County Code, §2-187.

26. SEVERABILITY - If any section, subsection, sentence, clause, phrase, or portion of this Agreement is for any reason held invalid or unconstitutional by any court of competent Jurisdiction, such portion must be deemed separate, distinct, and independent provision, and such holding will not affect the validity of the remaining portion thereof.

27. TAX EXEMPTION – County is immune from taxation. The Florida State Sales Tax Exemption Number for Pinellas County is \_85-8013287050C-7 Federal Excise Tax Exemption Number is 596000800.

28. TAXES - Payments to County are subject to applicable Florida taxes.

29. TERMINATION –

(a) County reserves the right to terminate this agreement, without cause by giving thirty (30) days prior written notice to the Contractor of the intention to terminate or with cause if at any time the Contractor fails to fulfill or abide by any of the terms or conditions specified.

(b) Failure of the Contractor to comply with any of the provisions of this Agreement is considered a material breach of Agreement and is cause for immediate termination of the Agreement at the sole discretion of County.

(c) In addition to all other legal remedies available to the County, the County reserves the right to terminate and obtain from another source any services which have not been provided within the period of time stated in the proposal, or if no such time is stated, within a reasonable period of time from the date of request, as determined by the County.

30. VARIATION IN QUANTITY - County assumes no liability for goods or materials produced, processed or shipped in excess of the amounts ordered pursuant to the terms of this Agreement.

31. WARRANTY – For a period of thirty-six (36) months after delivery of the products subject to the terms of this Agreement, Seller warrants according to the terms of the “Cues Standard Warranty” Document attached as Exhibit B to this Agreement and incorporated herein. The parties acknowledge that the County has purchased additional warranty duration under this Agreement.

32. AMENDMENT – This Agreement may be amended by mutual written agreement of the Parties hereto.

33. ENTIRETY- This Agreement constitutes the entire Agreement between the Parties and supersedes all prior negotiations, representations or agreements either oral or written.


34. FORCE MAJEURE - “Force Majeure Event” means any act or event that (i) prevents a Party (the “Nonperforming Party”) from performing its obligations or satisfying a condition to the other Party’s (the “Performing Party”) obligations under this Agreement, (ii) is beyond the reasonable control of and not the fault of the Nonperforming Party, and (iii) the Nonperforming Party has not, through commercially reasonable efforts, been able to avoid or overcome. Force Majeure Event(s) do not include economic hardship, changes in market conditions or insufficiency of funds. If a Force Majeure Event occurs, the Nonperforming Party is excused from the performance thereby prevented and from satisfying any conditions precedent to the Performing Party’s performance that cannot be satisfied, in each case to the extent limited or prevented by the Force Majeure Event. The Nonperforming Party must promptly notify the Performing Party upon the occurrence of a Force Majeure Event. When the Nonperforming Party is able to resume its performance or satisfy the conditions precedent to the Performing Party’s obligations, the Nonperforming Party will resume performance under this Agreement without undue delay. Each Party will use commercially reasonable efforts to mitigate the effect of a Force Majeure Event.

IN WITNESS WHEREOF, the parties hereto have caused this instrument to be executed on the day and year as written.

PINELLAS COUNTY, FLORIDA  
by and through its Board of County  
Commissioners

\_\_\_\_\_  
Chairman

Cues Inc

  
Authorized Signature

JAKE MCLEAN  
Printed Authorized Signature

DISTRICT SALES MANAGER  
Title Authorized Signature

ATTEST:  
KEN BURKE

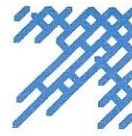
\_\_\_\_\_  
Deputy Clerk

**APPROVED AS TO FORM**

By: Keiah Townsend  
Office of the County Attorney



# CUES



## TV/LAMP2 System Quote

Quote Date: December 6, 2021

CUES Document Number: OFFQ32277

Quote Expiration Date: November 30th 2021

Prepared By: Jake McLean, District Sales Manager

### Chassis & Box

- Ford E450 Chassis (14500 GVWR)
- 16FT Cargo Box

### Power System

- Onan 7.0KW Generator System
- Generator Compartment
- Automatic Power Transfer Switch
- System Engineering Panel for Power Information & Generator Functions
- Commercial Power Supply Receptacle with 25FT Cord & Plug

### Control Room Build-Out

- EVO3.0 Interior Package
- Roof Top AC System
- Curbside Door with Fold-Down Steps
- Storage Cabinet Under Control Room Desktop
- Bench Seat
- Tall Storage Closet
- Kemlite Wall & Ceiling Covering
- Lonseal Lonplate Flooring
- Rack Mount Electric Equipment Area Above Desk Control Console
- Breaker Box Storage Area with Locking Positive Latch
- Bulkhead Wall with Passage Door from Control Room to Equipment Room
- Tinted Viewing Window in Bulkhead Wall & Bulkhead Door
- Desktop/Worktop Area
- High Intensity LED Light Fixtures

### Equipment Room Build-Out

- EVO3.0 Interior Package
- Kemlite Wall & Ceiling Covering
- Lonseal Lonplate Flooring
- 20 Gallon Wash Down System with 25FT Water Hose & Nozzle
- Double Tall Storage Closet
- Upper & Lower Storage Cabinet in Equipment Room
- 32" Flat Screen Monitor Mounted in Bulkhead Wall
- High Intensity LED Light Fixtures
- 15-Minute Courtesy Timer Located at Rear Door for 12V LED Interior Lights

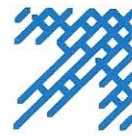
### Safety, Security, & Storage

- Back-Up Camera for Truck Chassis
- Dual Whelen Traffic Advisors
- Custom Front and Rear Strobe Package
- CUES Exclusive Power Boom Crane System
- Safety Entry/Exit Bumper with Fold Up 3<sup>rd</sup> Step
- Lockable Transporter Storage Compartment in Left Rear Bumper
- Two Slide Out Drawers in Transporter Storage Compartment
- Dual Aluminum Store Stack in Right Rear Bumper
- Lockable Under Chassis Storage Cabinet
- 5 Drawer Tool Chest in Equipment Room





# CUES



### Core Camera System Components

- CUES Summit Power & Computing Control Unit
- CUES Summit Mainline Reel Assembly with Auto Payout
- 1,500 FT Gold Multi-Conductor Kevlar Reinforced TV Cable
- Dual 24" Flat Screen Monitors for Control Room Operations
- Wireless & Wired Controllers for Camera/Transporter Operations

### Mainline Transporter & Transporter Accessories

- Steerable Pipe Ranger Wheeled Transporter
- 6" – 15" Rubber Wheel Kit with Spacers
- 8" Heavy Grit Steel Wheel Kit
- 12" – 15" Pneumatic Wheel Kit
- 18"+ Pneumatic Wheel Kit

### Mainline Camera & Camera Accessories

- OZII Mainline Camera with LED Lighting
- No External Lighting Needed, Camera Can Illuminate 6" – 72" Pipe Sizes
- Rear View Camera Assembly for Compact Pipe Ranger

### Computer System & Inspection Software

- Rack Mount Computer System
- Keyboard, Mouse, and Printer
- GraniteNet Office Edition
- Support Plan for Office Edition
- Lateral Inspection Module for GraniteNet Inspection License
- UPS Battery Back-Up System for Computer

### Lateral Launch Inspection System

- LAMP2 Lateral Launch Transporter Assembly
- Lateral Mini Pan/Tilt Camera Head with Built-In Sonde
- Rear View Camera Assembly for LAMP2 Transporter
- Lateral Controller & PCU Assembly
- 6" – 15" Wheel Kit
- 100 FT Push Cable Assembly

### Misc. Items

- Test Cable Assembly
- Multi-Conductor TV Tool Kit
- Cable Protection Package
- TruVue Remote Wireless Video System

### Training/Warranty

- Three Days On-Site Field Training (Can Be Used in Two Sessions Within 1 Year of Delivery)
- Three Year Warranty on Cues Equipment

<b>CUES Equipment Package Total</b>	<b>\$475,470.19</b>
<b>Cues Sole Source Discount</b>	<b>-\$54,825.19</b>
<b>Grand Total</b>	<b>\$420,645.00</b>



*CUES is a proud Associate Member of FLAGFA.  
Our Equipment Systems are available on several competitive and widely accepted Government contracts.*



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**EXHIBIT B**  
**CUES STANDARD WARRANTY**

**Specifications for:  
Equipment to be Supplied:**

CUES ("CUES") warrants that all parts, components, and equipment manufactured by CUES shall be free from defects in material and workmanship under normal use and service for which it was intended for a period of twelve (12) months from the date of shipment of materials by CUES to the purchaser. CUES' obligation under this warranty is limited, at CUES' option, to replacing or repairing, free of charge, any defective materials returned, freight prepaid, to the CUES designated service facility. For all warranty claims, the materials must be returned in accordance with CUES Material Return Policy.

Major items of equipment, such as vehicles, generators, etc., furnished, but not manufactured by CUES, will be covered only under the warranty of the third party manufacturer of such equipment. Expendable parts, such as light bulbs, fuses, connectors, etc., are excluded from this warranty.

Purchaser must notify CUES of a breach of warranty not later than the last day of the warranty period; otherwise, such claims shall be deemed waived.

CUES does not warrant the materials to meet the requirements of the safety codes of any federal, state, municipal or other governmental or administrative jurisdiction. Purchaser assumes all risk and liability whatsoever resulting from the use of its products, whether used singly or in combination with other products, machines or equipment.

This Warranty shall not apply to any materials, or parts thereof, which have; (a) been repaired or altered by anyone other than CUES without CUES' written consent; (b) been subject to misuse, abuse, negligence, accident, or damage; (c) not been installed or operated in accordance with CUES' printed instructions, or; (d) been operated under conditions exceeding or more severe than those set forth in the specifications of design tolerance of the equipment.

**THIS WARRANTY AND THE OBLIGATION AND LIABILITIES OF CUES HEREUNDER ARE EXCLUSIVE AND IN LIEU OF (AND PURCHASER HEREBY WAIVES) ALL OTHER WARRANTIES, GUARANTEES, REPRESENTATIONS, OBLIGATIONS, OR LIABILITIES, EXPRESSED OR IMPLIED, ARISING BY LAW OR OTHERWISE, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, REGARDLESS WHETHER OR NOT OCCASIONED BY CUES' NEGLIGENCE.**

**CUES SHALL NOT BE LIABLE FOR ANY LOSS OR DAMAGE RESULTING, DIRECTLY OR INDIRECTLY, FROM THE USE OR LOSS OF USE OF THE MATERIALS, OR FOR SPECIAL, INDIRECT, OR CONSEQUENTIAL DAMAGES, ECONOMIC LOSSES, LOSS OF PROFITS, LOSS OF BUSINESS, OR LOSS OF BUSINESS OPPORTUNITY.** Without limiting the generality of the foregoing, this exclusion from liability embraces Purchaser's expenses for downtime or for making up downtime, damages to property, and injury to or death of any persons.

CUES neither assumes nor authorizes any person (including employees, agents, or representatives of CUES) to assume for it any other liability, guarantee, or warranty in connection with the sale or use of the materials, and no oral agreements, warranties, or understandings exist collateral to or affecting this warranty.

This warranty shall not be extended, altered, modified, or waived except by a written instrument signed by CUES.

# Exhibit C



## CONTRACT PRICING WORKSHEET For Standard Equipment Purchases

Contract No.:

SCO1-21

Date Prepared:

10/21/2021

**This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.**

Buying Agency: Pinellas County, FL

Contact Person:

Phone:

Fax:

Email:

Contractor: Elxsi dba CUES

Prepared By: Robin Guthrie

Phone: 800-327-7791 ext 224

Fax: 407-425-1569

Email: [robing@cuesinc.com](mailto:robing@cuesinc.com)

Product Code: G013

Description: HI-CUBE VAN TV INSPECTION VEHICLE

**A. Product Item Base Unit Price Per Contractor's H-GAC Contract:**

\$160,895.00

**B. Published Options - Itemize below - Attach additional sheet if necessary - Include Option Code in description if applicable** (Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
WS360 Steerable Pipe Ranger transporter	\$23,788.00	TR1940-1 Two Drawers in Kickplate	\$1,495.00
TR1249 Chassis Rear Camera	\$1,350.00	MD380-1 Summit electronics upgrade	\$6,313.00
TR1994 Storage Drawer/Power Boom Crane	\$11,500.00	MZ300 additional OZIII camera	\$23,896.00
<b>EVO3 - Evolution 3 Interior</b>	\$3,195.00	TR2430 Electric Rear Awning	\$3,930.00
LM936 Wheeled Lateral Launch system	\$98,983.00	LL300 Mini P&T for Lateral system	\$23,565.00
MD320 Auto payout feature	\$3,772.00	LM906 Rear View Camera Lateral system	\$3,708.00
GX136B Rear Monitor in wall	\$2,295.00	TruVue System	\$5,295.00
SEE- Safe Entry/Exit bumper	\$2,500.00		
WM350 Compact Steerable Pipe Ranger	\$25,832.00		
EL11505 500' addt feet TV cable	\$2,675.00	<b>Subtotal From Additional Sheet(s):</b>	20330
<b>TR1262 Transporter Drawer</b>	<b>\$1,590.00</b>	<b>Subtotal B:</b>	<b>266012</b>

**. Unpublished Options - Itemize below - Attach additional sheet if necessary** (Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Description	Description	Cost
<b>Three year warranty on Equipment</b>	\$7,500.00		
<b>running boards/3 sets of keys</b>	\$995.00		
		<b>Subtotal C:</b>	<b>8495</b>

**Check:** Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit For this transaction the percentage is: Price plus Published Options (A+B). 2%

**. Total Cost before any other applicable Charges, Trade-Ins, Allowances, Discounts, Etc. (A+B+C)**

Quantity Ordered: 1	X Subtotal of A + B + C:	435402	=	<b>Subtotal D:</b>	435402
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**A. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges**

Description	Cost	Description	Cost
Delivery To FL	300		
Less additional customer discount	-15,057		
		<b>Subtotal E:</b>	<b>-14757</b>

**Delivery Date:** 120 days **F. Total Purchase Price (D+E):** 420645