



From: Pinellas County Economic Development, Small Business Enterprise Program  
April 9, 2021  
Subject: Pinellas County Small Business Enterprise Program Application Approved

Dear Neil Walker:

Congratulations! Your application for designation as a Small Business Enterprise in the SBE Program is approved. The approval is contingent upon your firm successfully completing the eligibility listed below. We have designated Lawns Today, LLC as eligible to participate in the SBE sheltered market program with an effective date of 4/9/2021. This certificate is specific to Pinellas County and covers only the company that is listed in this letter, not any other company with which you may be associated. Your firm will appear on the list of approved registered vendors.

No additional eligibility is required. You are successfully registered. (or hours required) We encourage your firm to view our list of workshops to assist your business with getting the most out of working with Pinellas County, including " **Gaining Access to Pinellas County Government Contracting**". Please visit our website, at <https://pinellas.obsres.com/economic/Info.aspx?EventID=3005>, to register and learn more. You can sign also up and attend online training to learn more about how to use this system at <https://pinellascounty.sbecompliance.com/> and select "Training". To register to receive bid notifications visit: <http://www.pinellascounty.org/purchase/default.htm>

In addition, your business may benefit from a one-on-one company specialized counseling session.

As part of our SBE program, **we do require you to register your business** in our SBDC system as well. This registration will make it easier to sign up for classes and any time you need one-on-one free counseling for questions with procuring contracts with Government (County or Federal). Please visit our website, at <https://www.pced.org/page/Consulting>, to register and learn more or call 727-453-7200 for your consultation. During the registration process it will ask for nature of "counseling requested", select from any of the boxes you wish and then scroll down to the bottom and in the additional area ***please indicate "Pinellas County SBE-Aubri"*** in the text box.

The workshops and counseling are not mandatory, however, recommended. Your certificate is located on page two of this letter.

Form Name: Pinellas County Small Business Enterprise Program Application  
Business: Lawns Today, LLC  
Contact: Neil Walker  
Submission Date: 4/9/2021  
Review Date: 4/9/2021  
Expiration Date: 4/8/2024

Your approved Pinellas County Small Business Enterprise Program Application will expire 4/8/2024. If there are changes to your business, please contact staff to ensure the most accurate representation of your business. This includes changes to your company contacts, products, or services.

Thank you for your continued interest in participating with Pinellas County and the SBE Program. If you have any additional questions please email us at [Businesshelp@pinellascounty.org](mailto:Businesshelp@pinellascounty.org) or call 727-453-7200.

# PINELLAS COUNTY SMALL BUSINESS ENTERPRISE PROGRAM

THIS CERTIFICATE IS AWARDED TO

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**Lawns Today, LLC**

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HAS SUCCESSFULLY COMPLETED THE  
SBE Certification Requirements for:  
**Grounds and Roadside Maintenance: Mowing, Edging, Plants**  
Certification Expires:  
4/8/2024

Approved:  
**4/9/2021**

*Dr. Cynthia C. Johnson*

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SIGNED, Dr. Cynthia Johnson,  
Center Director

