

**CONSTRUCTION CHANGE ORDER NO. 2**

**PROJECT:** County Jail F wing sliding door retrofit project  
**CONTRACT NO:** 190-0419-N(SCB)  
**AGREEMENT DATE:** June 23, 2020  
**OWNER:** Pinellas County  
**CONTRACTOR:** Southern Folger Detention Equipment Company, LLC

**CHANGE:**

1. Increase agreement by \$196,074.00

**REASON FOR CHANGE:**

Change order No. 2, an increase of \$196,074.00 and a revised total not to exceed amount of \$3,374,186. Additional work included additional door welding for security (CO3), spare parts for continued operation and maintenance (CO4), electrical work to meet code requirements (CO5), additional work needed to be performed at night to minimize impact to jail operations (CO6), 16 new vestibule keys to improve function and emergency access of doors (CO7), and an additional training unit for facility operations (CO7).

The contractor agrees to conform to all existing contract specifications as well as those specific to this work.

There is no time extension associated with this change order.

**CHANGE IN AGREEMENT PRICE:**

Original Agreement Amount:	\$3,084,480.00
Increase due to Change Order No. 1:	\$93,632.00
Increase due to Change Order No. 2:	\$196,074.00
<b>Revised Agreement Amount:</b>	<b>\$3,374,186.00</b>

PLEASE ADDRESS REPLY TO:  
400 South Ft. Harrison, Sixth Floor  
Clearwater, Florida 33756  
Phone: (727) 464-3311  
FAX: (727) 464-3925  
Website: [www.pinellascounty.org/purchase](http://www.pinellascounty.org/purchase)



Your acceptance of this Change order shall constitute a modification to our Agreement and will be performed subject to all of the same terms and conditions as contained in our Agreement indicated above, as fully as if the same were repeated in this acceptance. Acceptance by Contractor of this adjustment to the agreement shall constitute a full and final settlement and release by Contractor of any and all claims, whether known or unknown, against the Owner arising out of or related to the substance of or the circumstances giving rise to the change or changes set forth herein, including claims for impact and delay costs.

Pinellas County Florida, a political subdivision  
of the State of Florida

By: \_\_\_\_\_  
Signature


Name: \_\_\_\_\_  
Typed, printed or stamped

Title: \_\_\_\_\_

Date: \_\_\_\_\_

**APPROVED AS TO FORM**  
By: Joseph A Morrissey  
Office of the County Attorney

CONTRACTOR: **Southern Folger Detention Equipment Co.**

By:  \_\_\_\_\_  
Signature

Name: **Michael Chike** \_\_\_\_\_  
Typed, printed or stamped

Title: **Director of Business Development** \_\_\_\_\_



# Southern Folger

Detention Equipment Company Founded 1897

A COASTAL DETENTION HOLDINGS LLC COMPANY

## PRICE PROPOSAL – Change Order #3

**Project Name:** Pinellas County Jail – F Wing First Floor Doors  
**Scope:** Sliding Door Retrofit  
**Date:** June 14, 2022  
**To:** Pinellas County Government  
**Attention:** Michael Presti, LEED AP – Project Manager  
**Email:** [mpresti@pinellascounty.org](mailto:mpresti@pinellascounty.org)  
**Phone:** (727) 464-4074  
**Proposal #:** TS2019-165\_R2

### \*\*\*NOTICE\*\*\*

This document has been prepared by Southern **Folger Detention Equipment Company** for a price proposal for the below listed scope of work. Price proposal was generated based on the counts provided by the facility.

**Proposal valid for 30 days with a Purchase Order**

## PROPOSAL OVERVIEW

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Per request from County, fill lock bar openings at the rear of bar grating cell doors with metal for one hundred and ten (110) openings. Openings to have metal welded into existing slots and ground smooth. Bar Grating Doors Only. This does not include filling existing lock bar openings at HM vestibule doors.

## DETAILED SCOPE OF WORK

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### I. Scope of Work

- A. All project management, labor, tools, travel expenses, and ancillary expenses required to complete the scope of work as described herein. Our workers get paid the prevailing wage for Pinellas County. Normal daylight hours are used in our price. We require Two (2) independent 220 VAC 40-amp circuits with a 50-amp twist-lock plug per work area for



use with our Plasma cutters and welders. We will provide the 50-amp twist lock pigtails to the facility for connection at the facility power panels. All material is primed for paint. Finish painting is not included in this price proposal.

- B. All engineering, drafting, and CAD work required, to complete the scope of work as described herein.
- C. Delivery will be FOB Origin by common carrier with freight allowed to the job site.
- D. If concealed or unknown conditions which affect the whole or in part the performance of the scope of work are encountered, then Southern Folger shall stop work and provide written notice thereof to the owner before conditions are further disturbed. This proposal shall be adjusted accordingly to account for additional staffing, additional mobilization/demobilization, increased labor, additional material, delays, or other costs as required and a change order issued prior to continuing the scope of work.

## **GENERAL QUALIFICATIONS, EXCLUSIONS, TERMS AND CONDITIONS**

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### **II. General Qualifications, Exclusions and Terms and Conditions**

- A. Any sales or use taxes. "If claiming exemption from sales and/or use tax, please furnish a valid sale/use tax exemption certificate or proper reference to exemption specification. Lack of tax exemption evidence will require Southern Folger to bill applicable sales/use tax".
- B. We exclude performance and payment bonds. If a bond is required, add 0.72% to our price for our standard one-year warranty.
- C. We specifically exclude the following:
  - 1. Finish paint and painting
  - 2. Caulk and caulking
  - 3. All non-security and security sealants
  - 4. Conduit, wire, and wiring
  - 5. Any electrical or electronic controls work not included above.
  - 6. Abatement of hazardous materials i.e., lead and or asbestos
  - 7. Any door hardware not specifically identified in this proposal.
  - 8. Rebar through frames and anchors
  - 9. All structural steel members unless specifically indicated above.
  - 10. Prime and finish paint touch-up and cleaning. We will touch-up surfaces which have been disturbed by our welding on items we install only.
  - 11. Portable toilets

12. Temporary utilities
13. Permits, permit fees and special license requirements.
14. Testing and inspections and any associated fees
15. All allowances

D. Contract Execution Terms and Conditions

1. Our proposal is based on execution of a mutually agreeable contract, which will incorporate this proposal in its entirety.
2. Our proposal is based upon reaching a mutually agreeable schedule during normal daylight hours. We will provide schedule input for incorporation into your schedule using durations and sequencing to support the overall completion and owner acceptability of the project.
3. Our proposal is based upon based on a mutually agreeable schedule of values developed by Pinellas County and Southern Folger collectively.
4. We will begin engineering submittals upon receipt of purchase order/executed contract.
5. Southern Folger will bill 20% for Engineering when engineering submittals are completed and approved by the County. There will be a 10-day review process for the County. We will then proceed with monthly progress payments in accordance with a mutually agreeable schedule of values that includes, general conditions, material delivery, stored materials, and installation. Payment terms are net 30 days unless otherwise agreed and stated.
6. Our proposal is based on receiving monthly progress payments in accordance with a mutually agreeable schedule of values that includes, engineering, general conditions, material delivery, and installation.
7. Our proposal is based on having free and clear access to a specific number of devices each day.
8. Deviations from these items could affect our proposed price.
9. Due to the volatile nature of material & fuel costs, Southern Folger Detention Equipment Company can only honor pricing for ninety (90) days without an executed purchase order/contract.
10. Our proposal is based on monthly progress payments against a schedule of values that includes, engineering, general conditions, stored materials, and installation.

11. If after One Hundred Eighty (180) days all project information has not been submitted (i.e., hardware schedule, keying schedule etc.). the price is subject to escalation based on the CPI or PPI.

## WARRANTY & LEAD TIME

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### III. Warranty

Equipment and manufacturing workmanship are warranted against defects for one (1) year after installation. Warranty is limited to repair or replacement of equipment deemed to have failed under regular conditions of normal use and excludes failures attributable to misuse or vandalism.

### IV. Lead Time – As of the date of this quotation, our lead times are as follows:

- A. Submittals: 6 - 8 weeks after receipt of acceptable purchase order and all project documents. (i.e., Plans, specifications, and all addenda)
- B. Initial shipment of products: 10 - 12 weeks after receipt of all information required for fabrication, including approved shop drawings, submittals, hardware schedules, and an approved keying schedule.
- C. Lead times are subject to change without notice. Final shipping schedule will only be determined after receipt of all approvals.

## PROPOSAL PRICE PRICING

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Change Order #3 price is \_\_\_\_\_ Dollars **\$44,758**

<b>Original Contract:</b>	<b>\$ 3,084,480</b>
<i>Previous Change Orders:</i>	<i>\$ 93,632</i>
<b>Revised Contract:</b>	<b>\$ 3,178,112</b>
<i>Current Change Order:</i>	<i>\$ 44,758</i>
<b>NEW CONTRACT VALUE:</b>	<b>\$ 3,222,870</b>

**Authorized Owner's Representative:** \_\_\_\_\_

**Date:** \_\_\_\_\_

If you have any questions concerning this preliminary scope of work, please contact the undersigned at (210) 380-9713.

Thank you for the opportunity of quoting your work.

Southern Folger Detention Equipment Company



**Michael Chike**  
**Director of Business Development**

CONFIDENTIALITY NOTICE: This letter and any attachments constitute confidential information, which is intended only for the named recipient(s) and may be legally privileged. Any disclosure, copying, distribution or the taking of any action concerning the contents herein, by anyone other than the named recipient(s) is strictly prohibited.





# Southern Folger

Detention Equipment Company Founded 1897

A COASTAL DETENTION HOLDINGS LLC COMPANY

## PRICE PROPOSAL – Change Order #4

**Project Name:** Pinellas County Jail – F Wing First Floor Doors  
**Scope:** Sliding Door Retrofit  
**Date:** April 11, 2023  
**To:** Pinellas County Government  
**Attention:** Michael Presti, LEED AP – Project Manager  
**Email:** [mpresti@pinellascounty.org](mailto:mpresti@pinellascounty.org)  
**Phone:** (727) 464-4074  
**Proposal #:** TS2019-165\_R2

### \*\*\*NOTICE\*\*\*

Southern Folger Detention Equipment Company has prepared this document for a price proposal for the below-listed scope of work. The price proposal was generated based on the counts provided by the facility.

**Proposal valid for 30 days with a Purchase Order**

### Spare Parts List

ITEM	PART#	QTY	DESCRIPTION
1	76797057	12	MOTOR PIVOT PIN 3150/65L 1'-0"CB
2	96919425	12	1/2-13 HEX HD BOLT 3 IN LG
3	96920130	12	HEX JAM NUT RH 1/2-13
4	96900577	12	NEOPRENE BUMPER 9546K11, STILSON #BN5 PKG: 50PCS/BAG, SF P/N & QTY. 250/BOX
5	76797046	12	BRACKET,3150L SPING PLUNGER SUPPORT BRKT 1'-0" C.B.
6	76797045	12	PIN, 3150L SPRING PLUNGER PIN 1'-0" C.B.
7	96900661	12	SPRING CENTURY #12228
8	16301001	12	BUSHING, 1/2 ID
9	96921024	6	COTTER PIN 1/8 X 1
10	96908077	6	1/20HP K MOTOR 115V 1.2AMPS
11	76797025	12	MOUNT, 3150L MOTOR MOUNT RH 1'-0" C.B.
12	96900271	12	BOSTON ND-18 SPUR GEAR, 12DP-14.5PA,18T MOORE P/N #8-9002
13	96908079	12	CAPACITOR BOOT, LAVELLE #M8176 M-803, BOOT FOR 908077
14	96900610	12	TRU ARC RET RING 5100-75





15	96900605	6	TRU ARC RET RING 5100-50
16	76797023	12	BRACKET,3150L MOTOR HOLD & LIFT BRKT RH 1'-0" C.B.
17	76797022	12	BRACKET, 3150L MOTOR HOLD & LIFT BRKT LH 1'-0" C.B.
18	76797155	12	3150/65 LIMIT SWITCH 904312 BENT LEVER
19	96918320	12	CARR BLT SPEC 6-32 X 1 1/4
20	96920816	12	SAE WASHER #6 1/8
21	96920832	12	LOCK WASHER #6 1/8 ZINC PLATED
22	96920052	12	HEX NUT RH 6-32
23	76797103	6	3150/65/4110 DR CARRIER ROLLER
24	76797029	6	3150LX/65LX TEE ROCKER/BASE ASSY
25	76797106	12	3150/65 POSITIONER SLIDE
26	96900118	12	PEER BEARING 6202RS 6248 **BAG & LABEL W/SF P/N IN QTY.OF 100**
27	96900864	12	TRUARC RING N5000-137
28	76797038	12	3150LX/3165LX DEADLOCK ACTUATOR ASSY. RH (REPAIR PART)
29	76797039	12	3150LX/3165LX DEADLOCK ACTUATOR ASSY. LH (REPAIR PART)
30	76797015	12	CAM FOLLOWER, CAM FOLLOWER SPACER & VLB INDICATION ARM PCKGD
31	76762211	12	218-1 ESCUTCHEON SS W FASTENERS
32	76791636	12	3165 PILASTER HANDLE ESCUTCHEON
33	173-L-TT-4-66	6	LD PUSH/PULL CABLE 173-L-TT-4-66
34	96950013	6	*5/32 X 3/4 COIL SPRG PIN
35	96908072	6	1/8 HP RH 115V K MOTOR 70RPM W 22 MFD SS-3165L/LX/LX.B FA-D3B.2 RHR/LHN,CAP MUST HAVE TWO TERMINAL PER POLE,MODEL ICG-83460RKA UL NO. E
36	96908100	6	OHMITE D225K50R (NEWARK #02F2268) RESIS POWER RESISTOR
37	76797090	6	DOOR CARRIAGE ROLLER FOR 5/8 DIA ROUND TRACK (ALL SSCO DEVICE MODELS .B REV)
38	96915917	12	SKH SHS 3/8 X 5/16-18 X 1/2 W/NYLOC YELLOW
39	76797029	6	3150LX/65LX TEE ROCKER/BASE ASSY
40	76797020	12	3150LX/3165LX/10120A MOD SHOULDER SCREW (SK HD SHOULDER 3/8 X 5/16-18 X 3/8,FULLY THREADED
41	96925486	48	RH TRX TMPRF 1/4-20 X 3/8 STAINLESS BUTTON HEAD TORX TAMPERPROOF T27 DRIVE

- A. All project management, labor, tools, travel expenses, and ancillary expenses required to complete the scope of work as described herein. Our workers get paid the prevailing wage for Pinellas County. Normal daylight hours are used in our price. We require Two (2) independent 220 VAC 40-amp circuits with a 50-amp twist-lock plug per work area for use with our Plasma cutters and welders. We will provide the 50-amp twist lock pigtailed to the facility for connection at the facility power panels. All material is primed for paint. Finish painting is not included in this price proposal.
- B. All engineering, drafting, and CAD work required, to complete the scope of work as described herein.
- C. Delivery will be FOB Origin by common carrier with freight allowed to the job site.
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## **GENERAL QUALIFICATIONS, EXCLUSIONS, TERMS AND CONDITIONS**

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### **II. General Qualifications, Exclusions and Terms and Conditions**

- A. Any sales or use taxes. "If claiming exemption from sales and/or use tax, please furnish a valid sale/use tax exemption certificate or proper reference to exemption specification. Lack of tax exemption evidence will require Southern Folger to bill applicable sales/use tax".
- B. We exclude performance and payment bonds. If a bond is required, add 0.72% to our price for our standard one-year warranty.
- C. We specifically exclude the following:
  - 1. Finish paint and painting
  - 2. Caulk and caulking
  - 3. All non-security and security sealants
  - 4. Conduit, wire, and wiring
  - 5. Any electrical or electronic controls work not included above.
  - 6. Abatement of hazardous materials i.e., lead and or asbestos
  - 7. Any door hardware not specifically identified in this proposal.
  - 8. Rebar through frames and anchors

9. All structural steel members unless specifically indicated above.
10. Prime and finish paint touch-up and cleaning. We will touch-up surfaces which have been disturbed by our welding on items we install only.
11. Portable toilets
12. Temporary utilities
13. Permits, permit fees and special license requirements.
14. Testing and inspections and any associated fees
15. All allowances

D. Contract Execution Terms and Conditions

1. Our proposal is based on execution of a mutually agreeable contract, which will incorporate this proposal in its entirety.
2. Our proposal is based upon reaching a mutually agreeable schedule during normal daylight hours. We will provide schedule input for incorporation into your schedule using durations and sequencing to support the overall completion and owner acceptability of the project.
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4. We will begin engineering submittals upon receipt of purchase order/executed contract.
5. Southern Folger will bill 20% for Engineering when engineering submittals are completed and approved by the County. There will be a 10-day review process for the County. We will then proceed with monthly progress payments in accordance with a mutually agreeable schedule of values that includes, general conditions, material delivery, stored materials, and installation. Payment terms are net 30 days unless otherwise agreed and stated.
6. Our proposal is based on receiving monthly progress payments in accordance with a mutually agreeable schedule of values that includes, engineering, general conditions, material delivery, and installation.
7. Our proposal is based on having free and clear access to a specific number of devices each day.
8. Deviations from these items could affect our proposed price.
9. Due to the volatile nature of material & fuel costs, Southern Folger Detention Equipment Company can only honor pricing for ninety (90) days without an executed purchase order/contract.

10. Our proposal is based on monthly progress payments against a schedule of values that includes, engineering, general conditions, stored materials, and installation.
11. If after One Hundred Eighty (180) days all project information has not been submitted (i.e., hardware schedule, keying schedule etc.). the price is subject to escalation based on the CPI or PPI.

## WARRANTY & LEAD TIME

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### III. Warranty

Equipment and manufacturing workmanship are warranted against defects for one (1) year after installation. Warranty is limited to repair or replacement of equipment deemed to have failed under regular conditions of normal use and excludes failures attributable to misuse or vandalism.

### IV. Lead Time – As of the date of this quotation, our lead times are as follows:

- A. Submittals: 6 - 8 weeks after receipt of acceptable purchase order and all project documents. (i.e., Plans, specifications, and all addenda)
- B. Initial shipment of products: 10 - 12 weeks after receipt of all information required for fabrication, including approved shop drawings, submittals, hardware schedules, and an approved keying schedule.
- C. Lead times are subject to change without notice. The final shipping schedule will only be determined after receipt of all approvals.

## PROPOSAL PRICE PRICING

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Change Order #4 price is \_\_\_\_\_ Dollars **\$19,704**

<b>Original Contract:</b>	<b>\$ 3,084,480</b>
<i>Previous Approved COs:</i>	<i>\$ 93,632</i>
<b>Revised Contract:</b>	<b>\$ 3,178,112</b>
<i>Current CO:</i>	<i>\$ 19,704</i>
<b>NEW CONTRACT VALUE:</b>	<b>\$3,197,816.00</b>

**Authorized Owner's Representative:** \_\_\_\_\_

**Date:** \_\_\_\_\_

If you have any questions concerning this preliminary scope of work, please contact the undersigned at (210) 380-9713.

Thank you for the opportunity of quoting your work.

Southern Folger Detention Equipment Company



**Michael Chike**  
**Director of Business Development**

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# Southern Folger

Detention Equipment Company Founded 1897

A COASTAL DETENTION HOLDINGS LLC COMPANY

## PRICE PROPOSAL – Change Order #5

**Project Name:** Pinellas County Jail – F Wing First Floor Doors  
**Scope:** Sliding Door Retrofit  
**Date:** February 28, 2024  
**To:** Pinellas County Government  
**Attention:** Michael Presti, LEED AP – Project Manager  
**Email:** [mpresti@pinellascounty.org](mailto:mpresti@pinellascounty.org)  
**Phone:** (727) 464-4074  
**Proposal #:** TS2019-165\_R2

### \*\*\*NOTICE\*\*\*

Southern Folger Detention Equipment Company has prepared this document for a price proposal for the below listed scope of work. Price proposal was generated based on the counts provided by the facility.

**Proposal valid for 30 days with a Purchase Order**

## PROPOSAL OVERVIEW

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Conduit relocation with retrofit.

- A. All project management, labor, tools, travel expenses, and ancillary expenses required to complete the scope of work as described herein. Our workers get paid the prevailing wage for Pinellas County. Normal daylight hours are used in our price. We require Two (2) independent 220 VAC 40-amp circuits with a 50-amp twist-lock plug per work area for use with our Plasma cutters and welders. We will provide the 50-amp twist lock pigtails to the facility for connection at the facility power panels. All material is primed for paint. Finish painting is not included in this price proposal.
- B. All engineering, drafting, and CAD work required, to complete the scope of work as described herein.



- C. Delivery will be FOB Origin by common carrier with freight allowed to the job site.
- D. If concealed or unknown conditions which affect the whole or in part the performance of the scope of work are encountered, then Southern Folger shall stop work and provide written notice thereof to the owner before conditions are further disturbed. This proposal shall be adjusted accordingly to account for additional staffing, additional mobilization/demobilization, increased labor, additional material, delays, or other costs as required and a change order issued prior to continuing the scope of work.

## **GENERAL QUALIFICATIONS, EXCLUSIONS, TERMS AND CONDITIONS**

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### **II. General Qualifications, Exclusions and Terms and Conditions**

- A. Any sales or use taxes. "If claiming exemption from sales and/or use tax, please furnish a valid sale/use tax exemption certificate or proper reference to exemption specification. Lack of tax exemption evidence will require Southern Folger to bill applicable sales/use tax".
- B. We exclude performance and payment bonds. If a bond is required, add 0.72% to our price for our standard one-year warranty.
- C. We specifically exclude the following:
  - 1. Finish paint and painting
  - 2. Caulk and caulking
  - 3. All non-security and security sealants
  - 4. Conduit, wire, and wiring
  - 5. Any electrical or electronic controls work not included above.
  - 6. Abatement of hazardous materials i.e., lead and or asbestos
  - 7. Any door hardware not specifically identified in this proposal.
  - 8. Rebar through frames and anchors
  - 9. All structural steel members unless specifically indicated above.
  - 10. Prime and finish paint touch-up and cleaning. We will touch-up surfaces which have been disturbed by our welding on items we install only.
  - 11. Portable toilets
  - 12. Temporary utilities
  - 13. Permits, permit fees and special license requirements.
  - 14. Testing and inspections and any associated fees
  - 15. All allowances



#### D. Contract Execution Terms and Conditions

1. Our proposal is based on execution of a mutually agreeable contract, which will incorporate this proposal in its entirety.
2. Our proposal is based upon reaching a mutually agreeable schedule during normal daylight hours. We will provide schedule input for incorporation into your schedule using durations and sequencing to support the overall completion and owner acceptability of the project.
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11. If after One Hundred Eighty (180) days all project information has not been submitted (i.e., hardware schedule, keying schedule etc.). the price is subject to escalation based on the CPI or PPI.



## WARRANTY & LEAD TIME

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### III. Warranty

Equipment and manufacturing workmanship are warranted against defects for one (1) year after installation. Warranty is limited to repair or replacement of equipment deemed to have failed under regular conditions of normal use and excludes failures attributable to misuse or vandalism.

### IV. Lead Time – As of the date of this quotation, our lead times are as follows:

- A. Submittals: 6 - 8 weeks after receipt of acceptable purchase order and all project documents. (i.e., Plans, specifications, and all addenda)
- B. Initial shipment of products: 10 - 12 weeks after receipt of all information required for fabrication, including approved shop drawings, submittals, hardware schedules, and an approved keying schedule.
- C. Lead times are subject to change without notice. Final shipping schedule will only be determined after receipt of all approvals.

## PROPOSAL PRICE PRICING

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Change Order #5 price is \_\_\_\_\_ **Dollars \$69,835**

<b>Original Contract:</b>	\$	<b>3,084,480</b>
<i>Previous Approved Change Orders:</i>	\$	93,632
<b>Revised Contract:</b>	\$	<b>3,178,112</b>
<i>Current proposed Change Order:</i>	\$	109,035
<i>Credit for savings by APG performing terminations:</i>	-\$	39,200.00
Change Order Value:	\$	69,835
<b>NEW CONTRACT VALUE:</b>	\$	<b>3,247,947</b>

**Authorized Owner's Representative:** \_\_\_\_\_

**Date:** \_\_\_\_\_

If you have any questions concerning this preliminary scope of work, please contact the undersigned at (210) 380-9713.

Thank you for the opportunity of quoting your work.

Southern Folger Detention Equipment Company



**Michael Chike**

**Director of Business Development**

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# Southern Folger

Detention Equipment Company Founded 1897

A COASTAL DETENTION HOLDINGS LLC COMPANY

## PRICE PROPOSAL – Change Order #6

**Project Name:** Pinellas County Jail – F Wing First Floor Doors  
**Scope:** Sliding Door Retrofit  
**Date:** February 28, 2024  
**To:** Pinellas County Government  
**Attention:** Michael Presti, LEED AP – Project Manager  
**Email:** [mpresti@pinellascounty.org](mailto:mpresti@pinellascounty.org)  
**Phone:** (727) 464-4074  
**Proposal #:** TS2019-165\_R2

### \*\*\*NOTICE\*\*\*

Southern Folger Detention Equipment Company has prepared this document for a price proposal for the below-listed scope of work. The price proposal was generated based on the counts provided by the facility.

**Proposal valid for 30 days with a Purchase Order**

## PROPOSAL OVERVIEW

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Per request from County, to perform 1<sup>st</sup> floor work at night.

- A. All project management, labor, tools, travel expenses, and ancillary expenses are required to complete the scope of work as described herein. Our workers get paid the prevailing wage for Pinellas County. Normal daylight hours are used in our price. We require Two (2) independent 220 VAC 40-amp circuits with a 50-amp twist-lock plug per work area for use with our Plasma cutters and welders. We will provide the 50-amp twist lock pigtails to the facility for connection at the facility power panels. All material is primed for paint. Finish painting is not included in this price proposal.
- B. All engineering, drafting, and CAD work is required to complete the work scope described herein.



- C. Delivery will be FOB Origin by common carrier with freight allowed to the job site.
- D. If concealed or unknown conditions which affect the whole or in part the performance of the scope of work are encountered, then Southern Folger shall stop work and provide written notice thereof to the owner before conditions are further disturbed. This proposal shall be adjusted accordingly to account for additional staffing, additional mobilization/demobilization, increased labor, additional material, delays, or other costs as required and a change order issued prior to continuing the scope of work.

## **GENERAL QUALIFICATIONS, EXCLUSIONS, TERMS AND CONDITIONS**

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### **II. General Qualifications, Exclusions and Terms and Conditions**

- A. Any sales or use taxes. "If claiming exemption from sales and/or use tax, please furnish a valid sale/use tax exemption certificate or proper reference to exemption specification. Lack of tax exemption evidence will require Southern Folger to bill applicable sales/use tax".
- B. We exclude performance and payment bonds. If a bond is required, add 0.72% to our price for our standard one-year warranty.
- C. We specifically exclude the following:
  - 1. Finish paint and painting
  - 2. Caulk and caulking
  - 3. All non-security and security sealants
  - 4. Conduit, wire, and wiring
  - 5. Any electrical or electronic controls work not included above.
  - 6. Abatement of hazardous materials i.e., lead and or asbestos
  - 7. Any door hardware not specifically identified in this proposal.
  - 8. Rebar through frames and anchors
  - 9. All structural steel members unless specifically indicated above.
  - 10. Prime and finish paint touch-up and cleaning. We will touch-up surfaces which have been disturbed by our welding on items we install only.
  - 11. Portable toilets
  - 12. Temporary utilities
  - 13. Permits, permit fees and special license requirements.
  - 14. Testing and inspections and any associated fees
  - 15. All allowances

#### D. Contract Execution Terms and Conditions

1. Our proposal is based on execution of a mutually agreeable contract, which will incorporate this proposal in its entirety.
2. Our proposal is based upon reaching a mutually agreeable schedule during normal daylight hours. We will provide schedule input for incorporation into your schedule using durations and sequencing to support the overall completion and owner acceptability of the project.
3. Our proposal is based upon based on a mutually agreeable schedule of values developed by Pinellas County and Southern Folger collectively.
4. We will begin engineering submittals upon receipt of purchase order/executed contract.
5. Southern Folger will bill 20% for Engineering when engineering submittals are completed and approved by the County. There will be a 10-day review process for the County. We will then proceed with monthly progress payments in accordance with a mutually agreeable schedule of values that includes, general conditions, material delivery, stored materials, and installation. Payment terms are net 30 days unless otherwise agreed and stated.
6. Our proposal is based on receiving monthly progress payments in accordance with a mutually agreeable schedule of values that includes, engineering, general conditions, material delivery, and installation.
7. Our proposal is based on having free and clear access to a specific number of devices each day.
8. Deviations from these items could affect our proposed price.
9. Due to the volatile nature of material & fuel costs, Southern Folger Detention Equipment Company can only honor pricing for ninety (90) days without an executed purchase order/contract.
10. Our proposal is based on monthly progress payments against a schedule of values that includes, engineering, general conditions, stored materials, and installation.
11. If after One Hundred Eighty (180) days all project information has not been submitted (i.e., hardware schedule, keying schedule etc.). the price is subject to escalation based on the CPI or PPI.

## WARRANTY & LEAD TIME

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### III. Warranty

Equipment and manufacturing workmanship are warranted against defects for one (1) year after installation. Warranty is limited to repair or replacement of equipment deemed to have failed under regular conditions of normal use and excludes failures attributable to misuse or vandalism.

### IV. Lead Time – As of the date of this quotation, our lead times are as follows:

- A. Submittals: 6 - 8 weeks after receipt of acceptable purchase order and all project documents. (i.e., Plans, specifications, and all addenda)
- B. Initial shipment of products: 10 - 12 weeks after receipt of all information required for fabrication, including approved shop drawings, submittals, hardware schedules, and an approved keying schedule.
- C. Lead times are subject to change without notice. Final shipping schedule will only be determined after receipt of all approvals.

## PROPOSAL PRICE PRICING

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Change Order #6 price is \_\_\_\_\_ **Dollars \$30,939**

<b>Original Contract:</b>	<b>\$ 3,084,480</b>
Previous Approved Change Orders:	\$ 93,632
<b>Revised Contract:</b>	<b>\$ 3,178,112</b>
Current proposed Change Order:	\$ 30,939
<b>NEW CONTRACT VALUE:</b>	<b>\$ 3,209,051</b>

**Authorized Owner's Representative:** \_\_\_\_\_

**Date:** \_\_\_\_\_

If you have any questions concerning this preliminary scope of work, please contact the undersigned at (210) 380-9713.

Thank you for the opportunity of quoting your work.

Southern Folger Detention Equipment Company



**Michael Chike**

**Director of Business Development**

**CONFIDENTIALITY NOTICE:** This letter and any attachments constitute confidential information, which is intended only for the named recipient(s) and may be legally privileged. Any disclosure, copying, distribution or the taking of any action concerning the contents herein, by anyone other than the named recipient(s) is strictly prohibited.







# Southern Folger

Detention Equipment Company Founded 1897

A COASTAL DETENTION HOLDINGS LLC COMPANY

## PRICE PROPOSAL – Change Order #6

**Project Name:** Pinellas County Jail – F Wing First Floor Doors  
**Scope:** Sliding Door Retrofit  
**Date:** February 28, 2024  
**To:** Pinellas County Government  
**Attention:** Michael Presti, LEED AP – Project Manager  
**Email:** [mpresti@pinellascounty.org](mailto:mpresti@pinellascounty.org)  
**Phone:** (727) 464-4074  
**Proposal #:** TS2019-165\_R2

### \*\*\*NOTICE\*\*\*

Southern Folger Detention Equipment Company has prepared this document for a price proposal for the below-listed scope of work. The price proposal was generated based on the counts provided by the facility.

**Proposal valid for 30 days with a Purchase Order**

## PROPOSAL OVERVIEW

Per request from County, provide floor model 3165LX.b floor model training device and (16) ea shortened keys for vestibule sliders.





- A. All project management, labor, tools, travel expenses, and ancillary expenses are required to complete the scope of work as described herein. Our workers get paid the prevailing wage for Pinellas County. Normal daylight hours are used in our price. We require Two (2) independent 220 VAC 40-amp circuits with a 50-amp twist-lock plug per work area for use with our Plasma cutters and welders. We will provide the 50-amp twist lock pigtails to the facility for connection at the facility power panels. All material is primed for paint. Finish painting is not included in this price proposal.
- B. All engineering, drafting, and CAD work is required to complete the work scope described herein.
- C. Delivery will be FOB Origin by common carrier with freight allowed to the job site.
- D. If concealed or unknown conditions which affect the whole or in part the performance of the scope of work are encountered, then Southern Folger shall stop work and provide written notice thereof to the owner before conditions are further disturbed. This proposal shall be adjusted accordingly to account for additional staffing, additional mobilization/demobilization, increased labor, additional material, delays, or other costs as required and a change order issued prior to continuing the scope of work.

## **GENERAL QUALIFICATIONS, EXCLUSIONS, TERMS AND CONDITIONS**

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### **II. General Qualifications, Exclusions and Terms and Conditions**

- A. Any sales or use taxes. "If claiming exemption from sales and/or use tax, please furnish a valid sale/use tax exemption certificate or proper reference to exemption specification. Lack of tax exemption evidence will require Southern Folger to bill applicable sales/use tax".
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## WARRANTY & LEAD TIME

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- B. Initial shipment of products: 10 - 12 weeks after receipt of all information required for fabrication, including approved shop drawings, submittals, hardware schedules, and an approved keying schedule.
- C. Lead times are subject to change without notice. Final shipping schedule will only be determined after receipt of all approvals.

## PROPOSAL PRICE PRICING

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Change Order #7 price is \_\_\_\_\_ Dollars **\$30,838**

<b>Original Contract:</b>	<b>\$ 3,084,480</b>
Previous Approved Change Orders:	\$ 93,632
<b>Revised Contract:</b>	<b>\$ 3,178,112</b>
Current proposed Change Order:	\$ 30,838
<b>NEW CONTRACT VALUE:</b>	<b>\$ 3,208,950</b>

**Authorized Owner's Representative:** \_\_\_\_\_

**Date:** \_\_\_\_\_

If you have any questions concerning this preliminary scope of work, please contact the undersigned at (210) 380-9713.

Thank you for the opportunity of quoting your work.

Southern Folger Detention Equipment Company



Michael Chike

Director of Business Development

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