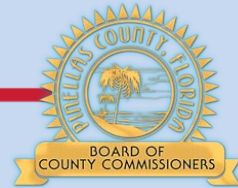


Doing Things!

Budget Forecast: FY20 – FY25

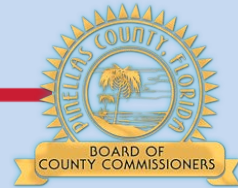
February 26, 2019





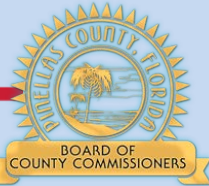
Purpose of the Forecast

- Strategic Plan #5.2 - Be responsible stewards of the public's resources
- Multi-year forecast objectives:
 - Assess long-term financial sustainability of County's funds
 - Understand impact of today's decisions on future budgets
 - Identify opportunities and challenges in advance so thoughtful decisions can be made
- Forecast projects six (6) years based on key assumptions for revenues and expenditures



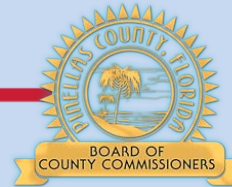
Forecast Document

- Tenth year as a formal document
- Includes 10 key funds:
 - General Fund
 - Tourist Development Tax
 - Transportation Trust
 - Capital
 - Emergency Medical Services
 - Airport
 - Water
 - Sewer
 - Solid Waste
 - Surface Water



Forecast Document - Assumptions

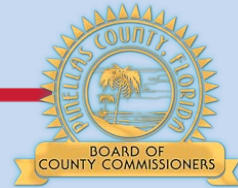
Forecast Assumptions	FY20	FY21	FY22	FY23	FY24	FY25
REVENUES						
Property Taxes - Countywide	5.5%	4.5%	4.5%	4.5%	4.5%	4.5%
Property Taxes - MSTU	4.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Half Cent Sales Tax	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%
Revenue Sharing	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%
Communications Svc Tax	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Grants	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
Interest	3.2%	3.4%	3.4%	3.4%	3.2%	2.9%
Charges for Services	2.3%	2.3%	2.3%	2.3%	2.3%	2.3%
Other revenues	2.3%	2.3%	2.3%	2.3%	2.3%	2.3%
EXPENDITURES						
Personal Services	3.6%	4.2%	4.3%	4.4%	4.4%	4.4%
Operating Expenses	2.3%	2.3%	2.3%	2.3%	2.3%	2.3%
Capital Outlay	2.3%	2.3%	2.3%	2.3%	2.3%	2.3%
Grants & Aids	2.3%	2.3%	2.3%	2.3%	2.3%	2.3%
Projected Economic Conditions / Indicators:						
Consumer Price Index, % change	2.3%	2.3%	2.3%	2.3%	2.3%	2.3%
FL Per Capita Personal Income Growth	2.0%	1.7%	1.1%	0.9%	0.7%	0.7%
Estimated New Construction % of tax base	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%



Forecast Document – Pro Forma

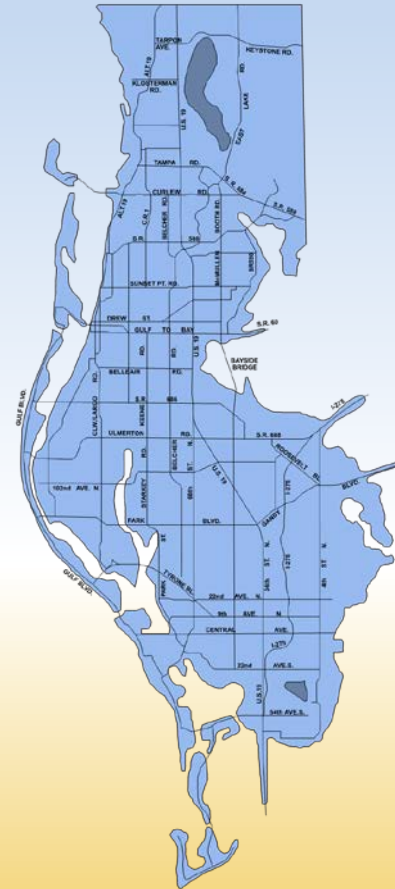
(in \$ millions)	FORECAST								
	Actual FY18	Budget FY19	Estimated FY19	Estimated FY20	Estimated FY21	Estimated FY22	Estimated FY23	Estimated FY24	Estimated FY25
BEGINNING FUND BALANCE	116.9	99.4	116.4	135.4	133.9	132.8	135.4	140.0	146.4
REVENUES									
Property Taxes -Countywide	374.7	399.2	403.4	425.6	444.7	464.8	485.7	507.5	530.4
Property Taxes - MSTU	35.7	37.3	37.7	39.2	40.4	41.6	42.8	44.1	45.4
Half Cent Sales Tax	47.4	46.1	48.5	50.2	52.0	53.8	55.7	57.6	59.7
Revenue Sharing	19.4	18.5	19.5	20.2	20.9	21.6	22.3	23.1	23.9
Communications Svc Tax	8.9	8.6	9.1	9.1	9.1	9.1	9.1	9.1	9.1
Grants (fed/state/local)	7.0	5.3	5.3	5.4	5.5	5.6	5.7	5.9	6.0
Interest	2.4	1.4	1.4	1.4	1.5	1.5	1.6	1.6	1.7
Charges for Services	51.5	51.0	51.0	52.2	53.4	54.6	55.9	57.1	58.5
Reimbursement - Irma	2.0	17.6	17.6	-	-	-	-	-	-
Reimbursement - Red Tide	-	-	7.5	-	-	-	-	-	-
Other revenues	35.6	39.2	41.3	42.2	43.2	44.2	45.2	46.2	47.3
TOTAL REVENUES	584.6	624.2	642.2	645.5	670.6	696.7	724.0	752.3	781.9
% vs prior year		6.8%	2.9%	0.5%	3.9%	3.9%	3.9%	3.9%	3.9%
TOTAL RESOURCES	701.5	723.6	758.6	780.8	804.5	829.5	859.4	892.3	928.3
EXPENDITURES*									
Personal Services	76.7	89.8	88.0	91.1	95.0	99.0	103.3	107.8	112.5
Operating Expenses	132.8	140.4	137.6	144.1	148.0	152.1	156.4	160.8	165.4
Capital Outlay	2.9	4.0	3.9	4.0	4.1	4.2	4.3	4.4	4.5
Grants & Aids	24.3	28.2	28.2	28.8	31.4	30.4	31.1	32.1	32.8
Transfers	348.4	365.5	365.5	378.9	393.3	408.4	424.2	440.8	458.3
EXPENDITURES	585.1	628.0	623.2	646.9	671.7	694.1	719.4	745.9	773.5
% vs prior year		7.3%	-0.8%	3.8%	3.8%	3.3%	3.6%	3.7%	3.7%
ENDING FUND BALANCE	116.4	95.5	135.4	133.9	132.8	135.4	140.0	146.4	154.8
Ending balance as % of Revenue	19.9%	15.3%	21.1%	20.7%	19.8%	19.4%	19.3%	19.5%	19.8%
TOTAL REQUIREMENTS	701.5	723.5	758.6	780.8	804.5	829.5	859.4	892.3	928.3
REVENUE minus EXPENDITURES (NOT cumulative)	(0.5)	(3.8)	19.0	(1.5)	(1.1)	2.6	4.6	6.4	8.4

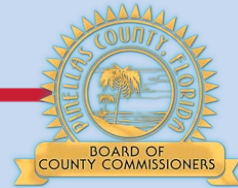
*Expenditures for Hurricane Irma (\$13.2M), Red Tide (\$7.5M), and BP Settlement (\$2.5M) are included in the Personal Services, Operating Expenses, Capital Outlay, and Grants & Aids totals in FY18 & FY19.



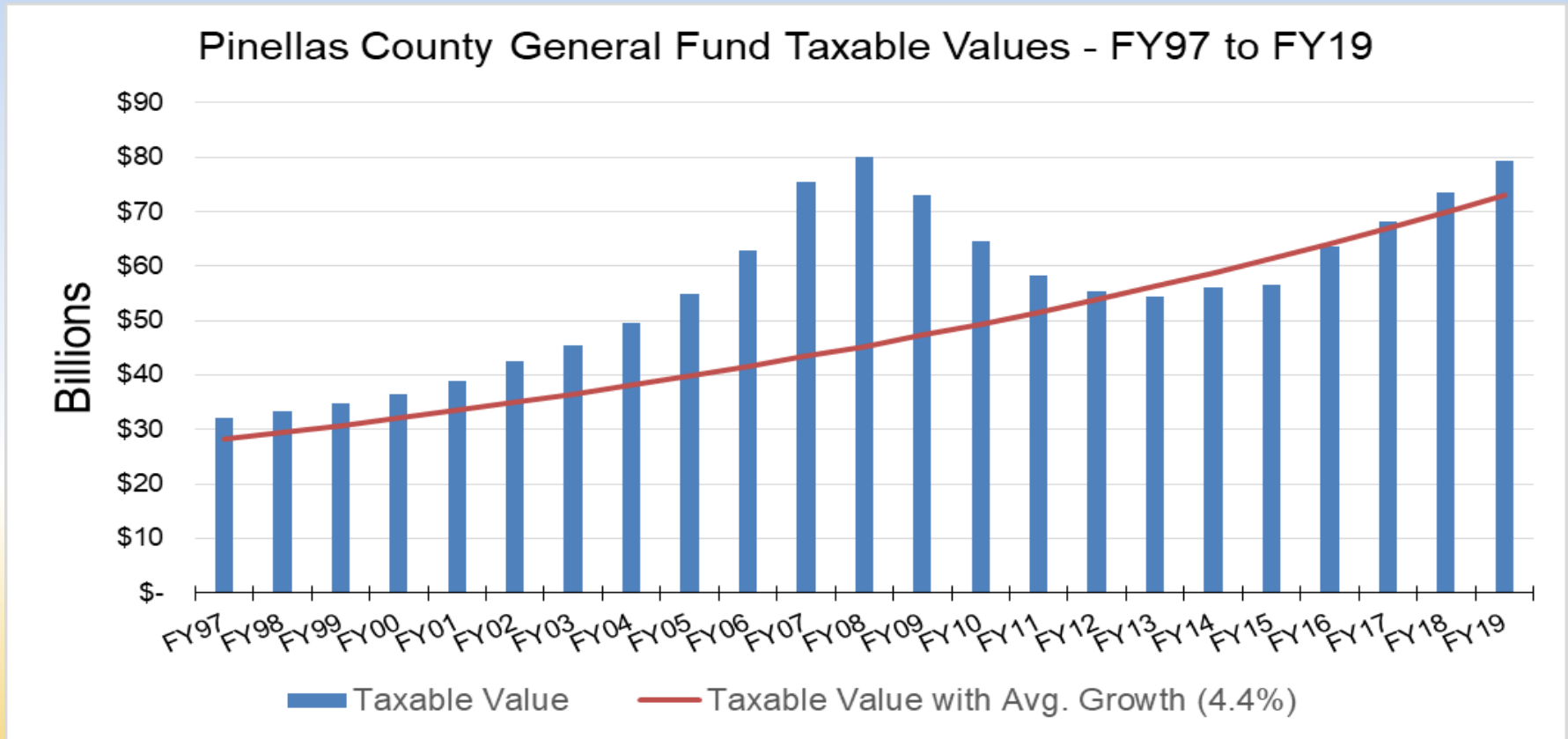
Local Economic Outlook

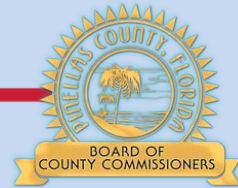
- Unemployment in December 2018 was 3.1%
 - Florida's unemployment rate was 3.3% in December
- Median single family home sales price up 8.4% in 2018, sales volume up 1.6%
 - Florida's sales volume was up 2.2% in 2018
- Taxable values up 8.1% in FY19





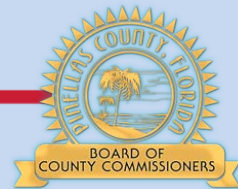
Local Economic Outlook



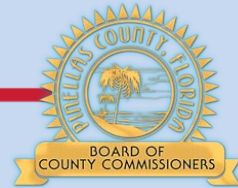


Potential Impacts to the Forecast

- New federal or state mandates
- Property tax exemptions, Save Our Homes impact
- Slower than expected economic growth
- Climate change – frequency & intensity of storms
- Utility rate changes

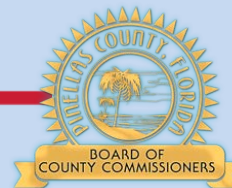


Fund Reviews

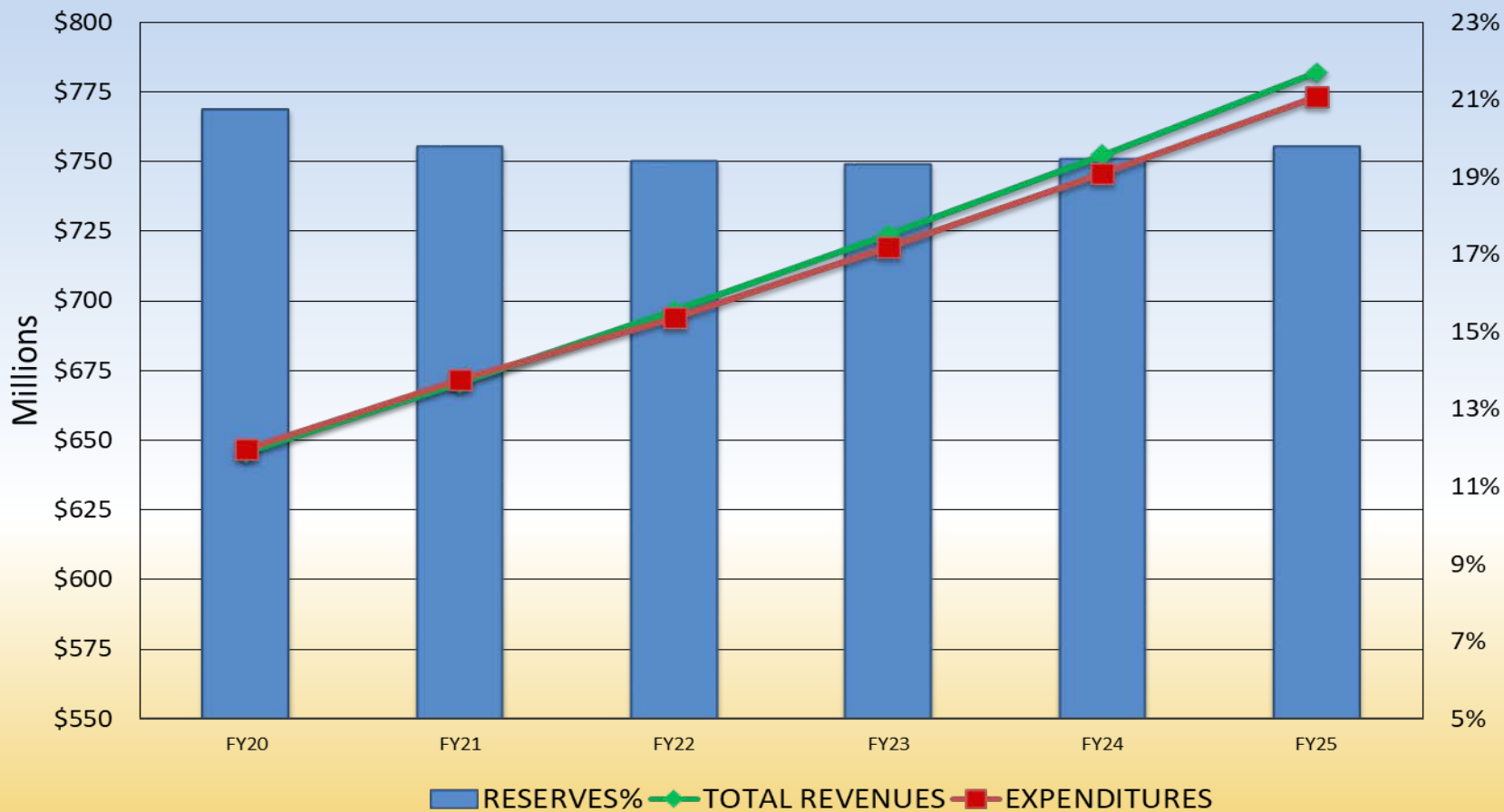


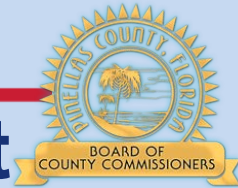
General Fund Forecast

- Balanced throughout the forecast period
 - Assumes no change in the millage rate
 - Maintains the target reserve level exceeding 15%
- Balancing strategies
 - Continue to pursue efficiencies without compromising services
 - Use non-recurring funds for one-time expenditures
 - Expenditure reductions or revenue increases



General Fund Forecast FY20 - FY25



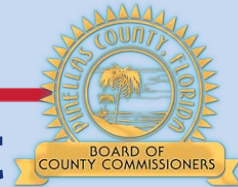


Tourist Development Tax Fund Forecast

- Balanced throughout the forecast period
 - Record setting revenue for seven years in a row
 - Collected \$59.7M in TDT revenue in FY18
 - Revenue up 9.0% from FY17

- Capital Funding
 - Beach renourishment \$5.2M
 - Seven projects - \$35.9M
 - Received 5 requests totaling \$62M for the next round of capital funding

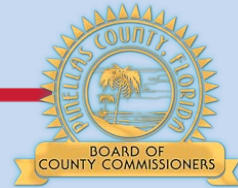




Tourist Development Tax Fund Forecast

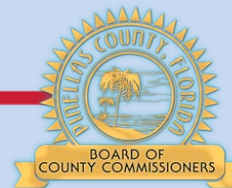
Capital Funding Projects

Project	FY19 Budget
City of Dunedin - Spring Training	\$ 16,100,000.00
Clearwater Marine Aquarium	\$ 13,000,000.00
City of Clearwater - Ruth Eckerd Hall	\$ 2,750,000.00
American Craftsman Museum	\$ 2,000,000.00
City of Clearwater - Countryside Sports Complex	\$ 950,000.00
City of Clearwater - Spring Training	\$ 587,650.00
The Dali Museum	\$ 500,000.00
Total	\$ 35,887,650.00

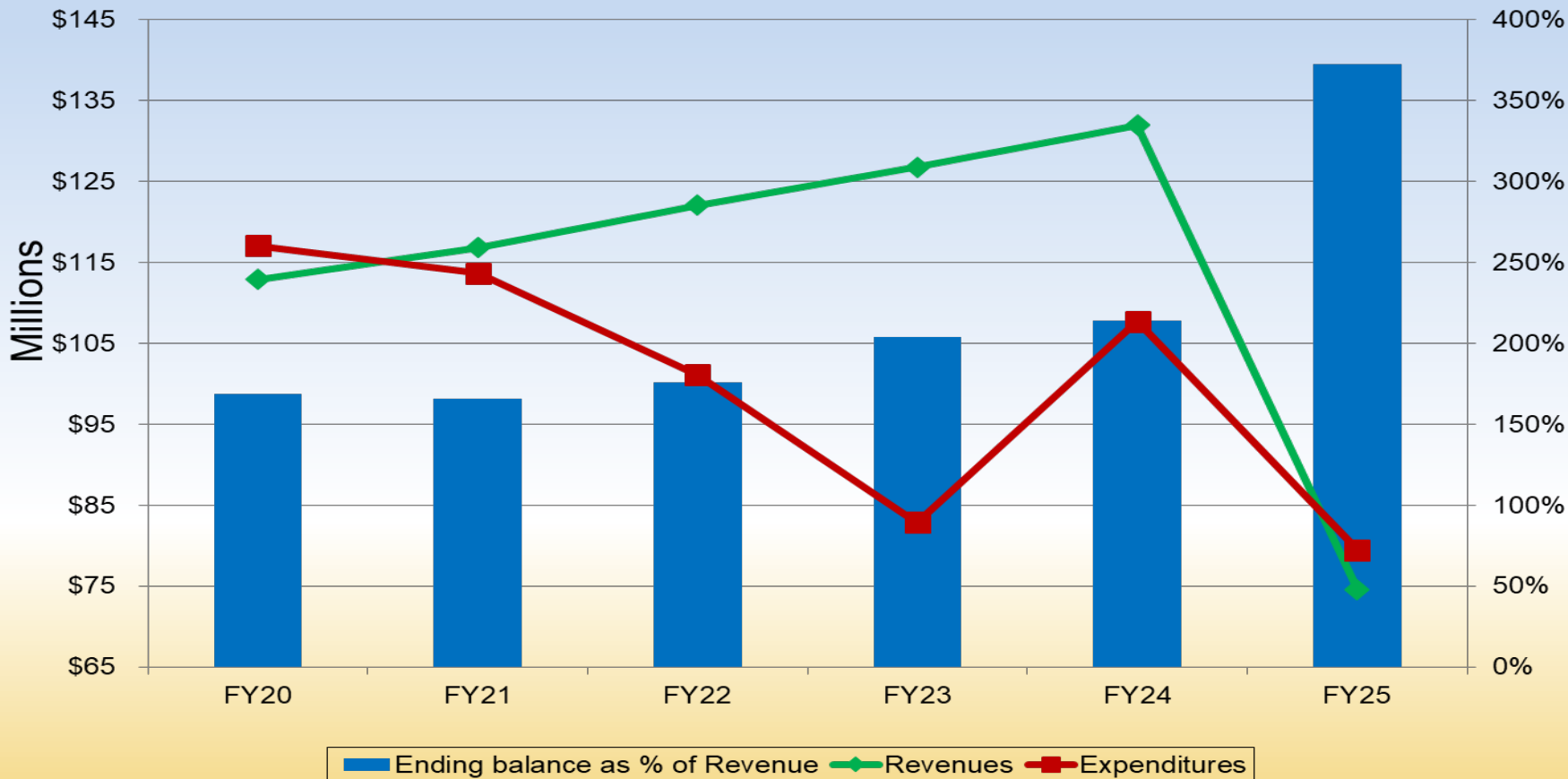


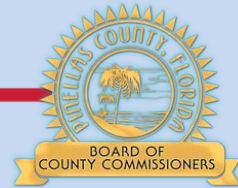
Solid Waste Funds Forecast

- **Balanced through the forecast period**
 - Assumes no change in per-ton tipping fee
 - Maintains target reserve level exceeding 38%
- **Balancing strategies**
 - Current Power Purchase Agreement (PPA) term will end in FY25, causing significant revenue decline
 - SW Master Plan currently under way, results expected FY19
 - Multi-year rate study recently completed, results to be presented at upcoming BCC meeting



Solid Waste Funds Forecast FY20 - FY25



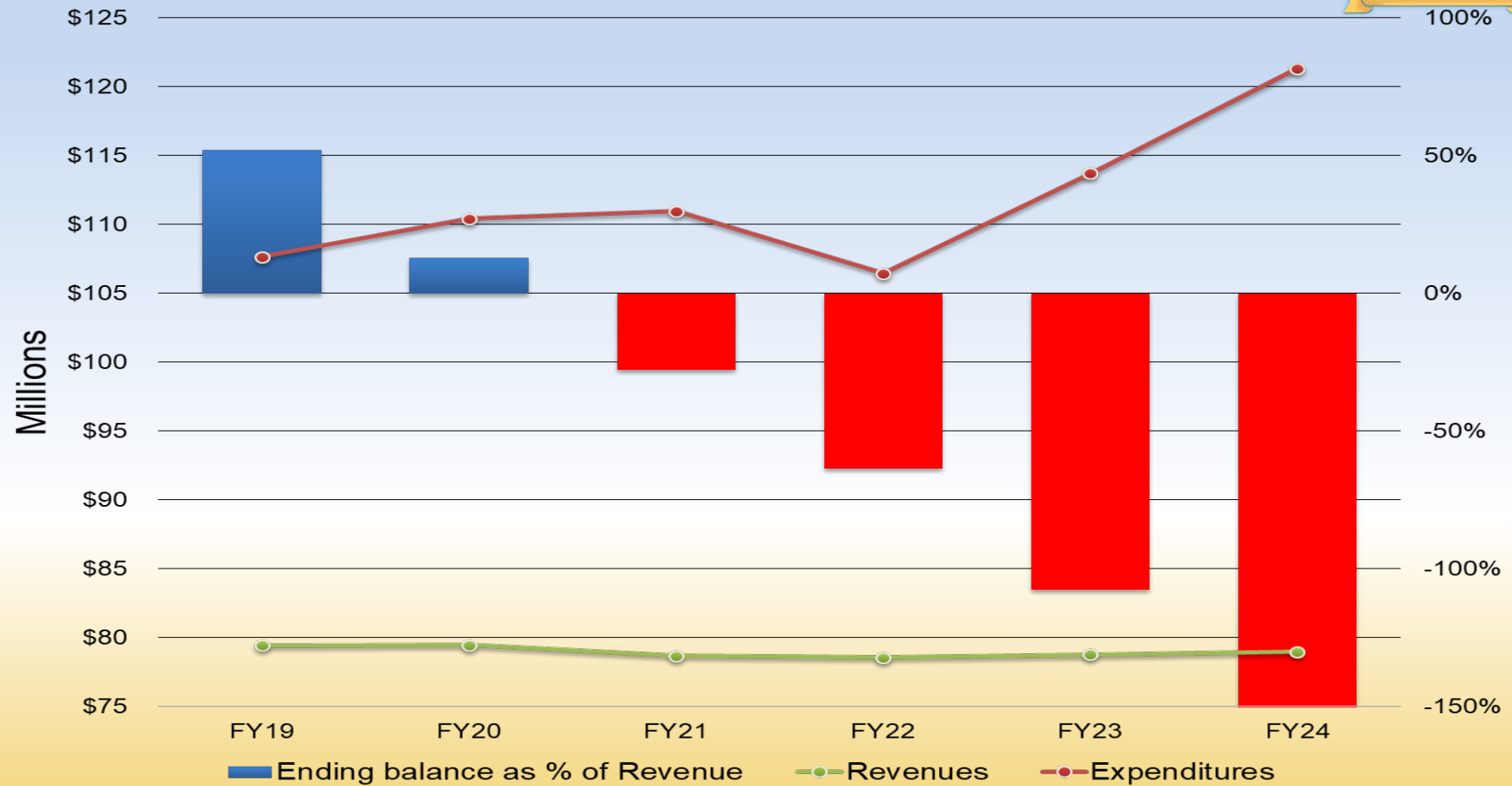


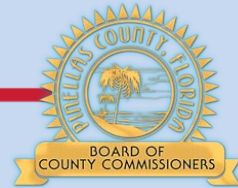
Sewer Funds Forecast

- Fund is not structurally balanced through the forecast period
 - The multi-year rate increases approved for FY16 – FY19 provides sufficient revenue to maintain reserves and the required debt service coverage while continuing normal operation of the system through FY19
 - Proposed rates for FY20 – FY23 will be presented today by the County's rate consultant



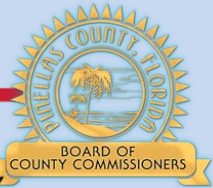
Sewer Funds Forecast FY20 - FY25



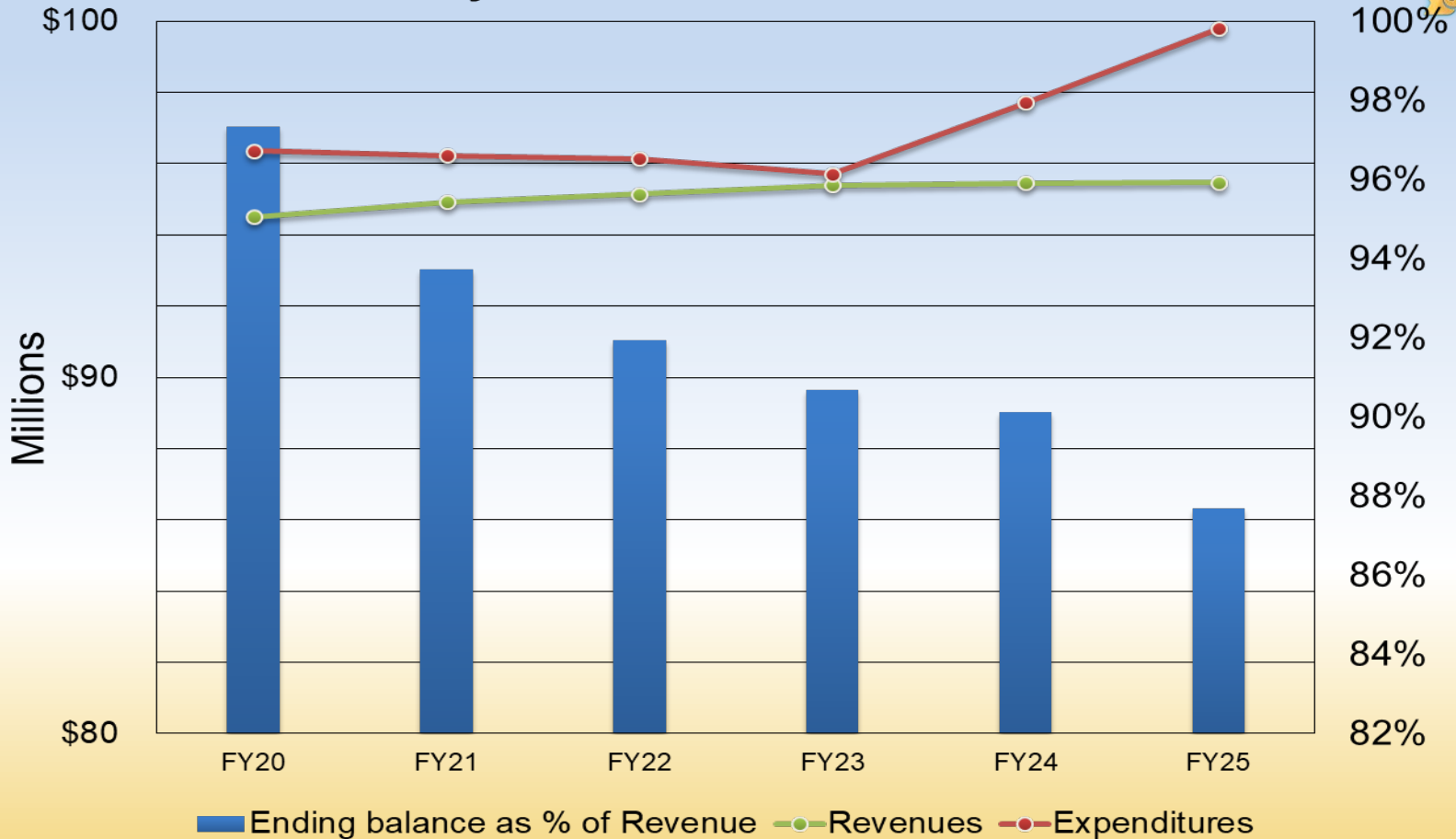


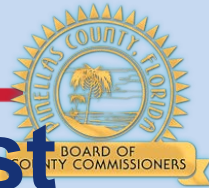
Water Funds Forecast

- Fund is not structurally balanced through the forecast period
 - Rate increases were approved through FY19
 - Proposed rates for FY20 – FY23 will be presented today by the County's rate consultant



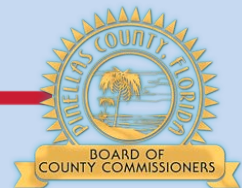
Water System Funds Forecast FY20 - FY25



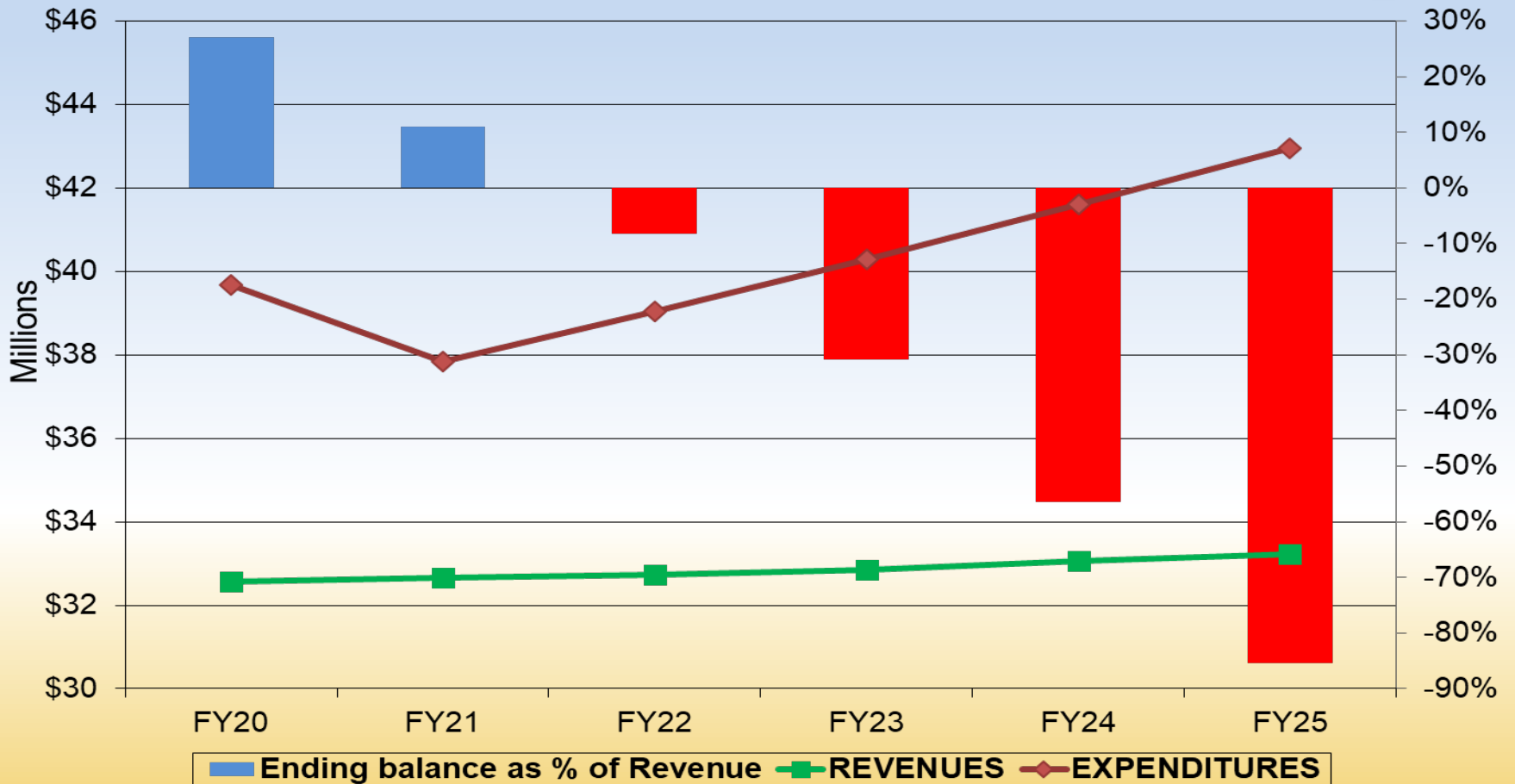


Transportation Trust Fund Forecast

- Fund is not structurally balanced through the forecast period
- Reserves are projected to be exhausted in FY22
- Balancing strategies
 - Impose additional Local Option Fuel Tax
 - \$0.01 to \$0.05 are available to the County
 - Reduce current service levels to reduce expenditures

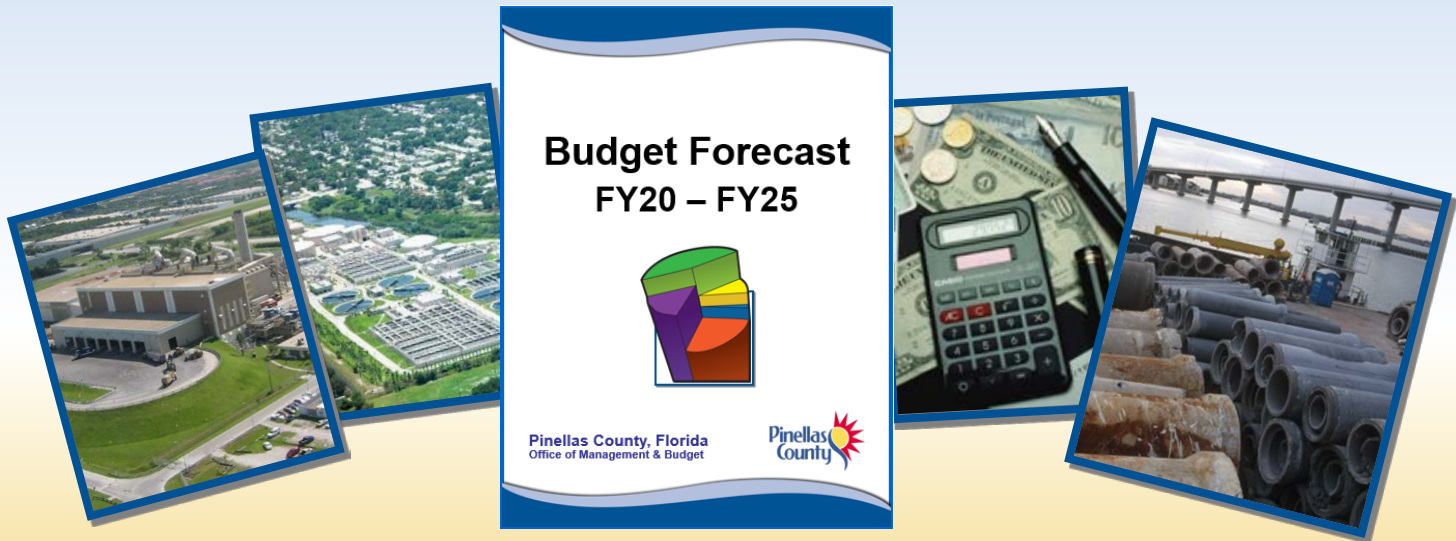


Transportation Trust Fund Forecast FY20 - FY25



Citizens Guide to the Budget

Doing Things for You!



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