

<b>PINELLAS COUNTY GOVERNMENT, FLORIDA</b>			
<b>Tabulation</b>			
<b>Bid No.: 21-0041-B</b>			
<b>Bid Title : Rubrik Backup Solution: Hardware, Software and Services</b>			
<b>Date &amp; Time Due: March 25, 2021 @ 3:00 p.m.</b>			
	Vendors	Total Bid Amount	
1	Five Rivers IT, Inc	\$ 3,977,500.00	
3	Presidio Holdings Inc dba Presidio Networked Solutions LLC	\$ 4,325,000.00	
2	CDW Government LLC	\$ 4,077,000.00	<b>NON-RESPONSIVE</b>
Bid Totals by Awarded Line Items			
		Unspecified	Total Award
1	Five Rivers IT, Inc	\$ 2,562,500.00	\$ 238,500.00 \$ 2,801,000.00
3	Presidio Holdings Inc dba Presidio Networked Solutions LLC	\$ 617,500.00	\$ 238,500.00 \$ 856,000.00

CDW Government, LLC deemed non responsive for rejecting County Terms and Conditions.

Item No.	Description	Est. 5 Year Expenditure	Five Rivers IT, Inc		Presidio Holdings Inc dba	
			% Off Rubrik Retail Price	Amount	% Off Rubrik Retail Price	Amount
1	New Hardware Product Purchases	\$1,500,000.00	30%	\$ 1,050,000.00	17%	\$ 1,245,000.00
2	PREMIUM SUPPORT RUBRIK APPLIANCE	\$1,250,000.00	30%	\$ 875,000.00	17%	\$ 1,037,500.00
3	Recovery for Security Attached per FETB Incl Polaris GPS	\$500,000.00	30%	\$ 350,000.00	35%	\$ 325,000.00
4	SUB TO RUBRIK CLOUDON UNLIMITED INCL SUP	\$450,000.00	30%	\$ 315,000.00	35%	\$ 292,500.00
5	Solutions Architect, Subject Matter Expert, Resident Engineer, Program Manager, Consultant	\$500,000.00	15%	\$ 425,000.00	10%	\$ 450,000.00
6	E-Learning/ Virtual Instructor Led	\$250,000.00	15%	\$ 212,500.00	10%	\$ 225,000.00
7	UNSPECIFIED			\$ 238,500.00		\$ 238,500.00
<b>TOTAL AWARD</b>				<b>\$2,801,000.00</b>	Total Bid	<b>\$ 856,000.00</b>

