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VIA ELECTRONIC MAIL

Stacey Swank  
Business Development Manager – Marketing & Communications  
Pinellas County Economic Development  
13805 58th Street North, Suite 1-200  
Clearwater, Florida 33760

Dear Stacey:

I can't tell you how pleased I was to receive your recent email indicating that my application to serve on the Pinellas County Economic Development Council will be considered by the Board of County Commissioners on September 13<sup>th</sup>.

As I indicated on the telephone this morning, subsequent to submitting my application, I recently formed a new commercial real estate firm called Mobiliti CRE. Having been a resident of the Old Northeast neighborhood in St Petersburg since 2004, I am very excited to be based in Pinellas County. My specialty will continue to be assisting tenants and owners of commercial real estate in finding office and medical space in Tampa Bay. In the last year I've noticed a marked increase in calls I'm getting from start-ups and tech companies.

As a former resident of San Francisco I've witnessed the economic benefits that the tech industry brings as well as the negatives including lack of affordable housing, traffic and loss of neighborhood character. I'm confident that with careful planning, Pinellas County can reap the benefits of increased growth in tech and other target industries while preserving all of the things that make the county a great place to live.

Thank you for considering my application.

*Pam*

Pam Pester