

Recycling Services of Florida	Waste Management Inc of Florida DBA WM of Pinellas
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PINELLAS COUNTY GOVERNMENT, FLORIDA

Cost Proposal Tabulation

Bid No.: 21-0544-B-BW

Bid Title : Recycling Collection and Processing - Solid Waste - RE-BID

Date & Time Due: June 17, 2021 @ 3:00PM EST

1) Scope Option 1 - Recycling Collection Centers (CC) Collection and Container Maintenance Service

Service Description	Estimated Annual Frequency (a)	Unit of Measurement UOM	Unit Price (per UOM) (b)	Annual Total (a x b)
Zone A	758	per pull	\$ 135.78	\$ 102,921.24
Zone B	627	per pull	\$ 125.00	\$ 78,375.00
Zone C	541	per pull	\$ 115.00	\$ 62,215.00
Zone D	236	per pull	\$ 141.78	\$ 33,460.08
Paint Roll-off	25	per container	\$ 175.00	\$ 4,375.00
Modify Roll-off*	25	per container	\$ 175.00	\$ 4,375.00
Add/Remove Roll-off	65	per container	\$ 150.00	\$ 9,750.00
Welding & Other Repairs	40	per hour	\$ 80.00	\$ 3,200.00
Annual Total CC Collection & Container Maintenance				\$ 298,671.32

Unit Price (per UOM) (b)	Annual Total (a x b)
\$ 348.00	\$ 263,784.00
\$ 310.00	\$ 194,370.00
\$ 252.00	\$ 136,332.00
\$ 270.00	\$ 63,720.00
\$ 234.00	\$ 5,850.00
\$ 234.00	\$ 5,850.00
\$ 234.00	\$ 15,210.00
\$ 107.00	\$ 4,280.00
Annual Total CC Collection & Container Maintenance	
	\$ 689,396.00

2) Scope Option 2 – Processing and Marketing - CC Recyclable Materials Revenue

Monthly Market Value (MMV)		Revenue or Fee/Ton
Low	High	
<\$40.01	\$50.00	\$ (35.00)
\$50.01	\$60.00	\$ (15.00)
\$60.01	\$70.00	\$ (13.00)
\$70.01	\$80.00	\$ (2.00)
\$80.01	\$90.00	\$ 5.00
\$90.01	\$100.00	\$ 12.00
\$100.01	\$110.00	\$ 16.00
\$110.01	\$120.00	\$ 20.00
\$120.01	\$130.00	\$ 25.00
\$130.01	\$140.00	\$ 28.00
\$140.01	\$150.00	\$ 32.00

Revenue or Fee/Ton
\$ (166.00)
\$ (149.00)
\$ (141.00)
\$ (133.00)
\$ (124.00)
\$ (116.00)
\$ (108.00)
\$ (99.00)
\$ (91.00)
\$ (83.00)
\$ (75.00)

Estimated Annual CC Tonnage (a)	Average Revenue or Fee/Ton (b)	Estimated Total Annual Revenue or Fee (for bid purposes only) (a x b)	Average Revenue or Fee/Ton (b)	Estimated Total Annual Revenue or Fee (for bid purposes only) (a x b)
1,900	\$ (8.000000)	\$ (15,200.00)	-138.166667	\$ (262,516.67)

3) Beach & Park Recycling Locations (BPRL)

Collection Service (inclusive of providing and maintaining dumpsters)

	Estimated Annual Frequency in pulls (a)	Unit of Measurement UOM	Unit Price (b)	Annual Total (a x b)
Zone A	108	per pull	\$ 24.99	\$ 2,698.92
Zone B	198	per pull	\$ 24.99	\$ 4,948.02
Zone C	278	per pull	\$ 24.99	\$ 6,947.22
Zone D	237	per pull	\$ 34.00	\$ 8,058.00
Annual Total Collection BPRL				\$ 22,652.16

Unit Price (b)	Annual Total (a x b)
\$ 204.00	\$ 22,032.00
\$ 204.00	\$ 40,392.00
\$ 204.00	\$ 56,712.00
\$ 204.00	\$ 48,348.00
Annual Total Collection BPRL	\$ 167,484.00

4) Bid Summary

	(A) Annual Cost	(B) Annual Revenue or Fee	(C) Total		(A) Annual Cost	(B) Annual Revenue or Fee	(C) Total
1.) Total CC Collection & Container Maintenance	\$ 298,671.32			1.) Total CC Collection & Container Maintenance	\$ 689,396.00		
2.) CC Recyclable Materials Bid Revenue or Fee		\$ (15,200.00)		2.) CC Recyclable Materials Bid Revenue or Fee		\$ (262,516.67)	
Annual Total CC Bid (A minus B)			\$ 313,871.32	Annual Total CC Bid (A minus B)			\$ 951,912.67
3.) Beach / Park Recycling Locations	\$ 22,652.16			3.) Beach / Park Recycling Locations	\$ 167,484.00		
Annual Total			\$ 336,523.48	Annual Total			\$ 1,119,396.67
Five Year Term Total			\$ 1,682,617.40	Five Year Term Total			\$ 5,596,983.33