

The Cross Bay Ferry Inter-City Service



Proposed Interlocal Agreement



Hillsborough County
Pinellas County
City of Tampa
City of St. Petersburg



August 19, 2021

Cross Bay Ferry Services FY 17 – 21



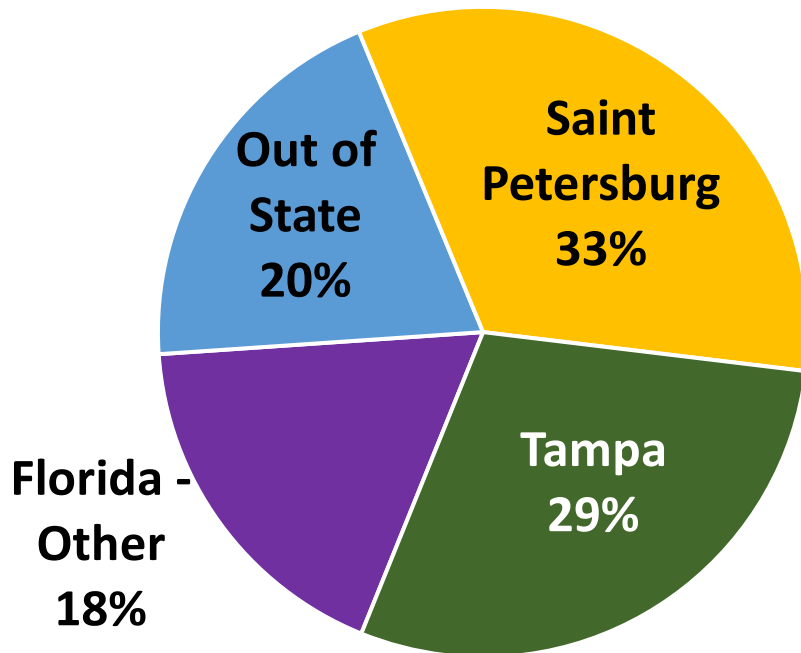
- **St. Petersburg contracted with HMS Ferries for ferry service funded among Hillsborough and Pinellas Counties, City of Tampa and FDOT**

Term	Cost Per Local Government	Total Local Government Subsidy	Total Riders	Subsidy Per Rider *
FY17 (Pilot)	\$350,000	\$1,400,000	40,854	\$34.27
FY19	\$150,000	\$ 600,000	52,528	\$11.42
FY20	\$150,000	\$ 600,000	51,658	\$11.61
FY21	\$150,000	\$ 600,000	38,400	\$15.63

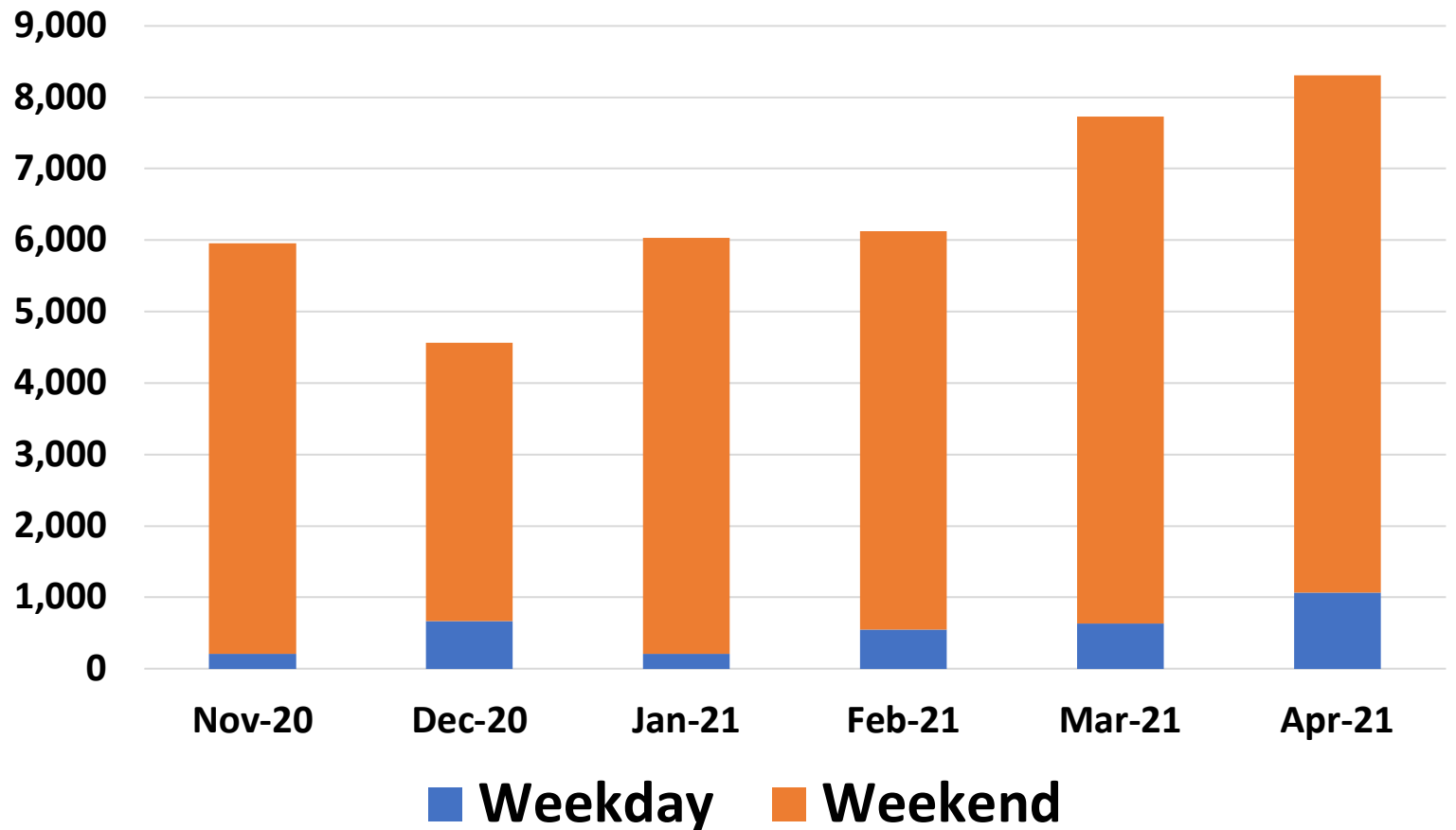
**** Does not include rider purchased fares: \$5-\$10***

Who Rode the Cross Bay Ferry?

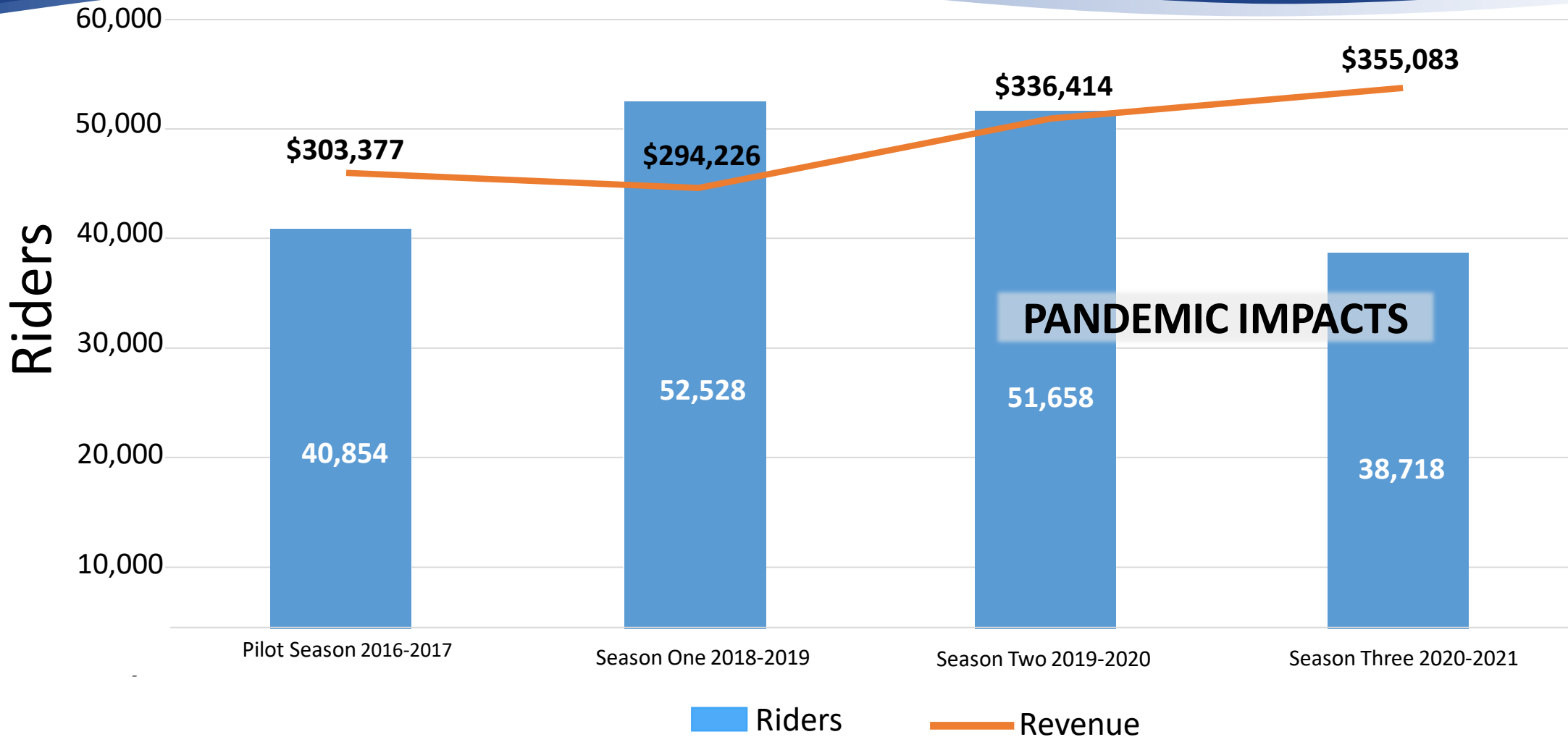
Customer Survey Data (September 2020)



Cross Bay Ferry Users by Day



Seasonal Ridership & Revenue FY 17 – 21



Source – City of St. Petersburg

Proposed Ferry Agreement FY 22 – 25



- **Hillsborough County finalized an Operating Plan and Agreement with HMS Ferries on June 16, 2021, subject to:**
 - A new Interlocal Agreement among Hillsborough and Pinellas Counties and the Cities of Tampa and St. Petersburg for funding
 - New 4- Year Interlocal Agreement has been approved by the Cities of Tampa and St. Petersburg and Hillsborough County.

Proposed Ferry Agreement FY 22 – 25



- **Seasonal ferry beginning October 1, 2021 and extending by 1 month in Years 2 and 3 until 12 full months in Year 4**
- **Subsidy amounts are equal for each local government**
- **Funding from FDOT will be sought to offset future year funding commitments**

Term	Subsidy per Partner	Total Subsidy	Season Length
FY22	\$175,000	\$ 700,000	8 months
FY23	\$190,000	\$ 760,000	9 months
FY24	\$202,500	\$ 810,000	10 months
FY25	\$255,000	\$1,020,000	12 months

Conclusions

Pinellas County continues to support the Ferry, noting:

“there are currently significant funding shortfalls to support existing transportation services and transit alternatives. Therefore, the County may discontinue the operating subsidies and purchasing of vessels as future commitments take priority.”

