



Pinellas County

Staff Report

Approved by the Purchasing Director 11/17/22

File #: 22-1220D, **Version:** 1

Agenda Date: 12/25/2030

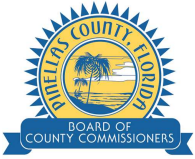
Subject:

Purchasing Director to review Amendment No. 8 with Environmental Systems Research Institute, Inc. for Esri Software Maintenance and Support Upgrade.

Recommended Action:

Purchasing Director to execute Amendment No. 8 with Environmental Systems Research Institute, Inc. for Esri Software Maintenance and Support Upgrade.

- Amendment No. 8 provides a minor revision to the product offerings at no additional cost. Contract No. 112-0313-N in the amount of \$9,970,800.00, effective through November 25, 2025.



Pinellas County

Staff Report

Board of County Commissioners Approved

File #: 19-2194A, Version: 1

Agenda Date: 4/7/2020

Subject:

Amendment No. 7 and Master Agreement with Environmental Systems Research Institute, Inc. for geographic information systems software.

Recommended Action:

Approval of Amendment No. 7 and Master Agreement with Environmental Systems Research Institute, Inc for geographic information systems software.

- This contract provides for Geographic Information Systems (GIS) software, maintenance, training and support services approved by the Board of County Commissioners on April 24, 2012.
- This Amendment No. 7 in the amount of \$4,725,000.00 for a term of five years right sizes growth incurred by the County for its expanded adoption, application and use of GIS in support of County business and citizen engagement and is inclusive of evolving products, capabilities, premium support, and advanced consultancy and continued.
- Adopted via Amendment 4, Amendment 7 also provides for an unlimited license model with a fixed payment schedule. Amendment No. 4 was approved in anticipation of significant growth (doubling) of GIS infrastructure. Amendment 7 reflects this rightsizing.
- With support and guidance from our Enterprise GIS Steering Committee, the County's use of GIS has grown immensely over the last 5 years.
- Growth includes users and infrastructure supporting 20 County departments and agencies.
- GIS is the foundation for the County's Enterprise Asset Management program which leverages all asset and spatial-related information.
- Using GIS, County staff and its citizens have been able to leverage authoritative, enterprise GIS data along with over 70 GIS applications to make better data-driven decisions and become a smart community.

Contract No. 112-0313-N (JJ); increase in the amount of \$4,725,000.00 for a revised total contract amount of \$9,970,800.00, with an annual amount of \$945,000.00 for the five-year term; effective through April 23, 2025. Authorize the Chairman to sign and Clerk of the Circuit Court to attest.

Prior approvals by the BCC:

- Approved the non-competitive purchase of an ESRI, Enterprise License Agreement (ELA) on April 24, 2012;
- Approved Amendment No. 2 to modify verbiage on March 12, 2013; and
- Approved Amendment No. 4 to modify the renewal term on February 9, 2016;

Prior approvals by the County Administrator:

- Approved Amendment No. 1 on October 1, 2012 to add online account subscriptions, signed

an agreement to add a community maps program on December 12, 2012, and approved a change order for an increase for learning credits on March 20, 2014;

- Approved Amendment No. 3 to increase users on April 25, 2014;
- Approved an increase in the amount of \$70,000 for the cost of ArcGIS Online Surge licenses on August 11, 2018; and
- Approved Amendment No. 6 in the amount of \$225,000 to provide for building and sharing of 2D and 3D content to create a Countywide 3D base map.

On October 27, 2017, BTS approved Amendment No. 5 to add Insights for ArcGIS software.

Strategic Plan:

Deliver First Class Services to the Public and Our Customers

5.1 Maximize partner relationships and public outreach

5.2 Be responsible stewards of the public's resources

5.3 Ensure effective and efficient delivery of county services and support

5.4 Strive to exceed customer expectations

Summary:

Amendment No. 7 includes yearly growth across all County departments along with additional users that will need licensing for Track 2 of the Enterprise Asset Management (EAM) project and is inclusive of expanded product access to ArcGIS Urban, Indoors, Hub, Enterprise Utility Network Extension, Street Map Premium, Navigator for ArcGIS, and premium support.

This amendment will also provide for continued support for GIS Applications: Know Your Zone - Evacuation Zone, shelter and accommodation look up; Pinellas County Crime Viewer - displays crime in Pinellas County and allows for a daily email with crimes within a radius of an address; Property Appraiser's Tax Parcel Viewer - allows users to search for parcel information; Public WebGIS - allows the public to search for information related to an address; Blue Sky Road Closures - Public facing non-emergency road closure application; Flood Map Service Center - Flood information; Opioid Epidemic in Pinellas County - joint project with Pinellas Health Department to increase opioid awareness; Future Penny For Pinellas Projects - proposed projects for County 1% sales tax; Transportation Improvement Program - projects related to transportation; Mobile Applications: Used by field staff for inspections and collection of data such as: damage assessment, stormwater infrastructure, traffic signs, signals and poles, sidewalks, trees and more; Damage Assessment Operations Dashboard displays property data collected during Hurricane Irma; Public Works Field EOC Viewer displays information related to work requests; WebGIS, PCUGIS, and Development Review Services Viewer.

Background Information:

Prior approvals by the BCC:

- Approved the non-competitive purchase of an ESRI, Enterprise License Agreement (ELA) on April 24, 2012;
- Approved Amendment No. 2 to modify verbiage on March 12, 2013; and
- Approved Amendment No. 4 to modify the renewal term on February 9, 2016.

Prior approvals by the County Administrator:

- Approved Amendment No. 1 on October 1, 2012 to add online account subscriptions, signed an

agreement to add a community maps program on December 12, 2012, and approved a change order for an increase for learning credits on March 20, 2014;

- Approved Amendment No. 3 to increase users on April 25, 2014;
- Approved an increase for the cost of ArcGIS Online Surge licenses on August 11, 2018; and
- Approved Amendment No. 6 to provide for building and sharing of 2D and 3D content to create a Countywide 3D base map.

On October 27, 2017, BTS approved Amendment No. 5 to add Insights for ArcGIS software.

Fiscal Impact:

Approved total to date expenditure not to exceed:	\$5,245,800.00
Increase expenditure not to exceed for a five (5) year term:	<u>\$4,725,000.00</u>
Revised total expenditure not to exceed:	\$9,970,800.00

Estimated annual expenditure for the five (5) year term not to exceed: \$945,000.00

Funding is derived from the Business Technology Services Fund; Service Operating budget for Enterprise Geographical Information Systems (EGIS). The contract amount is consistent with the FY20 Adopted Budget and FY21 budget request.

Staff Member Responsible:

Jeff Rohrs, Director, Business and Technology Services

Bryan Zumwalt, Director, Office of Technology and Innovation

Merry Celeste, Division Director, Purchasing and Risk Management, Administrative Services

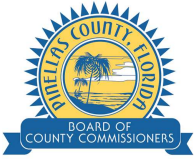
Partners:

Board departments including Utilities, Public Works, Development Review Services, Planning, Airport, Emergency Management, Economic Development, Solid Waste and others:

- Property Appraiser
- Planning Council and Forward Pinellas
- Clerk of the Circuit Court
- Sheriff's Office
- Supervisor of Elections
- Tax Collector

Attachments:

Amendment No. 7
Master Agreement



Staff Report

File #: 19-392D, **Version:** 1 Approved by the County Administrator on 7/12/2019 **Agenda Date:** 9/30/2019

Subject:

Amendment No. 6 to the Enterprise License Agreement with Environmental Systems Research Institute, Inc for geographic information systems software.

Recommended Action:

Approval and execution by the County Administrator of Amendment No. 6 to the Agreement for geographic information software as requested by the Business Technology Services Department (BTS), with Environmental Systems Research Institute, Inc.

- This contract provides for Geographic Information Systems (GIS) software, maintenance, training and support services
- Amendment No. 6 in the amount of \$225,000.00 through April 23, 2020.
- Amendment No. 6 will provide for the building and sharing of 2D and 3D content to create a Countywide 3D base map to generate subsequent 3D building information.

Contract No. 112-0313-N(RO); increase in amount of \$225,000.00, for a revised total contract value of \$5,245,800.00 with an annual amount of \$780,725.00, effective through April 23, 2020.

Strategic Plan:

Deliver First Class Services to the Public and Our Customers

5.1 Maximize partner relationships and public outreach

5.2 Be responsible stewards of the public's resources

5.3 Ensure effective and efficient delivery of county services and support

5.4 Strive to exceed customer expectations

Summary:

Amendment No. 6 will enable the County to enhance its GIS infrastructure system to build capacity through creating, managing, analyzing, visualizing and sharing 2D and 3D content as part of a Countywide 3D base map. The extraction of 2D building footprints and the creation of 3D buildings will be the foundation for establishing a complete 3D system of record that can be accessed by staff and contractors.

Background/Explanation:

On April 24, 2012, the Board of County Commissioners (Board) approved the non-competitive purchase of an ESRI, Enterprise License Agreement (ELA). The Board approved Amendment No. 2 to modify verbiage on 3/12/13 and Amendment No. 4 to modify the renewal term on February 9, 2016.

On October 1, 2012, the County Administrator approved Amendment No. 1 to add online account subscriptions, signed an agreement to add a community maps program on December 12, 2012,

approved a change order for an increase for learning credits on March 20, 2014, approved Amendment No. 3 to increase users on April 25, 2014 and approved an increase for the cost of ArcGIS Online Surge licenses on August 11, 2018.

On October 27, 2017, BTS approved Amendment No. 5 to add Insights for ArcGIS software.

Fiscal Impact:

Approved total to date not to exceed: \$5,020,800.00

Amendment increase not to exceed: \$225,000.00

Revised 8-year contract amount not to exceed: \$5,245,800.00

Estimated annual expenditure not to exceed: \$780,725.00

Funding is derived from BTS Enterprise Licenses & Maintenance Support and BTS Enterprise Geographical Information Services budgets within the BTS Fund. This amendment is consistent with the FY20 Proposed Budget.

Delegated Authority:

Authority for the County Administrator to approve this Amendment is granted under Code Section 2-188.

Staff Member Responsible:

Jeff Rohrs, Chief Information Officer, BTS

Joe Lauro, Director, Purchasing

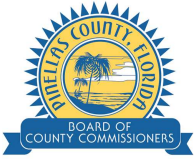
Partners:

Board departments including Utilities, Public Works, Development Review Services, Planning, Airport, Emergency Management, Economic Development, Solid Waste and others:

- Property Appraiser
- Planning Council and Forward Pinellas
- Clerk of the Circuit Court
- Sheriff's Office
- Supervisor of Elections
- Tax Collector

Attachments:

Amendment No. 6 to ELA



Staff Report

File #: 18-578D, **Version:** 1 Approved by the County Administrator on 8/11/2018 **Agenda Date:** 9/30/2018

Subject:

Increase to the purchase authorization with Environmental Systems Research Institute, Inc. to provide for a Software Maintenance Support Upgrade.

Recommended Action:

Approval by the County Administrator of an increase to the purchase authorization as requested by the Business Technology Services Department (BTS), with Environmental Systems Research Institute, Inc. (ESRI) to provide for a software maintenance support upgrade.

Contract No. 112-0313-N(RO) increase in the amount of \$70,000.00, for a revised total contract value of \$5,020,800.00, with an annual amount of \$627,600.00; effective through April 23, 2020.

Strategic Plan:

Deliver First Class Services to the Public and Our Customers

5.3 Ensure effective and efficient delivery of county services and support

5.4 Strive to exceed customer expectations

Summary:

This purchase authorization is for the cost of the initial ArcGIS Online Surge licenses needed for emergency events and are not intended for those that need access to ArcGIS Online on an everyday basis. These licenses will be used by the County and City partners for Damage Assessment data collection and other emergency related activities and is priced at \$16,000.00. An additional amount of \$54,000.00 is required for routing services and for future requests as may be needed through the term of the Agreement.

Background/Explanation:

On April 24, 2012, the Board of County Commissioners approved the non-competitive purchase of an ESRI, Enterprise License Agreement (ELA).

The County Administrator approved a change order for an increase on March 20, 2014, and on February 9, 2016; the Board of County Commissioners approved Amendment No. 4 to modify the renewal term of the ESRI ELA.

Fiscal Impact:

Approved total to date not to exceed \$4,950,800.00.

Requested increase not to exceed \$70,000.00.

Revised 8-year contract amount not to exceed \$5,020,800.00.

Funding is derived from the Business Technology Services Department Enterprise License and Maintenance Budget in support of the Enterprise GIS Service. The expenditures associated with the

surge licenses will be realized in FY18 and was included in the FY18 Estimate used for development of the FY19 Proposed Budget. The increase associated with the routing services will be realized in FY19 and has been included in the FY19 Proposed Budget as the Enterprise GIS Routing Solutions decision package (ID 99).

Delegated Authority:

Authority for the County Administrator to approve an increase to this purchase authorization is granted under Code Section 2-62.

Staff Member Responsible:

Jeff Rohrs, Chief Information Officer, BTS

Joe Lauro, Director, Purchasing

Partners:

Pinellas County Board of County Commissioners Departments including Utilities, Public Works, Development Review Services, Planning, Airport, Emergency Management, Economic Development, Solid Waste and others:

Pinellas County Property Appraiser

Pinellas County Planning Council and Metropolitan Planning Organization

Pinellas County Clerk of the Circuit Court

Pinellas County Sheriffs' Office

Pinellas County Supervisor of Elections

Pinellas County Tax Collector

Attachments:

N/A



Staff Report

File #: 15-272, **Version:** 1

Agenda Date: 2/9/2016

Approved by the Board of County Commissioners on February 9, 2016

Subject:

Amendment No. 4 to the Enterprise License Agreement with Environmental Systems Research Institute.

Recommended Action:

Approve the amendment to the enterprise license agreement.

Contract No. 112-0313-N (RG); amendment in the amount of \$2.42 million, effective from April 24, 2016 through April 23, 2020. Chairman to sign and Clerk of Court to attest.

Strategic Plan:

Deliver First Class Services to the Public and Our Customers

5.3 Ensure effective and efficient delivery of county services and support

5.4 Strive to exceed customer expectations

Summary:

Amendment No. 4 modifies the renewal term of the current Environmental Systems Research Institute (Esri) enterprise license agreement (ELA), from two (2) annual renewal options to a four (4) year renewal option to provide for the licensing and deployment of Esri software and maintenance, as well as the provision of Esri International User conference registrations. This amendment provides for flexibility of the eGIS environment and licensing to support future growth, as well as access to new products and continuation of the current Esri Enterprise Advantage Program (EEAP). Upon approval, the renewal term for the ELA will commence April 24, 2016, with expiration April 23, 2020.

Background Information:

On April 12, 2012, the Board of County Commissioners approved the non-competitive purchase of an Esri ELA, with the primary intent to replace legacy GIS technology infrastructure to ensure reliable and cost effective GIS services. The ELA structure was based on a six (6) year fixed cost structure and provided for the purchase and installation of unlimited Esri software licenses, including support services for the initial four (4) years of the agreement. The remaining two (2) years would be for maintenance services only.

Currently, the agreement is in its fourth year. However, because the eGIS infrastructure growth is expected to double within the next three (3) years, additional products and services will be required. Such growth includes new virtual production and test servers for GeoEvents, enterprise asset management, image catching, mobile geoprocessing, AutoCAD Integration and law enforcement, along with a large increase in the development environment servers.

During the past year, staff explored other options to approach expected growth, which included exercising the maintenance option originally provided on the 2012 ELA, as well as, establishing a standalone maintenance agreement. However, such options would not allow for unlimited growth,

access to new products, and retention of the current EEAP, training and ArcGIS online support, which are essential to ensure reliable and cost effective services. Instead, the County would have to purchase additional products and services on “a la carte” basis, which could result in additional expenditures.

Fiscal Impact:

Original approved expenditure not to exceed \$2,530,800.00. This amount has already been expensed.

Four (4) year renewal software annual payments as follows:

- Year 1 - \$580,000.00
- Year 2 - \$600,000.00
- Year 3 - \$620,000.00
- Year 4 - \$620,000.00

Total four (4) year renewal expenditure not to exceed \$2,420,000.00

Revised 8-year contract amount not to exceed \$4,950,800.00

Funding is derived from the Business Technology Services Department Enterprise License and Maintenance Budget line for Enterprise IT Services in support of Geographical Information System (GIS).

Staff Member Responsible:

Martin Rose, Chief Information Officer, BTS
Joe Lauro, Director, Purchasing

Partners:

Pinellas County Board of County Commissioners Departments including Utilities, Public Works, Development Review Services, Planning, Airport, Emergency Management, Economic Development, Solid Waste and others

Pinellas County Property Appraiser

Pinellas County Planning Council and Metropolitan Planning Organization

Pinellas County Clerk of the Circuit Court

Pinellas County Sheriffs' Office

Pinellas County Supervisor of Elections

Pinellas County Tax Collector

44431



Joe Lauro, CPPO/CPPB
Director

INTEROFFICE MEMO

To: Robert S. LaSala, County Administrator

From: Joseph Lauro, Director of Purchasing *Joe Lauro*

Subject: Change Order No. 1 - Increase: Software Maintenance / Support Upgrade—ESRI
Contract No. 112-0313-N (RG)

Date: March 20, 2014

RECOMMENDATION: I RECOMMEND THE COUNTY ADMINISTRATOR APPROVE CHANGE ORDER NO. 1 TO PROVIDE FOR SOFTWARE MAINTENANCE / SUPPORT UPGRADE WITH ENVIRONMENT SYSTEMS RESEARCH INSTITUTE, INC.

ORIGINAL APPROVED EXPENDITURE:	\$ 2,460,300.00
Change Order No. 1 Increase	\$ <u>70,500.00</u>

REVISED ESTIMATED EXPENDITURE NOT TO EXCEED: \$ 2,530,800.00

Funding is provided through the Board of County Commissioners (BCC) Strategic Projects Fund.

DISCUSSION: On April 24, 2012, the Board of County Commissioners approved a non-competitive contract for the purchase of Geographic Information Systems (GIS) software, maintenance, training and support services. The contract also includes an annual subscription to the Esri Enterprise Advantage Program (EEAP), which provides access to a combination of consulting services, premium technical support, and education services

Currently, the EEAP allows access to one-hundred (100) learning and services credits per year. In preparation for the implementation of a new Enterprise Asset Management (EAM) system, the Department of Environment and Infrastructure (DEI) is requesting additional learning credits and services, which will address DEI's EAM data migration and visioning.

The output of this work will be utilized to define best practices within the County and, to the degree necessary, develop a scope of work for subsequent procurement of consultant services for data migration and development.

Section 2-62 of the Pinellas County Code delegates to the County Administrator authority to approve change orders for Board approved contracts not exceeding 10% of the award amount or \$250,000, whichever is less.

APPROVED: *Robert S. LaSala*
 ROBERT S. LASALA
 County Administrator

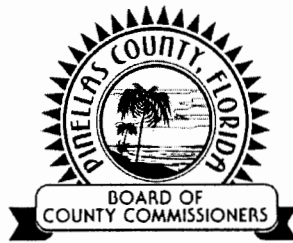
Date of Approval: 3/25/14

- Attachments:
- Quote

8

No. _____
BCC 03-12-13
9:34 A.M. SCHMIDT

- # 8 Amendment No. 2 to the Enterprise License Agreement with Environmental Systems Research Institute, Inc. for Geographic Information Systems software approved (Contract No. 112-0313-N) (original approved 72-month expenditure not to exceed \$2,460,300.00; no additional funds required to amend contract); Chairman authorized to sign the amendment and the Clerk to attest.



BOARD OF COUNTY COMMISSIONERS

DATE: March 12, 2013
AGENDA ITEM NO. 8

Consent Agenda

Regular Agenda

Public Hearing

County Administrator's Signature: *[Handwritten Signature]*

Subject:

Amendment No. 2 – Enterprise GIS Environmental Systems Research Institute, Inc. (ESRI) Enterprise License Agreement (ELA)
Contract No.: 112-0313-N (SS)

Department:

Business Technology Services

Staff Member Responsible:

James Russell, Interim Executive Director

Recommended Action:

I RECOMMEND THE BOARD OF COUNTY COMMISSIONERS (BOARD) APPROVE AND EXECUTE AMENDMENT NO. 2 TO THE CONTRACT FOR THE ENTERPRISE LICENSE AGREEMENT WITH ENVIRONMENTAL SYSTEMS RESEARCH INSTITUTE, INC. (ESRI), REDLANDS, CALIFORNIA.

IT IS FURTHER RECOMMENDED THE CHAIRMAN BE AUTHORIZED TO SIGN AMENDMENT NO. 2 AND THE CLERK BE AUTHORIZED TO ATTEST.

Summary Explanation/Background:

On April 24, 2012, the Board approved the final negotiated contract for a four-year Enterprise License Agreement (ELA) for Geographic Information Systems (GIS) software, maintenance, and support with ESRI. The ELA provides the County with unlimited deployment and usage rights for a range of ESRI GIS software products, as well as local municipalities with limited usage rights of said software. This amendment will modify the contract verbiage to provide a more definitive description of terms of use for non-County users, such as local municipalities. This amendment was jointly developed by the Pinellas County Attorney's office and ESRI legal representatives.

Amendment No. 1 to the contract was approved by the County Administrator on October 12, 2012. The amendment added one ArcGIS Online Account Subscription for unlimited users and 23,000 annual credits at no additional funds.

Fiscal Impact/Cost/Revenue Summary:

No additional funds are required to amend the contract.

Original Approved Seventy-Two (72) Month Expenditure Not to Exceed: \$2,460,300.00

Exhibits/Attachments Attached:

Contract Review
Amendment No. 2
License Agreement No. 2011ELA7527

NON-PURCHASING CONTRACT REVIEW TRANSMITTAL SLIP

PROJECT: Enterprise GIS ESRI Enterprise License Agreement (ELA) – Amendment No. 2

CONTRACT NO.: 2011ELA7527 **ESTIMATED EXPENDITURE / REVENUE:** \$0
(Circle or underline appropriate choice above.)

In accordance with Contract Administration and its Review Process, the attached documents are submitted for your review and comment.

Please complete this Non-Purchasing Contract Review Transmittal Slip below with your assessment, and **forward to the next Review Authority on the list, skipping any authority marked "N/A."** Indicate suggested changes by noting those in "Comments" column, or by revising, in RED, the appropriate section(s) of the document(s) to reflect the exact wording of the desired change(s).

OTHER SPECIFICS RELATING TO THE CONTRACT:

This amendment has been prepared to provide further clarification of terms of use that were included in the original ESRI Enterprise License Agreement. The clarification was jointly developed by Pinellas County Attorney's Office and ESRI legal representatives. The purpose of the clarification is to remove ambiguity related to use of ESRI software by Eligible Agencies. The amendment does not have any cost impact.

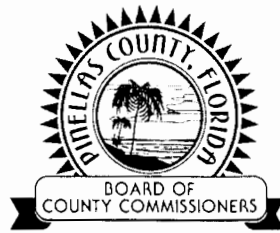
REVIEW SEQUENCE	DATE	INITIAL/ SIGNATURE	COMMENTS (IF ANY)	COMMENTS REVIEWED & ADDRESSED OR INCORPORATED
Originator – BTS: Jim Russell David James	2/4/13			
PAO: Pam Dubov	2/7/13	 PMD		
Risk Mgmt: ^{CHS 2/11} Virginia Holscher (Tiffany Makras)	2/7/13		Insurance requirements included in original agreement.	
OMB: Bill Berger	2/8/13			
Finance: Claretha Harris (Cassandra Williams)	2/19/13			
Legal: Dennis Long	2/21/13			
Assistant County Administrator: Mark Woodard	2/25/13		Pls determine if this is a BCC or delegated item + amend accordingly.	

No.
BCC
2:01 P.M.

7 (1 of 6)
01-29-13
FUTCH/ Smitke /Burgess

7 DELEGATED ITEMS APPROVED BY THE COUNTY ADMINISTRATOR –
RECEIVED FOR FILING (COUNTY ADMINISTRATOR)

<u>Department</u>	<u>Item</u>	<u>Dollar Value</u>	<u>Date Approved</u>
Airport	Airline Operating Permit with Republic Airlines, Inc.	Undetermined Revenue consisting of Applicable Airport Rates and Charges	1.10.13
Business Technology Services	ArcGIS Online Community Maps Program Participation Agreement with Environmental Systems Research Institute, Inc. for Participation in Community Maps Program	N/A	12.12.12
Clerk of the Court	(a) Release of Navigational Dredging Liens with Ricky D and Kathleen Cook and Shirley Aids (b) Release of Paving Lien with Lorinda J. Weldon	(a-b) All liens are paid in full	12.27.12
Community Development	HUD Integrated Disbursement and Information System (IDIS) On-Line Access Request Forms Updating User Rights	N/A	1.4.13
Community Development	Specific Performance Agreement and Land use Restriction Agreement with The Pinellas Association for Retarded Children for the Curry Villa Group Home Rehabilitation Project	\$57,692.00	12.18.12
Community Development	Specific Performance Agreement with the City of Pinellas Park for the Pinellas Park Sidewalk and Streetscape Construction	\$100,000.00 Community Development Block Grant (CDBG) Funds	12.4.12
Community Development	Satisfaction of Mortgages (4)	All liens are paid in full	11.27.12
Community Development	Satisfaction of Mortgages (5)	All liens are paid in full	10.31.12



BOARD OF COUNTY COMMISSIONERS

DATE: January 29, 2013

AGENDA ITEM NO. 7

Consent Agenda

Regular Agenda

Public Hearing

County Administrator's Signature

Subject:

Receipt and File of Items Delegated to the County Administrator for Approval

Department:

County Administrator

Staff Member Responsible:

Paula J. Gonya, Agenda Coordinator

Recommended Action:

I RECOMMEND THE BOARD OF COUNTY COMMISSIONERS (BOARD) RECEIVE AND FILE THE ATTACHED LIST OF ITEMS APPROVED BY THE COUNTY ADMINISTRATOR PER §2-62, PINELLAS COUNTY CODE.

Summary Explanation/Background:

The Board granted authority to the County Administrator to approve and sign certain documents per §2-62, Pinellas County Code. This delegated authority includes, but is not limited to: contracts, interlocal agreements, intergovernmental contracts, grant agreements not to exceed \$250,000, grant applications for grants from state or federal agencies in amounts not to exceed \$1,000,000, temporary licenses, options of renewal under same terms and conditions, and releases of lien and mortgage paid in full. The items approved by the County Administrator are filed as a consent agenda item with the Board at least quarterly. Attached is a list of items in alphabetical order by submitting department and the date the County Administrator executed the document. Only fully executed, complete items are filed on this report, resulting in a timing difference in filing of some items if the County Administrator executes the document prior to the other party.

Fiscal Impact/Cost/Revenue Summary:

Please see attached list of items approved by the County Administrator.

Exhibits/Attachments Attached:

List of Items Approved by the County Administrator

LIST OF DELEGATED ITEMS APPROVED BY THE COUNTY ADMINISTRATOR FOR THE
BOARD OF COUNTY COMMISSIONERS' (BCC) AGENDA Date: January 29, 2013

Item # 7

Department	Item	Dollar Value	Approval Date
Airport	Airline Operating Permit with Republic Airlines, Inc.	Undetermined Revenue consisting of Applicable Airport Rates and Charges	1.10.13
Business Technology Services	ArcGIS Online Community Maps Program Participation Agreement with Environmental Systems Research Institute, Inc. for Participation in Community Maps Program	N/A	12.12.12
Clerk of the Court	(a) Release of Navigational Dredging Liens with Ricky D and Kathleen Cook and Shirley Aids (b) Release of Paving Lien with Lorinda J. Weldon	(a-b) All liens are paid in full	12.27.12
Community Development	HUD Integrated Disbursement and Information System (IDIS) On-Line Access Request Forms Updating User Rights	N/A	1.4.13
Community Development	Specific Performance Agreement and Land use Restriction Agreement with The Pinellas Association for Retarded Children for the Curry Villa Group Home Rehabilitation Project	\$57,692.00	12.18.12
Community Development	Specific Performance Agreement with the City of Pinellas Park for the Pinellas Park Sidewalk and Streetscape Construction	\$100,000.00 Community Development Block Grant (CDBG) Funds	12.4.12
Community Development	Satisfaction of Mortgages (4)	All liens are paid in full	11.27.12
Community Development	Satisfaction of Mortgages (5)	All liens are paid in full	10.31.12
Community Development	Release of Lien (1)	Lien has been paid in full	10.29.12
Community Development	Satisfaction of Mortgage (1)	Lien has been paid in full	10.23.12
Community Development	Release of Lien (1)	Lien has been paid in full	10.23.12

*Items are listed in alphabetical order by submitting department and the date the County Administrator executed the document. Only fully executed, complete items are filed on this report, resulting in a timing difference in filing of some items if the County Administrator executes the document prior to the other party.

Business Technology Services Board

Susan Latvala, Commissioner – Chair
Pam Dubov, Property Appraiser – Vice Chair
Ken Burke, Clerk of Circuit Court
Diane Nelson, Tax Collector
Kenneth T. Welch, Commissioner
J. Thomas McGrady, Chief Judge, Sixth Judicial Court
Bob Gualtieri, Sheriff
Robert LaSala, County Administrator
Bob Dillinger, Public Defender
Bernie McCabe, State Attorney
Deborah Clark, Supervisor of Elections



**Paul F. Alexander III
Executive Director**

TO: Robert S. LaSala, County Administrator

Paul F. Alexander III 11/16/12

FROM: Paul F. Alexander III, Executive Director of Business Technology Services

SUBJECT: ArcGIS Online Community Maps Program Participation Agreement for Including Pinellas County map information in the Esri developed Community Map

DATE: November 16, 2012

RECOMMENDATION: I RECOMMEND THAT THE COUNTY ADMINISTRATOR APPROVE AND EXECUTE THE ARCGIS ONLINE COMMUNITY MAPS PROGRAM PARTICIPATION AGREEMENT, NO. 2011DAT625, FOR PARTICIPATION BY PINELLAS COUNTY IN ESRI'S COMMUNITY MAPS PROGRAM.

DISCUSSION: Esri's Community Maps Program allows Pinellas County to contribute its local geographic map content to become part of a community map that Esri publishes and hosts online. This Pinellas County data is integrated with data from other participants of the Esri Community Maps Program. Pinellas County will retain ownership of its own data.

Further, Esri will provide the Pinellas County Community Map data to Pinellas County so it can be loaded into the Pinellas County Enterprise GIS environment and published for internal use alongside other Pinellas County GIS map layers. This is in addition to being able to access the Esri online hosted version of the Community Map with Pinellas County data alongside the data of other communities also participating in the program.

FISCAL IMPACT: There is no fiscal impact attached to this agreement.

Recommendation Approved: *Mark S. Woodward* Date: 12/12/12
Robert S. LaSala, County Administrator

Attachments:
Contract Review Transmittal Sheet
Agreement

PLEASE ADDRESS REPLY TO:
315 Court Street
Clearwater, Florida 33756
Phone: (727) 464-3395
Customer Support: (727) 453-4357
Fax: (727) 464-4718
palexander@pinellascounty.org
Website: www.pinellascounty.org

NON-PURCHASING CONTRACT REVIEW TRANSMITTAL SLIP

PROJECT: Esri ArcGIS Online Community Map Agreement

CONTRACT NO.: 2011DAT625 **ESTIMATED EXPENDITURE / REVENUE:** \$0
(Circle or underline appropriate choice above.)

In accordance with Contract Administration and its Review Process, the attached documents are submitted for your review and comment.

Please complete this Non-Purchasing Contract Review Transmittal Slip below with your assessment, and **forward to the next Review Authority on the list, skipping any authority marked "N/A."** Indicate suggested changes by noting those in "Comments" column, or by revising, in RED, the appropriate section(s) of the document(s) to reflect the exact wording of the desired change(s).

OTHER SPECIFICS RELATING TO THE CONTRACT:

Esri's Community Maps Program allows Pinellas County to contribute its local geographic map content to become part of a community map that Esri publishes and hosts online. This Pinellas County data is integrated with data from other participants of the Esri community map program. Pinellas County will retain ownership of its own data.

Further, Esri will provide the Pinellas County Community Map data to Pinellas County so it can be loaded into the enterprise GIS environment and published for internal use alongside other Pinellas County GIS data. This is in addition to being able to access the Pinellas County data alongside the data of other communities through the online community map hosted by Esri.

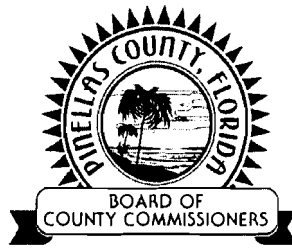
REVIEW SEQUENCE	DATE	INITIAL/ SIGNATURE	COMMENTS (IF ANY)	COMMENTS REVIEWED & ADDRESSED OR INCORPORATED
Originator: Paul Alexander (Becky Reed)	9/7/12	Bleed	Questions can be directed to me or Jason Gaziano @ 45109.	
PAO: Pam Dubov	9/10/12	Pam DL	No questions or issues	
Risk Mgmt: Virginia Holscher (Tiffany Makras)	9/6/12	V Holscher	Dennis Long - please call me when you see this contract	
OMB: Bill Berger	9/14/12	B		
Finance: Claretha Harris (Cassandra Williams)	9/17/12	CHW		
Legal: Dennis Long	9/19/12	DL	answered all questions - no changes to Agreement	
Assistant County Administrator: Mark Woodard	9/20/12	MW		

No. 29
BCC 04-24-12
2:01 P.M. BURGESS

- #29 Non-competitive purchase of Geographic Information Systems software, maintenance, training, and support services with Environmental Systems Research Institute, Inc. (Contract No. 112-0313-N) approved for a total contract expenditure not to exceed \$2,460,300.00; Chairman authorized to sign the agreement and the Clerk to attest; County Administrator authorized to approve any change orders pertaining to the project that do not reflect an increase in cost or a change in scope of work.

In response to the Vice-Chairman's call for citizens wishing to be heard, Brian Pitts, St. Petersburg, appeared and expressed his concerns regarding investing such a large amount of funds in technology when changes happen so rapidly in the industry; whereupon, Vice-Chairman Welch stated that the project is a major step forward in the County and the cities working together for better and more effective government, and thanked Property Appraiser Pam Dubov, Director of Business Technology Services Paul F. Alexander, and their staffs for their efforts in bringing the project to reality.

Motion	-	Commissioner Latvala
Second	-	Commissioner Brickfield
Vote	-	6 – 0



BOARD OF COUNTY COMMISSIONERS

DATE: April 24, 2012
AGENDA ITEM NO. 29.

Consent Agenda

Regular Agenda

Public Hearing

County Administrator's Signature

Subject:

Non-Competitive Purchase - Software Maintenance / Support Upgrade - Environment Systems Research Institute, Inc.
Contract No.: 112-0313-N (SS)

Department:

Enterprise GIS Steering Committee /
Business Technology Services / Purchasing

Staff Member Responsible:

Pam Dubov / Paul Alexander / Joe Lauro

Recommended Action:

I RECOMMEND THAT THE BOARD OF COUNTY COMMISSIONERS (BOARD) APPROVE THE NEGOTIATED CONTRACT FOR THE PURCHASE OF GEOGRAPHIC INFORMATION SYSTEMS (GIS) SOFTWARE, SOFTWARE MAINTENANCE, TRAINING AND SUPPORT SERVICES WITH ENVIRONMENT SYSTEMS RESEARCH INSTITUTE, INC. (ESRI), REDLANDS, CALIFORNIA ON A NON-COMPETITIVE BASIS.

IT IS FURTHER RECOMMENDED THE CHAIRMAN SIGN AND THE CLERK ATTEST THE AGREEMENT.

IT IS ALSO RECOMMENDED THAT THE COUNTY ADMINISTRATOR BE AUTHORIZED TO APPROVE CHANGE ORDERS PERTAINING TO THIS PROJECT THAT DO NOT REFLECT AN INCREASE IN COST OR A CHANGE IN SCOPE OF WORK.

Summary Explanation/Background:

GIS has become established as critical information management and decision support technology at all levels of government. Within Pinellas County, GIS is being applied in almost every aspect of the County's operation: Emergency Management, Law Enforcement, Public Safety Services, Education, Property Appraisals, Utilities, Land Planning & Development, Economic Development, Community Planning, Public Health, Elections and Highways. Web services such as Google Maps have increased public awareness of GIS creating even greater demand for Citizen facing GIS services and data. Many Government organizations are now engaging citizens and partners using web, smart phone and tablet mobile GIS services.

The Pinellas County Enterprise GIS Steering Committee (EGIS) was formed through an interlocal agreement endorsed by the Business Technology Board in June 2010. The EGIS Committee is led by the Pinellas County Property Appraiser (PAO), Pam Dubov. The Committee also includes County Executives who represent Agencies and Departments that have a significant interest in GIS processes, technology and data.

Under the direction of the EGIS Committee an assessment of Local Government GIS best practices was completed. This assessment was used to formulate a Pinellas County Enterprise GIS Strategy and short term action plan. The EGIS Strategy is focused on the following objectives:

- Establish an Enterprise GIS governance framework to oversee, prioritize and direct GIS activities and investments.
- Implement common County wide GIS data standards that ensure that the County's critical operational needs are supported.

- Develop partnerships with all County GIS stakeholders to foster collaboration and greater efficiency, more effective decision making and improved transparency.
- Establish an EGIS Data Services Bureau that will act as the authoritative GIS center of excellence, serving all County GIS stakeholders.
- Consolidate all GIS infrastructure, technology support and development services into BTS.

Significant progress has been made with many of these objectives.

One of the most important EGIS objectives is:

Replace legacy GIS technology infrastructure, hardware and software, to ensure the reliable delivery of cost effective GIS services to staff and citizens ensuring that the County is able to keep pace with emerging technology trends.

The County's current GIS technology is based on a variety of independent platforms that prevent streamlined data sharing and collaboration. Many of the current GIS technology components are out of date and in many cases are no longer supported by vendors. Over the last several years the County has made a significant investment in ESRI software products and services, ESRI is recognized as the World's leading GIS software vendor and ESRI's solutions have become the defacto GIS standard in government. Since the County invested heavily in this software product, it was prudent to leverage the established close working relationship with ESRI to negotiate directly on a non-competitive basis and bypass potential resellers of the ESRI product line. The benefits to this direct negotiation were:

- BTS (on behalf of BCC Departments) already owns a significant number of ESRI software licenses.
- Pinellas County Property Appraiser already owns a significant number of ESRI licenses.
- Previous ESRI software purchases have been very fragmented and have resulted in multiple software maintenance agreements. The administration of these software maintenance agreements is very cumbersome. The Enterprise License Agreement (ELA) will streamline contract administration for the County and ESRI through consolidation.
- Both BTS and PAO have a long standing sales and technical support relationship directly with ESRI (e.g. not through any partners or distributors, i.e. resellers).
- Many of the provisions negotiated in the County's ELA agreements required direct negotiation with ESRI corporate staff.
- The County's ELA includes provisions that allow local municipalities to leverage the County's ESRI licenses; this is a unique feature of the Pinellas County ELA that required ESRI's corporate support.
- The ELA includes provisions that enable the County to consolidate all previously purchased software (BCC and PAO) licenses into the ELA realizing significant software maintenance cost savings.
- Direct negotiations with ESRI allowed negotiations to move forward more efficiently and avoided the potential complexity and delays that would result from negotiating with an ESRI reseller and ESRI.

An Enterprise License Agreement (ELA) has been developed with ESRI that will enable the County to establish a centralized "Best of Breed" local government GIS that will be capable of supporting all County stakeholders requirements. In addition the ESRI ELA will also allow the County to exploit ESRI's latest web and mobile GIS solutions to seamlessly collaborate and share GIS data with County municipalities and other partners at no cost additional cost to the County and at no cost for the municipalities or other partners. Based on the County's projected software installations the ELA will enable the County to realize significant discounts.

The ELA is based on an initial fixed cost six year term.

During the first four years of the agreement the County will have the ability to install an unlimited quantity of ESRI software for a fixed cost of \$1,872,000. This fixed cost includes the purchase of software licenses that will be owned by the County in perpetuity, software maintenance which includes software upgrades and support, training services and professional services. On the fourth anniversary of the ELA, ESRI requires the County to complete an inventory of all installed software. This inventory will be used to establish the County's perpetual license ownership.

The final two years of the ELA will provide the County with fixed total cost of \$588,300 for software maintenance and support services for the perpetually owned software licenses.

The ESRI Enterprise License Agreements are now being presented to the Board for consideration. This agreement has been negotiated with ESRI by BTS staff and the County Attorney's office.

Fiscal Impact/Cost/Revenue Summary:

Total Contract Expenditure not to exceed \$2,460,300

The following provides a detailed cost breakdown:

- \$936,000 – due upon contract award.
- \$0 – due upon 1st anniversary of contract award.
- \$468,000 – due at 2nd anniversary of contract award.
- \$468,000 – due at 3rd anniversary of contract award.
- \$294,150 - due at 4th anniversary of contract award.
- \$294,150 - due at 5th anniversary of contract award.

Exhibits/Attachments Attached:

1. Contract Review
2. ESRI Enterprise Agreement (E119GM 06/2009)
3. ESRI Master License Agreement (2012MLA7527)



**PURCHASING DEPARTMENT
CONTRACT REVIEW TRANSMITTAL**

CATS
NO.:
39549

PROJECT: Non-Competitive Purchase – Software Maintenance/Support Upgrade - ESRI

BID NUMBER: 112-0313-N (SS)

REQ. NUMBER:

TYPE: **Purchase Contract** **Other:** **Construction-Less than \$100,000** **One Time**

In accordance with the policy guide for Contract Administration, the attached documents are submitted for review and comment.

Upon completion of review, complete Contract Review Transmittal and forward to next Review Authority listed. Please indicate suggested changes by revising, in RED, the appropriate section of the document reflecting the exact wording of the change.

RISK MANAGEMENT: Please enter required liability coverage

This is a non-competitive contract. Estimated Expenditure: \$2,460,300

REVIEW SEQUENCE	REVIEW AUTHORITY	REVIEW DATE	REVIEW SIGNATURE	COMMENTS (Attach Separate page if necessary)	COMMENTS INCORPORATED
1.	<u>Purchasing Dept.</u> J. Lauro, Director C. Mancuso, Ass't. Director S. Steele, P.A.	4/11	<i>[Signature]</i>		
2.	<u>BTS</u> Paul Alexander, Director David James	4/11/12	<i>[Signature]</i>	Changes for PFA III	
3.	<u>Property Appraiser:</u> Pam Dubov	4/12/12	<i>[Signature]</i>	See notes for P Dubov	

Using Dept please provide below information:

Yes, funding for this requisition is using grant Funding. No, funding for this requisition is not using grant Funding.
If grant funding is being used you must provide Purchasing with the exact clauses that need to be on attached document.

4.	<u>Risk Management Director</u> Attn: Virginia E. Holscher <i>(Check applicable box at right)</i>	4/12/12	<i>[Signature]</i>	See insurance requirements	HIGH RISK NOT HIGH RISK
5.	<u>BCC Finance</u> Attn: Cassandra Williams	4/11/12	<i>[Signature]</i>		
6.	<u>Asst. County Administrator</u> Attn: M. Woodard	4/12/12	<i>[Signature]</i>	See comments. Also, suggest including the avoided costs associated with existing ESRI licenses.	
7.	<u>Legal</u> Attn: Dennis Long	4/12/12	<i>[Signature]</i>		

RETURN ALL DOCUMENTS TO PURCHASING

Make all inquiries to:	Sue Steele	at Extension 44776
In order to meet the schedule, please return your requirements to Purchasing by: 04/12/12		



REGULAR AGENDA & PUBLIC HEARING COMMENT CARD

Agenda date 4/24/2012
Agenda item number (NOT case number) 29
Support _____ Oppose
Undecided _____

The Board of County Commissioners values your participation

If you want to speak about a Regular Agenda item or a Public Hearing item, please fill out this **blue card** at the **beginning of the meeting** and give it to a staff member at the **Agenda Staff Table**. **NOTE:** In the **upper right hand corner**, complete the agenda date, agenda item number (**NOT** the case number), your position on the proposal outlined in the agenda and, at the bottom of the card, your contact information and some key words to help identify the agenda item. **Copies of the agenda** are available in the shelf at the front of the podium located on the 5th floor outside of the Assembly Room. Copies of the agenda items are numerically filed by agenda item number (**NOT** by case number) in the black binder on top of the podium and are available for public review. Please adhere to the guidelines noted in the Public Participation and Decorum Rules and those noted on the reverse side of this card.

PLEASE PRINT ALL OF YOUR INFORMATION BELOW

NAME Mr. Brian Pitts
1119 Newton Ave S
St Petersburg, FL 33705
ADDRESS _____ CITY _____ ZIP _____

TOPIC ERI Inc. contract EMAIL justice2jesus@yahoo.com