



**EAST LAKE COMMUNITY LIBRARY
MSTU FUNDING REQUEST FOR FY2023:
SUMMARY & EXPLANATION OF PROPOSALS
FOR TECHNOLOGY UPGRADE**

The money requested is for UPGRADES TO EXISTING SYSTEMS, all installed by the listed vendors. Going out to bid with other vendors who might submit a lower bid could lead to a myriad of problems and/or negate any warranties and service agreements. For example, we have only had Robson Corp. install and make repairs to our road sign; this also holds true for A/V Specialists, who installed the system in the Community Room when the expansion was done in 2017. Henderson Corp. took over for Technologease but is familiar with the infrastructure (for this aspect, I DO have two quotes because of the changeover).

VENDOR	PROJECT	ESTIMATED COST
A/V SPECIALISTS	Update A/V system in Community Room	\$3,318.56
ROBSON CORP.	Update front road sign	\$4,160
HENDERSON SERVICES (*Henderson merged with Technologease , the original IT company)	Upgrade networks with Cat6 cables; add access points to improve connectivity.	\$14,325
		\$21, 803.56

ELCL is requesting \$20,000 from County MSTU funds and will pay any additional costs out of the library's capital reserves. Thank you for consideration of this request for funding.

**Respectfully submitted,
Lois Eannel, Director
East Lake Community Library
1/22/2023**



Proposal: Replace Faulty A/V equipment in Community Room - Rev# 0

Prepared On: 1/23/2023

For: East Lake Community Library

Presented By: Bob Hoffman

**AV Specialists Inc
1163 N Hercules Ave
Clearwater, FL 33765
Main: (727) 441-9292
www.AVSpecialists.com**

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Scope of Work Document

AV Specialists will replace the HDMI wallplate and HDMI over cat6 connection to projector, remove Solstice and install Airmedia wireless HDMI capability. Any other required a/v repairs in community room will be time + materials.

Initials: _____



Total: \$2,528.90



1 AVPro Edge AC-CXWP-HDMO-BKT
HDMI over CAT trans/rec kit up to 70M

\$878.90



1 ea Crestron AM-3100-WF
AirMedia Series 3 Receiver 100 with Wi-Fi Connectivity

\$1,650.00

Initials: _____



Contract

- A. The general project description is contained in the attached document and related documents from herein referred to as the "Proposal".
- B. The specific work to be performed by Contractor is the installation of the specified system as outlined in the Proposal.
- C. The total amount to be paid by the owner for the performance (subject to additions and deductions by written change order) shall not exceed the total specified in the Proposal.
- D. Progress payments will be made according to the payment schedule below. Equipment will not be ordered until the equipment deposit has been submitted. These times are subject to the timing of the construction and the lead times required for the ordered equipment to be delivered.
- E. Payment is due immediately after invoicing. Unpaid balance beyond 10 days after invoicing of completed tasks as outlined in item "D" shall bear interest payable to Contractor at a rate of 1.5% per month simple interest.
- F. This Proposal expires 30 days following the date stated on the top of this agreement. No work will be scheduled without a deposit plus a signed copy of this agreement. All drawings and specifications contingent on agreement and retainer.
- G. If job is of a retro-fit/remodel nature on an existing structure, and scope of work exceeds time estimated to complete because of unforeseen circumstances, owner agrees that he/she will be back-charged at a rate of \$65 per man, per hour for all extra labor involved in completing the job.
- H. All drawings and documentation are contingent on retainer. Since preparing a proposal requires system design & engineering by a professional Systems Integrator, only one version of the proposal will be prepared without a retainer. If a second version is required or if project is for design & documentation only, a minimum \$400 Design Retainer will be collected. This Design Retainer will cover up to three additional designs and proposals, as well as one block-diagram drawing of the system. For a \$1000 Design Retainer, client will receive up to three versions, one block diagram drawing, plus one basic cabinet audio placement and specification drawing. The retainer covers design & engineering time and is non-refundable.
- I. Contractor reserves the right to replace proposed models in the case of obsolescence, discontinuation or unavailability with a comparable model of equal or greater value upon customer approval. Contractor will not be held responsible or liable in any way for any said product's obsolescence, discontinuation or unavailability.

1. Contract Documents and Details

The contract documents consist of this agreement, including all general provisions, special provisions, specifications, drawings, addenda, change orders, written interpretations, and written orders for minor changes in work. Work not covered by contract documents will not be required unless it is required by reasonable inference as being necessary to produce the intended result. The costs associated with any related work or materials, including, but not limited to electrical, drywall, painting, cabinets are not included unless specifically documented in the proposal. Contractor is not responsible for any underground trenching or laying or supplying of conduit for outside wiring.

2. Time

With respect to schedule completion of the tasks in section D, time is of the essence. If Contractor is delayed at any time in the progress of the work by owner change orders, fire, labor disputes, acts of God or other causes beyond Contractor's control, the completion schedule for the work or affected parts of the work shall be extended by the same amount of the time caused by the delay.

3. Payments and Completion

The above Payment Schedule is a guideline and approximation. Since contractor will, if possible, open, test and burn-in equipment before delivery, all components must be paid for before delivery to job site. Payments may not be withheld under any circumstances. Any disputes due to legal claims will be settled independently in good faith between the parties. Final payment shall be due immediately following completion of the project. Contractor will hold owner harmless with respect to claims of subcontractors and suppliers.

4. Insurance

Contractor shall purchase and maintain such insurance necessary to protect from claims under workers compensation and from any damage to the owners property resulting from the conduct of this contract.

5. Changes in the Contract

The owner may order changes, additions, or modifications without invalidating the contract. Such changes must be in writing and signed by the owner. The contractor shall provide the owner in writing the amount of additional costs or cost reductions resulting from changes ordered within 15 working days unless this requirement is waived in writing by the owner. Change Orders shall be paid in full upon acceptance of change and shall not alter the contract's payment schedule. In case of product unavailability or discontinuation, contractor

Initials: _____



reserves the right to substitute equipment of equal or better quality with clients approval. Contractor will be held blameless in case of product unavailability or discontinuation.

6. Warranty

Contractor warranties all parts and labor involved in an installation for 6 months. Contractor will also be glad to help the client get their manufacturer-warrantied equipment serviced though out the life of the said warranty.

MiscParts:	\$50.58
Freight:	\$64.08
Parts Subtotal:	\$2,528.90
Labor Subtotal:	\$675.00
<hr/>	
Sales Tax:	\$0.00
<hr/>	
Total:	\$3,318.56

	<u>Payment Schedule</u>	<u>%</u>	<u>Amount</u>	<u>Est Due Date</u>
1	Deposit - to order parts	60%	\$1,991.14	
2	Job Complete	40%	\$1,327.42	
	Total Payments		\$3,318.56	

East Lake Community Library

Date: _____

Gregg Dixon / President

Date: _____

Initials: _____

Order Form

Robson Corporation

2231 Whitfield Park Loop
Sarasota, Florida 34243

CALL: 800-770-8585
FAX: 941-756-8912

The Highest Quality Sign Available and At A Price You Can Afford!!!

Buy direct and save!

Name Larry Kahler Phone 727-773-2665
 Address 4125 East Lake Road Phone _____
 City Palm Harbor State FL Zip 34685
 NAME AS IT IS TO APPEAR ON SIGN _____ H.D. Upgrade _____
 Model Communicator FCV

- HD Software, hardware operating system upgrade Includes install & training
- Easy to use software
- Video technology
- Logos, basic animation, multiple fonts

COLOR SELECTION:

Face Color H.D. Upgrade
 Cabinet Color N/A



Plus: Lifetime Warranty On Cabinet & Frame

(see warranty for details)

Design Selection: Custom
N/A
LED Digital

Size Selection: N/A

Custom Colors, Designs, & Sizes are available.

Ship to:

Name East Lake Community Library
 Address 4125 East Lake Road
 City Palm Harbor State FL Zip 34685

Robson Install Included

Investment Only! \$4,160.00

(Price Valid For 30 Days)

Initial Investment \$2,080.00

(Normally 50% Minimum)

Balance \$2,080.00

(Due on receipt of final invoice)

Accepted By x _____
 Robson Authorized Signature x _____
 Grant Vosburg

Date _____

Date 1/18/2023



December 15, 2022

Mr. Matt Fields
East Lake Community Library
4125 East Lake Road
Palm Harbor, FL 34685

Wireless Upgrade – East Lake Community Library

Henderson Systems, LLC will furnish labor and material to perform the work described below:

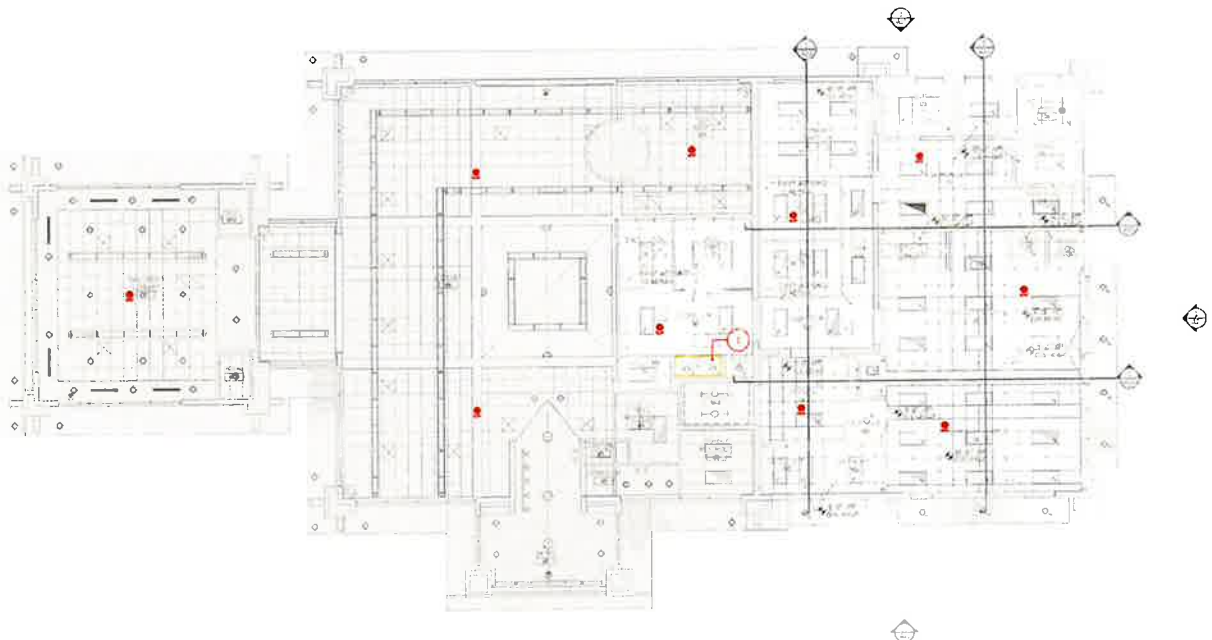
Structured Cabling: Provide and install (1) Category 6 Cable for (11) Wireless Access Point Locations.

Wireless Devices: Provide and install (11) Ubiquiti U6 Pro (U6-PRO-US) devices. The U6 Pro devices are Wifi 6, utilizing the latest wireless technology. Patch Cords to connect to switch are included.

Wireless Controller: Provide, configure, and install (1) Dream machine pro.

POE Switch: Provide and install (1) Ubiquiti POE switch to power and connect the (11) Ubiquiti devices.

Pricing: \$14,325.00



GENERAL PROJECT INFORMATION

CUSTOMER NAME: EAST LAKE COMMUNITY LIBRARY	
PROJECT NAME: WI-FI REFRESH	
ADDRESS LINE 1: 4125 EAST LAKE ROAD	
CITY, STATE, ZIP: PALM HARBOR, FL 34685	
CUSTOMER CONTACT: LOIS EANNEL	
DATE: 2022.07.21	
ESTIMATOR: BILL GINGRAS	
QUOTE NUMBER: Q12233.00	
REVISION NUMBER: 1	

PROJECT PRICING / ITEMIZED LABOR & MATERIAL WORKSHEET NOTES

1. See other sections of this proposal for full scope, terms and conditions etc. concerning this offer.
2. The items and the quantities identified in this document are in support of a Lump-Sum, Firm-Fixed Price (FFP) Offer.
3. In the event that the quantities identified exceed those required to perform the FFP project, no credits will be offered.
4. technologEASE, inc. reserves the right to make substitutions for the products identified IAW the contract documents.
5. Permitting is not included, see notes in the Scope Specific & Gen Notes section of this proposal; Sections 2.0.
6. Please refer to Section 5.0 for alternate pricing that further clarifies and / or expands this offer.

technologEASE, inc. Project Total (See Also Section 5.0): **\$14,640.00**

LOCATION	SUB-SYS	QTY	DESCRIPTION	COLOR	BRAND	PART #	U/M
N/A	ER / TR	1.00	DREAM MACHINE PRO	N/A	UBIQUITI	UDM-PRO	EACH
N/A	ER / TR	1.00	SWITCH	N/A	UBIQUITI	CONFIRM	EACH
N/A	TRIM-OUT	11.00	WI-FI ACCESS POINT, WAVE 2	WHITE	UBIQUITI	UAP-AC-HD-US	EACH
N/A	ROUGH-IN	11.00	INSTALL WAO W/(1) CABLE, CAT 6, PLENUM, WAP	175	N/A	N/A	EACH
N/A	ROUGH-IN	1925.00	UTP, 4-PAIR, CAT 6, CMP	BLUE	BELDEN	2413	PER FT.
N/A	ROUGH-IN	22.00	CABLE SUPPORT ASSEMBLY	N/A	ARLINGTON	TL-20 / TL-25	EACH
N/A	TRIM-OUT	11.00	CAT 6 MODULE, FOR PATCH PANEL	WHITE	BELDEN	AX101320	EACH
N/A	TRIM-OUT	11.00	CAT 6 MODULAR PLUG	N/A	PLATINUM	EZ-R145 / 100010B	EACH
N/A	TRIM-OUT	11.00	PATCH CABLE, CAT 5E, NO BOOT, 5'	BLUE	QUICKTRON	560-110-005	EACH
N/A	TESTING	11.00	TESTING MOBILIZATION TO WAO & POLYESTER TAPE, 3/8"	BLACK ON WHITE	3M / RHINO	PLP-WHT-3/8	EACH
N/A	TESTING	11.00	TEST, DOCUMENT AND LABEL CAT 6 CABLE	N/A	N/A	N/A	EACH

technologEASE, inc. will furnish labor and material to perform the work described below. Item specifics such as color and / or grade where not identified below are identified on the Itemized Labor & Material pages of this proposal:

- Install, configure, test, and commission (1) Wi-Fi head end to include a wireless controller and network switches as needed to connect the new wireless access points and to connect to the existing owner network. The wireless system will be configured to provide a guest facing public access network that provides connectivity to the internet and to provide a employee facing network for use by the staff at the library.
- Install, configure, test, and commission (11) Ubiquiti wireless access points (WAP's) and install new or re-work existing category 6 cabling to connect the WAP's to the head end.

2.0 Statement Of Work Specific Notes & Clarifications That The Pricing Is Based On

The following notes and clarifications apply to the work included in this proposal:

- The following plans / drawings were used in the preparation of this proposal and the pricing contained in it: SD1.01
- The following specifications or other documents were used in the preparation of this proposal and the pricing contained in it: N/A
- Product availability is a moving target. Schedule will be affected by product availability and the owner shall cooperate with technologEASE, inc. in developing the installation schedule and setting the completion date for the work.
- Revision 1. includes the work to add a network switch so as to avoid the use of existing ports on the existing switches.
- Configuration of customer network is not included. The IT staff at the facility shall coordinate with technologEASE, inc's technical staff to integrate the new equipment into the existing network.
- Conduits, boxes, plaster rings, cut-in rings / boxes, floor boxes, sleeves, cable trays, power poles, surface mounted raceways etc. are not included and where required are assumed to be furnished by the EC or by others.
- Demolition / removal of existing materials or systems is not included.
- Plywood backboard(s) is / are not included.
- Grounding & bonding, except where explicitly identified otherwise in this proposal, is limited to the connection of the items furnished by technologEASE, inc. to grounding bus bars furnished by others. In the absence of a suitable grounding bus bar, technologEASE, inc. shall install bonding conductors to building steel or existing EMT conduits in proximity to the items to be bonded to ground.
- Patch cables are not included.
- Extension of service provider demarcation point is not included.
- Abatement or containment of hazardous materials is not included.
- Containment for infection control risk assessment (ICRA) policies or procedures is not included.
- Pricing for tie-in of any systems offered in this proposal to the fire alarm system is excluded, these costs, if required for any reason, shall be in addition to the amounts charged in this proposal. Coordination with the fire alarm contractor for tie in or compliance with local codes is the responsibility of the customer.
- Pricing for labor is in accordance with standard models and does not include any provision for the Davis Bacon Rate Act (DBRA) or the Service Contract Act (SCA).
- Pricing is based upon technologEASE, inc. being furnished un-fettered access to the job site and is based on the work taking place during normal working hours (between 7:00 AM and 5:00 PM) Monday through Friday excluding holidays.

3.0 General Notes & Clarifications That The Pricing Is Based On

Everything is negotiable. If anything in this proposal does not meet your needs, please contact your representative for assistance. technologEASE, inc. understands that you have choices and truly appreciates your consideration of our offer. Unless explicitly stated otherwise elsewhere in this proposal, the following notes describe assumptions or other conditions that affected the development of the estimate for the statement of work:

- Pricing IS NOT included in this proposal for a bid bond.
- Pricing IS NOT included in this proposal for a performance bond.
- Unless explicitly identified elsewhere in this proposal, the pricing offered does not include tax (where applicable).
- COSTS FOR PERMIT FEES ASSESSED BY THE AHJ ARE NOT INCLUDED. If a permit is required, technologEASE, inc. will pull the necessary permits and pass through, as a cost additional to this proposal, the fees assessed by the authority having jurisdiction (AHJ). Often, permits can be pulled under the General Contractor's permit at no additional cost.
- The proposed price and statement of work herein shall remain valid provided the Customer and technologEASE, inc. are able to negotiate and agree upon a mutually acceptable contractual agreement (to include the schedule for the work) within 15 days of receipt of this proposal. Otherwise, the offer contained herein and all terms and conditions thereof shall be subject to change.
- Invoices shall be sent monthly and shall be based on the jobs percentage of completion; payment is due at the time the invoice is sent unless terms are arranged between the customer and technologEASE, inc. at the time of the formation of the contract for the work. A schedule of values can be provided upon request.
- Pricing is for payment by cash or check. Add 3.5% to the project or invoice total for credit card payments.
- technologEASE, inc. warrants that the installation will be free from defect and fit for the purpose(s) intended upon substantial completion for a period of 1 year.
 - o Warranty is limited to repair or replacement (at technologEASE, inc. option) of the item(s), installed by technologEASE, inc., which prove to be defective upon inspection by an authorized technologEASE, inc representative. DRYWALL OR CONCRETE MODIFICATIONS, PATCHING OR PAINTING NECESSARY TO PERFORM WARRANTY-RELATED WORK ARE EXCLUDED AND WHEN NECESSARY WILL BE PROVIDED AT AN ADDITIONAL COST OR BY
 - o All products sold or installed by technologEASE, inc. that are not manufactured by technologEASE, inc. are subject to each such manufacturer's unique warranty terms.

o Abuse, alteration, or misuse of the products and/or services provided by technologEASE, inc. shall void all warranties express or implied.

4.0 Acceptance of This Proposal

By signing below, the signatory acknowledges and agrees that technologEASE, inc. is authorized to begin the work described in this proposal for the price shown on page 1 of this proposal and that this proposal forms an agreement between East Lake Community Library and technologEASE, inc. Furthermore, the signatory, by signing below, affirms that they have the authority to enter into this agreement on behalf of East Lake Community Library.

Printed Name

Signature

Date

5.0 Pricing Alternates

technologEASE, inc. works hard to offer responsive proposals that are sharply priced. There are times when, due to uncertainty regarding the scope of work or when it is helpful that we provide alternate pricing. These pricing alternates are regarded as *not accepted and / or not approved* unless the signer initials next to the arrow associated with the alternate. The following alternates are provided for consideration: N/A

1. Allowing for a 10% margin for additional capacity to be added.
2. The system should be able to support the current and future capacity of the building.
3. The system should be able to support the current and future capacity of the building.
4. The WAP system should be able to support the current and future capacity of the building.
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