
Profile

Begin by inserting your email address. If you have an existing account, a message will be delivered to the email address on file. Please use a single email address throughout your experience with the Pinellas Boards, Councils, and Committees application. For specific instructions, visit www.pinellascounty.org/boards/applicants.htm.

Prefix

Mr.

 Kyle

First Name

 Geoffrey

Middle Initial

 Martin

Last Name

 kmartin5256@gmail.com

Email Address

 1560 Central Avenue

Street Address

 Unit 470

Suite or Apt

 Saint Petersburg

City

 FL

State

 33705

Postal Code

 Mobile: (727) 235-2900

Primary Phone

 Home:

Alternate Phone

 MVI Field Services

Employer

 Exec. Dir. of Operations

Job Title

Occupation

 Operations

Which Boards would you like to apply for?

Pinellas Opportunity Council, Inc.: Submitted

Economic Development Council: Submitted

To which Commissioner are you applying?

 Kenneth T. Welch

Are you currently a Pinellas County resident?

 Yes No

If you are a Pinellas County resident, for how long?

17

Are you registered to vote in Pinellas County?

Yes No

Are you currently serving on any Pinellas County boards, councils, or committees?

Yes No

If you are currently serving on any Pinellas County boards, councils, or committees, please name.

Do you have or hold any employment or contractual relationship with any business or any agency which is subject to the regulation of or is doing business with Pinellas County?

Yes No

If you have or hold any employment or contractual relationship with any business or any agency which is subject to the regulation of or is doing business with Pinellas County, please explain.

Do you serve on any state, regional or local government boards, councils or committees?

Yes No

If you serve on any state, regional or local government boards, councils or committees, please explain.

Are you current with all taxes and any other financial obligations?

Yes No

If you are not current with all taxes and any other financial obligations, please explain.

Haven't filed 2017, 2018 or 2019 taxes.

Have you been convicted of a Public Entity Crime? Public entity crime is defined by Florida Statute, sec. 287.133 as a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid, proposal, reply, or contract for goods or services, any lease for real property, or any contract for the construction or repair of a public building or public work, involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.

Yes No

If you have been convicted of a Public Entity Crime, please explain.

Have you been convicted of a financial felony?

Yes No

If you have been convicted of a financial felony, please explain.

Have you ever been convicted of a crime against children or seniors?

Yes No

If you have ever been convicted of a crime against children or seniors, please explain.

Are you currently, or have you ever sued Pinellas County?

Yes No

If you currently, or have ever sued Pinellas County, please explain.

Have you ever been arrested, charged, or indicted for violation of any federal, state, county, or municipal law, regulation or ordinance? (Exclude traffic violations for which a fine or civil penalty of \$150 or less was paid)

Yes No

If you have ever been arrested, charged, or indicted for violation of any federal, state, county, or municipal law, regulation or ordinance, please explain.

Interests & Experiences

State your background, including your education, work experience, civic or community organization memberships and positions, and any professional licenses or memberships, and explain how this applies to the function of the board, council or committee.

It is with great excitement that I reach out to you today. I'm so thankful to have come across this board opening / possible opportunity. I'm at a stage in my life where I want to do something more than hold a job. I want to make a difference in my community and be a driving force of 'change' in an area I hold interest in. I was born and raised in St. Petersburg. I hold a Master's Degree in Public Administration with a Concentration in Business Management from Jacksonville State University. I hold a Bachelor's Degree in Business Administration from Bethune Cookman College. I'm currently working at Tampa International Airport (for MVI Field Services) as the Exec. Dir. of Ops for the new Rental Car Center. I'm also on the pursuit / design team that's building the LAX Rental Car Center...which will be the largest Rental Car Center in the World; the 11th largest structure in the United States. My experience in this space has given me great forward thinking capabilities and the organizational skills that allow me to structure day to day operations of any company in the most efficient manner. Please review my LinkedIn profile to learn a smidge more about my credentials and interests: <http://linkedin.com/in/kylegmartinmpa> I welcome an opportunity to have a discussion about my desires and if they could possibly align with your focused plan. I want to be involved with my community; please help me with this desire. With sincerest gratitude, Kyle G. Martin, MPA

Upload a Resume

Demographics

Ethnicity

African American

Gender

Male

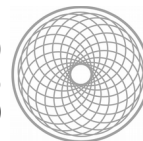
09/25/1972

Date of Birth

The Pinellas County Commission strives to promote diversity and provide reasonable accommodations for individuals with disabilities. If you are requesting accommodation, please indicate below:

I understand the responsibilities and commitment of time associated with an appointment to a Pinellas County board, council or committee.

I Agree *



PROFESSIONAL SUMMARY

Vision-driven professional with career-long record of operations, business development, and project management success for leading organizations

Proven talent for aligning business strategy and objectives with established business development and operations paradigms to achieve maximum operational impacts with minimum resource expenditures. Growth-focused thought leader with expertise spanning strategic planning, process improvement, mergers and acquisitions, forecasting, sales optimization, audits, analysis, client and contractor relationship management, training, and performance assessment. Exceptionally dedicated professional with keen interpersonal, communication, and organizational skills, as well as negotiation, budget management, policy management, and resource allocation expertise.

CORE COMPETENCIES

- Effective Communication
- Leadership
- Contract Management
- Operations
- Project Management
- Business
- Inventory Management
- Procurement

PROFESSIONAL EXPERIENCE

MVI FIELD SERVICES, TAMPA INTERNATIONAL AIRPORT, CONRAC - RENTAL CAR CENTER, TAMPA, FL, MARCH 2017 TO PRESENT

EXECUTIVE DIRECTOR OF OPERATIONS

- Direct the final construction phases of Tampa International Airports' ConRAC, including analyzing administrative data and financial records to identify operational deficiencies and recommend improvements.
- Recruit, interview, hire, and train personnel; training involves preventative maintenance on building equipment, State Fuel Compliance requirements, and building management software usage to name a few topics.
- Coordinate with associated contractors and staff members to test building system procedures and ensure that all alterations adhere to building standards and local code requirements.
- Execute special projects assigned by the Facility Manager, including performing monthly inspections and daily walk-throughs of tenant, common areas, and building perimeter.
- Strengthen relationships with tenants by ensuring work performance meets agreed upon standards; answer questions, resolve concerns, maintain project transparency, maintain building operational transparency, and serve as good stewards of the Authority and Rental Car Companies overall objectives.
- Conduct annual OSHA inspections, documenting results and reviewing metrics, key performance indicators, and service-level agreements to streamline preventive and corrective work requests.
- Manage a \$3.4 million dollar annual budget, used to oversee and operate a \$400 million dollar Hillsborough County Aviation Authority owned asset (Rental Car Center).

ORACLE ELEVATOR COMPANY, ST. PETERSBURG, FL, AUGUST 2012 TO MARCH 2017

ACCOUNT MANAGER/ASSISTANT GENERAL MANAGER

- Acquired and built long-term relationships with customers by defining customers' needs and liaising between customers and cross-functional internal teams to ensure the timely and successful delivery of company solutions.
- Achieved the distinction of being named #1 Non-BDM Sales Agent Company-Wide in 2014.
- Headed regular functions, including accounts payable and receivable, contract generation and negotiation, relationship and business development, fleet and warehouse management, and project management.

RACE TRAC PETROLEUM, CLEARWATER, FL, DECEMBER 2009 TO AUGUST 2012

MANAGER

- Administered daily store operations, including inventory management, accounts receivables, and conflict resolution among customers and front end staff.
- Trained team members on providing a positive customer experience, monitoring their progress and guiding them as necessary.

HOMELAND SECURITY CORPORATION, NATIONWIDE, DECEMBER 2007 TO JUNE 2008

SECURITY TRAINER/ADVISOR

- Evaluated TSA officers' performance to make recommendations on staff development.
- Conceptualized, developed, and implemented strategic changes to training techniques and standard operating procedures.

813 MOTORING INC., ST. PETERSBURG, FL, JUNE 2003 TO DECEMBER 2007

FOUNDER/PRESIDENT

- Established a company infrastructure and client base that grew from \$0.00 to \$300K+ per year with 36% profit margins.
- Pioneered the development of cost-effective close-the-gap plans.
- Built rapport with clients while negotiating mutually beneficial contracts.

EDUCATION

MASTER OF PUBLIC ADMINISTRATION (M.P.A.), 1999

Jacksonville State University, Jacksonville, Alabama

BACHELOR OF SCIENCE (B.SC.) IN BUSINESS ADMINISTRATION, 1995

Bethune-Cookman University, Daytona Beach, Florida

ADDITIONAL CREDENTIALS

- Licensed Notary (2014)
- Licensed Fork Truck Operator (2013)
- *American Association of Airport Executives - Member since 2017*
- *Airport Minority Advisory Council - Member since 2017*
- *Airports Council International - Member since 2017*
- *International Facility Management Association - Member since 2017*

VOLUNTEERISM

- Donate time to support local girls soccer team.
- Volunteered with Habitat for Humanity.
- Supported Minority Youth in a 'role model / big brother' capacity.

ADDITIONAL INFORMATION

Technical Proficiencies: Microsoft Office Suite, Windows OS, Mac OS, routers, LAN, wireless LAN, Microsoft Exchange, Microsoft Project

Interests: Golfing, automobiles, traveling, trying new foodie restaurants, touring museums & art districts.

References available upon request