
Profile

Begin by inserting your email address. If you have an existing account, a message will be delivered to the email address on file. Please use a single email address throughout your experience with the Pinellas Boards, Councils, and Committees application. For specific instructions, visit www.pinellascounty.org/boards/applicants.htm.

Prefix

Stanley

First Name

Cataldo

Middle Initial

Last Name

scataldo@gandainsurance.com

Email Address

6673 114th St N

Street Address

Suite or Apt

Seminole

City

FL

State

33662

Postal Code

Primary Phone

Alternate Phone

G & A Insurance

Employer

Insurance Agent

Job Title

Occupation

Insurance

Which Boards would you like to apply for?

Local Planning Agency: Submitted

To which Commissioner are you applying?

 Pat Gerard (At Large District 2)

Are you currently a Pinellas County resident?

 Yes No

If you are a Pinellas County resident, for how long?

One year

Stanley Cataldo

Are you registered to vote in Pinellas County?

Yes No

Are you currently serving on any Pinellas County boards, councils, or committees?

Yes No

If you are currently serving on any Pinellas County boards, councils, or committees, please name.

Do you have or hold any employment or contractual relationship with any business or any agency which is subject to the regulation of or is doing business with Pinellas County?

Yes No

If you have or hold any employment or contractual relationship with any business or any agency which is subject to the regulation of or is doing business with Pinellas County, please explain.

Do you serve on any state, regional or local government boards, councils or committees?

Yes No

If you serve on any state, regional or local government boards, councils or committees, please explain.

Are you current with all taxes and any other financial obligations?

Yes No

If you are not current with all taxes and any other financial obligations, please explain.

Have you been convicted of a Public Entity Crime? Public entity crime is defined by Florida Statute, sec. 287.133 as a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid, proposal, reply, or contract for goods or services, any lease for real property, or any contract for the construction or repair of a public building or public work, involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.

Yes No

If you have been convicted of a Public Entity Crime, please explain.

Have you been convicted of a financial felony?

Yes No

If you have been convicted of a financial felony, please explain.

Have you ever been convicted of a crime against children or seniors?

Yes No

If you have ever been convicted of a crime against children or seniors, please explain.

Are you currently, or have you ever sued Pinellas County?

Yes No

If you currently, or have ever sued Pinellas County, please explain.

Have you ever been arrested, charged, or indicted for violation of any federal, state, county, or municipal law, regulation or ordinance? (Exclude traffic violations for which a fine or civil penalty of \$150 or less was paid)

Yes No

If you have ever been arrested, charged, or indicted for violation of any federal, state, county, or municipal law, regulation or ordinance, please explain.

[Pinellas County Boards and Commissions Standards of Conduct for Citizen Appointees](#)

Interests & Experiences

State your background, including your education, work experience, civic or community organization memberships and positions, and any professional licenses or memberships, and explain how this applies to the function of the board, council or committee.

I am a property owner here in county and take interest in my community. My education is a BS in Business Management and I have a MEd in Community Development and Planning. I have been a licensed insurance agent for 43 years and currently work for an agency specializing in ice rinks across the country. I owned my own agency for eighteen years. I have seen the many processes of land development in two communities I lived in and feel I could bring that experience to Pinellas County.

Upload a Resume

Demographics

Ethnicity

Caucasian/Non-Hispanic

Gender

Male

01/23/1955

Date of Birth

The Pinellas County Commission strives to promote diversity and provide reasonable accommodations for individuals with disabilities. If you are requesting accommodation, please indicate below:

By clicking on "I Agree," below, I affirm that the information above is true and correct, and that I have read and agree to be bound by the Pinellas County Standards of Conduct for Board Appointees. I further understand and agree to the responsibilities and commitment of time associated with an appointment to a Pinellas County board, council, or committee.

I Agree *

All material submitted to Pinellas County is subject to the public records law of the State of Florida including Chapter 119, Florida Statutes.

Persons with disabilities needing reasonable accommodations to apply for an appointment to a Pinellas County Board may contact the Pinellas County Office of Human Rights at accommodations@pinellascounty.org, or by phone at (727) 464-4882 to discuss.

STANLEY A. CATALDO

6673 114th Street N
Seminole, FL 33772
(C) 860-205-8288
stancataldo@earthlink.net

OBJECTIVE: Local Planning Agency utilizing acquired skills and experience.

SUMMARY:

- Over Forty-three years of diversified experience with a focus in the insurance industry.
- Property and Casualty, Life and Health Insurance Licenses.
- Master of Education, Community Development and Planning
- B.S. Business Administration.
- Computer literate (Microsoft Office and Financial Software/Programs).

* <i>Leader</i>	* <i>Effective Communicator</i>
* <i>Analytical</i>	* <i>Quick Learner</i>
* <i>Flexible</i>	* <i>Resourceful</i>

Proven ability to:

- Manage multiple tasks at one time.
- Work independently and contribute to a team effort.
- Interface effectively with diverse groups of people.

EXPERIENCE: **OFFICE MANAGEMENT/PERSONNEL MANAGEMENT/CUSTOMER SERVICE/PURCHASING**

Account Executive - Insurance Agency, Inc.

- Managed and developed a book of Property and Casualty business.
- Work nation wide with ice skating rinks
- Developed and strengthened relationships with agency carriers.
- Successfully evaluated and placed over one hundred new accounts.
- Maintained over ninety percent retention while establishing new markets.
- Able to discuss at ease risk management with both large and small accounts..

President – Stanley A. Cataldo Insurance Agency

- Created and managed daily operations of an insurance agency offering various lines of insurance coverage to a diverse customer base.
- Serviced and enhanced business with existing accounts and created new customers through cold-calling and networking.
- Managed accounts payable and receivable including customer billings.
- Purchased office supplies and equipment from vendors.
- Utilized a variety of financial based software and programs.

Associate – Sanford Hall Insurance Agency/Vice President – William G. Kerr Agency Inc.

- Sold property and casualty and life and health insurance.
- Opened new accounts and serviced an existing customer base.
- Managed and coached an insurance assistant.

BUDGETING

Insurance Advisory Board – Town of Simsbury/Board of Education

- Provide analysis and guidance on insurance related matters with a focus on controlling/reducing costs of a \$76M budget (\$56M – Board of Education).
- Budget includes 330 teachers and bargaining union and cafeteria workers and custodians with associated bargaining unions.
- Review the property and casualty exposures of buildings and transportation and provide recommendations.

EMPLOYMENT:

2012- Current	Insurance Agency - Dover, New Hampshire
2004-2011	Stanley A. Cataldo Insurance Agency - Simsbury, Connecticut
1992-2004	Sanford Hall Insurance Agency - Avon, Connecticut
1984-1992	William G. Kerr Agency, Inc. - Simsbury, Connecticut

EDUCATION:

Springfield College
Springfield, Massachusetts

Master of Education – Community Development and Leadership

Western New England University
Springfield, Massachusetts

Bachelor of Science – Business Administration