
Profile

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Prefix

Mr

Gregory

First Name

Lacina

Last Name

Middle
Initial

greg.lacinains@gmail.com

Email Address

2717 SEVILLE BLVD apt 6203

Street Address

Suite or Apt

CLEARWATER

City

FL

State

33764

Postal Code

Mobile: (727) 641-0144

Primary Phone

Home: (727) 409-6311

Alternate Phone

Amerilife

Employer

Insurance Broker

Job Title

Occupation

Insurance Broker

Which Boards would you like to apply for?

Lealman Community Redevelopment Area Advisory Committee: Submitted

Question applies to multiple boards

To which Commissioner are you applying?

 Brian Scott (At Large District 2)

Are you currently a Pinellas County resident?

 Yes No

If you are a Pinellas County resident, for how long?

37 years

Question applies to Lealman Community Redevelopment Area Advisory Committee

Are you a resident, business, and/or property owner or stakeholder in the area within Lealman Community Development Area?

Yes No

Question applies to Lealman Community Redevelopment Area Advisory Committee

If you are a resident, business, and/or property owner or stakeholder in the area within Lealman Community Redevelopment Area, please explain.

I am not

Are you registered to vote in Pinellas County?

Yes No

Are you currently serving on any Pinellas County boards, councils, or committees?

Yes No

If you are currently serving on any Pinellas County boards, councils, or committees, please name.

Do you have or hold any employment or contractual relationship with any business or any agency which is subject to the regulation of or is doing business with Pinellas County?

Yes No

If you have or hold any employment or contractual relationship with any business or any agency which is subject to the regulation of or is doing business with Pinellas County, please explain.

Do you serve on any state, regional or local government boards, councils or committees?

Yes No

If you serve on any state, regional or local government boards, councils or committees, please explain.

Are you currently an officer, director, board member, or voting member of any for profit or not for profit entity?

Yes No

If you are currently an officer, director, board member, or voting member of any for profit or not for profit entity, please list any such entity.

Are you current with all taxes and any other financial obligations?

Yes No

If you are not current with all taxes and any other financial obligations, please explain.

Have you been convicted of a Public Entity Crime? Public entity crime is defined by Florida Statute, sec. 287.133 as a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid, proposal, reply, or contract for goods or services, any lease for real property, or any contract for the construction or repair of a public building or public work, involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.

Yes No

If you have been convicted of a Public Entity Crime, please explain.

Have you been convicted of a financial felony?

Yes No

If you have been convicted of a financial felony, please explain.

Have you ever been convicted of a crime against children or seniors?

Yes No

If you have ever been convicted of a crime against children or seniors, please explain.

Are you currently, or have you ever sued Pinellas County?

Yes No

If you currently, or have ever sued Pinellas County, please explain.

Have you ever been arrested, charged, or indicted for violation of any federal, state, county, or municipal law, regulation or ordinance? (Exclude traffic violations for which a fine or civil penalty of \$150 or less was paid)

Yes No

If you have ever been arrested, charged, or indicted for violation of any federal, state, county, or municipal law, regulation or ordinance, please explain.

Dui - 2014

[Pinellas County Boards and Commissions Standards of Conduct for Citizen Appointees](#)

Interests & Experiences

State your background, including your education, work experience, civic or community organization memberships and positions, and any professional licenses or memberships, and explain how this applies to the function of the board, council or committee.

Gregory Lacina - I am a native of both Florida and Pinellas County. I have a vested interest in the future of this community and its success. My Wife Taylor and I have businesses here and love Pinellas county and all it offers for our family. I attended Seminole Highschool as well as St. Petersburg College. I have been in Sales for over 15 years. Including auto finance, mortgage lending, and I am currently an insurance broker with Amerilife in Clearwater. In those positions I took on leadership roles. I have held a Florida MLO License in the past, and currently hold a 2:15 Life health and annuities license. I have been active in the community my entire life. I volunteer at the SPCA. I am passionate about caring for animals and finding them great lives. My wife and I are members at Grace Family Church of Clearwater. We are both in leadership roles there as well. I am a part of the mens group at Grace Family and we go out and serve in the community in different ways. Including hurricane disaster relief, building beds for children, and helping people get into their first homes.

Upload a Resume

Demographics

Ethnicity

None Selected

Gender

None Selected

Date of Birth

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I Agree *

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****Gregory Lacina****

Licensed Insurance Agent

Clearwater, FL 33764

Greg.Lacinains@gmail.com | +1 727 641 0144

****PROFESSIONAL SUMMARY****

High-performing sales professional with over 10 years of experience. Seeking a relationship management position to leverage my advanced skills in sales, relationship-building, customer service, and negotiations. Authorized to work in the US for any employer.

****WORK EXPERIENCE****

****215 Licensed Insurance Agent/Broker****

Amerilife - Clearwater, FL

March 2024 - Present

- Managed inbound and outbound calls to potential clients, discussing tailored health insurance options.
- Assessed client needs and provided a variety of plan options, narrowing down to the most beneficial solutions.
- Guided clients through the entire sales process from greeting to closing, ensuring a smooth and informative experience.
- Utilized strong customer service skills and extensive product knowledge to achieve top sales performance.
- ~Educated potential clients on the Medicare process to help assist them with educated decisions.
- ~Advised Clients on options for life insurance and investment products.
- ~Specialized in Senior retirement planning and asset protection.

****Licensed Insurance Agent****

PHW - Maple Shade, NJ

May 2023 - March 2024

- Handled calls to discuss health insurance options, assessing individual needs and presenting beneficial plans.
- Walked clients through the sales process, demonstrating expertise in customer service.
- ~ Helped other agents to close deals to achieve personal and team goals.
- ~Handled hundreds of both inbound and outbound calls daily.

****Project Manager****

Four Point Contracting

September 2015 – May 2023

- Negotiated contracts with external vendors for profitable agreements.
- Collaborated with stakeholders to determine resources, budgets, and project specifications.
- Obtained necessary permits and licenses from relevant authorities.
- Planned construction operations, focusing on budgetary limitations and resource management.
- Supervised labor, providing guidance as needed, achieving a 15% increase in work bids in 2021.

****Finance Manager****

Jim Coleman Kia of Silver Spring

January 2015 - September 2015

- Oversaw final financial settlements during the vehicle buying process.
- Maintained efficient communication and workflow among all stakeholders.
- Ensured compliance with state and federal regulations in Finance and Insurance (F&I).
- Maximized profits through extensive insurance product knowledge.

****Sales Manager****

Jim Coleman Toyota

July 2013 - January 2015

- Sold 367 vehicles (246 new, 121 used), averaging 20 cars per month.
- Achieved a Customer Satisfaction Index (SSI) of 98.2%.
- Led the sales team, maximizing gross profit and achieving budget targets.
- Conducted training and mentoring for new salespeople.

****Loan Originator****

Residential Finance Corporation

January 2013 - July 2013

- Maintained exceptional service while communicating expectations and timelines.
- Supported businesses with banking technology for increased efficiency.
- Developed proposals to win new loan business through analysis and relationship-building.

****Sales Manager****

Crown Audi of Clearwater

June 2011 - January 2013

- Sold 349 vehicles (270 new, 79 used), averaging 18 cars per month.
- Achieved a Customer Satisfaction Index (SSI) of 96.1%.
- Managed implementation of new products and services, tracking annual sales goals utilizing CRM.

****EDUCATION****

****Diploma****

Seminole High School

2~15 License {Life, Health, Annuities}

Mortgage License

****SKILLS****

- Project Management
- Analytical and Strategic Planning
- Written and Oral Communication
- Customer Service
- Team Management and Building
- Proficient with Legal Documentation
- Lead Generation
- Budget Allocation
- Collaborative and Motivated
- Microsoft Suite, Outlook, Salesforce, ELead, Adobe
- Relationship Management
- Negotiation

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Prefix

Mr.

Tony

First Name

Coryn

Last Name

Middle
Initial

tcoryn@dairymix.com

Email Address

3020 46th Avenue N.

Street Address

Suite or Apt

Saint Petersburg

City

FL

State

33714

Postal Code

Home: (727) 488-1915

Primary Phone

Alternate Phone

Dairy-Mix, Inc.

Employer

General Manager

Job Title

Occupation

Management

Which Boards would you like to apply for?

Lealman Community Redevelopment Area Advisory Committee: Submitted

Question applies to multiple boards

To which Commissioner are you applying?

None Selected

Are you currently a Pinellas County resident?

 Yes No

If you are a Pinellas County resident, for how long?

30 years

Question applies to Lealman Community Redevelopment Area Advisory Committee

Are you a resident, business, and/or property owner or stakeholder in the area within Lealman Community Development Area?

Yes No

Question applies to Lealman Community Redevelopment Area Advisory Committee

If you are a resident, business, and/or property owner or stakeholder in the area within Lealman Community Redevelopment Area, please explain.

Family business called Dairy-Mix, Inc. has been in Joe's Creek Industrial Park since 1958

Are you registered to vote in Pinellas County?

Yes No

Are you currently serving on any Pinellas County boards, councils, or committees?

Yes No

If you are currently serving on any Pinellas County boards, councils, or committees, please name.

Do you have or hold any employment or contractual relationship with any business or any agency which is subject to the regulation of or is doing business with Pinellas County?

Yes No

If you have or hold any employment or contractual relationship with any business or any agency which is subject to the regulation of or is doing business with Pinellas County, please explain.

Do you serve on any state, regional or local government boards, councils or committees?

Yes No

If you serve on any state, regional or local government boards, councils or committees, please explain.

Are you currently an officer, director, board member, or voting member of any for profit or not for profit entity?

Yes No

If you are currently an officer, director, board member, or voting member of any for profit or not for profit entity, please list any such entity.

I am on the board for a non-profit trade association called National Ice Cream Mix Association located in Arlington, VA.

Are you current with all taxes and any other financial obligations?

Yes No

If you are not current with all taxes and any other financial obligations, please explain.

Have you been convicted of a Public Entity Crime? Public entity crime is defined by Florida Statute, sec. 287.133 as a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid, proposal, reply, or contract for goods or services, any lease for real property, or any contract for the construction or repair of a public building or public work, involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.

Yes No

If you have been convicted of a Public Entity Crime, please explain.

Have you been convicted of a financial felony?

Yes No

If you have been convicted of a financial felony, please explain.

Have you ever been convicted of a crime against children or seniors?

Yes No

If you have ever been convicted of a crime against children or seniors, please explain.

Are you currently, or have you ever sued Pinellas County?

Yes No

If you currently, or have ever sued Pinellas County, please explain.

Have you ever been arrested, charged, or indicted for violation of any federal, state, county, or municipal law, regulation or ordinance? (Exclude traffic violations for which a fine or civil penalty of \$150 or less was paid)

Yes No

If you have ever been arrested, charged, or indicted for violation of any federal, state, county, or municipal law, regulation or ordinance, please explain.

2001 - charged with reckless driving 2005 - underage possession of alcohol 2006 - DUI misdemeanor

[Pinellas County Boards and Commissions Standards of Conduct for Citizen Appointees](#)

Interests & Experiences

State your background, including your education, work experience, civic or community organization memberships and positions, and any professional licenses or memberships, and explain how this applies to the function of the board, council or committee.

Born and raised in Saint Petersburg growing up in the family business. My grandpa Tony Coryn, started Dairy-Mix, Inc. in 1948 on 1st Ave S and 22nd Street. Quickly outgrew that location and moved to Joe's Creek Industrial Park in 1958. Graduated from Holy Family Catholic School, then went on and graduated from Clearwater Central Catholic HS. Attended St. Pete College from 2003-2005 with an AA. Transferred Florida State University and received a BS in Applied Economics in 2008. Moved to Denver, CO in 2009 working construction and sales jobs. Received an MBA from University of Colorado - Denver in 2014. Around that time, moved back to Saint Petersburg and joined the family business as we signed a sizable chain customer. Outside of my wife of 10 years and our two daughters (ages 6 and 3), we are parishioners at Saint Paul's Catholic Church in Saint Petersburg. Dairy-Mix, Inc. is currently undergoing a plant expansion and I have been working with the county to satisfy permits. I have a relationship with Scott Talcott at PCED as he helped us secure a grant for an underground storm water vault. I have a real interest in the Lealman/Joe's Creek Industrial Park to expand Dairy-Mix, Inc and to become a resource for other businesses located in the industrial park.

Upload a Resume

Demographics

Ethnicity

Caucasian/Non-Hispanic

Gender

Male

03/07/1985

Date of Birth

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Prefix

Mr.

Charles

First Name

Flynt

Last Name

Middle
Initial

chuck@arvanapropertymanagement.com

Email Address

6159 8th Ave N

Street Address

Suite or Apt

St. Petersburg

City

FL

State

33710

Postal Code

Mobile: (727) 639-3718

Primary Phone

Business: (727) 526-5450

Alternate Phone

Arvana Property
Management

Employer

Licensed contractor and
Leasing agent

Job Title

Occupation

Commercial property developer

Which Boards would you like to apply for?

Lealman Community Redevelopment Area Advisory Committee: Submitted

Question applies to multiple boards

To which Commissioner are you applying?

None Selected

Are you currently a Pinellas County resident? Yes No

If you are a Pinellas County resident, for how long?

45 years

Question applies to Lealman Community Redevelopment Area Advisory Committee

Are you a resident, business, and/or property owner or stakeholder in the area within Lealman Community Development Area?

Yes No

Question applies to Lealman Community Redevelopment Area Advisory Committee

If you are a resident, business, and/or property owner or stakeholder in the area within Lealman Community Redevelopment Area, please explain.

Our leasing and development office is located in Lealman on 34thSt N

Are you registered to vote in Pinellas County?

Yes No

Are you currently serving on any Pinellas County boards, councils, or committees?

Yes No

If you are currently serving on any Pinellas County boards, councils, or committees, please name.

Lealman CRA CAC City of St, Petersburg Development Review Commission

Do you have or hold any employment or contractual relationship with any business or any agency which is subject to the regulation of or is doing business with Pinellas County?

Yes No

If you have or hold any employment or contractual relationship with any business or any agency which is subject to the regulation of or is doing business with Pinellas County, please explain.

Do you serve on any state, regional or local government boards, councils or committees?

Yes No

If you serve on any state, regional or local government boards, councils or committees, please explain.

City of St. Petersburg Development Review Commission

Are you currently an officer, director, board member, or voting member of any for profit or not for profit entity?

Yes No

If you are currently an officer, director, board member, or voting member of any for profit or not for profit entity, please list any such entity.

Southern Land Equity Development corp. Now Investments, Inc., General Equity Associates, Inc., Third Rock Ventures, Llc, Citrus Property Investments, Inc., west coast arbor properties, Maxxcat llc, Adamcat Llc, pine city properties, llc, flag star llc, Rudy's Business center llc,

Are you current with all taxes and any other financial obligations?

Yes No

If you are not current with all taxes and any other financial obligations, please explain.

Have you been convicted of a Public Entity Crime? Public entity crime is defined by Florida Statute, sec. 287.133 as a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid, proposal, reply, or contract for goods or services, any lease for real property, or any contract for the construction or repair of a public building or public work, involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.

Yes No

If you have been convicted of a Public Entity Crime, please explain.

Have you been convicted of a financial felony?

Yes No

If you have been convicted of a financial felony, please explain.

Have you ever been convicted of a crime against children or seniors?

Yes No

If you have ever been convicted of a crime against children or seniors, please explain.

Are you currently, or have you ever sued Pinellas County?

Yes No

If you currently, or have ever sued Pinellas County, please explain.

Have you ever been arrested, charged, or indicted for violation of any federal, state, county, or municipal law, regulation or ordinance? (Exclude traffic violations for which a fine or civil penalty of \$150 or less was paid)

Yes No

If you have ever been arrested, charged, or indicted for violation of any federal, state, county, or municipal law, regulation or ordinance, please explain.

[Pinellas County Boards and Commissions Standards of Conduct for Citizen Appointees](#)

Interests & Experiences

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Master of Accounting, FSU BS Accounting, FSU AA , St Pete JC 27 years development and management of commercial and industrial properties 6 years as accountant and emergency agent with State Farm Insurance

Upload a Resume

Demographics

Ethnicity

Caucasian/Non-Hispanic

Gender

Male

05/28/1968

Date of Birth

Charles Flynt

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Charles Eric Flynt

727-639-3718 Stpnole@Yahoo.com

6159 8th Avenue North, St. Petersburg, FL 33710

Education:

Florida State University	-Master of Accounting Concentration in Taxation	1991
Florida State University	- BS Accounting	1990
Saint Petersburg Junior College	- Associate in Arts	1988

Experience:

Arvana Property Management, Inc.		1998- Present
Commercial and Industrial:		
Design and Construction-	Performing market studies to determine appropriate commercial/industrial buildings to be developed. Renovation of commercial properties.	
Leasing-	Responsible for negotiating commercial and Industrial leases throughout Pinellas and Citrus Counties	
Maintenance-	Overseeing all maintenance, repairs, and replacement of all components of properties managed by the office.	
State Farm Insurance Companies		1992-1998
Accounting Supervisor		
Auditing-	Supervision, scheduling and review of internal audits and personnel	
Banking-	Supervision of premium payment processing	
Emergency Services Agent-	Acting agent in situations involving agent death, transfer, or termination.	
Senior Claim Representative	-Investigation and payment of claims.	
Clearwater Police Department		1988-1989
Police Aide		
	Traffic control, first aid, crowd control.	

Business and Community Associations:

City of St. Petersburg

Development Review Commission	Real Estate Appointee
Sitting board member on the commission, and past Chairman, which can grant variances and special exception approvals. The commission considers street and alley vacations, setback variances, and height variances	

Code Enforcement Board	Real Estate Appointee
Past board member of eight years, and past Chairman.	

Lealman CRA Advisory Committee- Current Chairman

Florida Licenses held: Real Estate Salesperson, Certified Building Contractor