

# West Change Order 3

## 1. Information

<b>Customer Name</b>	Pinellas County, FL
<b>Change Order Effective Date</b>	Latest date signed below.
<b>Underlying Agreement ("Agreement")</b>	Agreement for NG9-1-1 IP Network Services effective January 28, 2014, as amended
<b>Term</b>	Concurrent with term of the Agreement.

## 2. Change to Services

West Safety Services, Inc., fka Intrado Inc. ("West") will provide the following addition to the current services ("Services") under the Agreement.

A911 Routing Support for a CPE upgrade and migration from CAMA to SIP at St Petersburg PD and Clearwater PD pursuant to migration to Airbus Multi-Node system.

### 2.1. Background

Currently these sites are standalone CAMA PSAPs.

### 2.2. Scope and Requirements

The scope, requirements and limitations are as follows:

- a. St Petersburg PD will serve as the Node A site of the Airbus Multi-Node system.
  - b. Pinellas County PSC will serve as the Node B site of the Airbus Multi-Node system.
  - c. Clearwater PD will become a remote off of the Multi-Node system.
  - d. St Petersburg location houses 15 workstations and requires 20 simultaneous calls.
  - e. Clearwater location houses 15 workstations and requires 20 simultaneous calls.
  - f. Customer will be responsible for ensuring that all Airbus equipment, routers, and any network connectivity requirements will be designed, configured and ready for test and turn-up.
  - g. Charges for MPLS circuits are included in this quote. Circuit orders will not be issued until a signed executed Change Order is received from Customer. Carrier rates for circuits may change by the time orders are placed and this Change Order will be updated accordingly.
  - h. Customer will be responsible for any components and testing beyond the Customer firewall.
  - i. Customer will be responsible for providing and arranging for onsite technician support as requested by West through the project.
  - j. Customer is providing a cabinet to house the routers and terminating equipment at the Clearwater PSAP and PSC PSAP. Customer will be responsible for ensuring that the cabinet is grounded to the facilities ground bus, and that the Customer provided-cabinet has 10 contiguous Rack Units required for the terminating equipment.
- a. After the CPE upgrade and SIP conversion is complete at these sites, West will decommission the circuits currently traversing into the Clearwater PD location. The Monthly Recurring Fee for these circuits has been subtracted from the new MRF in Section 3 below.
  - b. Subsequent to CPE upgrade and SIP conversion, West will also decommission the Level 3 circuit currently traversing into the St. Petersburg PD location. The Monthly Recurring Fee for these circuits has been subtracted from the new MRF in Section 3 below.

### 2.3. Required Services and Hardware/Network

Assuming cooperation by Customer and its agents, West Personnel Professional Service hours required to Provide A9-1-1 Routing Network Support for Migration of Clearwater and PSC sites to Airbus Multi-Node System are as follows:

Resource	Tasks	Required Hours
Network Engineering	Obtain new IP addresses	32
	Develop new IP schema and sub-masks	
	Develop new network diagrams	
	Participate in technical meetings w/ Customer, Airbus	
	Configure routers with new CPE advertisements	
	Configure routers for new route list	
	Develop NE Event Plan and MOP for cutover	
	Support pre-migration and fail-over testing	
	Provide support for cut-over	
VNS	Develop new network paths	20
	Support pre-migration and fail-over testing	
	Provide support for cutover	
	Participate in technical meetings w/Customer, Airbus	
	Develop VNS Event Plan and MOP for cutover	
Technical Project Management	Provide technical and project support for PM, NE and VNS	20
	Participate in technical meetings w/ Customer, Airbus	
	Assist in developing Event Plan for cutover	
	Manage Event/cutover	
Service Delivery Project Management	Manage resources and tasks for project	12
	Obtain resources and facilitate planning	
	Attend technical and project meetings w/ Customer, Airbus	
Total Professional Services Hours		84

Onsite Project Resource Requirements (provided by NAP)	
On-Site Support	Site assessment for router installations
	Tech support for router installation and circuit test and turn-up (includes site surveys)

Hardware/Network to be provided

Item	Description
MPLS Circuits to St. Petersburg PD	Augment MPLS circuits and migrate to 2X Bonded T1 links ordered from diverse provider from West A9-1-1 network to the St. Petersburg PD location
MPLS Circuits to Pinellas County PSC	Add additional 2X Bonded T1 links ordered from diverse provider from West A9-1-1 network to the Pinellas County PSC location



Item	Description
Routers	Routers to address increased capacity; complete with equipment

### 3. Fees

The following fees will apply:

Element	One Time Fee ("OTF")*	Monthly Recurring Fee ("MRF")**
Professional Services Fee	\$23,100.00	
On-Site Resource Fee	\$1,600.00	
Hardware/Network Fees	\$13,062.00	\$1,543.85
<b>Totals</b>	<b>\$37,762.50</b>	<b>\$1,543.85</b>

#### 3.1. Pricing Notes

\*These fees are based on the project scope as listed in Section 2.2 above. Out of scope services, if required, will be billed at West's standard professional service rate of \$275.00 per hour.

\*\*The MRF for this Change Order will be in addition to current monthly fees as outlined in the Agreement.


As applicable, one-time fees will be invoiced, and recurring fees will commence invoicing, upon:

Change Order Effective Date; or

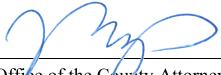
Acceptance. Acceptance will occur on the earliest of the following events: (1) Customer provides written notice of acceptance; (2) the Services are used, or are capable of being used, by Customer in a live environment, or (3) three calendar days pass after West's notice of Services availability without receipt of a Customer notice of material defect. Capable of being used means that West has completed its obligations herein and any delay to the system going live is due to events of third parties or events otherwise outside of West's control.

### 4. Entire Agreement

Except as stated herein, the Agreement continues in full force and effect. This Change Order amends the Agreement as stated herein, constitutes the parties' entire agreement and supersedes any prior written or oral agreements related to its subject matter. This document may be executed in counterparts, by facsimile or electronically, and is not enforceable unless signed by both parties.

**PINELLAS COUNTY, FL**  
  
 \_\_\_\_\_  
 Authorized Signature  
 Mark S. Woodard  
 \_\_\_\_\_  
 Name Typed or Printed  
 County Administrator  
 \_\_\_\_\_  
 Title  
 June 27, 2017  
 \_\_\_\_\_  
 Date signed

**WEST SAFETY SERVICES, INC.**  
  
 \_\_\_\_\_  
 Authorized Signature  
 RONALD BEAUMONT  
 \_\_\_\_\_  
 Name Typed or Printed  
 President  
 \_\_\_\_\_  
 Title  
 5/4/2017  
 \_\_\_\_\_  
 Date signed

APPROVED AS TO FORM  
 By:   
 Office of the County Attorney

