

**PREPARED FOR: Pinellas County, FL**

SIN 132-33				
Part #	Description	Quantity	NET GSA Price	EXT GSA Price
VP-BADV	<b>VoicePermits</b> Base Application (4-Ports with Virtual Server setup)  <b>Virtual Server Deployment</b> - Server Specifications: Intel Quad-Core Processor, 16GB RAM, RAID 5 drives, Microsoft Windows Server 2012 R2 64 bit, EXSi 5.1 or Newer  <b>Included Functionality:</b> Schedule Inspections, Cancel Inspections, Obtain Inspection Results, Post Inspection Results, Permit Based Messaging, Speak Site Address, Professional English Voice Recordings, Host Upgrade to Accela Civic Platform, Test Server with 1 Voice Port, Payments*	1	\$ 35,809.57	\$ 35,809.57
IVR-IP-4	Additional Production Voice Ports VoIP (4-Ports)	1	\$ 7,979.85	\$ 7,979.85
<i>SIN 132-33 Sub-Total:</i>			\$ 43,789.42	\$ 43,789.42

\* Payments against Permits Plus will be performed in batch, not real-time. If Customer upgrades to Accela Civic Platform, payments will be available as long as the Accela Civic Platform API provides access to payment data and posting. It is assumed that the Customer will use PayPal or another Selectron PA-DSS certified vendor as the payment gateway; if another gateway is selected, additional costs will apply.

SIN132-51				
Part #	Description	Quantity	NET GSA Rate	EXT GSA Price
N/A	Project Manager	105	\$ 174.56	\$ 18,328.80
N/A	Software Development Engineer	50	\$ 174.56	\$ 8,728.00
N/A	Installation & Training Specialist	17	\$ 174.56	\$ 2,967.52
<i>SIN 132-51 Sub-Total:</i>				\$ 30,024.32
<b>TOTAL SYSTEM INVESTMENT:</b>				<b>\$ 73,813.74</b>
<b>Year 1 System Warranty:</b>				<b>Included</b>
<b>Year 2 System Maintenance:</b>				<b>\$ 12,519.81</b>

**Required Items Not Included in Selectron Technologies VoicePermits Base System**

- Phone Lines & Network Services Required to Support the Installation (Assumes VoIP Integration)
- Required Host Interface (Please Contact Accela for pricing for IVR Interface)
- Host Interface Components Must Be Installed and Functioning Prior to Development

## SELECTRON PRODUCT AND SERVICE PRICING & PAYMENT INFORMATION

Pricing does not include additional application integration charges that may be required as part of this solution. This includes Application Vendor API, user, or implementation fees, additional licensing fees, or other surcharges directly or indirectly charged by or remitted to the Application Vendor.

### SCHEDULE

- 25% Invoiced at time of execution of contracts
- 50% Invoiced at completion of on-site installation
- 20% Invoiced 30 days after on-site installation
- 5% Invoiced upon final acceptance

#### Initial Payment

Invoiced upon receipt of purchase order. Enables Selectron Technologies to purchase necessary hardware, fund travel expenses, and invest the technical support hours to design and develop the application for your jurisdiction.

#### Second Payment

Invoiced at the completion of the on-site installation and training phase of the implementation, or when the system is available for Client testing at Client site.

#### Third Payment

Invoiced 30 days after the completion of the on-site installation. The Client is given thirty days to test functionality as defined by the contract and the agreed upon call flows. It is the Client's responsibility to ensure full testing is completed during this period.

#### Final Payment

Invoiced after Client has completed the Final Testing and Acceptance of the system. Selectron Technologies will have resolved all issues found during testing. If Final Acceptance is delayed beyond thirty days, not due to any fault of Selectron Technologies, the payment will become immediately due.

### TAXES

Sales Tax or any other applicable taxes are **NOT** included in any of this proposal's pricing information. If taxes become applicable, these taxes will then need to be added to the proposed pricing.

### PAYMENT TERMS

Terms are net 45 from date of invoice. Past due invoices are subject to a 1.5% per month late fee. All payments shall be made in accordance with the requirements of Section 218.70 et seq., Florida Statutes, "The Local Government Prompt Payment Act."

### VENDOR INFORMATION

Selectron Technologies, Inc.  
12323 SW 66<sup>th</sup> Ave  
Portland, OR 97223

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Ph: 503.443.1400 Fax: 503.443.2052

#### TIME-AND-MATERIALS BILLING RATES

Selectron will provide custom programming and non-warranty maintenance Client support on a time-and-materials basis.

Requested design, programming, testing, documentation, implementation work, and customer support will be performed at our then current, standard published billing rates. Selectron will issue a quote and scope of work to the Client. A purchase order must be issued before work can be scheduled or begin.

#### ADDITIONAL TRAINING AND ON-SITE SUPPORT

All travel and associated expenses for the on-site installation work during the initial setup are included in the base system price.

If the Client requests additional on-site work, travel and out-of-pocket expenses will be billed at \$1,750 per day (2 day minimum) with at least 14 day advance notice. If 8-14 days advance notice is provided the rate increases to \$2,000 per day; if the notice is less than 7 days the rate increases to \$2,500 per day.

If changes are made to a travel schedule after plans are confirmed, the Client is responsible for any change fees or price changes incurred for airfare, hotel or car rental.

#### ON-GOING SUPPORT

Selectron Technologies' PremierPro Support Plan includes full replacement of any failed Selectron provided hardware component, with overnight shipping as required, a toll-free support hotline, and dial-in technical support for all software provided with the solution, as well as a quarterly system review and support for host or backend database updates. The Client has the option of extending the PremierPro program upon expiration of the warranty. Annual fees are due at the conclusion of the 12-month warranty period. Based upon the configuration within this quote, PremierPro Support Services will be **12,519.81**.