

## Staff Report

New Bid  
UTL Contract

### **Subject:**

Award of the bid to Astra Construction Services, Caladesi Construction Co., Archer Western, and TLC Diversified, Inc. for Job Order Contracting (JOC) for as-needed work on wastewater treatment and water facilities, underground utility repair, maintenance, and minor construction.

### **Recommended Action:**

Approve the award of bid to four (4) contractors for Job Order Contracting (JOC) to perform as-needed work on the wastewater treatment and water facilities, underground utility repair, maintenance, and minor construction.

- This is a job order based (non-job specific) contract to perform work as-needed.
- Award in the amount of \$20,000,000.00 with \$5,000,000.00 to each of the four vendors.
- Duration of the contracts shall be for five years with prices fixed for the term of the agreement.
- Works orders will not exceed \$1,000,000.00 of the \$5,000,000.00 awarded to each vendor.

### **Strategic Plan:**

Foster Continual Economic Growth and Vitality

4.4 Invest in infrastructure to meet current and future needs

Deliver First Class Services to the Public and Our Customers

5.2 Be responsible stewards of the public's resources

### **Summary:**

This is a work order-based (non-job specific) contract. Four contractors will be under contract to perform as-needed work for the 5-year contract term to complete work related to wastewater treatment and water facilities, underground utility repair, maintenance, and other minor construction. Contractors have been selected through a competitive bid process meeting all purchasing requirements. The Job Order Contracting award is in the amount of \$20,000,000.00 awarding \$5,000,000.00 to each of the four vendors. Two of the contractors, Gibraltar Construction Co. and Wing Plumbing, submitted bids that were rejected due to being non-responsive and not meeting minimum qualification requirements.

### **Background/Explanation:**

In July 2007 the BCC first approved the JOC construction delivery system for Real Estate Management for building repair, maintenance, and minor construction. In December of 2016, the BCC approved the JOC process for Utilities. This will be the second contract for Utilities.

The JOC provides the County with a construction delivery system utilizing multiple contractors in a structured pricing program for small to mid-range projects not exceeding \$1,000,000, which dramatically reduces construction administration time.

Qualified contractors bid an adjustment factor against a fixed-priced construction catalog developed specifically for Pinellas County by the Gordian Group, the County's current JOC consultant. When a project is required, pricing is derived from the construction catalog and the adjustment factor provided by each selected contractor.

### **Fiscal Impact:**

Total estimated expenditure not-to-exceed: \$20,000,000

The contract amount will be split among four contractors for \$5,000,000 each.

Funding for this agreement will be derived from either the Water or Sewer Renewal and Replacement Fund depending on where work is being performed.

**Project Manager/Subject Matter Expert:**

Thomas M. Menke, Engineering Section Manager

**Staff Member Responsible:**

Megan Ross, Director, Utilities

Merry Celeste, Director, Purchasing and Risk Management

**Partners:**

N/A

**Attachments:**

N/A

**Approved By:**

- |   |   |
|---|---|
| <input checked="" type="checkbox"/> Project Manager   | <input checked="" type="checkbox"/> Admin Support |
| <input type="checkbox"/> Contracts Manager            | <input type="checkbox"/> Deputy Director          |
| <input checked="" type="checkbox"/> Division Director | <input type="checkbox"/> Utilities Director       |
| <input type="checkbox"/> OMB                          |   |