

Multifamily Preservation Model
 Sixty90 - 6090 Central Ave. St Petersburg, FL 33707
 11/7/2025

Property Information		
Existing Unit Count		204.0
Unit Attrition Factor / Down Units		0.0%
Final Unit Count		204.0

Check

Sources & Uses		
Uses	Per Unit / %	Total
Purchase Price	\$ 44,118	\$ 9,000,000
Closing Costs	\$ 1,261	\$ 257,200
Total Acquisition Costs	\$ 45,378	\$ 9,257,200
Hard Costs	\$ 239,074	\$ 48,771,139
Soft Costs	\$ 16,620	\$ 3,390,401
Fees / Reserves	\$ 14,263	\$ 2,909,570
Interest Carry	\$ 14,162	\$ 2,889,140
Total Development Costs	\$ 284,119	\$ 57,960,250
Total Uses	\$ 329,497	\$ 67,217,450

2.9%

84%

6%

5%

5%

Sources		
Acquisitions Loan	58.1%	\$ 39,080,186
Principal		\$ 36,191,046
Interest Reserve		\$ 2,889,140
Municipal Contribution	21.8%	\$ 14,640,000
Equity	20.1%	\$ 13,497,264
Sponsor	5.00%	\$ 674,863
Investor	95.0%	\$ 12,822,401
Total Sources	\$ 329,497	\$ 67,217,450

71,765

0.00

Construction Loan		
Bridge Loan	Yes	\$ 39,080,186
LTV (ACQ Price)		55.00%
Benchmark		\$ + 375
SOFR (1-month Term) Forward Curve		3.19%
Interest Rate		6.94%
Term		37 Months

P&I Pmt Amt

\$ 2,976,292

\$ 2,712,165

\$ 226,014

Key Dates		
Acquisition Close		6/1/2026
Bridge Loan Funding	0 Months	6/1/26
Development Start	1 Months	7/1/26
Development Period		21 Months
Development Completion		2/29/28
Bridge Loan Payback	27 Months	6/1/29
Opening (Post Completion)	0 Months	3/1/28
Lease-Up Start	-3 Months	12/1/27
Lease-Up Period		12 Months
First (Full) Stabilization (Month)		12/1/28

3/1/2029

Refinance		
Refinance		Yes
Refinance Funding	36 Months	6/1/29
Supplemental Loan		No
Supplemental Funding		6/1/2029

To Confirm

Debt Assumptions		
Funding Date		6/1/2029
T-12 Adjusted	T1 Income	\$ 3,479,797
Cap Rate	T3 Expense	5.50%
Valuation	Override: No	\$ 63,269,038
Override Valuation	No	\$ -

To Confirm

Permanent Loan		
Funding Date		6/1/2029
Senior Debt Sizing	1.25 DSCR	\$ 40,500,863
Add'l Proceeds Funding Date	0 Months	6/1/2029
Add'l Proceeds (HFA-Ground Lease)		\$ -
LTV		65.00%
Interest Rate		5.57%
Term	5.00-Years	60 Months
Amortization	30-Years	360 Months
Interest Only	Yes	24 Months
Year	1.0	2.0
Debt Yield	5.27%	8.64%
DSCR	-	1.26

Per Unit Value

\$ 310,142

64.0%

I/O Pmt Amt

\$ 2,255,898

P&I Pmt Amt

\$ 2,780,896

Sources & Uses - Permanent Loan		
Uses		
Loan Amt / Paydown		\$ 39,080,186
Capex Reserves	0 Months	\$ -
Tax Reserve	3 Months	\$ 178,637
Insurance Reserve	3 Months	\$ 82,687
Origination Fee - Lender	1.00%	\$ 405,009
Working Capital	1.25%	\$ 506,261
Lender Misc. Closing Costs & Buydown	0.58%	\$ 235,453
Legal Fees (Sponsor)	0.00%	\$ -
Finance Fee (Sponsor)	0.00%	\$ -
Equity Disbursement		\$ 12,630
Total Uses		\$ 40,500,863
Sources		
Permanent Loan		\$ 40,500,863
Add'l Proceeds (HFA-Ground Lease)		\$ -
Equity Call (Less Positive CF)		\$ -
Sponsor	5.00%	\$ -
Investor		\$ -
Total Sources		\$ 40,500,863

CHECK

0%

Supplemental Loan		
Funding Date		6/1/2029
Existing Senior Debt		\$ 40,500,863
T-3 Income/T-12 Expense		\$ 3,480,196
Cap Rate		5.50%
Valuation	DSCR	\$ 63,276,286
Total LTV		0.00%
Supplemental Proceeds		\$ (40,500,863)
Interest Rate		0.00%
Closing Costs		\$ -
Term		60 Months
Amortization		360 Months
Interest Only	Yes	24 Months

N/A

I/O Pmt Amt

N/A

P&I Pmt Amt

N/A

N/A

Proforma Assumptions	Year-1 Feb-29	(Stabil.) Year-2 Feb-30	(Stabil.) Year-3 Feb-31
ARCK Ratio (Untrended)	8.1%		
Average Rent/Month	\$ 2,230	\$ 2,304	\$ 2,380
Rent Growth	3.00%	3.32%	3.32%
Loss to Lease	1.00%	1.00%	1.00%
Gross Lease Potential	\$ 5,403,844	\$ 5,583,374	\$ 5,768,869
Vacancy	28.31%	4.90%	4.90%
Concessions	0.14%	0.26%	0.21%
Credit Loss	1.00%	1.00%	1.00%
Employee Unit / Model	0.75%	0.75%	0.75%
Other Income	10.48%	10.45%	10.41%
Effective Gross Income	\$ 4,343,728	\$ 5,786,722	\$ 5,979,771
EGI Margin	80.4%	103.6%	103.7%
Operating Expense Margin	50.8%	39.6%	39.7%
NOI Margin	49.2%	60.4%	60.3%
NOI	\$ 2,135,965	\$ 3,497,456	\$ 3,605,752
YoC (Untrended)		6.01%	6.42%
YoC (Trended)		6.65%	6.86%

Reversion Value Assumptions		
Exit Month	Year-5 Exit	60 Months
Adjusted NOI	Year- 6 NOI	\$ 3,877,387
Exit Cap Rate		5.00%
Sale Proceeds	Override: No	\$ 77,547,746
Sale Price Override	No	\$ 45,000,000
\$/Unit		\$ 380,136
Closing Costs (& Tax Fee)	1.50%	\$ (1,163,216)
Construction Loan Payoff		\$ -
Permanent Loan & Add'l Proceeds Payoff		\$ (39,363,547)
Supplemental Loan Payoff		\$ -
Replacement Reserve Balance		
Net Sale Proceeds		\$ 37,020,983

2/28/2033

T1 Income

T3 Expense

Project-Level: Unlevered Return Summary	
IRR	12.2%
Multiple	1.9x
Average Income Yield	6.6%
Equity Invested	\$ 48,818,722
Equity Returned	\$ 92,600,238
Profit	\$ 43,781,515

Project-Level: Levered Return Summary	
IRR	19.3%
Multiple	3.1x
Equity Invested	\$ 13,497,264
Equity Returned	\$ 41,842,537
Profit	\$ 28,345,273

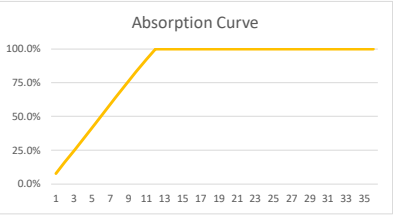
LP Investor: Return Summary	
IRR	17.1%
Multiple	2.7x
Average Cash Yield	4.6%
Equity Invested	\$ 12,822,401
Equity Returned	\$ 35,042,873
Profit	\$ 22,220,472

Absorption Schedule
Sixty90 - 6090 Central Ave. St Petersburg, FL 33707

	Unit Count	Occupancy
Market Rate	82	95.10%
Workforce	122	95.08%

	Unit Count	Retention
Market Rate	82	55.00%
Workforce	122	65.00%

10.00 Units Vacant		
Key Assumptions		
Converted Units		204 Units
Absorption Timing		12 Months
Absorption Speed (1 - Flat / 9 - Steep)		1
Stabilized Occupancy	95.1%	95.1%
		194 Units
Retention Rate (Wt. Avg.)		61%



	Stabilized
Workforce Turnover Annually	42.00
MKT Turnover Annually	36.00
	78.00

MONTH	1	2	3	4	5	6	7	8	9	10	11	12
4 ABSORPTION RATE	7.8%	8.1%	8.3%	8.5%	8.6%	8.7%	8.7%	8.6%	8.5%	8.3%	8.1%	7.8%
6 CUMULATIVE ABSORPTION	7.8%	15.9%	24.2%	32.7%	41.3%	50.0%	58.7%	67.3%	75.8%	84.1%	92.2%	100.0%

Absorption Schedule
Sixty90 - 6090 Central Ave. St Petersburg, FL 33707

	-Month 3	-Month 2	-Month 1	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9
LEASE-UP SCHEDULE	Dec-27	Jan-28	Feb-28	Mar-28	Apr-28	May-28	Jun-28	Jul-28	Aug-28	Sep-28	Oct-28	Nov-28
New Lease-Up	15	16	16	16	17	17	17	17	16	16	16	15
Cumm. Units Absorbed - End of Month	15	31	47	63	80	97	114	131	147	163	179	194
Total Units Left in Inventory	189	173	157	141	124	107	90	73	57	41	25	10

Stabilized												
TURNOVER RE-LEASING SCHEDULE	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12
	Mar-28	Apr-28	May-28	Jun-28	Jul-28	Aug-28	Sep-28	Oct-28	Nov-28	Dec-28	Jan-29	Feb-29
Early Termination Units	0	0	0	0	0	0	0	0	0	0	0	0
Lease Expiring Units	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Leasing Assumptions												
Move-Ins	63.0	17	17	17	17	16	16	16	15	0	0	0
Move-Outs	0.0	0.0	0.0	0	0	0	0	0	0	0	0	0
Backfill from Move-Outs (New Leases)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Renewals	0.0	0.0	0.0	0	0	0	0	0	0	0	0	0
Total Occ Units	63	80	97	114	131	147	163	179	194	194	194	194
% Occupied	30.9%	39.2%	47.5%	55.9%	64.2%	72.1%	79.9%	87.7%	95.1%	95.1%	95.1%	95.1%
		-8.3%	-8.3%	-8.3%	-8.3%	-7.8%	-7.8%				Avg. Occ.	71.5%
											Avg. Econ Occ.	71.7%

CONCESSION CALCULATIONS												
Year-1												
	New Move-In Monthly Concession											
	Renew Monthly Concession											
Avg. Rent/Month (All Units)	\$ 2,197	\$ 2,202	\$ 2,208	\$ 2,215	\$ 2,221	\$ 2,227	\$ 2,233	\$ 2,239	\$ 2,245	\$ 2,251	\$ 2,257	\$ 2,263
New Move-In Concession Qualified Units	10	17	17	17	17	16	16	16	15	0	0	0
New Move In Concessions	\$ 549	\$ 936	\$ 939	\$ 941	\$ 944	\$ 891	\$ 893	\$ 896	\$ 842	\$ -	\$ -	\$ -
Renewal Concession Qualified Units	0	0	0	0	0	0	0	0	0	0	0	0
Renewal Concessions	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Concessions	\$ 549	\$ 936	\$ 939	\$ 941	\$ 944	\$ 891	\$ 893	\$ 896	\$ 842	\$ -	\$ -	\$ -
										Year-1 Total Concessions		\$ 7,830
										Year-1 % of GPR		0.14%

Growth / Vacancy Rates											
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Income Growth Rates:											
Organic Rent Growth		3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
Gross Increase	Weighted Avg.	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
Market Rate	Weighted Avg.	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
Workforce Units Units	Weighted Avg.	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
	Comments:										
	% of GPR	10.48%	10.45%	10.41%	10.38%	10.35%	10.32%	10.28%	10.25%	10.22%	9.89%
Other Income - Growth Rate		3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	0.00%
	Comments:										
Income Adjustments:											
Loss to Lease		1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%
	Comments:										
Vacancy		28.31%	4.90%	4.90%	4.90%	4.90%	4.90%	4.90%	4.90%	4.90%	4.90%
	Comments:										
Credit Loss		1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%
	Comments:										
Employee Unit / Model		0.75%	0.75%	0.75%	0.75%	0.75%	0.75%	0.75%	0.75%	0.75%	0.75%
	Comments:										
Concession											
New Move-In Monthly Concession		2.50%	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%
Renewal Monthly Concession		2.50%	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%
	Comments:	0.14%	0.26%	0.21%	0.21%	0.21%	0.21%	0.21%	0.21%	0.21%	0.21%
Expense Growth Rates:											
Payroll & Commission		3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
	Comments:										
Marketing		3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
	Comments:										
General & Admin.		3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
	Comments:										
Contract Services		3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
	Comments:										
Make-ready		3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
	Comments:										
Repairs & Maintenance		3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
	Comments:										
Replacement Reserves		3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
	Comments:										
Utilities		3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
	Comments:										
Insurance		3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
	Comments:										
Management Fees											
Management Fee*		3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
AM Fees / Other Cash Flow Items		2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
	Comments:										

Unit Mix							
Units	%	Bedrooms	Unit Description	Square Feet	Market Rent	Rent PSF	Total Base Rent
24	11.8	1	1x1 - MR - Sm	755	\$ 2,050	\$ 2.72	\$ 49,200
18	8.8	1	1x1 - MR - Lg	833	\$ 2,200	\$ 2.64	\$ 39,600
40	19.6	2	2x2 - MR	1,096	\$ 2,800	\$ 2.55	\$ 112,000
29	14.2	1	1x1 - 80% - Sm	755	\$ 1,565	\$ 2.07	\$ 45,385
9	4.4	1	1x1 - 80% - Lg	833	\$ 1,565	\$ 1.88	\$ 14,085
60	29.4	2	2x2 - 80%	1,096	\$ 1,877	\$ 1.71	\$ 112,620
24	11.8	3	3x2 - 80%	1,513	\$ 2,169	\$ 1.43	\$ 52,056
204	100.0	1.73		1,022	\$ 2,083	\$ 2.04	\$ 424,946
Check							5,099,352

Pro Forma Income Statement				
	Stabilized (Year-2)			Future Income / Expense Comments
	Total	Per Unit	Per SF	
Gross Market Potential	5,639,772	27,646	27.06	
Loss to Lease (1.00%)	(56,398)	(276)	(0.27)	
Gross Lease Potential	5,583,374	27,369	26.79	
Vacancy (4.90%)	(273,695)	(1,342)	(1.31)	
Credit Loss (1.00%)	(55,834)	(274)	(0.27)	
Employee Unit / Model (0.75%)	(41,875)	(205)	(0.20)	
Concessions (0.26%)	(14,359)	(70)	(0.07)	
Net Effective Lease Income	5,197,611	25,478	24.94	6.91% Economic Vacancy
Other Income 10.45%	589,111	2,888	2.83	
Effective Gross Income	5,786,722	28,366	27.76	
Operating Expenses				
Payroll & Commission	384,095	1,883	1.84	
Marketing	49,079	241	0.24	
General & Admin.	85,354	418	0.41	
Management Fee*	176,168	864	0.85	
Contract Services	178,447	875	0.86	
Make-ready	35,209	173	0.17	
Repairs & Maintenance	64,016	314	0.31	
Replacement Reserves	42,677	209	0.20	
Utilities	192,775	945	0.92	
Expenses before Taxes/Insurance	1,207,820	5,921	5.80	
Insurance	330,748	1,621	1.59	
Real Estate Taxes	750,697	3,680	3.60	
Total Operating Expenses	2,289,266	11,222	10.98	39.6% of EGI
Net Operating Income	3,497,456	17,144	16.78	60.4% of EGI
General Capital	0	0	0.00	
AM Fees / Other Cash Flow Items	115,734	567	0.56	
Itemized Capital Adjustments	0	0	0.00	
Net Cash Flow (Before Debt Service)	3,381,722	16,577	16.23	

Project Description	
Property SF (Rentable)	208,418
Year Built	2028
Roof Type	Flat
Roof Replaced?	N/A
Stories	Four (4) and precast concrete garage
Structure / Exterior	Wood Frame
Buildings	Single, four-story building wrap

Parking			
	Number	/ Unit	/ BR
Surface	0	0.00	0.00
Carport	0	0.00	0.00
Att-Garage	0	0.00	0.00
Det-Garage	0	0.00	0.00
Structure	270	1.32	0.77
Total	270	1.32	0.77

Untrended YoC	
6.01%	*With Muni Grants

Trended YoC	
6.65%	*With Muni Grants

Annual Cash Flow Summary

Sixty90 - 6090 Central Ave. St Petersburg, FL 33707

Base Case Exit Yr

Month Ending Investment Year	Feb-29 Year 1	Feb-30 Year 2	Feb-31 Year 3	Feb-32 Year 4	Feb-33 Year 5
Asking Rent	\$ 2,230	\$ 2,304	\$ 2,380	\$ 2,459	\$ 2,541
Gross Potential Rent	\$ 2,207	\$ 2,281	\$ 2,357	\$ 2,435	\$ 2,516
Net Effective Rent	\$ 2,204	\$ 2,275	\$ 2,352	\$ 2,430	\$ 2,510

Annual GPR Growth	-	3.3%	3.3%	3.3%	3.3%
Annual NER Growth	-	3.2%	3.4%	3.3%	3.3%
Occupancy	71.7%	95.1%	95.1%	95.1%	95.1%

Monthly Gross Market	5,458,428	5,639,772	5,827,140	6,020,733	6,220,758
Loss to Lease	(54,584)	(56,398)	(58,271)	(60,207)	(62,208)
Gross Lease Potential	5,403,844	5,583,374	5,768,869	5,960,526	6,158,551
Vacancy	(1,529,672)	(273,695)	(282,788)	(292,183)	(301,890)
Credit Loss	(54,038)	(55,834)	(57,689)	(59,605)	(61,586)
Employee Unit / Model	(40,529)	(41,875)	(43,267)	(44,704)	(46,189)
Concessions	(7,830)	(14,359)	(12,140)	(12,543)	(12,960)
Net Effective Lease Income	3,771,775	5,197,611	5,372,986	5,551,491	5,735,926
Other Income	571,953	589,111	606,785	624,988	643,738
Effective Gross Income (EGI)	4,343,728	5,786,722	5,979,771	6,176,479	6,379,664

Per unit/per month	2,399	2,476	2,558	2,642	2,729
Annual EGI Growth	N/A	33.2%	3.3%	3.3%	3.3%
Economic Vacancy	N/A	6.9%	6.9%	6.9%	6.9%

Operating Expenses	Yr-1 Per Unit					
Payroll & Commission	1,827	372,758	384,095	395,776	407,813	420,215
Marketing	233	47,630	49,079	50,571	52,109	53,694
General & Admin.	406	82,835	85,354	87,950	90,625	93,381
Management Fee*	838	171,025	176,168	181,508	187,056	192,820
Contract Services	849	173,180	178,447	183,874	189,466	195,228
Make-ready	167	34,170	35,209	36,279	37,383	38,520
Repairs & Maintenance	305	62,126	64,016	65,963	67,969	70,036
Replacement Reserves	203	41,418	42,677	43,975	45,313	46,691
Utilities	917	187,086	192,775	198,638	204,679	210,904
Insurance	1,573	320,986	330,748	340,807	351,172	361,852
Real Estate Taxes	3,503	714,547	750,697	788,676	828,577	870,495
Total Operating Expenses	10,822	2,207,762	2,289,266	2,374,019	2,462,161	2,553,837

Per Unit	10,822	11,222	11,637	12,069	12,519
Percent EGI	50.8%	39.6%	39.7%	39.9%	40.0%

Net Operating Income	2,135,965	3,497,456	3,605,752	3,714,318	3,825,828
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Percent EGI	49.2%	60.4%	60.3%	60.1%	60.0%
Annual NOI Growth	N/A	63.7%	3.1%	3.0%	3.0%

AM Fees / Other Cash Flow Items	86,875	115,734	119,595	123,530	127,593
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Debt Service					
Permanent Loan	-	1,691,924	2,255,898	2,721,079	2,876,139
Supplemental Loan	-	-	-	-	-

Cash Flow After Debt Service	2,049,091	1,689,798	1,230,258	869,710	822,095
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Debt Service Coverage Ratio	-	1.26	1.30	1.34	1.38
Debt Yield	-	8.64%	8.90%	9.17%	9.45%
Cash on Cash	-	12.52%	9.11%	6.44%	6.09%