



UTILITIES DEPARTMENT

MEMORANDUM

TO: Merry Celeste, CPPB, Division Director, Purchasing and Risk Management Division

FROM: Megan Ross, Utilities Department Director

SUBJECT: Department Recommendation of Award for Bid No. 190-0526-B(JA) Liquid Chlorine Cylinders. A five-year Agreement.

DATE: July 28, 2020

Department Analysis:

Upon review of the two (2) responsive bids for Bid No. 190-0526-B(JA) Liquid Chlorine Cylinders, the low bid was received in the amount of \$1,998,125.00 from Allied Universal Corporation, the lowest responsive, responsible bid.

Utilities recommends the contract be awarded to Allied Universal Corporation, in the amount of \$1,998,125.00 for the five-year period after meeting the requirements of the bid.

Project Purpose:

The Utilities Department requires a firm to supply liquid chlorine cylinders for use as needed. This service will provide safe effective delivery of liquid chlorine cylinders to multiple locations in the Utilities Department. The proposed contract period shall be for five (5) years and contains a provision for price adjustments at twelve (12) month intervals after award, not to exceed the average of the Producer Price Index, Chemical Manufacturing index Chemicals and Allied Products, Id: WPU061 for the twelve (12) months prior.

Project Background:

This contract award will replace the current contract that expires October 11, 2020 with no term renewals. This bid was solicited in Demand Star to all participants.

Projected Fiscal Impact:

Estimated annual expenditure not to exceed: \$ 399,625.00

Estimated five (5) year expenditure not to exceed: \$ 1,998,125.00

Attachments:

Tabulation of Bids

Tabulation of Bids

| 190-0526-B(JA) Liquid Chlorine Cylinders | | | | | | | | | | | | | | | |
|--|---------------------------|-----------------------------|------------|------------|------------|------------|------------|----------------|-------------------------|------------|------------|------------|------------|----------------|--|
| Cost Comparison 7-10-2020 | | | | | | | | | | | | | | | |
| | | Allied Universal Corportion | | | | | | | Brenntag Mid-South Inc. | | | | | | |
| Location | Estimated Annual Quantity | UOM | Unit Price | Unit Price | Unit Price | Unit Price | Unit Price | Total | Unit Price | Unit Price | Unit Price | Unit Price | Unit Price | Total | |
| | | | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | | |
| W.E. Dunn Water Reclamation Facility 4111 Dunn Drive Palm Harbor, FL 34683 | 160 | One (1) Ton Cylinders | \$549.00 | \$579.00 | \$629.00 | \$659.00 | \$689.00 | \$496,800.00 | \$749.00 | \$749.00 | \$749.00 | \$749.00 | \$749.00 | \$599,200.00 | |
| South Cross Bayou Wastewater Plant 7401 54th Avenue North St. Petersburg, FL 33709 | 480 | One (1) Ton Cylinders | \$549.00 | \$579.00 | \$629.00 | \$659.00 | \$689.00 | \$1,490,400.00 | \$749.00 | \$749.00 | \$749.00 | \$749.00 | \$749.00 | \$1,797,600.00 | |
| TOTAL: | | | | | | | | \$1,987,200.00 | | | | | | \$2,396,800.00 | |
| GRAND TOTAL: | | | | | | | | | | | | | | | |
| TOTAL: | | | | | | | | \$1,998,125.00 | | | | | | \$2,408,300.00 | |

Subject:

Award of bid to Allied Universal Corporation vendor(s) for Liquid Chlorine Cylinders.

Recommended Action:

Approval of the award of bid to Allied Universal Corporation for Liquid Chlorine Cylinders:

Allied Universal Corporation Bid No. 190-0526-B(JA) in an estimated annual amount of \$ 399,625.00 for a sixty (60) month total of \$1,998,125.00.

- This five-year contract provides for liquid chlorine delivery to the Utilities Department on an as needed basis.
- Total estimated expenditure for the five years in the amount of \$1,998,125.00.
- Two bids were received with award recommendation to the lowest responsive, responsible bidder.

Bid No. 190-0526-B(JA); in the amount of \$1,998,125.00 for a five-year term based on being the lowest responsive, responsible bid received meeting specifications. Authorize the Chairman to sign and the Clerk of the Circuit Court to attest.

Strategic Plan:

Deliver First Class Services to the Public and Our Customers

Be responsible stewards of the public's resources

Summary:

The purpose of this contract is to provide delivery of Liquid Chlorine Cylinders to various Utilities facilities on as-needed basis.

Duration of the contract shall be for a period of five (5) years with unit prices adjustable at twelve (12) months after the date of award and thereafter annually for the life of the contract, in an amount not to exceed the average of the Producer Price Index (PPI) Chemicals and Allied Products, Id: WPU061, not seasonally adjusted, for the twelve (12) months prior.

Background Information:

On June 9, 2020, the Purchasing Department, on behalf of the Utilities Department, released an invitation to bid with the intent to establish a contract for Liquid Chlorine Cylinders. This contract replaces a current contract that expires on October 11, 2020.

Fiscal Impact:

Estimated sixty (60) month expenditure not to exceed: \$1,998,125.00

Funding is derived from the Sewer Revenue & Operating Fund

Staff Member Responsible:

Megan Ross, Director of Utilities

Merry Celeste, Director, Purchasing and Risk, Administrative Services

Partners:

NA

Attachments:

Bid Tabulation



Request for Bid

| | | | |
|---------------------|---------------------------|---------------------|-----------------------|
| Project Name: | Liquid Chlorine Cylinders | County Project No.: | |
| Project Manager: | Utilities | County's Bid No.: | 190-0526-B(JA) |
| | | Award Date: | |
| Project Contractor: | Allied Universal Corp | NTP Issued Date: | N/A |
| | | Contract Period: | Ends October 11, 2020 |

It is agreed to modify the Contract referred to above as follows:

| Item Number | Item and Description Changes | Change in Contract Price | Change in Contract Time |
|----------------|---|-----------------------------|-------------------------|
| 1 | Award of Contract 190-0526-B(JA)Liquid Chlorine Cylinders | ESTIMATED \$1,998,125.00 | 5-year agreement |
| | | | Days |
| | | | Days |
| Difference Net | | \$ - | Days |

Cost Summary

Commencement of Work Date:

| | |
|---------------------------------------|--|
| Original Agreement Amount: <u>TBD</u> | Original Contract Days: <u>Five-year</u> |
| Change Order No. _____ | Change Order No. _____ |

It is agreed to modify the Contract referred to above as follows:

| | |
|--|---|
| | Substantial Completion Date: Purchasing will negotiate contract |
| | Final Completion Date: TBD |
| Contract Price prior to this Change Order _____ | Contract Time prior to this Change Order _____ |
| Net Increase /Decrease of this Change Order N/A | Net Increase /Decrease of this Change Order _____ |
| Revised Contract Price with all approved Change Orders _____ | Revised Contract Time with all approved Change Orders _____ |

The changes included in this Change Order are to be accomplished in accordance with the terms, stipulations and conditions of the original Contract as though included therein.

Department Analysis:

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Utilities recommends the contract be awarded to Allied Universal Corporation, in the amount of \$1,998,125.00 for the five-year period after meeting the requirements of the bid.

Project Purpose:

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Project Background:

This contract award will replace the current contract that expires October 11, 2020 with no term renewals. This bid was solicited in Demand Star to all participants.

Projected Fiscal Impact:

Estimated annual expenditure not to exceed: \$ 399,625.00
 Estimated five (5) year expenditure not to exceed: \$ 1,998,125.00

Email approvals attached _____

Recommended for Approval by Project and Section Manager:

Date:

Email approvals attached _____

Recommended for Approval by Utilities Engineering Division Direct

Date:



TUE 7/28/2020 1:41 PM

Ross, Megan E

RE: 190-0526-B(JA) Liquid Chlorine Cylinders - Recommendation of Award memo, Bid, Bid Tabulation

o Cortez, Patricia; Harmon, Mary-Margaret

c Weber, Hillary; Munoz, Misael

📧 You replied to this message on 7/28/2020 2:14 PM.

I approve. Thank you.

Regards,

Megan Ross, PE, ENV SP

Director of Utilities

Pinellas County

6730 142nd Ave North

Largo, FL 33771

Phone (727) 582-2300

mross@pinellascounty.org

From: Weber, Hillary <hweber@co.pinellas.fl.us>

Sent: Tuesday, July 28, 2020 1:05 PM

To: Harmon, Mary-Margaret <mharmon@co.pinellas.fl.us>; Cortez, Patricia <pcortez@co.pinellas.fl.us>

Subject: RE: 190-0526-B(JA) Liquid Chlorine Cylinders - Recommendation of Award memo, Bid, Bid Tabulation

Hi Patricia,

Revised attached in tracked changes.

Regards,

Hillary Weber

Assistant Utilities Director

Pinellas County

5730 142nd Ave North

Largo, FL 33771

Phone (727) 464-5810

hweber@pinellascounty.org

From: Soltau, Steve <ssoltau@co.pinellas.fl.us>

Sent: Wednesday, July 22, 2020 3:16 PM

To: Cortez, Patricia <pcortez@co.pinellas.fl.us>; Sullivan, Lori <losullivan@co.pinellas.fl.us>

Subject: Memo for Recommendation of Award Draft #1 Liquid Chlorine Cylinder Bid

My comments in blue

Peace,

Steve Soltau

Operations and Vertical Engineering Division Director

Pinellas County Utilities

6730 142nd Ave N

Largo, FL 33771

Phone 727-453-6990

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From: Munoz, Misael <mmunoz@co.pinellas.fl.us>
Sent: Tuesday, July 21, 2020 6:01 PM
To: Cortez, Patricia <pcortez@co.pinellas.fl.us>
Subject: RE: 190-0526-B(JA) Liquid Chlorine Cylinders - Recommendation of Award memo, Bid, Bid Tabulation

Approved, no edits.

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