

OMB Granicus Review

Granicus Title	First Amendment Term Extension with Cigna Health and Life Insurance Company for the requirements of dental benefits				
Granicus ID#	26-0966A	Reference #	Contract No. 21-0179-P(LN)	Date	6/29/2026

Mark all Applicable Boxes:

Type of Review									
CIP		Grant		Other	X	Revenue		Project	

Fiscal Information:

New Contract (Y/N)	N	Original Amount	\$ 14,655,000
Fund(s)	5006	Amount of Change (+/-)	\$ 7,000,000
Cost Center(s)	662110	Total Amount	\$ 21,655,000
Program(s)	7076	Amount Available	\$ 3,000,000 (FY26)
Account(s)	5231103	Included in Applicable Budget? (Y/N)	Y – FY26 FY27 Proposed \$3.5M
Fiscal Year(s)	FY27 – FY29		
Calendar Years	Jan2027 - Dec2028		

Description & Comments

The Human Resources Department requests approval of the First Amendment Term Extension with Cigna Health and Life Insurance Company for administration of Pinellas County's employee Dental Plan and payment of claims fees.

The Board awarded this contract on October 12, 2021, in the amount of \$12,155,000 for a sixty-month term period. The Board approved Change Order No. 1 for an increase of \$2,500,000 on December 16, 2025, with a total revised expenditure of \$14,655,000 authorized through December 30, 2026. The annual budget has been \$3.1M for the last three (3) fiscal years. Actual amounts spent in FY22-FY25 and estimated for FY26 are:

- FY 2022 \$2,187,789.56
- FY 2023 \$2,520,778.05
- FY 2024 \$3,059,360.13
- FY 2025 \$2,972,047.50
- FY 2026 \$3,067,753.35 *estimated through FY26*
 -\$ 546,947.39 *(Adjust for Oct-Dec 2021)*
 +\$ 766,983.53 *(Adjust for Oct-Dec 2026)*

\$14,027,719.53 - Estimated Total Cost (original term 1-1-2022 through 12-31-2026)

\$ 7,000,000.00 - Projected Total Cost (extension 1-1-2027 through 12-31-2028)

Per the original contract, this First Amendment exercises two (2) twelve-month-term extensions. It provides new renewal rates for ASO Dental and Dental HMO (see exhibits copied below), and it increases the contract total by \$7,000,000, for the 24-month service period (January 1, 2027, to December 31, 2028).

Sufficient funds remain in the FY26 Adopted Budget for expenditures through 9/30/2026. The Fiscal Year (FY) 2027 Proposed Budget includes \$3.5M for Dental Claims and Administration in the Employee Health Benefits Fund. Continued funding for this extension is dependent upon Board approval of FY27 and future budget appropriations.

Exhibit E

Pinellas County Board of Commissioners 1/1/2027 ASO Dental Renewal Exhibit

ASO Fees			
Projected Dental PPO Enrollment:	4,082		
	<i>Current</i>	<i>Renewal*</i>	<i>%</i>
<u>Dental PPO Fee Components</u>	<u>1/1/2026</u>	<u>1/1/2027</u>	<u>Change</u>
ASO Fee	\$1.60	\$1.60	0.0%
Commissions	\$0.00	\$0.00	0.0%
Total ASO Fee	\$1.60	\$1.60	0.0%
 *Additional Multi-Year Fee Cap:	 <u>1/1/2028</u>		
	0.0%		

Fund Offerings	
<u>Commitment</u>	<u>Amount</u>
Communication/Audit Fund	\$6,000



Exhibit F

Pinellas County Board of Commissioners
Cigna Dental Care Renewal



Renewal Date: January 1, 2027

	Current Rates 01/01/26 to 12/31/26		Current Plan Renewal Rates 01/01/27 to 12/31/28
Rate Period:			
Patient Charge Schedule	PSX09 (Custom)		PSX09 (Custom)
Network	Dental Care Access	Enrolled	Dental Care Access
Tier Structure:	3-Tier		3-Tier
Employee Only	\$7.17	397	\$7.53
Employee + 1 Dep	\$10.26	165	\$10.77
Employee + 2 or More Deps	\$14.38	70	\$15.10
Annual Cost	\$66,552	632	\$69,882
Total Rate Increase/Decrease:			5.00%

Rate Guarantees and Caps:

- The above renewal rates are guaranteed for 12 months. (01/01/27 to 12/31/27)
- The renewal increase effective 01/01/28 is guaranteed not to exceed 5.0%.

Underwriting Caveats:

- Rates contain 0.0% commissions.
- Renewal rates assume a guaranteed cost, non-participating funding arrangement.
- Renewal rates do not include the cost of specialized printing, mailing, or special enrollment fees.
- Renewal rates are valid only where there is an existing Cigna Dental Care Access network in place.
- Rates assume no change to current Employer contributions.

Analyst: **Veronica Ettel**

Ok to Sign: ☒