### **VENDOR SUBMITTAL ACKNOWLEDGEMENT FORM**

It is the policy of Pinellas County, Board of County Commissioners, to accept the lowest responsive and responsible or highest ranked submittal received meeting specifications. No changes requested by a vendor due to an error in pricing will be considered after the advertised solicitation opening date. By signing this Vendor Submittal Acknowledgment Form, vendors are attesting to their awareness and acceptance of this policy and agreeing to all solicitation of terms and conditions, including any insurance requirements.

endor Name (as shown on W-9):	
ooing Business As (DBA) (if applicable):	
Nailing Address (as shown on W-9):	
ity, State, Zip (as shown on W-9):	
'endor Email (primary company email):	
emit to address (as shown on vendor invoice):	
ederal Tax ID (FEIN) #:	
AM.gov UEID No.:	
oun & Bradstreet D-U-N-S® UEID No. (if applicable):	
endor Contact Information	
Contact Name:	
hone Number:	
mail Address:	
ayment Terms: Net 45 (per Florida Statute F.S. 218.73) % Days	
Deposit (if required) has been paid in the amount of \$	
roper Corporate Identity is needed for a firm registered with the Florida Division of Corporations. Please visit los.myflorida.com/sunbiz/ for this information. It is essential to return a copy of your W-9 with your submittal.	
hereby agree to abide by all terms and conditions of this solicitation, including all insurance requirements, a ertify that I am authorized to sign this solicitation for the vendor.	nd
authorized Signature:	
rint Name:	
itle:	



### NOMAD GCS PROPOSAL

### **PINELLAS COUNTY**

CARES MOBILE MEDICAL UNIT

WHEN EVERY MINUTE MATTERS

**DATE:** 03.06.2025

**PREPARED FOR:** PINELLAS COUNTY

PREPARED BY: SAM STEYN, VERTICAL SALES MANAGER -BIDSANDPROPOSALS@NOMADGCS.COM

NOMAD GLOBAL COMMUNICATION SOLUTIONS, INC.

**CONTACT:** 5414 HIGHWAY 2 WEST

COLUMBIA FALLS, MT 59912 PHONE: 406.755.1721 TOLL FREE: 888.755.1721 FAX: 406.755.1731

ID'S: FEDERAL ID: 35-2182794

UEI: ESY3CTEH56A7 DUNS: 11-421-6802 CAGE CODE: 3DD46

BUSINESS SIZE: CERTIFIED SB

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### **OUTSIDE THE BOX SINCE OUR DAYS IN A BARN**

Thank you for the opportunity to learn about your organization, understand the challenges, and work together toward a solution. Reflecting on nearly two decades in business, I am truly humbled. When four Montana raft guides took a leap of faith and built our first communications trailer in an old, dirt-floored barn with a leaky roof, none of us could have imagined the Nomad GCS of today. From those modest beginnings, we've moved to the forefront, crafting mobile operations solutions for clients of all walks; from public safety and emergency management, to utility, military, medical, private sector business, and all points between. Our process is guided by the unique needs of each customer. We don't force you into a box... We build the box around you. It is a philosophy that has won Nomad lifetime customers and a stable of partners who share our thinking. Of course, none of this would have been possible without hard work, dedication, and a drive to innovate (plus a little luck here and

there). Oh, and that barn? Let's just say we've upgraded. But what really sets Nomad apart, the special sauce, is a tireless commitment to customer success, to building relationships that provide ongoing value long after the product ships. We look forward to bringing our knowledge, mission-driven approach, and the talents of a world-leading team to your mobile operations venture.

WILL SCHMAUTZ PRESIDENT // CEO



### 01 // INTRODUCTION

### **PINELLAS COUNTY**

CARES MOBILE MEDICAL UNIT

WHEN EVERY MINUTE MATTERS



### Alex Meloy Pinellas County,

Nomad Global Communication Solutions, Inc., would like to express our sincere gratitude for the opportunity to submit this proposal. We are excited about the prospect of collaborating with you and are confident that our tailored solutions will effectively meet your needs.

At Nomad, we specialize in providing customized turn-key solutions to support mobile operations for our customers. With a strong commitment to excellence, we are confident that our innovative approach will deliver measurable value and support your organization's strategic objectives.

In response to the solicitation, Nomad offers a base solution that not only meets but exceeds every requirement detailed in the provided specifications by collaborating with Pinellas County.

### SPOTLIGHT: WATCH FOR THESE ICONS

It's a daunting task to scrutinize bids and proposals, which can be hundreds of pages long. Separating the most important elements (and finding them later to reference or share with others) is challenging. Throughout this document, you'll find icons calling out critical information. These red dots are your wayfinding points in a simpler, clearer review process.



SAFETY // Customers always rate safety as a top concern. Nomad is committed to leading the charge.



**RELIABILITY** // Along with responsive support, the lifetime value of your purchase is paramount.



INTEGRATION // In the best solutions, every piece works together. Our motto? No Separate Systems.



INNOVATION // Nomad transforms new knowledge into products and processes that serve you better.



**RECOMMENDED** // Consider your options. Here's the one we think will best meet your needs.

We look forward to the possibility of working together and contributing to your success.

Thank you once again for this opportunity.

Most Sincerely,

SAM STEYN

Sam Steyn

### 1.1 // PROJECT UNDERSTANDING

Nomad Global Communication Solutions, Inc. understands the needs of Pinellas County for a new CARES Mobile Medical Unit that will be deployed to enhance the Pinellas County Human Services Department's ability to deliver healthcare, mental health, substance use, and dental services to low-income and homeless populations across the County. The CARES Mobile Medical Unit will be both flexible and efficient in providing vital services in underserved areas.

With nearly twenty years of experience designing, engineering and manufacturing mobile command and specialty vehicles, Nomad GCS is well positioned to partner with Company Name on this project. Through close partnership, our goal is to develop a solution that will serve your teams now and well into the future.

### REPRESENTATIVE SOLUTION PROPOSED

### Overview

As the needs of our customers are wide ranging, so are our solutions and platforms. We want to ensure that the vehicle will perform well in mobile applications and provide ample space when it is deployed. Engineered for regular usage in extreme situations, Nomad's heavy duty

mobile solutions are designed for large teams of personnel, and lengthy deployments with reliability. Agencies will benefit from the way we design for maximized workspace, chassis options, and increased amenities. Our goal is to effectively support unified teams in rapid deployment, communication and control for all missions. Our solution is designed around these goals while meeting the requirements of Pinellas County.

The desired mobile unit will be under 26,000 lbs. and with an interior length of 26 feet in length, designed to be more compact and maneuverable than the current 46-foot Mobile Medical Unit. It will feature one exam room at the rear, and one counseling room in the center, allowing for comprehensive medical, behavioral health, and dental services in a variety of locations throughout Pinellas County. This third mobile unit will enable the department to further expand its outreach and care capabilities, building upon the success of its current fleet and its mission to support over 2,000 patients annually through the Healthcare for the Homeless (HCH) program. Nomad is committed to meeting the needs of Pinellas County community members.



### **Strategic Partners**

In partnership with the most innovative companies in the industry (Kymeta, Cisco, Rajant, Crestron, Motorola, JPS, etc.), Nomad uses the highest quality network equipment available today. Our technicians and engineers have specialized certifications and qualifications that make us uniquely suited to design and implement a truly mobile and rugged solution set to fit your needs now and into the future. We use product lines that are durable and dependable, but also offer a very modular approach to building out your network.

### **Collaborative Solutions**

Our proposed solution in the following pages fully meets or exceeds all requirements, however we would like the opportunity to share a few thoughts and feedback based on our experience over the past twenty years. While we know we can't fully understand the perspective of the end user, we would like to offer minor adjustments to the overall design with the hopes that they would make the shelters an even superior platform for users.

## 02 // VENDOR QUALIFICATIONS

### **PINELLAS COUNTY**

CARES MOBILE MEDICAL UNIT

WHEN EVERY MINUTE MATTERS

### 2.1 // THE NOMAD STORY

### **FOUR FRIENDS**

In the early 2000's, brothers Will and Seth Schmautz, along with friends Shane Ackerly and Clay Binford spent summers guiding raft trips on Northwest Montana's wild and scenic Flathead River. As the dog days of summer set in, river floating waned and the wildfire season typically kicked into high gear. This is the time of year when the guide company would offer its famous "blue buses" (usually used for transporting floaters) to the Forest Service as a means to get firefighters to the line.





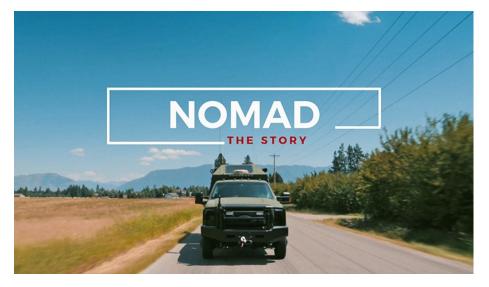
### ONE BIG IDEA

While driving those blue buses to the fire lines, the guys noticed something; a lack of modern connectivity. At best, a fiber-optic line might run several miles up a hillside to a single payphone. At worst, there was no connection, leaving camps isolated and firefighters unable to reach loved ones. The Internet was coming of age and satellite communications were no longer the stuff of science fiction. Seeing an opportunity to make a difference, the enterprising group cobbled together funds to build its first comms trailer. In 2002, with off-the-shelf electronics and a lot of elbow grease, "Nomad 1" was built by four friends in a Montana barn with a leaky roof.

### **RELENTLESS INNOVATION**

The subsequent fire season was slow, so Nomad 1 was re-imagined as an Internet cafe in Glacier National Park. Tourists lined up to check their email and take care of other business on the ever-expanding World Wide Web. Concept proven. People were beginning to rely on communications that were never down, whatever the location, and Nomad GCS would be there to lead the charge. Today, we design and build the world's best-connected command and communication solutions. From Montana to Saudi Arabia, we serve first responder, government, military, healthcare, utility, and other customers with interoperable solutions that work simply, and simply work... When every minute matters.





### WATCH >>

From humble beginnings in a Montana barn (But hey... Apple, Google, Hewlett-Packard, and Disney all started in garages!), Nomad GCS has risen to the forefront of mobile command, communications, and technology integration. Check out this short video to hear Will, Seth, Shane, and Clay tell the story. And stay tuned for the sequel, because we're just getting started.

See the short video at: bit.ly/nomadstory

### 2.2 // OUR PEOPLE





### WHAT WE DO // MISSION-ALIGNED TEAMS

Nomad GCS strives to integrate vertically and partner strategically. Efficiency, quality, and continual innovation only happens among close, purpose-driven teams, so we keep as much work in-house as possible. From sales and support, to IT and engineering... It happens here. Welding and fabrication, paint and electrical... It happens here. The guy who runs the wire in your truck is the same guy who will pick up the phone when you need help. In our partners, Nomad GCS works only with like-minded companies and individuals who are the absolute best at what they do. In short, we don't hire "employees" to do "tasks." We grow and nurture long-term partnerships that serve a greater mission.

### WHO WE ARE // DIVERSE + DRIVEN

The world's best-connected mobile operations solutions aren't born from status-quo thinking and merely-adequate effort. Without question, Nomad is built on a foundation of intelligent, hard-working professionals and supremely-skilled craftsmen. But we're also a group of unique *individuals...* People with diverse talents, passions, and personalities that create a vibrant work culture and drive collaboration and innovation. Supply chain experts, engineers, fabricators, developers, and tech wizards? Nomad GCS has the best in the business. A chicken farmer, bull rider, and race car driver? Yep... We've got those, too.



# BILL

### WATCH >>

Nomad GCS' associates are by far our most vital resource. We value not only what they bring to the business, but also who they are outside our four walls. Building lasting, mutually beneficial relationships with customers, vendors, and strategic partners starts with doing the same for our people. Enjoy this short clip about just a few of the special folks who make Nomad GCS tick.

See it here: bit.ly/nomadpeople

### **2.3 // KEY STAFF**



Senior Project Manager: Amber Cox

The Senior Project Manager at Nomad GCS is Amber Cox, a distinguished U.S. Air Force veteran with over a decade of experience as a Senior Project Manager. Amber has successfully led high-stakes projects at Beale Air Force Base in California and Nellis Air Force Base in Nevada and continues to drive excellence as the Senior Project Manager and leader of the Project Management team at Nomad GCS. At Beale, Amber earned the prestigious Brigadier General Wilma Vaught Visionary Leadership of the Year award, as well as three Senior Leader of the Quarter awards. At Nellis, she was honored with the Senior Manager of the Year award and two additional Senior Leader of the Quarter awards. These accolades highlight Amber's unmatched expertise and unwavering commitment to delivering results, making

her the ideal leader for this project. Although a dedicated Project Manager will be assigned upon award, Amber will collaborate closely with them to ensure that the work is executed to the highest standard.

### Plant Operations Manager: John Shigo

The Plant Operations Manager at Nomad GCS is John Shigo, a proven business leader and industry veteran with over 20 years of experience in logistics and manufacturing. John's expertise is solidly grounded in leadership principles developed during his time as an officer in the US Military Police Corps where he developed the discipline and organizational skills to achieve results. John further developed his management skills and understanding of complex logistical problems while deployed supporting the US Antarctic Program. Managing teams and supporting logistical needs on one of the most challenging and remote environments in the world, including winter and summer deployments at McMurdo and Plamer stations in Antarctica. Delivering materials and supplies in extreme conditions, including in support of the rebuilding of the South Pole station, were highlights of his career with USAP.



In John's current role at Nomad GCS as the Plant Operations Manager he has established himself as a proven business leader and ensures end to end production processes are met to achieve success. With his extensive background in leadership, logistics and manufacturing, John is a go-to professional for complex manufacturing and logistical challenges.



### Quality Assurance Manager: Tami Woolston

Ms. Woolston is responsible for developing and executing a comprehensive Quality Management System across all departments at Nomad GCS. Her focus is on establishing a clear quality vision and communicating objectives that align with the overall business strategy. To assess the effectiveness of quality programs, she actively engages with various stakeholders to understand and track key performance indicators. Tami leads a growing team of Quality Engineers, Inspectors, and Auditors who not only test and inspect products but also drive continuous process improvement and ensure compliance with industry standards and regulations. Before joining Nomad, she spent many years managing quality programs that primarily supplied complex systems to NSWC and NUWC. Tami holds several quality certifications

from ASQ, including Manager of Quality/Organizational Excellence and Quality Engineer, as well as a Greenbelt in Value-Based Lean Six Sigma from the University of Michigan College of Engineering and ITT.

### Director of Engineering: Mark Musick

Mark Musick is the Director of Engineering at Nomad. After working on his Bachelor of Science in Electrical Engineering at Virginia Tech, Mark started his engineering carrier at Newport News Shipbuilding designing electrical systems on Nuclear Aircraft Carriers for the United States Navy. While working as an electrical engineer, Mark was also a small business owner where he operated a chain of Motorcycle shops with his wife. During that time, he reaffirmed his desire to seek degrees in both the Electrical and Mechanical Engineering disciplines. Soon thereafter attending North Carolina State University he received a Bachelor of Science in Mechanical Engineering. Mark put his Electrical-Mechanical engineering background into design and quality engineering within the Aerospace industry. Gaining a decade of experience concentrating on motion systems products designed for land, sea, air, and space



applications. Mark's career led into a leadership path in Quality Engineering Manager roles in both the Aerospace motion systems and interconnect industries. Longing to return to his design engineering roots Mark accepted the position of Director of Engineering for Nomad. Mark currently works directly with the COO and ensures timely achievement of project and departmental goals while leading the development and implementation of project power systems and NeverDown Technologies™. He oversees all engineering teams within our three facilities, assigning projects based on engineers' expertise, fostering collaboration across teams, and championing continuous improvement efforts to enhance efficiency and product quality. Although dedicated engineers will be assigned upon award, Mark will collaborate closely with them to ensure that the work is executed to the highest standard.

### 2.4 // PAST PERFORMANCE

For military, emergency response, public safety, utility, and any application that demands unwavering performance, Nomad GCS' mission is clear: *Provide the world's best-connected mobile operations solutions*. In the pages that follow, you'll see a sampling of the 500+ projects we've completed. Please feel free to contact these references to learn more about their experiences partnering with Nomad GCS. If you have questions or would like to see additional project summaries, don't hesitate to contact us.



**TACTICAL VEHICLES** 

MOBILE COMMAND CENTERS

**COMMUNICATION TRAILERS** 



MOBILE TELEMETRY

**INDUSTRY + BUSINESS BUILDS** 

MAN-PORTABLE ASSETS



### 3.3 // PAST PERFORMANCE

### FORT BEND COUNTY, TX





### **Project Title:**

Mobile Health Clinic

### **Contract Number:**

PO 192146 / 803661

### **Contracting Official:**

Cassie Leal **Contracting Officer** 

### **Contract Administrator/End User:**

Health and Human Services Rosenberg, TX

### **Description:**

Nomad GCS designed, engineered and manufactured a Mobile Health Clinic for Fort Bendy County, TX, in response to health crisis events throughout the area.

### **Features:**

- Freightliner M2 106 Chassis
- 26' Purpose Built Medical Shelter
- Auto Leveling System
- Interior/Exterior Lighting Package
- Two (2) Exam Rooms
- One (1) Waiting Room
- HVAC System
- Plumbed Restroom
- 20KW Cummins Diesel Generator

### 3.3 // PAST PERFORMANCE

### US DEPARTMENT OF VETERANS AFFAIRS (VA), HOMELESS PROGRAMS **OFFICE (HPO)**





### **Project Title:**

Mobile Medical Vehicle

### **Contract Number:**

36C10X22F0069 / 804307

### **Contracting Agency:**

General Services Administration (GSA)

### **Contract Administrator/End User:**

Jillian Weber, PhD, RN, CNL Homeless PACT National Program Mgr. Homeless Programs Office P: 513-635-6982

E: jillian.weber@va.gov

### **Description:**

Nomad GCS designed, engineered and manufactured ten (10) custom Mobile Medical Vehicles for the US Department of Veterans Affairs, HPO program. The vehicles will be used to provide veterans with access to high-quality health care and supportive services throughout the United States.

### **Features:**

- Ford F-550 Chassis
- Purpose Built Medical Shelter
- Auto Leveling System
- 8KW Cummins Onan Generator
- ADA Wheelchair Lift
- Interior/Exterior LED lighting
- One (1) Awning
- HVAC System
- Exam Rooms
- Workstation Area
- Storage Cabinets
- Plumbed Restroom and Sink
- Graphics Wrap Package

### 3.3 // PAST PERFORMANCE

### WEWOKA INDIAN HEALTH CENTER





### **Project Title:**

Mobile Medical Vehicle

### **Contract Number:**

75H71121F80333 / 803896

### **Contracting Agency:**

Indian Health Service (IHS)

### **Contract Administrator/End User:**

Casey Kelley **Facilities Operations Specialist** Indian Health Service

E: Casey.Kelley@ihs.gov

### **Description:**

Nomad GCS designed, engineered, and manufactured one (1) custom Mobile Medical Vehicle for The Wewoka Indian Health Center in Wewoka, OK. The vehicle will be deployed to support Indian health services throughout the region.

### **Features:**

- Freightliner M2 Regular Cab Chassis
- Purpose Built Medical Shelter
- Auto Leveling System
- One (1) Awning
- ADA Wheelchair Lift
- HVAC System
- Interior/Exterior LED Lighting Package
- 12KW Cummins Onan generator
- Custom Interior Workstations
- Custom Patient Rooms
- AV System Package
- Communications System Package

### 2.5 // FINANCIAL STABILITY

At Nomad GCS, we have over 20 years of experience in the industry, which has established our strong financial stability and proven ability to meet contract obligations effectively. Our financial framework is supported by consistent revenue growth, sound fiscal management, and a portfolio of successful projects. Throughout our journey, we have successfully completed a diverse range of projects, consistently delivering high-quality results that exceed client expectations. Our extensive experience not only equips us with the knowledge and skills necessary to navigate complex challenges but also allows us to implement best practices tailored to your project's unique needs.

Financial stability is a cornerstone of our operations. We have cultivated a strong financial foundation, enabling us to invest in advanced technologies, top-tier talent, and comprehensive resources essential for project success. Our robust balance sheet demonstrates our capability to manage and execute large-scale initiatives without compromising on quality or timelines.

Moreover, we possess the financial resources necessary to meet all contract obligations. Our proactive financial management and commitment to transparency ensure that we can handle unforeseen challenges while maintaining our project commitments. This financial resilience allows us to focus on delivering exceptional results, knowing that our resources are secure, and our obligations are met.

### 2.6 // THE NOMAD VALUE ADD

You have choices when selecting a partner for your mobile operations project. The challenge is distinguishing between solutions (and providers) which might, on the surface, appear to be similar. Peel back the layers, however, and some important points of contrast will emerge. Consider these components of *The Nomad Difference*.

### **CORE VALUES**

We are a company founded and operated on principles of high character and a drive to constantly learn, grow, and innovate. Status quo and "the way it's always been done" are not phrases found in the Nomad GCS vocabulary. We establish high expectations, both internally and with our customers, then strive to exceed them in every way possible. Our partnerships with colleagues, suppliers, and customers are paramount, built on a foundation of mutual respect, honest and forthright dealings, and clear communication.

- + DO RIGHT
- + IMPROVE CONTINUOUSLY
- + EXCEED EXPECTATIONS
- + FORM TRUSTED PARTNERSHIPS

### MISSION ALIGNMENT

At the outset of any partnership, we work to ensure you and Nomad GCS both fully understand the problems that need to be solved. We align our time-tested design and manufacturing processes with your needs and agree on expectations and timelines. Then, most importantly, we set up a framework of mutual accountability, a feedback loop that cuts errors and gives you unmatched visibility into your project. Internally, we align our teams, putting the best pieces in place to accomplish your mission with efficiency and excellence.

### TRUE INTEGRATION

Nomad GCS is the most comprehensive solutions integrator in the industry. Our approach to mobile operations is holistic, with the goal of *no separate systems*. What does that mean for you? Chassis, shelter, power, IT, communications, climate control, ergonomics... All the components of your solution function as a whole, with centralized control and data capture. Building a communications solution pieceby-piece is perilous. Our integrated approach removes all worry and sets you up for a solution that works flawlessly, now and in the future.

### **CUSTOMER SUCCESS**

Customer service is too often reactive. It waits until something is broken. We take a more proactive approach, working hand-in-hand with customers on a four-point success program. 1) Define: Identify the specific metrics that signal your initiative is meeting its objectives. 2) Measure: Conduct regular reviews and share your findings. 3) Optimize: Use Nomad GCS-driven data insights to continually pivot, evolve, and improve your mobile operations program. 4) Advocate: Partner with Nomad GCS to tell your success story to the world and position us both as leaders.

# 03 // APPRAOCH AND STATEMENT OF WORK

### **PINELLAS COUNTY**

CARES MOBILE MEDICAL UNIT

WHEN EVERY MINUTE MATTERS

### 3.1 // SOLUTION SPECS

### PINELLAS COUNTY CARES MOBILE MEDICAL UNIT NOMAD IC26As0

Every Nomad Vehicle is a highly integrated "system of systems", engineered from the ground up specifically to ensure users maintain connectivity and operability when missions are critical.

To ensure command, control and communication integrity, every project undergoes a comprehensive design-engineering-manufacturing-integration process. All systems will be fully configured, integrated and operational prior to customer delivery.

Nomad Vehicles are optionally controlled and managed through a secure (NIST compliant) vehicle automation system called Nomad Total Command (NTC), focused on integrating all vehicle systems into a single, simple and scalable 'single pane of glass' control interface to ensure the safest, most reliable mission operations possible.

### 1. CHASSIS & GENERAL BODY SPECIFICATIONS

- A. Chassis Specifications
  - 1. Make/Model: Freightliner M2-106 Day Cab
  - 2. Engine Type: Cummins L9
  - 3. Transmission: Allison Automatic
  - 4. Wheelbase: 254"
  - 5. Cab-to-Axle: 186"
  - 6. GVWR: 26,000 lbs.
  - 7. Front Axle: 12,000 lbs.
  - 8. Rear Axle: 20,000 lbs.
  - 9. Paint Color: OEM Freightliner White
- B. General Body Specifications
  - 1. Shelter Design: Aluminum superstructure / steel substructure.
    - a. Engineering: Design, Engineering and Manufacturing certified by 3<sup>rd</sup> party Engineering firm.
      - Engineered, manufactured, and certified to applicable NATM, RVIA, NFPA, OSHA, FVMSS and Mil-STD guidelines.
    - b. The main frame of the shelter is comprised of the following features, and purposefully engineered to minimize weight while maximizing payload.
      - i. Long sills of 3"x6"x.125" HSS A36/A500 tube
      - ii. Cross members of 2"x3"x0.125" HSS A36/A500 tube
        - i. Standard build is 16" O.C. framing.
      - iii. Full perimeter frame of 2"x3"x0.125" HSS A36/A500 tube at outside perimeter of cross members.
      - iv. Fully welded joints to ensure maximum strength and longevity.
      - v. Fully undercoated to maximize resistance to corrosion.
  - 2. Capacity:
    - a. 26,000 lbs.
  - Dimensions:
    - a. Exterior:
      - i. Standard Lengths: 36'-10"+
        - i. The shelter can be shortened from a body size 26' to 24' to achieve an overall length of 34'10" if desired.
      - ii. Width: 8'6"
      - iii. Height: Not to Exceed 13'-6"
    - b. Interior:
      - i. Length: 26'

- ii. Width: 7'6"
- iii. Height: 7'
- 4. Shelter Body DOT lighting to meet or exceed FMVSS 108 will be included.
  - a. Stop/Turn/Tail, Reverse Lamps, Side Marker Lamps, Clearance Lamps, and Identification Lamps will be LED and meet applicable SAE lens coding requirements.
- Auto Leveling System
  - a. Four-point automatic hydraulic leveling system.
- 6. Collision Mitigation Systems:
  - a. A back-up camera system will be installed.
  - b. Activation of vehicle reverse will activate an audible OSHA required back-up alarm.
- 7. Cab Pass-through
  - a. One (1) pass through from the shelter to the cab of truck will be provided.
  - b. This is required by DOT for the transport of people at the seat belted positions in the shelter. Communication and vision contact must be possible.

### 2. SHELTER CONSTRUCTION

- A. Shelter Wall Structure:
  - The Shelter of the vehicle shall be fabricated from 2"x2"x0.125" aluminum tube framing on 16" centers.
    - a. Sidewalls shall be rivetless and be sheeted with a minimum of .090" thick aluminum sheet; butted together and chemically adhered to the aluminum frame with structural adhesive.
    - b. Walls are structurally fastened to the sub-frame.
    - c. Joints and seams shall be fully welded, sealed, and weather proofed.
  - 2. Each entrance door and operational compartment will be equipped with drip molding.
  - Wall reinforcement has been engineered and installed, as applicable, where external wall mounted equipment is located.
- B. Shelter Roof Structure
  - 1. Roof bows will be fabricated from 2"x2"x0.125" 6000 series aluminum tubular beams.
    - Roof bows are crowned to facilitate rainwater runoff.
  - 2. The roof will be skinned with a single sheet of .040" aluminum that will be chemically adhered to the roof bows.
    - a. Standard roof skins are chemically adhered with structural adhesive to each roof bow and finally sealed with UV-stabilized Dicor lap sealant to ensure a watertight seal.
    - b. All roof mounted equipment penetration screw locations and seams will be sealed with UV-stabilized Dicor lap sealant.
    - The aluminum roof will be finished with highly flexible UV-reflective elastomeric roof coating.
  - 3. The roof is engineered and constructed as a walk-on roof.
  - 4. Roof sections reinforcement has been engineered and installed where air conditioning units or other roof mounted equipment is located.
- C. Entrance Door(s) & Step(s)
  - 1. One (1) 32" x 80" entrance door shall be installed curbside.
  - 2. Entrance door will include a pneumatic strut to keep the door open or closed as required.
  - 3. Entrance door will have an automotive grade seal to provide watertight access.
  - 4. Entrance door will be equipped with a 20% smoked grey tempered safety glass window.
  - 5. Entrance door will be equipped with an interior grab rail to securely close the door from the inside.
  - 6. Entrance door will be equipped with a manually deployed cartridge step system.
    - a. One-piece stairway to reduce the risk of falls
  - 7. Entrance door will be equipped with an exterior grab rail or handrail.
- D. Exterior Compartments (Under-Chassis):
  - 1. One (1) exterior compartment will be provided for generator storage.
  - 2. One (1) exterior compartment will be provided for shelter battery storage.
  - 3. Three (3) storage compartments will be provided for equipment storage.
  - 4. Compartment doors will have an automotive grade seal to provide watertight storage.
  - 5. Some area of the compartment(s) may be occupied by selected optional accessories.
  - 6. Compartments will include 12V lighting.
- E. Paint / Graphics
  - 1. Standard paint schemes will be single color OEM high gloss white.

- 2. All paint applications shall conform to the paint manufacturers' requirements and recommendations.
- 3. One (1) vinyl body wrap will be installed.
  - a. County will supply design as well as logo/lettering on the cab.

### 3. EXTERIOR ACCESSORIES



- A. Exterior Perimeter Lights:
  - .. Six (6) LED scene lights will be installed on the exterior of the shelter to improve safety during nighttime operations.
- B. Awning:
  - 1. One (1) 21' horizontal arm powered awning will be installed on the curbside of the vehicle.
    - a. Integrated auto-retract systems are installed to protect the awning, occupants, and shelter from high wind damage.

### 4. SHELTER INTERIOR

- A. Interior Layout
  - 1. Room 1: Exam Room
    - a. One (1) Exam Chair (Ritter 204 or equivalent) will be installed.
    - b. One (1) plumbed sink will be installed above the generator. The sink shall include:
      - i. Fresh water tank
      - ii. Water pump
      - iii. Grey water tank
    - c. One (1) 12U data rack will be installed below the worksurface above the generator.
    - d. Space for one (1) printer will be provided above the rack on top of the worksurface.
    - e. One (1) Global Industrial™ Mobile Standing Computer Workstation, Gray or equivalent
    - f. One (1) Vinyl Lab Stool with Backrest Black or equivalent
    - g. One (1) Welch Allyn 777, or equivalent, wall system will be installed.
    - h. One (1) sharp disposal container will be installed.
  - 2. Room 2: Waiting Room
    - a. One (1) power distribution panel.
    - b. One (1) bench seat with storage below.
    - c. One (1) Clinton Lab X Series Blood Drawing Chair with Padded Flip Arm and Drawer or equivalent
    - d. One (1) worksurface/station.
    - e. One (1) Accucold SCR314LDTGP 2.1 cu ft Countertop Medical Refrigerator or equivalent
      - i. Overhead cabinets
    - f. Space for one (1) automated external defibrillator (AED) will be provided.
  - 3. Room 3: Multipurpose/Counseling Room
    - a. One (1) 2-person bench seat including:
      - i. Seatbelts
      - ii. Storage beneath the seat
    - b. One (1) rolling task chair.
    - c. One (1) wall mounted conference/meeting table.
    - d. One (1) Global Industrial™ Mobile Standing Computer Workstation, Gray or equivalent

### B. Finishes:

- 1. Interior walls will be fabricated from 3/8" plywood screwed to the vertical support structure.
- 2. Sub-wall to be applied with flush head mechanical fasteners spaced on a maximum of 16" centers.
- 3. Interior elements will be finished in FRP. FRP elements will provide enhanced water resistance, ease of cleaning, and ease of disinfection.
- 4. Insulation:



- Walls and ceilings will be insulated with a closed cell polystyrene architectural grade, moisture resistant rigid foam. Insulation will have a thickness between 1-1/2" to 2" based on calculations, and a nominal density of 1/5 lb./ft<sup>3</sup>. Additional C-shaped insulation with a thickness of 1/2" will be installed over the majority of aluminum wall frame to limit thermal bridging.
  - i. Spray foam floor insulation will be provided.
- 5. All shelter sub flooring will be constructed using 1-1/8" TIG plywood.
  - a. The floor will be finished with black commercial grade Lonseal Loncoin. Flooring will be continuous, with all exposed edges capped.



- 6. Critical wiring can be accessed through wiring chase's running the full length of the curb and street sides of the vehicle in the ceiling. All wiring chase covers will be fabricated from 3/8" plywood covered with commercial grade fabric to match other interior fabric.
- 7. Interior ceiling will be fabricated from 3/8" plywood wrapped with FRP panels as removable panels for future access and ease of wiring runs and expansion.

### C. Cabinet Construction:

- 1. Room 1: Exam Room
  - a. One (1) 91.5" overhead cabinet will be installed in the exam room above on the back wall.
    - i. Task lighting to be installed below cabinet.
- 2. Room 2: Waiting Room
  - a. One (1) 40" overhead cabinet installed above the bench seat.
  - b. One (1) 24" overhead cabinet installed above the blood draw chair.
  - c. One (1) 48" overhead cabinet installed above the workstation.
    - i. Task lighting to be installed below cabinet.
- 3. Room 3: Multipurpose Room
  - a. One (1) 48" overhead cabinet installed above the bench seat.
- 4. All cabinetry will be fabricated from aluminum and coated light gray.
- 5. Cabinets will include white dry-erase fronts.
- Aluminum panels will be 5000-series alloy, extrusions will be 6000-series alloy, with principal walls no less than .090" thick.
- 7. Cabinet latches are powder coated.
- 8. Hinges are continuous extruded aluminum and shelf brackets are zinc plated.
- 9. Overhead Cabinets
  - a. Overhead aluminum cabinets designed to fit standard 3- ring binders with construction as described above.

### D. Workstations:

- 1. Workstations will be equipped with the following:
  - a. Work surface:
    - i. Fabricated from  $\frac{3}{4}$ " plywood and  $\frac{1}{2}$ " MDF with Wilsonart HD laminate tops, PVC edging to prevent chipping and personal injury.
  - b. Workstation Supports:
    - i. Brushed finish 0.125" thick aluminum wall brackets for extended lengths.
    - ii. Black wrinkle powder coated 1"x1"x1/16" continuously welded tubular vertical supports for extended lengths.
  - c. Network/Power Communication Ports
    - i. Up to three (3) data ports.
    - ii. One (1) duplex 110V AC outlet with two (2) USB charging ports.

### E. Lighting:

- 1. Interior lighting is low-profile dimmable surface mount LED.
- 2. Task lighting will be included underneath the cabinets at staff work areas.
- F. Vaccine Refrigerator
  - One (1) Accucold SCR314LDTGP 2.1 cu ft Countertop Medical Refrigerator or equivalent
- G. Safety Equipment



- 1. All individual spaces will be equipped with a smoke / CO detector.
- 2. All individual spaces will be equipped with a fire extinguisher (sized for vehicle).

### 5. ELECTRICAL DISTRIBUTION SYSTEM

- A. AC Power Distribution
  - 1. The AC power distribution panel shall be installed and equipped with single-phase, three-wire service and be configured with thermal magnetic circuit breakers sized for 125% of the anticipated load.
    - a. AC electrical panel includes digital multimeter.
  - 2. One (1) manual transfer switch to select between SHORE-OFF-GEN.
  - 3. One (1) 2kw inverter will be installed to provide 120VAC from vehicle electrical and generator for a designated outlet.
  - 4. Outlets:
    - a. 120V 20A duplex outlets will be installed throughout the vehicle.

- i. Outlets will be installed adjacent to respective equipment.
- ii. One (1) duplex outlet with integrated USB power ports at each workstation.
- iii. Duplex outlets as appropriate on exposed walls.
- b. Two (2) 120V 20A GFCI protected duplex outlets installed on the exterior.
- 5. Shore / Incoming Power:
  - a. One (1) Marinco 50A 120/240V shore power inlet shall be installed.
  - b. One (1) 25' Marinco 50A shore power cord and one (1) 50A to 30A adapter.

### B. Generator:

- 1. One (1) 10kW Cummins Onan Commercial Mobile AC diesel engine generator will be mounted in a compartment engineered for thermal and sound reduction.
- 2. Generator function includes a remote start panel.
- 3. Fuel supply will be plumbed into vehicle fuel tank where applicable.
  - a. Fuel supply will be sized to ensure no less than 24 hours of uninterrupted operation at full load before refueling.
  - b. Fuel levels are displayed on a physical fuel gauge at the vehicle control center.
- 4. Exhaust:
  - a. Exhaust is ported away from entrances and windows, extending beyond the edge of the side wall skirt.

### C. DC Power Distribution:

- 1. One 12V Distribution panel will be installed.
  - a. Electrical panel includes digital multimeter.
  - b. All 12V circuit breakers will be resettable and appropriately sized 125% of anticipated load.
  - c. One (1) 12V main disconnect switch will be installed in the vehicle control center.
- 2. Two (2) 12V deep AGM auxiliary batteries will be provided.
- 3. One (1) PFC 85A converter shall be directly connected to the system to provide sufficient power to all vehicle based 12V systems. This converter shall also provide charging to the auxiliary batteries.
- 4. One (1) 12V manual master disconnect switch will be installed in the shelter battery compartment.

### D. Wiring Standards:

- All electrical circuits and appliances will be UL listed and conform to applicable national electric codes, NEC and FMVSS regulations.
- 2. Main supply lines shall be a minimum of 2-gauge copper multi-stranded battery cable.
- 3. The vehicle will be wired for both AC and 12VDC.
- 4. All wiring will be separated in relation to application and will feature separate and distinct AC and DC control panels and circuit breakers.
- 5. All wiring will be run behind vehicle walls with access points clearly marked and engineered for ease of replacement or additions.
- 6. All wiring will be bundled, tied, trimmed, and numbered or lettered at terminal ends and protected from chafing and abrasion.
- 7. Where wire passes through a bulkhead, body member or sheet metal, it shall be protected by plastic or rubber grommets or conduit. All wires and looms will be routed to assure that they do not abrade or be damaged by any part of the chassis, engine or body.
- 8. Cabling will be supported on minimum 16" centers.

### 6. HVAC

Standard heating, ventilation and air conditioning (HVAC) system shall be engineered to keep interior temperatures between 68F and 74F when exterior temperatures are between +10F and +110F. Our Engineering HVAC calculations have been included to demonstrate that our design will be the needs of Pinellas County.

### SOURCES

	Rooftop -OR- Wallmount?		Rooftop		Cooling	Heating
	No. of Rooftop HVAC Units		3		42000	4500
HVAC	No. of Std Electric Wall Heater	rs	3		0	15345
	rd	d 4 ton / 10 l	0		0	0
	No. of Diesel Heaters		0		0	0
				HVAC	UMMARY	
				System Design (BTU/h	42,000	19,845
				Excess (BTU/hr)	17,621	9,425

### A. Cooling:

- 1. Three (3) roof mounted HVAC units with a cooling capacity output of 15,000 BTU/h per unit. These roof mounted units are readily available as commercial off the shelf (COTS) products for ease of repair or replacement as necessary. The use of multiple rooftop units provides built in redundancy.
  - a. Contains a 1500W de-icing coil.
- B. Heating:
  - 1. Three (3) 1500W-1900W fan-forced wall mounted heaters will be installed throughout the vehicle controlled by wall mounted thermostats.
    - a. Nomad engineering to determine based on final HVAC calculations.
- C. Fan Ventilation / Circulation:
  - 1. One (1) roof vent will be installed in the exam room.
- D. UV Air Filtration:
  - 1. One (1) HEPA Exchange UV air filtration device will be installed on the wall in the exam roof.
- E. HVAC Distribution:
  - Standard air handling is done through direct discharge from the HVAC units to maximize air flow and limit the time to temperature change.
    - a. This is crucial for a mobile medical clinic where infectious disease could be present because minimizes the chance for air from one room to be cycled into another.

### 7. COMMUNICATIONS NETWORK INFRASTRUCTURE

- A. Data Infrastructure
  - 1. Network Rack
    - a. One (1) commercial grade 12U, 31" deep electronics rack with removable side panels will be installed. Rack design and equipment installation will facilitate passive thermal management.
    - b. Rack will be structurally fastened to the wall but provide standard vibration isolation for equipment protection.
    - c. A powder-coated finish will be applied to the rack for durability and scratch resistant.
  - 2. Network Power:
    - a. 120V AC Power:
      - i. One (1) 750Va UPS will be included and installed.
      - ii. Rack will contain up to one (1) 120VAC PDU power strip.
      - iii. 12VDC:
        - i. 100 amps of thermally protected 12V DC power is provided via a 20x8-32 hot sub bar adjacent to the electronics rack.
  - 3. Network Distribution
    - a. Wiring/Cabling:
      - i. The shelter will be pre-wired for data, voice, and video.
        - Wiring and cables will be run through chase ways. Chase ways are covered with colormatched fabric to blend into the wall paneling and provide separation between AC/DC power cabling, radio, voice, data, and AV cabling.
        - ii. All data communication cabling and accessories will be Cat6.
    - b. Patching:

- i. Panduit Patch Panels One (1) modular 24-port Cat6 patch panel will be installed in the communications rack to route data communications.
- ii. Wireminders Rackmount wireminders with covers will be installed to assist in cable management in the electronics data rack.

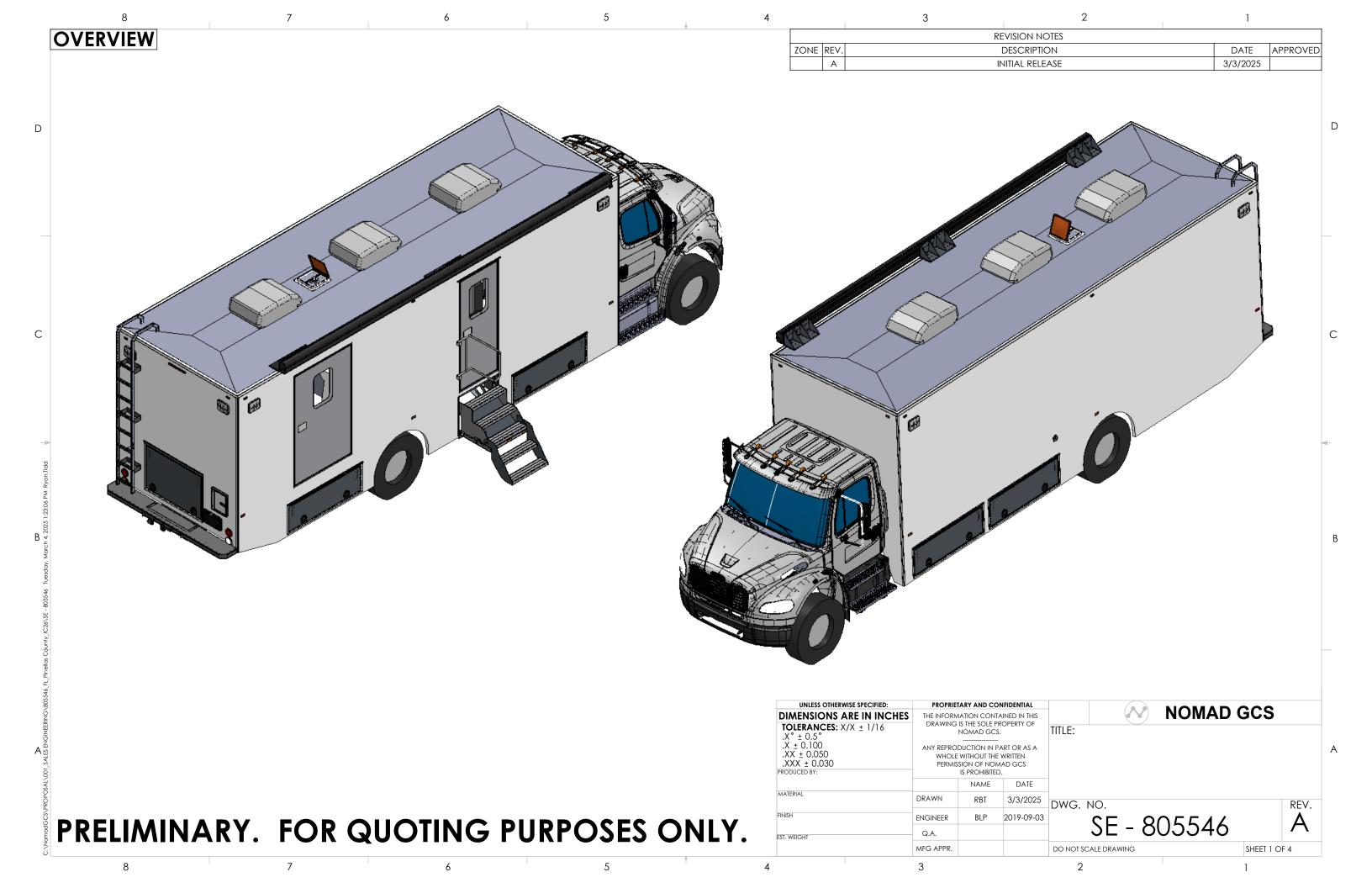


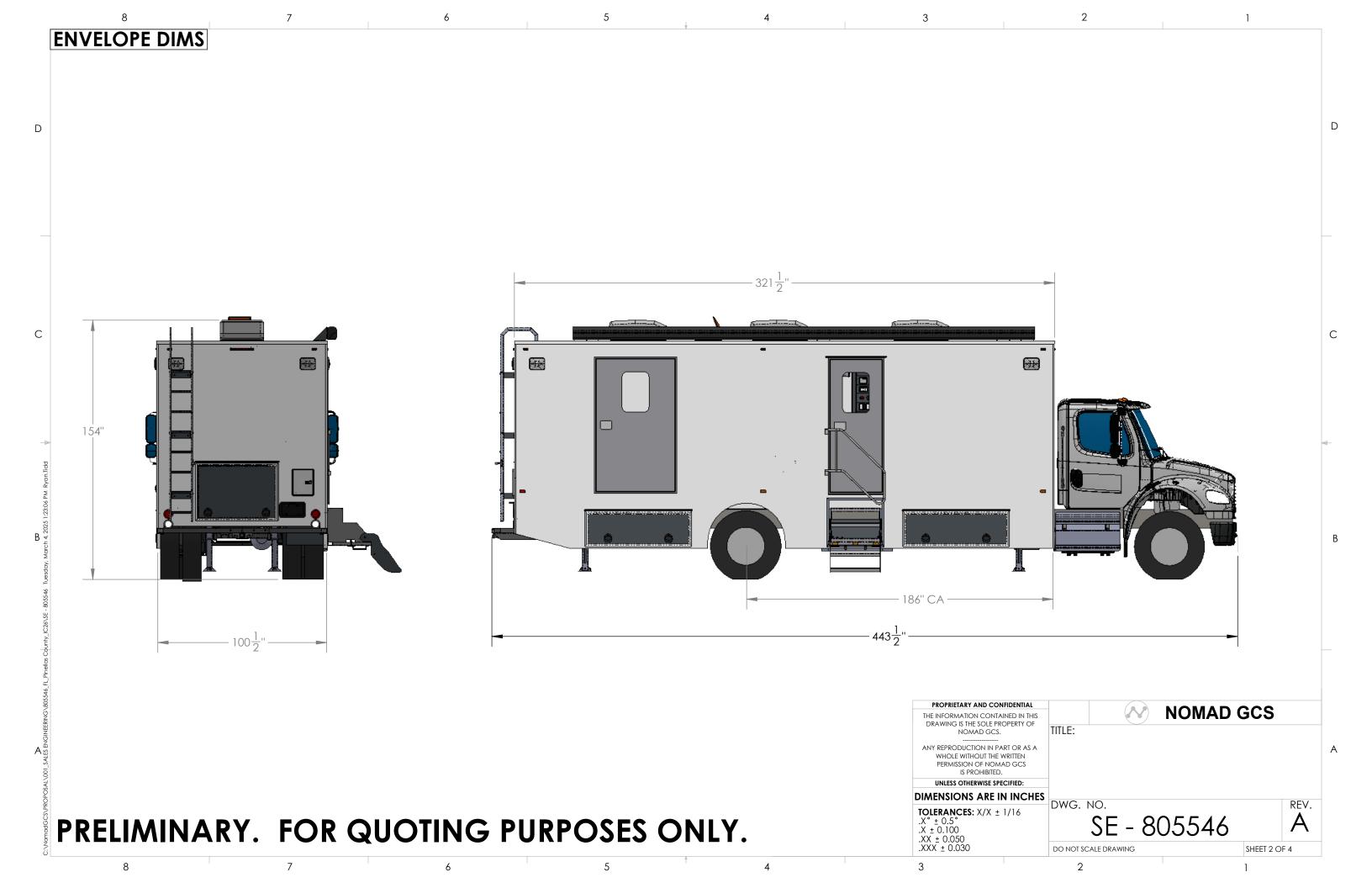
### 8. COMMUNICATION SYSTEMS

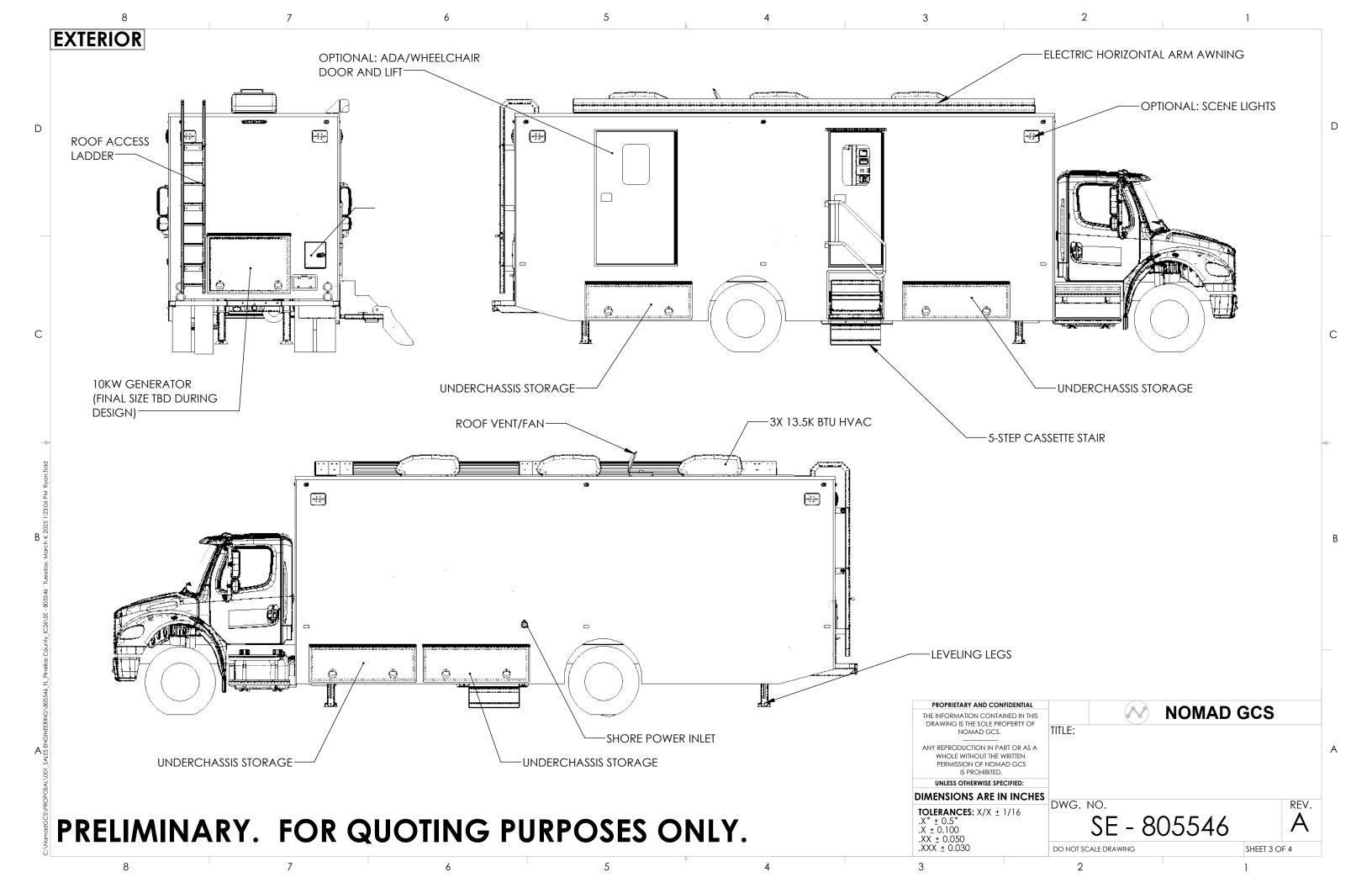
- A. One (1) Cradlepoint E3000-5GB wireless router will be installed.
- B. One (1) Parsec Husky PRO Series 4 LTE antenna will be installed.
- C. One (1) 750 VA APC Smart-UPS will be installed.
- D. One (1) Cisco 9200 24-port PoE+ Switch
- E. One (1) Ubiquiti Wireless Access Point will be installed.

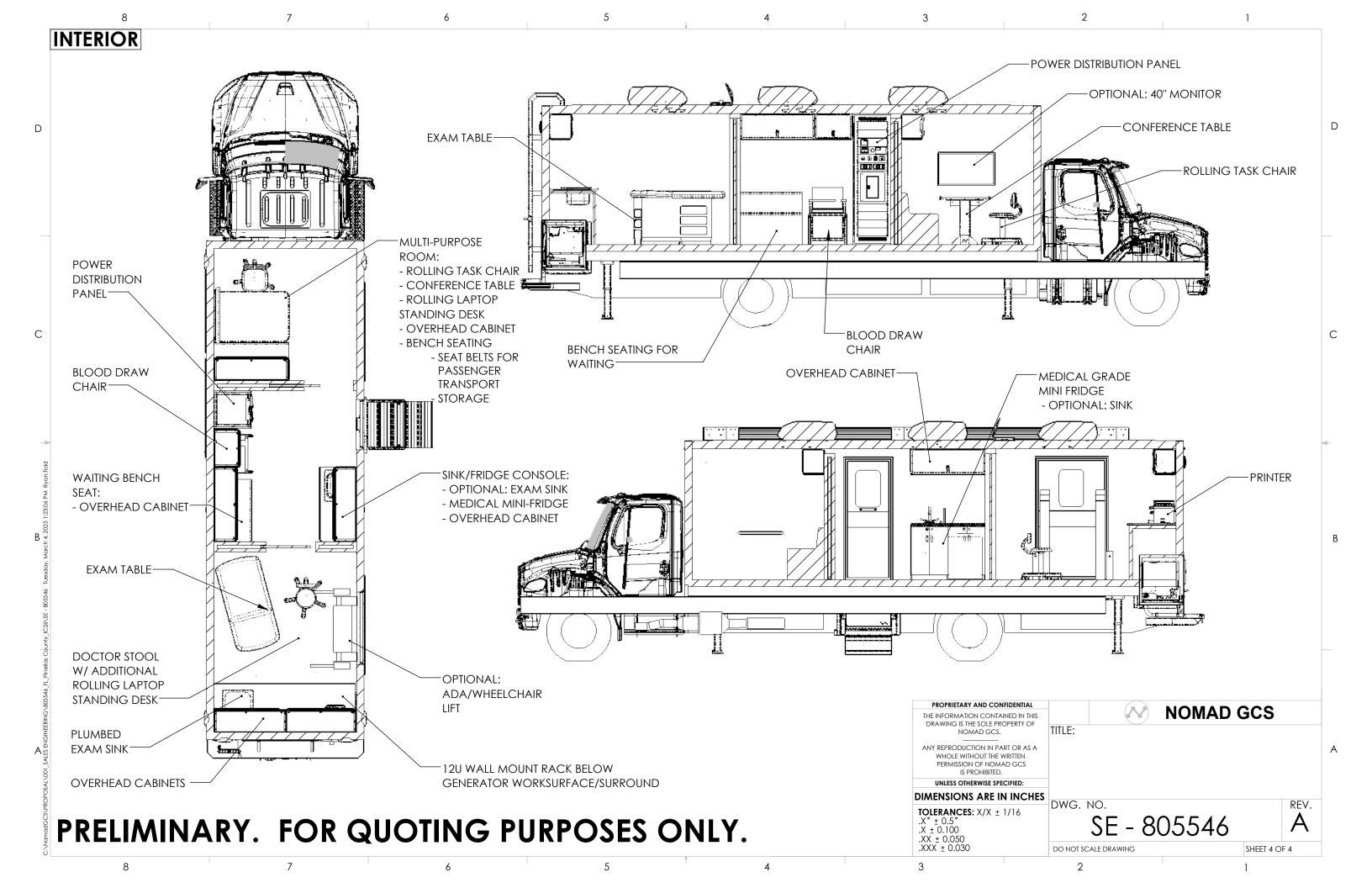
### **3.2 // ENGINEERING DRAWINGS**

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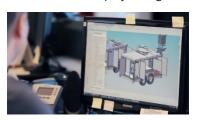
### 3.3 // WORK PLAN OVERVIEW

### PROJECT METHODOLOGY

Nomad GCS utilizes a hybrid project management methodology. During the engineering and design process, a traditional waterfall method is utilized in conjunction with Agile elements. Utilizing 3D modeling and simulation tools, as well as frequent use of Integrated Project Teams (IPT), Nomad GCS designs and iterates based on customer feedback and seeks to get early design approval to facilitate acquiring long-lead materials and mobilizing early phases of manufacturing and production while other design efforts are ongoing, buying down risks to the project schedule.

Nomad GCS's manufacturing and production is based on traditional waterfall project management methodology, completing discrete work items in both parallel and serial processes.

Each Nomad GCS project begins with getting the design correct and is meticulously engineered with the latest version of SolidWorks 3D

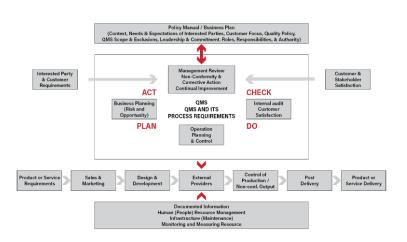


software. This process provides the full range of integrated modeling, simulation, visualization, assembly design, and communication tools that allow the entire project to be 'built' virtually before a single piece of metal is bent or a wire run. The virtual design process allows Nomad GCS's engineers to properly communicate the design, both internally and in collaboration with our customers and/or other trusted support agencies. It ensures the final design permits proper accessibility for servicing, replacement, and adjustment of components' parts and accessories. With minimum disturbance to other systems. Up-front fine tuning also ensures that the final product will function reliably and efficiently, meeting the operational goals of every mission set. Importantly, it also cuts costly and

inefficient re-work during manufacturing.

### **MANAGEMENT**

All Nomad GCS operations are governed through a comprehensive, vertically integrated management plan designed to ensure Nomad GCS maintains control of all resource allocation associated with the delivery of complex products and solutions. On time and within budget. Even before an award is announced, Nomad GCS assigns a Project Management Team with representatives from our Operations, Engineering, Materials Acquisition, Production, Job Cost, and Financial Management Divisions. That team meets Tuesdays and Wednesdays for an overview and walkthrough of each project, as well as every Thursday for detailed discussions relating to Project status. Nomad GCS operates its Quality Management System in alignment with and incorporating the requirements of AS9100 Rev D/ISO9001-2015 and utilizing Quality, Health and Safety, and Environmental Management best practices.



### **PROJECT MANAGEMENT PLAN:**

Our Project Management Team has created an in-depth field guide, detailing project management plans and procedures. Below is an overview of how this team accomplishes an efficient flow of work throughout project lifecycles for seamless design and production.

### 01. ACCEPT // Understand the Project

A successful project starts with accepting a complete sales package from the sales team. You will need to understand the project documents, any associated client or agency documents, and how they correlate. Gathering, understanding, and ensuring these items have the detail required will drive the success of defining client requirements.

### 02. DEFINE // Clarify Customer Requirements

Defining client requirements is the key to successfully planning, designing, and producing a client's solution. This includes building the Specifications and Part Numbers (SPN) document, presenting, and soliciting questions with the project team, coordinating with the client for clarification, negotiating alternative design or equipment options, and ensuring long lead parts are ordered.

### 03. DESIGN // Model the Project

Once client requirements are clearly defined it is time to design. You will work closely with engineering to produce a drawing package, and then present it to the project team and client. Any detailed refinements are completed in this phase.

The success of the production is a culmination of the acceptance, definition, and design phases. Once a project enters production you are responsible for tracking and reporting progress, coordinating, and performing inspections, navigating any difficulties, ensuring timelines are met, and routinely updating the client throughout production.

### 05. DELIVER // Ship the Project

Once the build is finalized, quality checked, and tested, it is your responsibility to coordinate delivery to the client's receiving location. This includes confirming delivery documentation, scheduling transport, Fields Service Technician (FST) support, coordinating final invoicing, and documenting lessons learned.

### **PROJECT PLANNING**

Nomad GCS's design process is a collaboration of three teams: Mechanical, Electrical, and IT Integration. These groups will complete a piece-part level design and model of the CMOC before starting production, and we work closely with the customer as project management establishes a rhythm for communicating design updates and questions. Our formal presentations are at the Preliminary Design Review (PDR) and Critical Design Review (CDR) benchmarks, where we invite the customer to our facility in Montana to review all design aspects.

### RESOURCE MANAGEMENT

Nomad GCS's production facility lives within a vertically integrated company. We source our materials and use Laser CNC to manufacture our components to our own strict quality standards. Fabrication, welding, assembly, progress inspections, and finishing work are completed inhouse before shifting to our production facility. This is where the shelter and the chassis come together, and the finishing touches are completed. Doing each of these steps in-house allows us complete control of tolerances, wiring layouts, and a high-quality fit and finish. Finally, our customers choose us because of the quality of our IT integration capabilities. We plan, install, and functionally test rack-mounted hardware, antennas, and other accessories, whether Government Furnished Equipment (GFE) or Nomad GCS-procured. We understand how critical these systems are to the asset's success.

### **OUALITY ASSURANCE**

For a smooth handover from Nomad GCS to the customer, Nomad GCS vehicles undergo rigorous factory acceptance tests. The design engineer and electrical engineer play a crucial role in this process. During the design phase, they craft a plan outlining specific equipment that needs testing. This plan incorporates essential procedures to ensure the functionality of all vehicle systems. Once the plan is finalized, the production team is responsible for completing all tests and collecting all data identifying and rectifying any potential issues before the vehicle is delivered. This rigorous process ensures a seamless transition for the customer and the success of mission-critical operations. Customer test input is encouraged. The provided outline for Analysis, Examination, Demonstration, and Test will be coordinated with our Quality Assurance team and the customer. We strive to support any customer-required documentation of this test process, as well as witnesses for the test procedures.

### SCHEDULE AND DELIVERY

The following project schedule outlines Nomad GCS's proposed timeline for production and delivery of one (1) CARE Mobile Medical Unit if awarded by the anticipated time frame of 03/31/2025. We pride ourselves on seamless handoffs and partner only the very best shipping professionals and drivers in the business. Nomad GCS will either ship and deliver the asset through our team of drivers or through third party. With our drivers they stand ready to transport your asset safely, and efficiently to the requested delivery location. The Project Manager will schedule the driver, allocate travel days, and coordinate a pre-delivery inspection (PDI) with Nomad GCS's Field Service Team (FST) the day prior to delivery. On delivery day, the driver will bring the unit to your location and the FST will perform a walk-through with you and provide start-up and shut-down training. With third party deliveries, the project manager will schedule shipment through any third-party source that you have contracted via a portal or contact provided by you. A PDI will be performed prior to shipping and any requested training will be scheduled and performed by the FST post-delivery.

Please refer to the following page for the referenced schedule.

Task Name	Start :	End :	Duration	2026												2028		
55.	30.0000 95	2000			03	0	4	06	06	07	08	08	10	11	12	01	02	03
Contract Award	2025-03-31	2025-03-31	0 days			•												
Kick Off Meeting	2025-04-04	2025-04-04	1 day			4												
Project Definition	2025-04-07	2025-04-18	10 days			4	ի											
Engineering	2025-04-21	2025-07-11	60 days				+											
Nomad Scheduling & Spec Review	2025-07-14	2025-07-15	2 days															
Initial Design Review	2025-07-16	2025-07-16	1 day							4								
Government Approval	2025-07-17	2025-07-30	10 days							-	h							
Supply Chain	2025-07-31	2026-01-06	114 days							L	-							
▼ Fabrication	2025-07-31	2025-09-18	36 days															
Stock Cutting / Materials Prep	2025-07-31	2025-08-05	4 days															
Weld Subframe / Walls	2025-08-06	2025-08-21	12 days				Ш				-							
Weld birdcage / Skin	2025-08-22	2025-09-08	12 days								4							
Fabricate Slide-Outs	2025-09-09	2025-09-18	8 days									4						
▼ Painting	2025-09-03	2025-09-18	12 days				ш											
Paint	2025-09-03	2025-09-09	5 days				Ш					4						
Insulate / Undercoat	2025-09-10	2025-09-16	5 days	П								-						
Paint Slide-Outs	2025-09-17	2025-09-18	2 days			Ш						4						
▼ Assembly	2025-09-19	2025-12-08	57 days				Ш											
Interior Build Out	2025-09-19	2025-11-13	40 days									4						
Exterior Build Out	2025-10-08	2025-12-02	40 days				Ш						4					
Install Slide-Outs	2025-12-03	2025-12-08	4 days												4			
▼ Electrical/IT	2025-11-18	2026-02-16	65 days	1														
Electrical Wiring and Initial Terminations	2025-11-18	2025-12-29	30 days				Ш							4		<b>-</b>		
Electrical Rough-In Complete	2025-12-29	2025-12-29	0 days	П			Ш									•		
Electrical Hardware and Wiring Terminations	2025-12-09	2026-01-12	25 days												4			
Electrical Final Integration and Testing	2026-01-13	2026-02-02	15 days				ш									4		
Initial Build Out and Subassemblies	2025-12-09	2026-01-19	30 days												4			
Rack / Hardware Integration	2026-01-13	2026-02-02	15 days				Ш									4		
Mast / External Hardware Integration	2026-01-27	2026-02-16	15 days													4		
Production Buffer	2026-02-17	2026-03-09	15 days				Ш										4	
QC + Shipping	2026-03-10	2026-03-30	15 days				ш											+
Customer Acceptance	2026-03-31	2026-03-31	1 day				ш											

## 04 // OPTIONS AND ENHANCEMENTS

### **PINELLAS COUNTY**

CARES MOBILE MEDICAL UNIT

WHEN EVERY MINUTE MATTERS

### 4.1 // NOMAD RECOMMENDED OPTIONS

### A. Freightliner Air Ride Suspension Upgrade

 Upgrading to a Freightliner Air Ride Suspension provides a smoother, more comfortable ride. It also enhances vehicle stability, improves handling, and reduces long-term maintenance costs, making it a smart investment that will extend the life of your vehicle.

### B. Driver Convenience and Vehicle Security



- L. 360-degree driver and security camera systems with an NVR are available.
- 2. This camera system increases exterior situational awareness on all four (4) sides of the vehicle and displays to optional workstation monitor.
- 3. The camera system enhances safety measures while operating the CMOC by providing a broader view of the vehicle's surroundings. By allowing the driver to detect moving objects around the vehicle rather than just behind it, this technology enables proactive risk mitigation, ensuring a safer driving experience for everyone.

### C. ADA Access Package

- One (1) 48" wheelchair accessible entry door can be installed.
- 2. One (1) floor mounted wheelchair lift to serve the exam room can be installed.
- 3. ADA Access Package ensures the vehicle is fully accessible to individuals with mobility challenges. The 48" wheelchair accessible entry door makes entering and exiting easier, while the floor-mounted wheelchair lift ensures safe and smooth access to the exam room. This package supports inclusivity, compliance with accessibility regulations, and enhances the overall convenience and functionality of the vehicle for all users.

### D. Egress Windows:



- 1. Two (2) 30" W x 20" H egress windows, with slide function and screen, can installed for safety egress.
  - a. One (1) in the exam room.
  - b. One (1) in the multipurpose room.
  - c. The egress windows are a valuable addition for safety and emergency preparedness. With one in the exam room and one in the multipurpose room, they provide quick and safe exit routes in case of an emergency. The slide function and screens also allow for ventilation while maintaining safety. This feature ensures your vehicle meets safety standards and provides peace of mind for everyone inside.

### E. Roof Access Ladder:

- 1. One (1) purpose-built heavy-duty roof access ladder with non-skid rungs and tube aluminum rails can be installed for access to the roof of the shelter.
  - a. Ladder lock out covers are available as an option.
  - b. A permanently affixed ladder is a considerably safer option for roof access versus a ground ladder or other temporary solution.

### F. Exterior Workstation:

- 1. Integrated weather resistant exterior workstations are available and can include AV displays, computers, radio systems and other operational tools.
- 2. This will provide an always-ready workstation, and allow for more room on the interior of the vehicle. With Nomad providing this workstation, it will seamlessly integrate into the vehicles electrical system, while being weather proof.

### G. NTC Required Hardware (if NTC is selected)

- 1. Weather Station
  - a. One (1) Airmar 220WXH weather station will be included.
- 2. One (1) automatic transfer switch with manual backup can be installed and integrated to the vehicle automation system to select between SHORE-OFF-GEN-AUTO.

### H. Plumbing

One (1) additional exam sink can be installed to enhance functionality and improve workflow. It allows staff to easily
maintain hygiene by providing more space for handwashing and cleaning equipment, especially in busy situations.
This addition helps ensure infection control standards are met and supports a smoother, more efficient operation
overall.

### I. Enhanced Insulation

- 1. Spray foam wall and ceiling insulation is available.
- 2. Spray foam insulation in the walls and ceiling provides increased R-value and reduced voids and gaps compared to rigid foam insulation, providing improved temperature control and HVAC efficiency in the shelter.

### J. Workstation Surface Tops

- 1. Solid surface options are highly recommended and available in a variety of colors. Same size increments and recommendations apply.
- 2. Solid surfaces are more resistant to scratches and dents, helping to maintain a professional appearance. This durability not only enhances the quality of the product but also ensures a longer lifespan.

### K. Generator



- Preliminary engineered power calculations indicates that the unit may need One (1) 12kW Cummins Onan Commercial AC diesel engine generator can be installed.
  - a. Choosing a larger, 12kW generator ensures reliable power supply for all your needs, accommodating additional equipment and expanding operational capacity. This increased output minimizes the risk of overloading, providing peace of mind during critical tasks.:
- 2. Vertical exhaust options are available.
  - a. Choosing the vertical exhaust option helps improve air quality and safety by directing exhaust fumes upward, away from the vehicle.
  - b. It also minimizes the chance of exhaust re-entering the vehicle, ensuring a cleaner, healthier space for staff and patients

		SC	URCES	;
	GENERATOR			Qty
	Generator Rated Output	10,000	Watts	1
	Derate 3.5% for every 1000' above 500'	500	Elev. (ft)	****
	Derate 1% for every 10F over 85F	85	Temp. (F)	****
	Total power deration (-%)	0.0	00%	****
	Power @ 85F, 500ft (W)	10,	000	
	Fuel Consump	tion Data		
	Genset Watts (Onan)	0%	50%	100%
on-STD	4800	0.21	0.4	0.7
	8000	0.21	0.62	1.02
on-STD	10000	0.33	0.54	0.78
	12000	0.38	0.71	1.28
	20000	0.54	1.12	1.95
	30000	0.49	0.97	2.14
	Generator Loading (<60%=WetStack)		<b>79</b> %	
	Fuel Consumption (Gal/Hr)		0.68	

### L. Solar Panel

- 1. Two (2) solar panels can be mounted on the roof of the vehicle, for increased charging and capabilities of the 12V system.
- Opting for solar panels can provide a reliable, eco-friendly power source for your mobile medical unit. They reduce
  dependence on external power supplies, lowering energy costs and increasing operational efficiency. Solar panels
  also help reduce the carbon footprint of the unit, making it more sustainable while ensuring consistent power for
  essential equipment, especially in remote areas.

### M. HVAC Air Handling



- 1. Ducted systems are available to reduce air flow noise and improve temperature continuity throughout the shelter.
- N. Communications Package
  - 1. Silver Communications Package:
    - a. Routing: One (1) Cisco Meraki Router, 3 year License
    - b. Cellular One (1) Cisco Meraki Dual Sim Cellular Modem (Firstnet Ready), 3 year License
    - c. Switching One (1) Cisco Meraki Switch GB-POE-24, 3 year License
    - d. Wi-Fi: Interior Wireless Access, 3 year License
    - e. UPS: One (1) Double Conversion UPS up to 3kVa
    - f. Data: One (1) Year Dual Cellular Connectivity Package
    - g. Installed and Configured
    - h. Voice Enabled
  - 2. Package Options:
    - a. Starlink Satellite Internet
    - b. Additional phones
    - c. Computer workstations

- 3. Supplementary Communication Equipment:
  - $\bigcirc$
- a. Document Print/Scan/Fax/Copy:
  - i. One (1) printer can be installed on the worksurface above the generator.
- 4. A communications package is essential for ensuring reliable, uninterrupted connectivity in your mobile medical unit. It enables seamless communication with staff, patients, and healthcare facilities, even in remote areas. This enhances operational efficiency, supports telemedicine, and ensures critical systems remain online, improving overall productivity and patient care.
- O. Audio Visual Packages
  - 1. Silver A/V Package
    - a. One (1) 8x8 HDMI Video Matrix Switching Rack Switchable
      - i. HDMI
- i. Eight (8) HDMI Runs
- ii. Inputs:
  - i. One (1) digital local TV antenna system with HDTV tuner roof mounted
    - 1. One (1) digital tv receiver mounted in rack
  - ii. One (1) DirecTV satellite TV antenna system roof mounted
    - 1. One (1) DirectTV receiver mounted in rack
  - iii. Six (6) open inputs for video expansion
- iii. Outputs:
  - i. Four (4) 4K 32"-50" Monitors HD mounts for support during mobile operations
    - 1. Monitor locations include wall plates with behind the wall HDMI extender system
  - ii. Four (4) open outputs for video expansion
- b. Nomad recommends the Silver A/V Package, which provides the essential streaming infrastructure to support mobile operations. Silver Package provides the basic infrastructure to support mobile operations. Our experience has indicated that up-front investment in IT infrastructure allows for capability enhancement and upgrades as additional needs are identified and allows for true command and control capabilities.

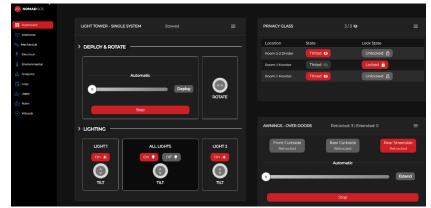


### NOMAD TOTAL COMMAND (NTC) TRAINING, SAFETY & AUTOMATION SYSTEM

- 1. NTC is a Nomad-engineered automated vehicle control system. It is designed for an untrained and non-technical user to safely deploy a Connected Mobile Operations Centers (CMOC) to a complete operational state, as well as safely stow it upon mission completion. It displays sensor and power data, which is logged and accessible via built-in analytics. Alerts are available based on user-defined thresholds and includes notifications of recommended maintenance. A wall-mounted touchscreen with a 10" minimum screen size allows a user to interact with NTC if not accessing it via Wi-Fi. A tablet mounted in the truck cab for use while in transit is also removable for use outside of a mission ready CMOC.
- 1. NTC redundancy includes manual controls and the ability to bypass sensors in the event of a sensor or system failure,

including all stow and deploy functions.

- Dashboards allow a user to customize NTC controls and make high priority CMOC data available in a single location. Dashboards can be duplicated and shared among users. Modules added to the dashboard can be re-sized and ordered based on user preferences.
- 3. System Status and Alerts are displayed at the top of each



- NTC module to provide a user with a quick reference to CMOC data and deployment details. Modules can be collapsed and stacked for a broad view of overall status.
- 4. NTC was designed following **Security Technical Implementation Guide (STIG)** requirements and is **NIST 800-171** compliant for Access-Control, Logging, Identification / Authentication, etc. STIG and security requirements that have a negative impact on user experience may be toggled on/off by an Administrator.
- Authorization to access NTC is customizable by specific user roles via wireless web-enabled devices. For example, and Administrator can create a "Driver" role and assign users to that role with limited access (e.g., only permitted to

- view and control the lights and HVAC). Similarly, an Operator role can be created with permission to control the modules required for mission deployment.
- 6. Wizards are installed in the CMOC at delivery to guide untrained and nontechnical users through the deployment and stow processes. These customizable Wizards reduce training time and increase consistency, effectiveness, and safety of deployments. Wizards can be configured to accommodate various other activities, including maintenance deployments, training exercises, nightly standby shutdowns, and pre-mission standdowns.
- 7. Operational Preconditions are built into NTC control modules to ensure that a system operation will not damage the CMOC or injure anyone. For example, prior to closing a slide out, the interface will confirm for the user that the hallway doors are closed, and the conference table folded. If these preconditions are not satisfied the user cannot engage the slide out control without overriding the precondition requirement.
- 8. Intelligent Routing blends together multiple wired (broadband, fiber) and wireless (3G/4G/5G, Wi-Fi, satellite) IP connections from various providers to form a virtual "network of networks". Corresponding NTC features include:
  - indication of which connections are active/inactive and the ability to run a speed test on each of them;
     and
  - b. access to sortable historical status and speed test results.
- 9. Logging & Analytics tracks and reports on CMOC access and system usage. For instance, how many times the awning was deployed and how many seconds are on the awning motor.
  - a. Analytics inform the owner about prior deployments, how long they were, which systems were used, and how much fuel or consumables were used.
  - b. Analytics will use predictive AI to notify users of upcoming maintenance based on historical usage of the system and its operating environment, offering improved reliability.
  - c. When used in conjunction with Notifications, NTC will inform the user, "At current fuel consumption you will need to refuel within the next X minutes." This will simplify the management of fuel and related logistics.
  - d. When used with Intelligent Routing, Analytics will tell the user how much bandwidth was used on each connection. This data can be used to purchase Internet plans that make sense for the operating environment and allow for the proper allocation of funds.
- 10. NTC Maintenance tracks the manufacturer-recommended maintenance cycles of the vehicle systems. It notifies the user of upcoming maintenance and then creates a record of what was performed and by whom.
  - a. The Maintenance Wizard walks a user through a step-by-step process that ensures consistency when completing maintenance. It allows an owner to customize the process, upload photos, and create a checklist of the required tools.
  - b. Upon completion of a Maintenance Wizard, NTC Maintenance will reset the notifications and send updates to everyone included in the management of the system that maintenance is complete. This ensures that maintenance is done on time and properly.
  - c. Users can add customized Maintenance Notifications to their profile, including recommended Microsoft Windows updates, reminders to recharge the fire extinguishers, and resupply consumables, etc.
- 11. Notifications are customizable and allow a user to setup system control-specific banner notifications within the UI. Users can also manage NTC communications outside of the UI via text message and/or email.
  - a. Examples include:
    - i. Time to bingo fuel
    - ii. If power fluctuates outside the designated range
    - iii. When temperature or other sensor data goes above or below a user-defined threshold
    - iv. If a door opens
    - v. Unauthorized NTC access or repeat failed attempts to access NTC.
  - b. Users can acknowledge notifications based on their role, take ownership of issues, and set notifications to repeat.
  - Users can also set a range of times to receive notifications; e.g., only be alerted of a door opening in the middle of the night.
- 12. User Profile preferences are persistent and include:
  - a. Customizable user details, including photo upload, name, email, phone, username, and agency/company affiliation
  - b. Password management, including a STIG-compliant password generator.
  - c. A banner indicating when the user last logged in.
  - d. Light/dark mode.
  - e. Interface language translations between English and Spanish. \*\*Arabic will be added in 2024, along with other customer requests. Note: Logs required for NTC core functionality are in English only.
- 13. Document & Media Storage allows a user to store and display important CMOC documents, including user manuals, photos from CMOC manufacture, CAD drawings, and wiring diagrams.
- 14. Command Nodes may be created on a touchscreen to control any CMOC feature without logging into NTC. This allows any user to change frequently used modules like the lights and HVAC without logging into NTC. However, Command

Nodes will only log that a feature was changed, not who made the change.

- 15. Objective-Based Status Indicators display CMOC interlocks based on the user's selected objective.
  - a. For example, if a user selects "Travel" from the Objective dropdown menu, any doors that are not closed or systems that are not stowed will appear in red in the Map View or indicated as "unmet" in the Table view. Therefore, the user will know what action to take to safely move the CMOC.
  - b. If a user creates a custom "Mission Ready" objective, any systems or doors that are not in the prescribed position will appear as red in the Map view or indicated as "unmet" in the Table view. Therefore, the user will know what action to take prior to starting a mission to ensure that each system is in the correct state.
- 16. Weather Station data displayed in the user interface includes wind speed, wind direction, exterior temperature, barometric pressure, dew point, and humidity. The weather station also provides GPS data used by Portal to display CMOC location in the Portal interface.

# 05 // COMPENSATION

# **PINELLAS COUNTY**

CARES MOBILE MEDICAL UNIT

WHEN EVERY MINUTE MATTERS

# 5.1 // BID LETTER

March 6, 2025

Pinellas County Attn: Alex Meloy, CPPB, NIGP-CPP Lead Procurement Analyst 400 S. Fort Harrison Avenue 6th Floor

Clearwater, FL 33765

Email: <u>almeloy@pinellas.gov</u> Phone: (727) 464-3147

Subject: CARES Mobile Medical Unit - 25-0170-RFP

Alex Meloy,

Nomad Global Communication Solutions, Inc. is pleased to provide you with the following quote for one (1) CARES Mobile Medical Unit to meet your solicitation requirements.

Item	Description	Quantity	Item Price	Total Price
1	Nomad IC26As0 Mobile Medical Vehicle	1	\$456,400.60	\$456,400.60
	<ul> <li>Meets or exceeds specification requirements</li> </ul>			
	- Nomad GCS Standard 12 Year Workmanship Warranty			
	- Delivery 365 Days ARO			
2	Delivery & Training	1	\$9,500.00	\$9,500.00
	- Cartery & Training	_	L BEFORE OPTIONS	\$465,900.60
•	NOMAD GCS RECOMMENDED OPTIONS - DETAILS INCLUDED IN SECTION	ON 4 OPTIONS	AND	
	ENHANCEMENTS			
	*All Options Engineered / Installed / Configured			
001	Freightliner Air Ride Suspension Option	1	\$16,500.00	\$16,500.00
002	Nomad Total Command (NTC) Safety, Training and Automation	1	\$26,500.00	\$26,500.00
	System			
003	Driver Convenience and Safety 360-Degree Camera Package	1	\$12,400.00	\$12,400.00
004	Situational Awareness Camera System Package	1	\$15,500.00	\$15,500.00
005	Wheelchair Entry and Interior Mounted Lift Package	1	\$14,125.00	\$14,125.00
006	Egress Window Package (2)	1	\$2,800.00	\$2,800.00
007	Roof Access Ladder Package	1	\$1,800.00	\$1,800.00
008	Exterior Workstation Package	1	\$8,800.00	\$8,800.00
009	One (1) Additional Plumbed Sink Package	1	\$5,800.00	\$5,800.00
010	Enhanced Insulation (Spray Foam Wall and Ceiling) Upgrade Package	1	\$12,100.00	\$12,100.00
011	Workstation Surface Tops (Solid Surface) Upgrade Package	1	\$3,800.00	\$3,800.00
011	12KW Generator Upgrade Package	1	\$6,500.00	\$6,500.00
012	Solar Panel Package	1	\$3,800.00	\$3,800.00
013	HVAC Air Handling (Ducted System) Upgrade Package	1	\$7,800.00	\$7,800.00
014	Silver Communications Package	1	\$24,725.00	\$24,725.00
015	Starlink Satellite Antenna Package	1	\$12,100.00	\$12,100.00
016	Silver Audio/Video Package	1	\$21,312.00	\$21,312.00
017	3-Year Extended Warranty – Platinum	1	\$54,648.00	\$54,648.00
018	5-Year Extended Warranty – Platinum	1	\$67,620.00	\$67,620.00
019	7-Year Extended Warranty – Platinum	1	\$80,592.00	\$80,592.00

#### Technical Notes/Clarifications:

- Any purchases resulting from this quotation must reference this quotation or in some other way invoke the terms and conditions expressed in this quote.
- All pricing and specifications are proprietary and confidential to Nomad GCS. No public distribution or dissemination is allowed without prior written permission from Nomad GCS.
- Local and State sales taxes are not included in proposed pricing, unless otherwise required in the contract terms.
- 2% rebate available for prepayment in full.
- All projects are subject to availability.
- All projects are subject to a payment schedule of 50/25/25.
- All warranty terms are CONUS unless otherwise specified in the contract.
- The project must be paid in full upon final acceptance before keys and title can be transferred.
- Invoices are due on receipt date. Finance charges will be added at a periodic rate of 1.5% per month applied to balances over 30 days old from invoice date.
- All quotes are valid for the financial quarter in this this quote was received.
- 5% fee applies to credit card charges.

Thank you very much for your time and for considering Nomad GCS for your Specialty Vehicle needs. The information that I have provided you is a small sample of the type of products and services that Nomad GCS can provide. If you have any specific operational goals you need to meet that these specifications do not take into account, we would be pleased to work up some additional information for your review.

Please do not hesitate to call or email me if you have any questions or concerns. I look forward to hearing from you in the near future.

Sincerely,

Sam Steyn

Sam Steyn
Vertical Sales Manager
Nomad Global Communication Solutions, Inc.
bidsandproposals@nomadgcs.com
PO Box 865
Kalispell, MT 59903
406.755.1721 office
406.755.1731 fax

# 06 // ADDITIONAL INORMATION

# **PINELLAS COUNTY**

CARES MOBILE MEDICAL UNIT

WHEN EVERY MINUTE MATTERS

# 6.1 // WHEN IT'S FINISHED



# **LONG-TERM VALUE**

"PRICE IS WHAT YOU PAY. VALUE IS WHAT YOU GET." ~ WARREN BUFFET

When you work with us, you don't just get the keys to a world-leading mobile operations solution (though that's pretty cool, too). You also gain a strategic partner, committed to helping you achieve optimal performance and measurable value for the long haul. The four-point Nomad GCS Customer Success Model moves us into the future together, in a mutually-beneficial alliance of service, innovation, and leadership.

#### THE NOMAD GCS CUSTOMER SUCCESS MODEL

- 1. **DEFINE**: Identify the specific metrics that will signal your initiative is meeting its objectives
- 2. MEASURE: Conduct regular reviews and share your findings with stakeholders
- 3. OPTIMIZE: Use Nomad GCS-driven data insights to continually pivot, evolve, and improve your mobile operations program
- 4. ADVOCATE: Partner with Nomad GCS to tell your success story to the world and position us both as leaders

#### **REVIEW + DELIVERY**

Upon completion of your project, Nomad GCS conduct a final QC period of at least one week to ensure the asset is roadworthy, watertight, and technically sound. It can be picked up at our Montana facility or delivered to another location. Your final review can take place at the time of delivery, but an on-site inspection at Nomad GCS is recommended. This allows any issues to be resolved efficiently.

# **TRAINING**

Full training on the asset and installed equipment will be provided, the extent of which will be determined by the project's complexity. You'll receive customized operator and service manuals, including troubleshooting tips. If in-person training is a challenge, you might opt for virtual or video sessions. After initial training, we will continue to keep you versed in critical updates or changes that affect your asset.

#### SUPPORT

When every minute matters, you can't afford downtime or delays caused by multiple points of accountability. Nomad GCS is your single support contact for all installed and integrated equipment. We offer service levels to suit any need, from regular business-hour to 24x7x365. Managed Service Agreements add even more piece of mind, with preventative maintenance, tech refreshes, and more.







# **6.2 // WARRANTY**

With our focus on long term partnerships, we support customers with industry-exclusive technology sustainment and warranty plans that help you protect your investment. Nomad GCS will serve as the primary contact for all service and warranty work and will coordinate all work completed on your mobile operations asset by Nomad GCS service technicians and/or authorized service providers.

# **DURATION**

Nomad GCS warrants to customer all effective materials and workmanship for a period of twelve (12) years from date the apparatus is placed in service. All tires, batteries, electrical devices and other miscellaneous system components shall be covered by their respective manufacturer's warranty's from the date the apparatus is placed in service. Nomad GCS will act as the primary coordinator for warranty claims involving these respective manufacturer's warranties. All warranties shall commence the date the apparatus is first placed in service.

# **PROCESS**

Nomad GCS technicians are available to take calls and/or emails 24x7x365. Nomad GCS has a network of repair facilities and mobile technicians and Nomad GCS shall arrange for the repair or replacement of such equipment at a location convenient for Nomad GCS, at Nomad GCS' sole option, provided that a) written notice of any defect is given to Nomad GCS immediately upon discovery of the claimed defect, and such notice is given within the Warranty Period, b) the defective items are returned to Nomad GCS with freight prepaid by customer, and c) an inspection of the returned item(s) by Nomad GCS indicates that the defect was not caused by abuse or improper use, maintenance, repair, storage, negligent handling or alteration by anyone other than Nomad GCS, or the manufacturer of such item.

#### PARTS + SERVICES AVAILABILITY

Nomad GCS understands that down time is not an option for our clients, which is why Nomad GCS builds its vehicles utilizing as many non-custom parts as possible. Nomad GCS stocks everything from additional windows and doors to radio rails, cabinets and communications equipment. Nomad GCS will work closely with your organization to address any and all parts that could be considered failure points and ensure that those parts are available quickly if needed.

#### **EXCLUSIONS**

There is no warranty for items or parts of equipment of characteristically indeterminate life, such as bulbs, fuses, etc. The decision to repair or replace shall be at Nomad GCS' sole discretion and such remedies shall be the sole and exclusive remedies available to customer under this warranty. Any item(s) which are replaced under this warranty shall automatically become the property of Nomad GCS and the replacement items shall become the property of the client. In an event shall the aggregate liability under this warranty exceed the cost of repair or replacement of such defective item. This warranty shall not apply to any product or parts thereof, that a) has had the Serial Number, Model Number, or other identification markings altered, removed or rendered illegible, b) has been damaged by or subject to improper installation (except that Nomad GCS shall remain responsible under the warranty if Nomad GCS or its contractors performed such installation) or operation, misuse, neglect, use in any way with equipment not previously approved in writing by Nomad GCS and such combined use is the sole cause of the defect, or from any cause beyond Nomad GCS' control, c) has been repaired or altered by other than Nomad GCS personnel or its authorized contractors and/or has been subject to the opening of any sealed cabinet boxes without Nomad GCS' prior written consent, and/or d) has been used in any way other than in strict compliance with Nomad GCS' installation and operation instructions provided to customer with the equipment.

# **EXTENDED WARRANTIES**

Additional warranties are available. We would be happy to discuss options once we have a full understanding of your warranty needs.

# NOMAD GCS // NOMAD WARRANTY PLANS

Nomad's in-house structural, electrical, mechanical, and IT engineering staff strive to provide our clients with unparalleled, after-delivery customer support and service. We understand that different clients have different needs, so we designed our Warranty Plans around those needs. The chart below provides a quick overview of each plan. Please contact your Account Executive to discuss pricing for each plan based on your vehicle and on the longevity of the Warranty Plan.

Plans	Bronze	Silver	Gold	Platinum
Chassis				
Engine	✓	✓	✓	✓
Transmission	✓	✓	✓	✓
Seals & Gaskets	✓	✓	✓	✓
Heating / Air Conditioning	-	✓	✓	✓
Brake System	-	✓	✓	✓
Fuel System	-	✓	✓	✓
Cooling System	-	✓	✓	✓
Suspension	-	-	✓	✓
Steering	-	-	✓	✓
Electrical	-	-	✓	✓
High Tech / Convenience Items	-	-	✓	✓
Additional Components	-	-	-	✓
Annual Inspections / Travel	-	-	-	✓
Oh alfan				
Shelter				
Welds	✓	✓	✓	✓
Windows	✓	✓	✓	✓
Doors	✓	✓	✓	✓
Latches	✓	✓	✓	✓
Seals & Gaskets	✓	✓	✓	✓
Brake System	-	✓	✓	✓
Fuel System	-	✓	✓	✓
Flooring	-	-	✓	✓
Suspension	-	-	✓	✓
Electrical	-	-	✓	✓
Roof	-	-	✓	✓
Slideouts	-	-	-	✓
Masts	-	-	-	✓
Generator	-	-	-	✓
Lighting	-	-	-	✓



Plans	Bronze	Silver	Gold	Platinum
Shelter (continued)				
Compartments Exterior	-	-	-	✓
Compartments Interior	-	-	-	✓
Heating / Air Conditioning	-	-	-	✓
Desks / Tables / Furniture	-	-	-	✓
Additional Components	-	-	-	✓
Annual Inspections / Travel	-	-	-	✓
IT				
Tech Support	✓	✓	✓	✓
NTC	✓	✓	✓	✓
Communications I/O Panel	-	✓	✓	✓
Electrical Equipment	-	✓	✓	✓
Cabling	-	✓	✓	✓
Engineering Support	-	-	✓	✓
Audio / Video	-	-	✓	✓
Radio Communications	-	-	✓	✓
VOIP / Phone	-	-	✓	✓
Print / Scan / Copy / Fax	-	-	✓	✓
Mesh Equipment	-	-	-	✓
Surveillance Equipment	-	-	-	✓
Routing Equipment	-	-	-	✓
Satellite Equipment	-	-	-	✓
Man Portable Systems	-	-	-	✓
Antenna Systems	-	-	-	✓
Workstations	-	-	-	✓
Additional Components	-	-	-	✓
Advanced Replacement	-	-	-	✓
Annual Inspections / Travel	-	-	-	✓



# **6.3 // AGENCY DOCUMENTS**

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# **VENDOR SUBMITTAL ACKNOWLEDGEMENT FORM**

It is the policy of Pinellas County, Board of County Commissioners, to accept the lowest responsive and responsible or highest ranked submittal received meeting specifications. No changes requested by a vendor due to an error in pricing will be considered after the advertised solicitation opening date. By signing this Vendor Submittal Acknowledgment Form, vendors are attesting to their awareness and acceptance of this policy and agreeing to all solicitation of terms and conditions, including any insurance requirements.

endor Name (as shown on W-9):	
ooing Business As (DBA) (if applicable):	
Nailing Address (as shown on W-9):	
ity, State, Zip (as shown on W-9):	
'endor Email (primary company email):	
emit to address (as shown on vendor invoice):	
ederal Tax ID (FEIN) #:	
AM.gov UEID No.:	
oun & Bradstreet D-U-N-S® UEID No. (if applicable):	
endor Contact Information	
Contact Name:	
hone Number:	
mail Address:	
ayment Terms: Net 45 (per Florida Statute F.S. 218.73) % Days	
Deposit (if required) has been paid in the amount of \$	
roper Corporate Identity is needed for a firm registered with the Florida Division of Corporations. Please visit los.myflorida.com/sunbiz/ for this information. It is essential to return a copy of your W-9 with your submittal.	
hereby agree to abide by all terms and conditions of this solicitation, including all insurance requirements, a ertify that I am authorized to sign this solicitation for the vendor.	ηd
authorized Signature:	
rint Name:	
itle:	

# **DISCLOSURE OF LOBBYING ACTIVITIES**

Complete this form to disclose lobbying activities pursuant to 31 U.S.C.1352

Approved by OMB 4040-0013

Review Public Burden Disclosure Statement

1. * Type of Federal Action:	2. * Status of Federal Action:	3. * Report Type:
a. contract	a bid/offer/application	a. initial filing
b grant	b. initial award	b. material change
c, cooperative agreement	c. post-award	
■ d loan		
e, loan ¶uarante e		
f. loan insurance		
4. Name and Address of Report	ting Entity:	
SubAwardee Tierifkr	nown	
* Nomad Global Commun	ication Solutions Inc	
* Ctroot 1	Ctmot 2	
5414 US Highway 2 Wes		7:-
*City Columbia Falls	Montana Montana	59912
Congressional District, if known:		
5 If Reporting Entity in No 4 is Su	ubawardee, Enter Name and Address o	f Prime
* Name	The state of the s	
Historia -		
* Street 1	Street 2	
* City	State	Zip
Community of District Manager		_
Congressional District, if known:		
6. * Federal Department/Agency:	7. * Federal F	Program Name/Description:
	CFDA Number, if a,	pplicable:
8. Federal Action Number, if know		ount, if known:
e. i caciai Action Hamber, " 70700	**************************************	
10. a. Name and Address of Lobb	ying Registrant:	
Prefix * First Name	Middle Name	
* Last Name	Suffix	V
* Street 1	Street 2	
Sheet /	Street 2	
* City	State	▼ Zip
b. Individual Performing Services		
	Middle Name	
<u> </u>	middle Name	
* Last Name	Suffix	
* Street 1	Street 2	
* City	State	Zip Zip
		<u> </u>
	onzed by title 31 U.S.C. section 1352. This disclosure of lobby	ing activities is a material representation of fact upon which ed pursuant to 31 U.S.C. 1352. This information will be reported to
	le for public inspection. Any person who fails to file the requires	
* Signature:	additional and the second seco	
*Name: *First	Derrick Mid	dle Name
* Last Name Woodward		Suffix
Title: Chief Business Integration (	Officer Telephone No.: 406-755-1721	Date: 3/5/25
	Telephone No.: 400-700-1721	
Federal Use Only:		Authorized for Local Reproduction Standard Form - LLL (Rev. 7-97)

# **6.4 // CERTIFICATIONS**

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# CERTIFICATE OF EXISTENCE

I, CHRISTI JACOBSEN, Secretary of State for the State of Montana, do hereby certify that:

# NOMAD GLOBAL COMMUNICATION SOLUTIONS, INCORPORATED

duly filed its Articles of Incorporation for Domestic Profit Corporation in this office on September 24, 2002, and on that date was authorized to transact business in this state for a term of perpetual duration.

Payment is reflected in the records of the Secretary of State for all fees owed to the Secretary of State.

The most recent annual report has been filed with this office.

No articles of dissolution have been placed on the record in this office by said corporation and the records indicate the corporation is in good standing under the laws of the State of Montana.

The Secretary of State cannot certify that tax and penalties owed to this state on record with the Department of Revenue are current. Please contact the Department of Revenue at (406) 444-6900 to obtain information on the tax status.



IN WITNESS WHEREOF, I have hereunto set my hand and affixed the Great Seal of the State of Montana, at Helena, the Capital, this 19th day of June, 2024.

Christi Jacobar

Christi Jacobsen Montana Secretary of State

Certificate Number: 57649731

# State of Florida Department of State

I certify from the records of this office that NOMAD GLOBAL COMMUNICATION SOLUTIONS, INC. is a Montana corporation authorized to transact business in the State of Florida, qualified on November 23, 2009.

The document number of this corporation is F09000004615.

I further certify that said corporation has paid all fees due this office through December 31, 2025, that its most recent annual report/uniform business report was filed on January 8, 2025, and that its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Fourth day of March, 2025



Secretary of State

Tracking Number: 2077140864CU

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

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# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 3/29/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

Kalispell MT 59903	INSURER F:	
	INSURER E :	
PO Box 865	INSURER D: United Specialty Insurance Company	12537
Nomad Global Communication Solutions, Inc	INSURER C: Hartford Accident and Indemnity Company	22357
INSURED	INSURER B: Underwriters at Lloyd's, London	15792
Bozeman MT 59715	INSURER A: Hartford Fire Insurance Company	19682
	INSURER(S) AFFORDING COVERAGE	NAIC #
1419 N. 14th Avenue, Unit B	E-MAIL ADDRESS: dalena-baker@leavitt.com	
Leavitt Great West Insurance Services, LLC	PHONE (877)229-4553 FAX (A/C, No, Ext): (877)229-4553	-8096
PRODUCER	CONTACT NAME: Dalena Baker	
certificate floider in fled of such endorsement(s).		

COVERAGES CERTIFICATE NUMBER: 24/25 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR		TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	х	COMMERCIAL GENERAL LIABILITY						EACH OCCURRENCE \$ 1,000,000
A		CLAIMS-MADE X OCCUR						DAMAGE TO RENTED \$ 300,000
					41UENOI8046	3/1/2024	3/1/2025	MED EXP (Any one person) \$ 10,000
								PERSONAL & ADV INJURY \$ 1,000,000
	GEN	LAGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE \$ 2,000,000
	х	POLICY PRO- JECT LOC						PRODUCTS - COMP/OP AGG \$ 2,000,000
		OTHER:						Employee Benefits \$ 1,000,000
	AUT	OMOBILE LIABILITY						COMBINED SINGLE LIMIT \$ 1,000,000
A	х	ANY AUTO						BODILY INJURY (Per person) \$
^		ALL OWNED SCHEDULED AUTOS AUTOS			41UENOI8047	3/1/2024	3/1/2025	BODILY INJURY (Per accident) \$
		HIRED AUTOS NON-OWNED AUTOS						PROPERTY DAMAGE (Per accident) \$
								Uninsured motorist BI split limit \$ 25,000
	х	UMBRELLA LIAB X OCCUR						EACH OCCURRENCE \$ 5,000,000
В		EXCESS LIAB CLAIMS-MADE						AGGREGATE \$ 5,000,000
		DED X RETENTION \$ 5,000,000			B0146GLUSA2400232	3/1/2024	3/1/2025	\$
		KERS COMPENSATION EMPLOYERS' LIABILITY						X PER OTH- STATUTE ER
	ANY	PROPRIETOR/PARTNER/EXECUTIVE	N/A					E.L. EACH ACCIDENT \$ 1,000,000
С	(Man	datory in NH)	N/A		41WEOI8H2U	3/1/2024	3/1/2025	E.L. DISEASE - EA EMPLOYEE \$ 1,000,000
	If yes	, describe under CRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT \$ 1,000,000
D	Exc	ess Liability			DGEXS6006224	3/1/2024	3/1/2025	5,000,000
E	Err	ors & Ommisions			23368840A	6/1/2023	6/1/2024	5,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER	CANCELLATION
Nomad Global Communication Solutions Inc	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE
	Dalena Baker/DABAKE Jalena Baken

# **THANK YOU**

We appreciate the opportunity to submit our capabilities, work processes, past performance, and solution concepts for consideration. Wherever you are at in the specification and purchase process, Nomad GCS will meet you with expertise and a personalized experience you're unlikely to find anywhere else. Our goal is not to force you into a cookie-cutter product, but to walk with you on a journey to the ideal, custom solution for *your* unique mission. This spirit of partnership will carry forward into the future as we help you ensure long-

term performance and prove value to your stakeholders. Should questions arise or clarifications be needed, please don't hesitate to contact us at any time. We look forward to working together.

#### THE NOMAD TEAM



**NOMAD GCS** 

# CONTACT

#### **Address:**

Nomad Global Communication Solutions 5414 US Highway 2 West Columbia Falls, MT 59912

#### Phone:

Toll-Free // 888.755.1721 Local // 406.755.1721 Fax // 406.755.1731

#### Online:

Web // nomadgcs.com Email // info@nomadgcs.com

# **PRICE TABLES**

# Vehicle Pricing

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
1	All-inclusive cost for vehicle and required specifications, including delivery and warranty.	1	\$	\$465,900.60	\$465,900.60
2	Vendor recommended Option 1	1	\$	\$0.00	\$0.00
3	Vendor recommended Option 2	1	\$	\$0.00	\$0.00
4	Vendor recommended Option 3	1	\$	\$0.00	\$0.00
5	Vendor recommended Option 4	1	\$	\$0.00	\$0.00
6	Vendor recommended Option 5	1	\$	\$0.00	\$0.00
7	Vendor recommended Option 6	1	\$	\$0.00	\$0.00
	Total				\$465,900.60