SOLID WASTE FINANCIAL FORECAST AND RATE STUDY UPDATE

PRESENTATION TO THE TECHNICAL MANAGEMENT COMMITTEE

JANUARY 28, 2026

Pinellas County

Presentation by:
RAFTELIS

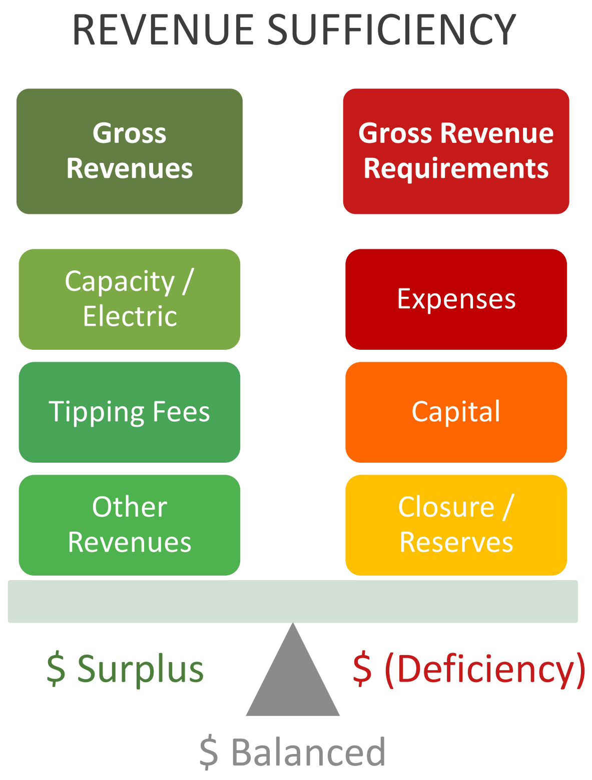
AGENDA

- 1. Scope and Methodology
- 2. Key Changes Since Last Study
- 3. Key Assumptions
- 4. Findings and Recommendations

1. SCOPE AND METHODOLOGY

- Scope
  - Raftelis tasked to update 30-Year financial forecast model
  - Present findings to Staff and Technical Management Committee (TMC) members

- Methodology
  - Data driven process
  - Examined contractual arrangements
  - Establish financial targets / parameters
  - Trends ➔ assumptions ➔ forecasts
  - Revenue sufficiency and rate adjustments
  - Rate phasing

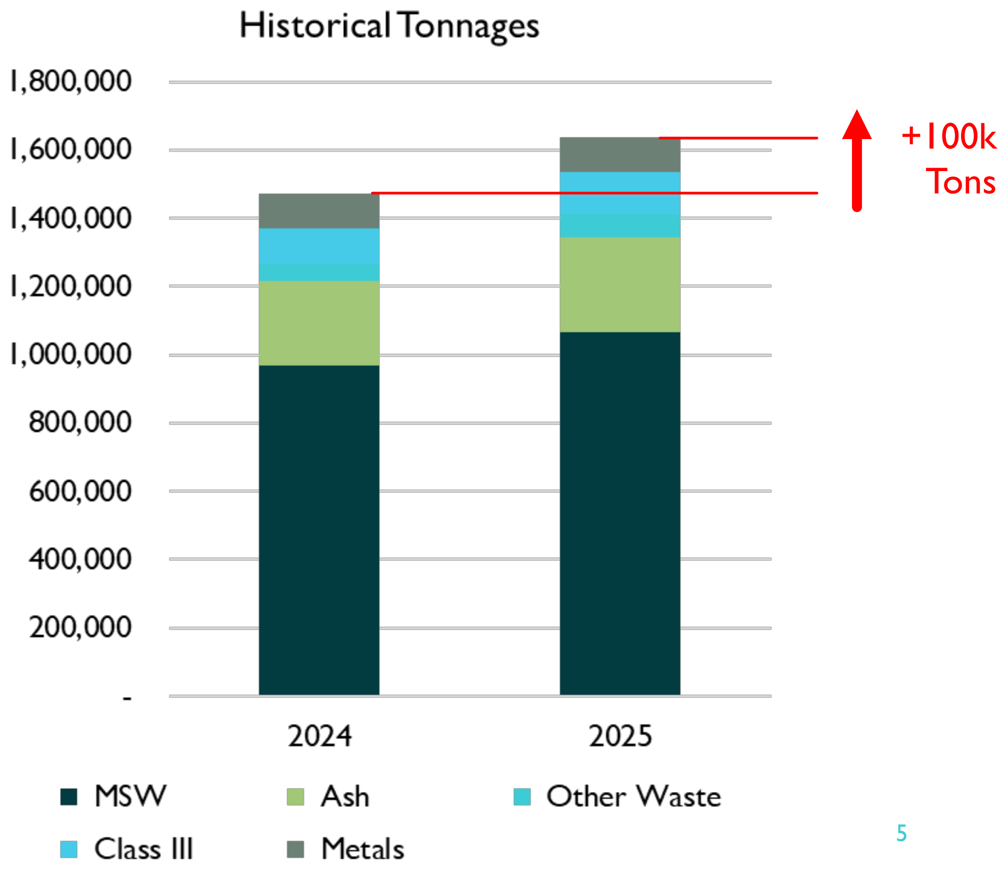


2. KEY CHANGES SINCE PRIOR STUDY

- Higher Tonnages due to Storms, but Assumed to Regress Back to Normal Over Next Two Years
- Realized reduced Contract Rates with new WTE contractor, but Actual Costs Slightly Greater than Prior Rate Plan
- Assuming Higher Investment Income
- No Significant Change in Capital Costs Since Last Study
- Slightly Lowered Out Year Rate Increases & Breakeven by FY38

3. KEY ASSUMPTIONS - TONNAGE COMPOSITION AND GROWTH

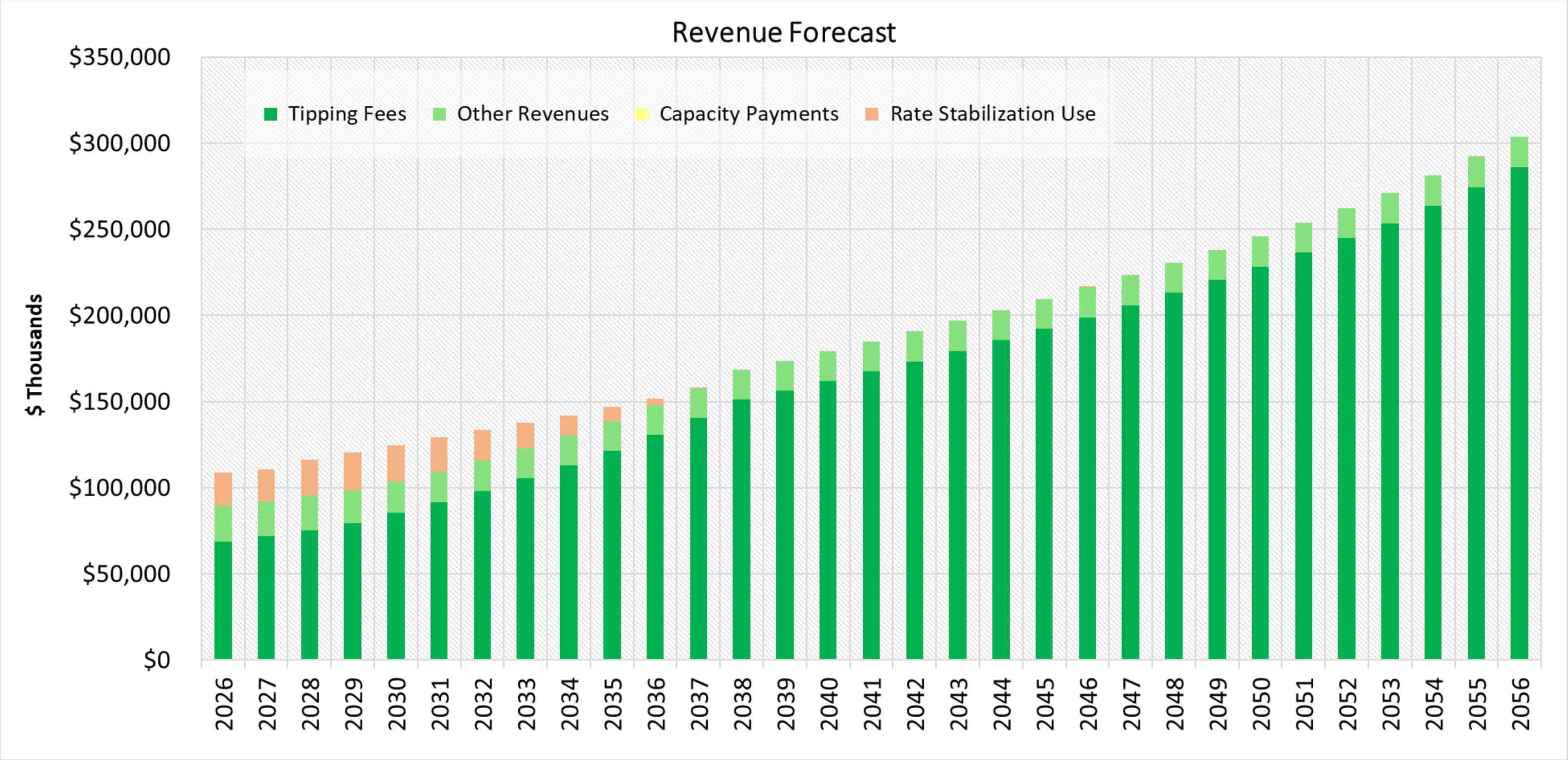
- County typically processes approximately 1.5 million tons a year
  - FY25 Processed +1.6 million tons
  - Inbound waste = typically 1.1 million tons per year
    - Municipal solid waste (MSW), class III (yard waste, construction debris), tires, etc.
  - Processed by-products = 0.3 million tons per year
    - Ash, recovered metals, etc.



KEY ASSUMPTIONS - REVENUES

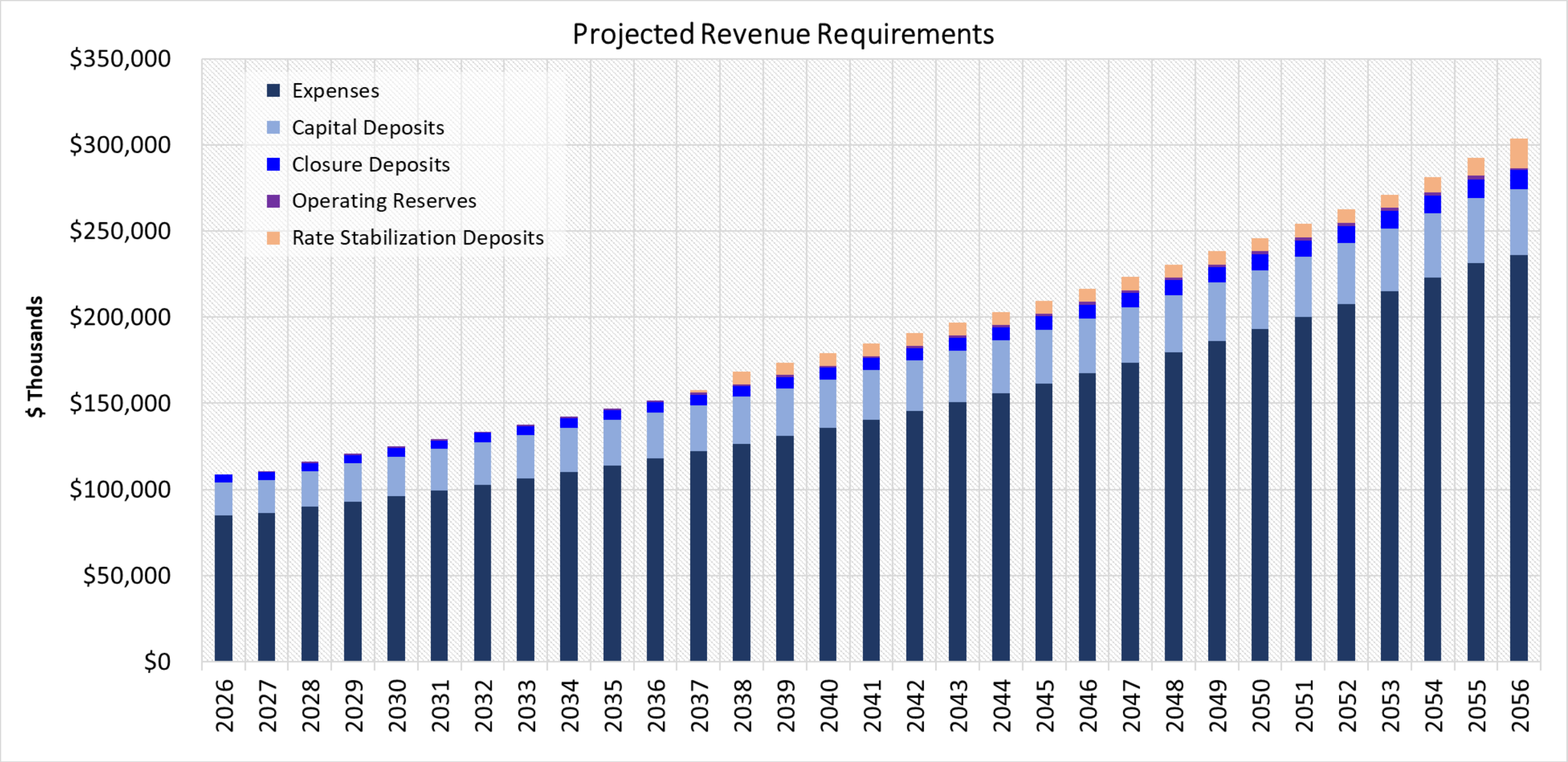
- Tipping fees
  - Increases Consistent with Prior Years Forecasts
- FY25 Last Capacity Payment
- Electricity sales
- Metal recovery
- Interest income

Other Revenues



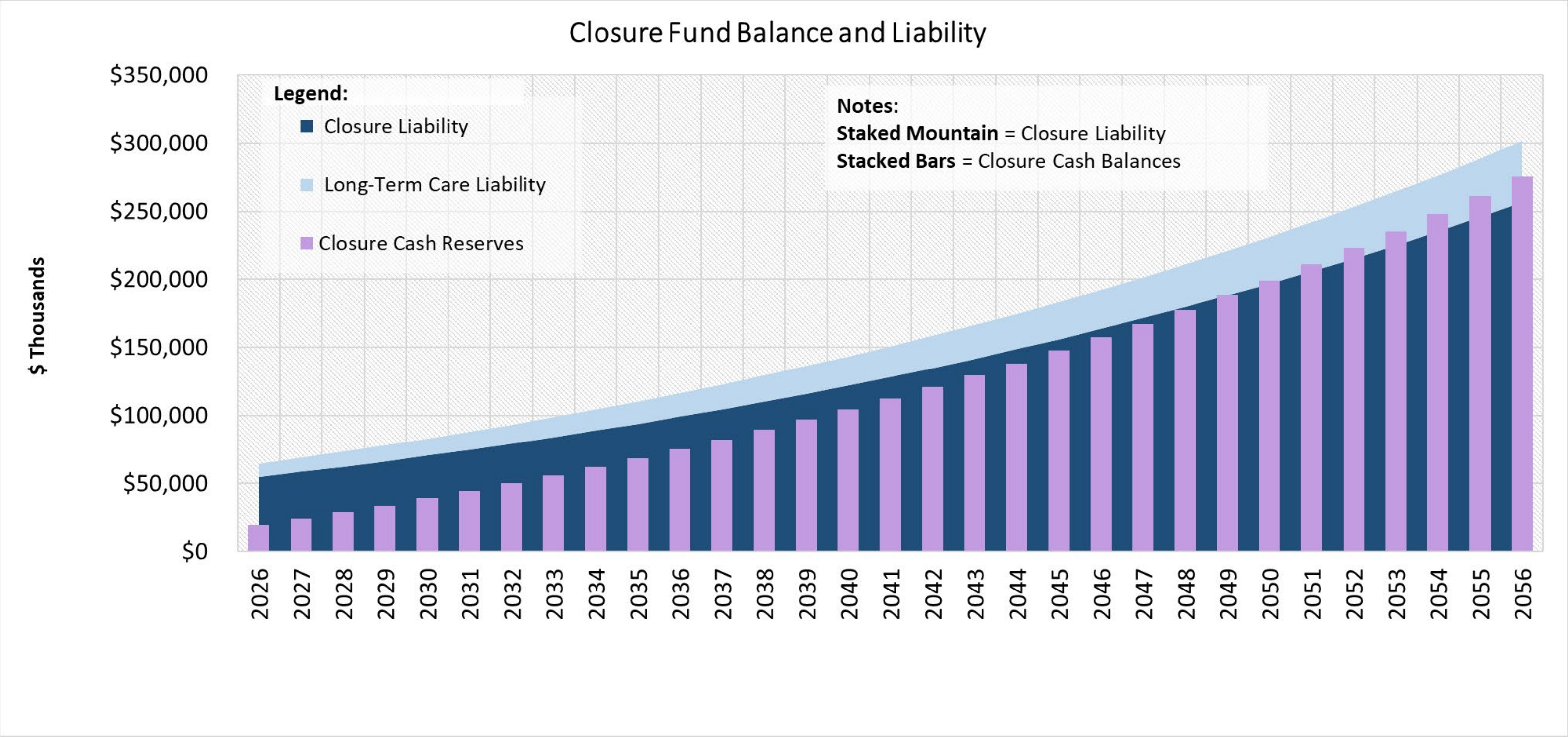
KEY ASSUMPTIONS – PROJECTED REVENUE REQUIREMENTS

- Assumes New FCC Contract
- Average Annual Expense Growth at ~3.5%



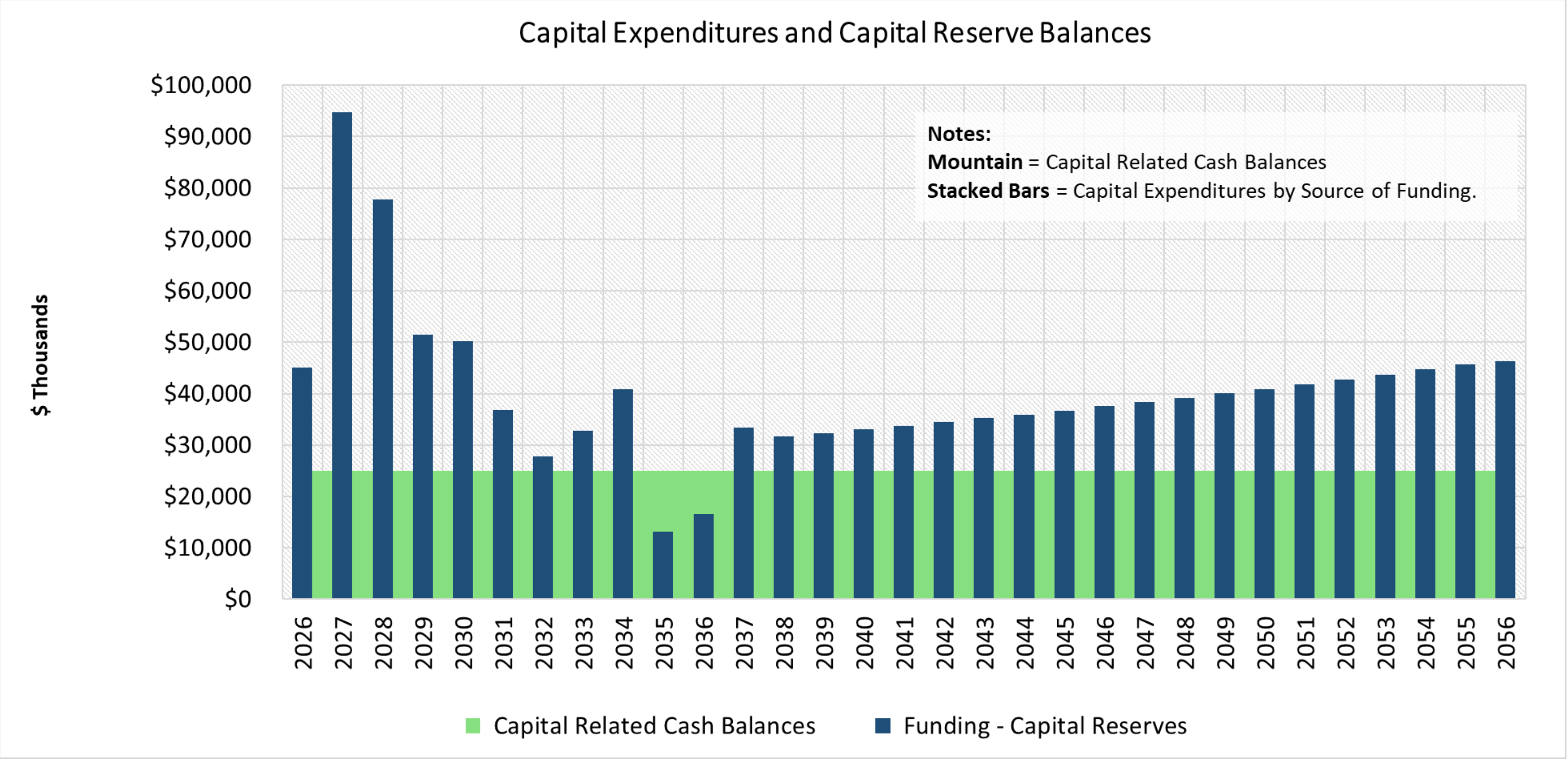
KEY ASSUMPTIONS - CLOSURE AND POST-CLOSURE

- Plan to Fund Liability Over Time
  - Financial Test for financial assurance compliance
- Does not yet reflect increase elevation
- Target: Fund closure liability only
- Slope closures included in Capital Improvement Plan (CIP)



KEY ASSUMPTIONS - CAPITAL

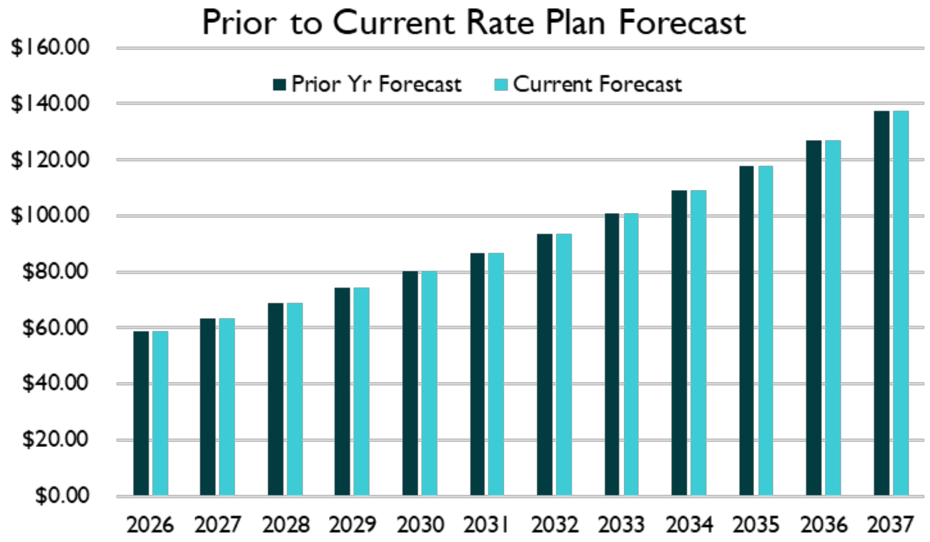
- Proposed CIP FY26-37 = $479.1M
- Top six projects $397m or 82% of Total:
  - WTE R&R / several projects = $265m
  - Bulky Waste Processing = $63m
  - Landfill Improvements = $22.2m
  - Solar and Net Metering = $18.8m
  - Enhanced Metals Recovery = $20m*
  - Landfill Side Slope Closure = $8m
- Assumed depreciation as proxy for capital needs after 2037
  - $29.4 million annually escalated for inflation



*shared 50/50 with FCC

FINDINGS

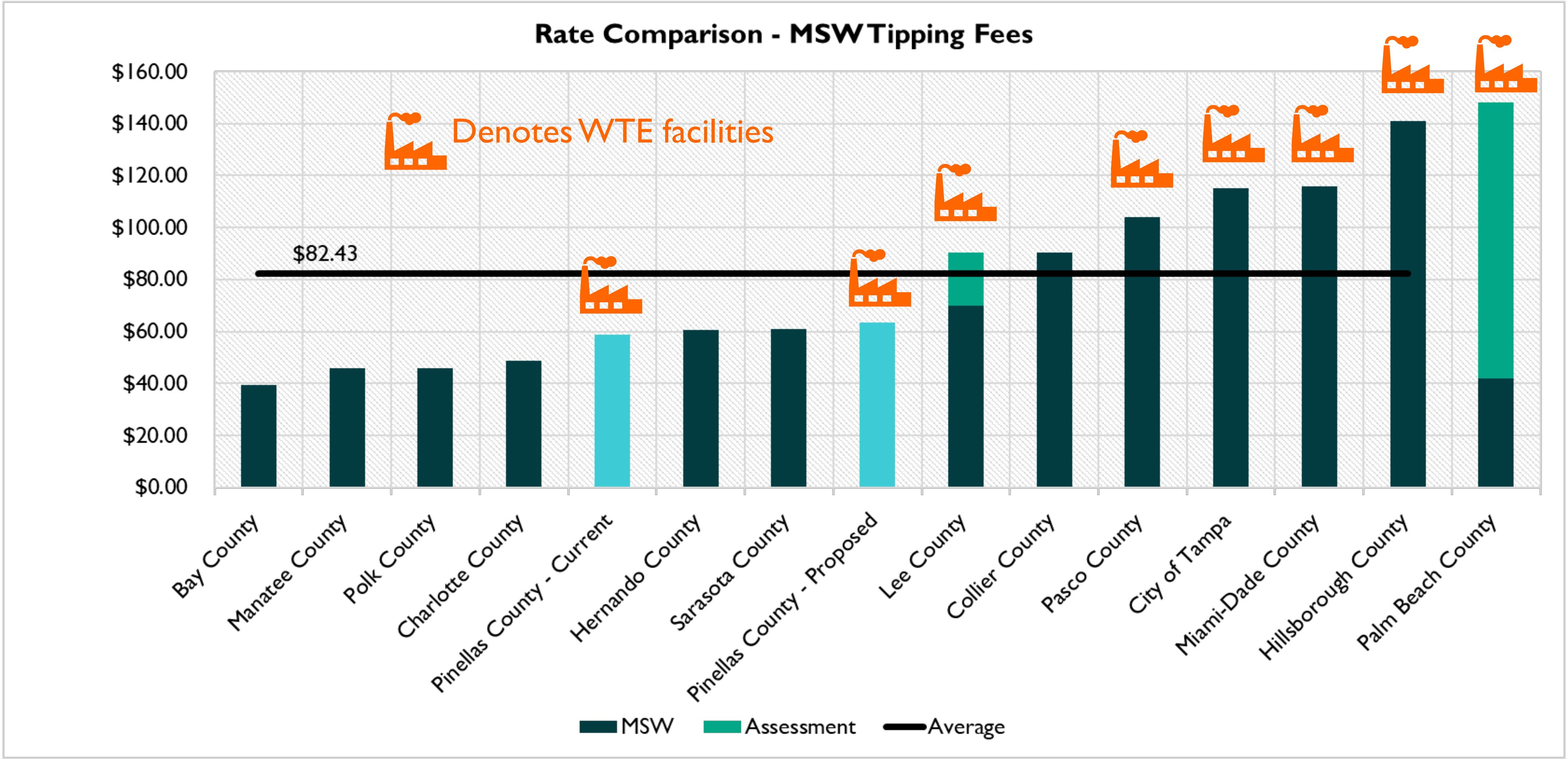
- Findings and Recommendations:
  - Keep with Adopted Rate Plan & Reassess Need to Raise Rates Further During Next Budget Cycle
  - Consider Raising the Tire Tip Fees to Regional Market Levels ($210/ton)
  - The impact of the disposal cost increase to a single-family resident generating 1 ton of waste per year averages $4.90 annually or $0.41 a month



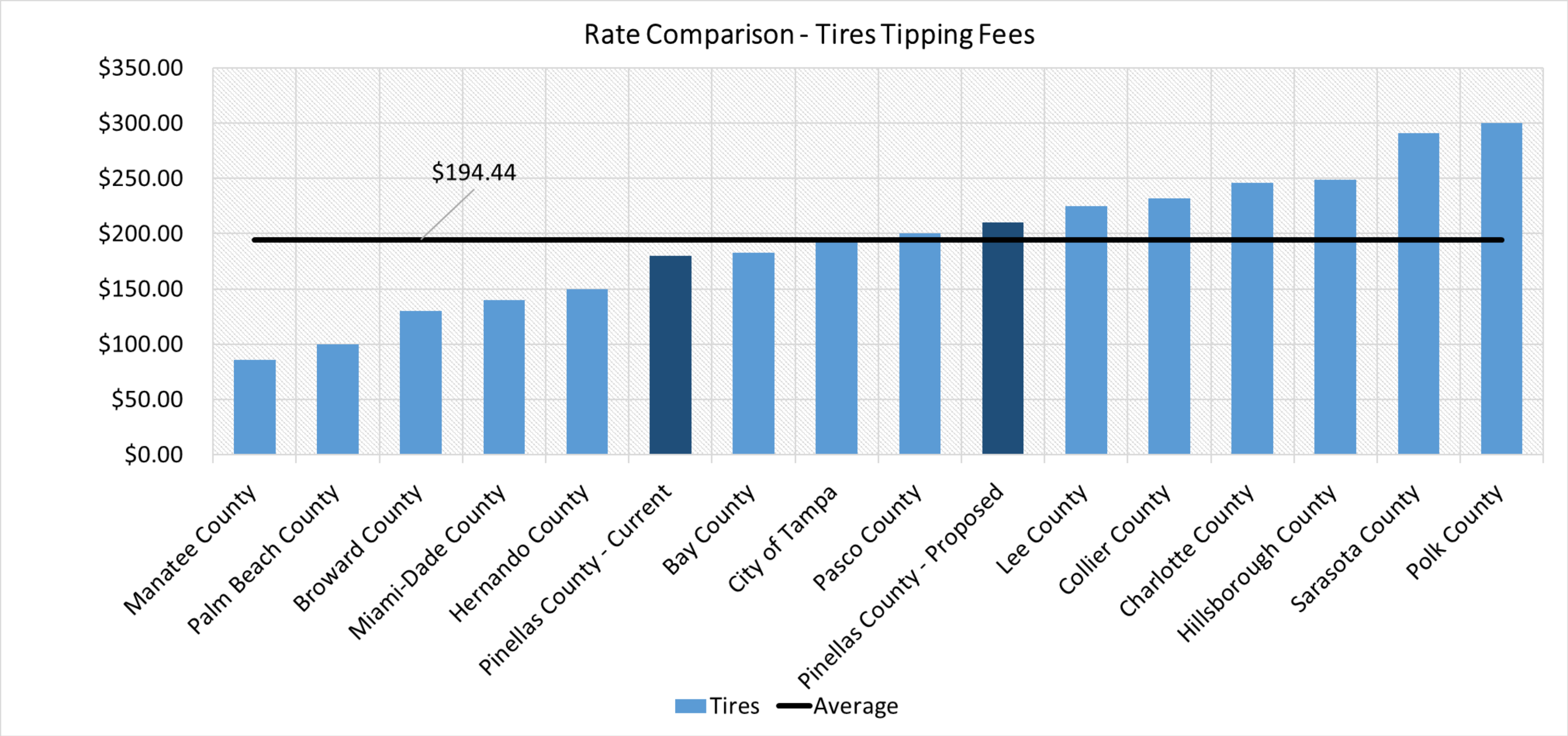
No Rec'd Change to Prior Yrs Plan

	2026	2027	2028
Rate Adj. (%)		8.00%	8.00%
Tip Fee ($)	$58.86	$63.57	$68.65
Change ($)		$4.71	$5.08

MSW TIPPING FEE COMPARISON



TIRE TIP FEE COMPARISON



THANK YOU!
DISCUSSIONS AND QUESTIONS