

EIGHTH AMENDMENT

This Amendment is made and entered into this 14th day of January, 2025, by and between Pinellas County, a political subdivision of the State of Florida, hereinafter referred to as "County," and Carousel Industries of North America LLC, Exeter, RI hereinafter referred to as "Contractor," (individually referred to as "Party", collectively "Parties").

WITNESSETH:

WHEREAS, the County and the Contractor entered into an agreement on January 12, 2021, referred to as Pinellas County Contract No. 156-0302-M (hereinafter "Agreement") pursuant to which the Contractor agreed to provide maintenance and repair services of 9-1-1 equipment for the County; and

WHEREAS, Section twenty-one (21) of the Agreement permits modification by mutual written agreement of the parties; and

WHEREAS, the Agreement has previously been amended seven (7) times; and

WHEREAS, the County and the Contractor now wish to modify the Agreement in order to provide for an additional twelve months of service, additional services, and an increase to the contract value, at the same prices, terms, and conditions;


NOW THEREFORE, the Parties agree that the Agreement is amended as follows:

1. Section 5 ("Compensation and Method of payment"), subsection B, is revised to reflect an increase in the amount of \$3,944,964.05, for a new total not to exceed expenditure of \$9,458,519.28.
2. The Parties hereby agree to exercise the second of twelve (12) months out of the twenty-four (24) month extension period permitted by section 4, subsection B of the Agreement Therefore, the term of the agreement is extended twelve (12) months from February 12, 2025, through February 11, 2026.
3. Attachment I is hereby incorporated into and made part of the Agreement. This attachment reflects services for a Pinellas 911 - St Pete Vesta Refresh and additional Network Hardware & Pro Services for Network Redundancy.
4. Except as changed or modified herein, all provisions and conditions of the original Agreement and any amendments thereto shall remain in full force and effect.

Each Party to this Amendment represents and warrants that: (i) it has the full right and authority and has obtained all necessary approvals to enter into this Amendment; (ii) each person executing this Amendment on behalf of the Party is authorized to do so; (iii) this Amendment constitutes a valid and legally binding obligation of the Party, enforceable in accordance with its terms.

IN WITNESS WHEREOF the Parties herein have executed this Eighth Amendment as of the day and year first written above.

Pinellas County, a political subdivision of the State of Florida:


  
\_\_\_\_\_  
Signature

Brian Scott  
Printed Name

Chair  
Printed Title

January 14, 2025.  
Date

Contractor:

Signed by:  
  
\_\_\_\_\_  
Signature

David Lindquist  
Printed Name

SVP of Sales  
Printed Title

12/9/2024  
Date

APPROVED AS TO FORM  
By: Amanda S. Coffey  
Office of the County Attorney

ATTEST: KEN BURKE, CLERK

By: 



**Q-153290**

**Generated Date:** 12/04/2024  
**Expiration Date:** 12/31/2025  
**Account Name:** Pinellas County, FL - 911 Host A - HQ  
**Opportunity Name:** Pinellas 911 - St Pete Vesta Refresh  
**Opportunity Number:** OP-56381

**Client Contact Information**

**Primary Contact:** Judith Weshinsky-Price  
**Contact Title:** Regional 911 Director  
**Contact Phone:** (727) 464-4226  
**Contact Email:** jweshinsky-price@pinellascounty.org

**NWN Carousel Contact Information**

**Primary Contact:** Laura Pringle  
**Contact Title:** Account Executive  
**Contact Phone:** 813-864-8802  
**Contact Email:** lpringle@nwncarousel.com

**BILL TO**

Pinellas County, FL - 911 Host A - HQ  
 10750 Ulmerton Rd Bldg 1 Ste 343  
 Largo, FL 33778-1703

**SHIP TO**

Pinellas County, FL - 911 Host A - HQ  
 10750 Ulmerton Rd Bldg 1 Ste 343  
 Largo, FL 33778-1703

**Product**

Side A-Motorola Hardware and Software					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
1.	870899-0104R8.2U	V911 R8.2 DOC/MEDIA UPG	1	\$0.00	\$0.00
2.	873099-03002U	R4 CAD INTFC LIC UPGD	1	\$0.00	\$0.00
3.	853031-DLVLS-GD2	V-DL SVR VLS BNDL GEO	1	\$32,869.43	\$32,869.43
4.	06500-00201	2-POST RELAY RACKMNT KIT	1	\$475.37	\$475.37
5.	870890-75006	VIRTUAL MEDIA SET 017D	1	\$0.00	\$0.00
6.	873090-11102	R4 LIC EIM RFAI MODULE	57	\$0.00	\$0.00
7.	03800-03070	FIREWALL 60	2	\$799.26	\$1,598.52
8.	03800-03075	WARR FIREWALL 60F 5YR	2	\$828.27	\$1,656.54
9.	04000-00570	M800C HA PAIR PSAP BNDL W/1YR SPT/WTY/AHR	1	\$12,549.80	\$12,549.80
10.	04000-00572	M800C HA PAIR PSAP BNDL ADDTL 10 SESSION LIC	4	\$1,892.89	\$7,571.56
11.	870809-00801	V911 MQD MODULE	1	\$0.00	\$0.00
12.	870891-66301	VESTA 9-1-1 SMS LIC	1	\$0.00	\$0.00
13.	809810-00102	V911 ADV DATA LVL 1 ANNUAL SUB	1	\$0.00	\$0.00
14.	809810-00103	V911 ADV DATA LVL 2 STD ANNUAL SUB	1	\$1,107.93	\$1,107.93
15.	873099-00602U	R4 CDR SVR LIC UPGD	1	\$0.00	\$0.00
16.	873099-01102U	R4 CDR PER SEAT LIC UPGD	53	\$0.00	\$0.00

Side A-Motorola Hardware and Software					
17.	873099-01102	R4 CDR PER SEAT LIC	4	\$132.93	\$531.72
18.	870899-04102U	VHUD ENT SVR MEDIA R12.6.1 UPGD	1	\$0.00	\$0.00
19.	809800-35310	VHUD ENT SPT 1YR	1	\$2,544.77	\$2,544.77
20.	04000-54003U	VHUD 1-4 SVR OUTPUTS UPG	1	\$0.00	\$0.00
21.	809800-35320	VHUD 1-4 SVR OPUT SPT 1YR	1	\$1,428.27	\$1,428.27
22.	870809-00701	VHUD VIEWER PER SEAT LIC	42	\$517.00	\$21,714.00
23.	870809-00701U	VHUD VIEWER PER SEAT MIG UPGD	15	\$0.00	\$0.00
24.	04000-54008U	VHUD SUPV VIEWER LIC UPGD	3	\$0.00	\$0.00
25.	809800-35340	VHUD SUPV VIEWER SPT 1YR	3	\$292.76	\$878.28
26.	62040-G819206	SVR 2U RACK ENH DL380/G10 2.2 128GB	1	\$8,823.10	\$8,823.10
27.	06500-00201	2-POST RELAY RACKMNT KIT	1	\$475.90	\$475.90
28.	64000-30045	PROCESSOR 4210 DL380 G10	1	\$1,578.12	\$1,578.12
29.	04000-00446	SVR WIN2019 STD	1	\$1,709.55	\$1,709.55
30.	64000-20072	HARD DRIVE 1.2TB 12G 10K	2	\$856.20	\$1,712.40
31.	65000-00124	CBL PATCH 15FT	1	\$18.80	\$18.80
32.	61000-409623	DKTP ELITE MINI 800 G9 W/O OS	2	\$1,924.04	\$3,848.08
33.	04000-00448	WINDOWS 10 LTSC LIC 21H2	2	\$152.54	\$305.08
34.	04000-14582	CBL VIDEO HDMI EXT 15FT	2	\$24.06	\$48.12
35.	65000-00124	CBL PATCH 15FT	2	\$18.80	\$37.60
36.	65000-12781	ADPTR DP TO HDMI	2	\$34.38	\$68.76
37.	61000-409623	DKTP ELITE MINI 800 G9 W/O OS	3	\$1,924.04	\$5,772.12
38.	04000-00448	WINDOWS 10 LTSC LIC 21H2	3	\$152.54	\$457.62
39.	63000-241693	MNTR 27IN FP LED LCD	3	\$889.50	\$2,668.50
40.	873099-00802	R4 ACT VIEW LIC PER ST	57	\$0.00	\$0.00
41.	873099-00702	R4 ACTIV VIEW SYS LIC	2	\$0.00	\$0.00
42.	809800-35120	R4 ACT VIEW SW SPT 1YR	2	\$977.95	\$1,955.90
43.	BA-MGD-VSSL-M	GEO-DIV LIC MIG SYS	1	\$0.00	\$0.00
44.	PS-OAD-VSML-M	VADV MLTP SEAT LIC MIG	53	\$0.00	\$0.00
45.	PS-OAD-VSML	VADV MLTP PER SEAT LIC	4	\$9,232.13	\$36,928.52
46.	SS-OAD-VSSL-1Y	SPT VADV 1YR	57	\$1,954.28	\$111,393.96
47.	873099-00502U	R4 IRR LIC/DOC/MED UPGD	53	\$0.00	\$0.00
48.	873099-00502	R4 IRR LIC/DOC/MED	4	\$1,469.76	\$5,879.04
49.	809800-35110	V911- IRR - SW SPT 1YR	57	\$277.79	\$15,834.03
50.	61000-409623	DKTP ELITE MINI 800 G9 W/O OS	57	\$1,924.04	\$109,670.28
51.	04000-00448	WINDOWS 10 LTSC LIC 21H2	57	\$152.54	\$8,694.78
52.	63000-241693	MNTR 27IN FP LED LCD	57	\$889.50	\$50,701.50
53.	64007-50022	KEYPAD 24KEY USB 25FT CBL	57	\$233.12	\$13,287.84

Side A-Motorola Hardware and Software					
54.	65000-00197	CBL PATCH SNAGLESS 15FT	57	\$28.20	\$1,607.40
55.	853030-00302	R4 SAM HDWR KIT	57	\$2,267.28	\$129,234.96
56.	853004-00401	SAM EXT SPKR KIT	57	\$225.60	\$12,859.20
57.	02800-20501	HANDST 4W MOD ELEC MIC BLK	57	\$49.68	\$2,831.76
58.	03044-20000	HDST CORD-12FT 4W MOD BLK	57	\$4.02	\$229.14
59.	64040-60089	PRNTR COLOR NTWK LASER	1	\$1,515.82	\$1,515.82
60.	65000-00238	CBL PATCH BLUE 3FT	1	\$3.21	\$3.21
61.	65000-00124	CBL PATCH 15FT	1	\$18.80	\$18.80
62.	04000-09206	SWITCH 9200 24-PORT 24X7 5YR	6	\$6,483.85	\$38,903.10
63.	04000-09204	SWITCH 9200 SECONDARY PWR SUPPLY	6	\$367.41	\$2,204.46
64.	04000-09205	SWITCH 9200 SECONDARY PWR SUPPLY CBL	6	\$23.63	\$141.78
65.	04000-09211	SWITCH 9200 NETWORK EXP MOD 1GB	6	\$237.95	\$1,427.70
66.	04000-02919	USB CONSOLE CBL	6	\$64.46	\$386.76
67.	04000-09306	SWITCH 9300 24-PORT W/24X7 5YR	2	\$17,583.90	\$35,167.80
68.	04000-09312	PWR SPLY 715W DC	2	\$661.76	\$1,323.52
69.	04000-02919	USB CONSOLE CBL	2	\$128.91	\$257.82
70.	04000-00129	MED 1000B CHASSIS BNDL	2	\$3,639.68	\$7,279.36
71.	870890-74901	V911 M1KB FIRMWARE	1	\$0.00	\$0.00
72.	04000-00186	SW SPT M1000 GATEWAY 1YR	2	\$480.98	\$961.96
73.	04000-00116	MED 1000 FXO-LS BNDL	4	\$595.15	\$2,380.60
74.	04000-00152	MED1000 1-SPAN BNDL	3	\$4,605.45	\$13,816.35
75.	04000-00191	SW SPT M1000 T1 MOD 1YR	3	\$443.19	\$1,329.57
76.	04000-00219	8-PORT RS-232 DATACAST 1U 110/220VAC	1	\$2,594.40	\$2,594.40
77.	65000-03040	CABLE,CBL NULL MODEM DB25M/M 6FT	1	\$30.08	\$30.08
78.	04000-01761	DIGI CONNECT EZ 4	1	\$966.86	\$966.86
79.	65000-00182	CBL RJ45-10P/DB25M 4FT	4	\$47.26	\$189.04
80.	04000-00220	RS-232 2-PORT SHARING 1U 110/220VAC	1	\$1,885.37	\$1,885.37
81.	04000-01014-10	CBL SRL 10FT DB25M/DB9F	1	\$13.42	\$13.42
82.	00600-20042	CABINET 42U 19 INCH W RM	1	\$4,431.42	\$4,431.42
83.	63009-192803	MNTR RACK KYBD KVM 19IN	1	\$2,604.06	\$2,604.06
84.	04000-00707	FAN KIT BLK	1	\$280.66	\$280.66
85.	00600-20143	CABINET ROOF FAN HOLE	1	\$221.57	\$221.57
86.	04000-50033	SEISMIC BRACING KIT	1	\$34.91	\$34.91
87.	04000-12851	NON-SRG PWR STP 20 AMP	2	\$275.28	\$550.56
88.	04000-24006	SECURESYNC 2400 MASTER CLOCK	1	\$19,358.62	\$19,358.62
89.	04000-08230	GPS/GNSS Outdoor Antenna	1	\$562.92	\$562.92
90.	04000-08231	GPS Antenna POST MT Kit	1	\$215.93	\$215.93

Side A-Motorola Hardware and Software					
91.	04000-08236	GPS PVC POST MNTA	1	\$164.36	\$164.36
92.	04000-08228	GPS Antenna SURG Protector	1	\$377.33	\$377.33
93.	04000-20601	GND KIT FOR 8226	1	\$527.73	\$527.73
94.	04000-67022	GPS CBL CONN	1	\$69.82	\$69.82
95.	04000-13050	CBL GPS ANTENNA 50FT	1	\$339.73	\$339.73
96.	04000-13100	CBL GPS ANTENNA 100FT	1	\$916.36	\$916.36
97.	04000-60002	ESXI 7.0 UPGD KEYCODE	1	\$0.00	\$0.00
				<b>Total:</b>	<b>\$757,012.01</b>

Side B Motorola-Hardware and Software					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
98.	870899-0104R8.2U	V911 R8.2 DOC/MEDIA UPG	1	\$0.00	\$0.00
99.	873099-03002U	R4 CAD INTFC LIC UPGD	1	\$0.00	\$0.00
100.	853031-DLVLS-GD2	V-DL SVR VLS BNDL GEO	1	\$32,869.43	\$32,869.43
101.	06500-00201	2-POST RELAY RACKMNT KIT	1	\$475.37	\$475.37
102.	870890-75006	VIRTUAL MEDIA SET 017D	1	\$0.00	\$0.00
103.	873090-11102	R4 LIC EIM RFAI MODULE	1	\$0.00	\$0.00
104.	03800-03070	FIREWALL 60	2	\$799.26	\$1,598.52
105.	03800-03075	WARR FIREWALL 60F 5YR	2	\$828.27	\$1,656.54
106.	04000-00570	M800C HA PAIR PSAP BNDL W/1YR SPT/WTY/AHR	1	\$12,549.80	\$12,549.80
107.	04000-00572	M800C HA PAIR PSAP BNDL ADDTL 10 SESSION LIC	4	\$1,892.89	\$7,571.56
108.	870891-66301	VESTA 9-1-1 SMS LIC	1	\$0.00	\$0.00
109.	809810-00102	V911 ADV DATA LVL 1 ANNUAL SUB	1	\$0.00	\$0.00
110.	809810-00103	V911 ADV DATA LVL 2 STD ANNUAL SUB	1	\$1,107.93	\$1,107.93
111.	873099-00602U	R4 CDR SVR LIC UPGD	1	\$0.00	\$0.00
112.	873099-01102U	R4 CDR PER SEAT LIC UPGD	1	\$0.00	\$0.00
113.	870809-00701	VHUD VIEWER PER SEAT LIC	1	\$517.00	\$517.00
114.	BA-MGD-VSSL-M	GEO-DIV LIC MIG SYS	1	\$0.00	\$0.00
115.	PS-OAD-VSML-M	VADV MLTP SEAT LIC MIG	1	\$0.00	\$0.00
116.	SS-OAD-VSSL-1Y	SPT VADV 1YR	1	\$1,954.28	\$1,954.28
117.	873099-00502U	R4 IRR LIC/DOC/MED UPGD	1	\$0.00	\$0.00
118.	809800-35110	V911- IRR - SW SPT 1YR	1	\$277.79	\$277.79
119.	61000-409623	DKTP ELITE MINI 800 G9 W/O OS	1	\$1,924.04	\$1,924.04
120.	04000-00448	WINDOWS 10 LTSC LIC 21H2	1	\$152.54	\$152.54
121.	63000-241693	MNTR 27IN FP LED LCD	1	\$889.50	\$889.50
122.	64007-50022	KEYPAD 24KEY USB 25FT CBL	1	\$233.12	\$233.12
123.	65000-00197	CBL PATCH SNAGLESS 15FT	1	\$28.20	\$28.20
124.	853030-00302	R4 SAM HDWR KIT	1	\$2,267.28	\$2,267.28

Side B Motorola-Hardware and Software					
125.	853004-00401	SAM EXT SPKR KIT	1	\$225.60	\$225.60
126.	02800-20501	HANDST 4W MOD ELEC MIC BLK	1	\$49.68	\$49.68
127.	03044-20000	HDST CORD-12FT 4W MOD BLK	1	\$4.02	\$4.02
128.	04000-09206	SWITCH 9200 24-PORT 24X7 5YR	2	\$7,495.29	\$14,990.58
129.	04000-09204	SWITCH 9200 SECONDARY PWR SUPPLY	2	\$734.81	\$1,469.62
130.	04000-09205	SWITCH 9200 SECONDARY PWR SUPPLY CBL	2	\$47.26	\$94.52
131.	04000-09211	SWITCH 9200 NETWORK EXP MOD 1GB	2	\$475.90	\$951.80
132.	04000-02919	USB CONSOLE CBL	2	\$128.91	\$257.82
133.	04000-09306	SWITCH 9300 24-PORT W/24X7 5YR	2	\$17,583.90	\$35,167.80
134.	04000-09312	PWR SPLY 715W DC	2	\$661.76	\$1,323.52
135.	04000-02919	USB CONSOLE CBL	2	\$128.91	\$257.82
136.	04000-00129	MED 1000B CHASSIS BNDL	2	\$3,639.68	\$7,279.36
137.	870890-74901	V911 M1KB FIRMWARE	1	\$0.00	\$0.00
138.	04000-00186	SW SPT M1000 GATEWAY 1YR	2	\$480.98	\$961.96
139.	04000-00116	MED 1000 FXO-LS BNDL	3	\$595.15	\$1,785.45
140.	04000-00152	MED1000 1-SPAN BNDL	1	\$4,605.45	\$4,605.45
141.	04000-00191	SW SPT M1000 T1 MOD 1YR	1	\$443.19	\$443.19
142.	04000-00219	8-PORT RS-232 DATACAST 1U 110/220VAC	1	\$2,594.40	\$2,594.40
143.	65000-03040	CABLE,CBL NULL MODEM DB25M/M 6FT	8	\$30.08	\$240.64
144.	04000-01761	DIGI CONNECT EZ 4	1	\$966.86	\$966.86
145.	65000-00182	CBL RJ45-10P/DB25M 4FT	4	\$47.26	\$189.04
146.	04000-00220	RS-232 2-PORT SHARING 1U 110/220VAC	1	\$1,885.37	\$1,885.37
147.	04000-01014-10	CBL SRL 10FT DB25M/DB9F	1	\$13.42	\$13.42
148.	06500-55053	EQUIPMENT RACK 19IN	1	\$369.28	\$369.28
149.	863014-00201-2	REMOTE PERIPHERAL KIT	1	\$1,116.54	\$1,116.54
150.	04000-60002	ESXI 7.0 UPGD KEYCODE	1	\$0.00	\$0.00
151.	870809-00801	V911 MQD MODULE	1	\$0.00	\$0.00
152.	873099-00802	R4 ACT VIEW LIC PER ST	1	\$0.00	\$0.00
				<b>Total:</b>	<b>\$143,316.64</b>

CLEARWATER-Motorola Hardware and Software					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
153.	873090-11102	R4 LIC EIM RFAI MODULE	15	\$0.00	\$0.00
154.	04000-00129	MED 1000B CHASSIS BNDL	1	\$3,639.68	\$3,639.68
155.	870890-74901	V911 M1KB FIRMWARE	1	\$0.00	\$0.00
156.	04000-00186	SW SPT M1000 GATEWAY 1YR	1	\$480.98	\$480.98
157.	04000-00119	MED 1000 FXS BNDL	1	\$568.15	\$568.15
158.	809810-00102	V911 ADV DATA LVL 1 ANNUAL SUB	1	\$0.00	\$0.00

CLEARWATER-Motorola Hardware and Software					
159.	809810-00103	V911 ADV DATA LVL 2 STD ANNUAL SUB	1	\$1,107.86	\$1,107.86
160.	873099-00602U	R4 CDR SVR LIC UPGD	1	\$0.00	\$0.00
161.	873099-01102U	R4 CDR PER SEAT LIC UPGD	15	\$0.00	\$0.00
162.	870809-00701U	VHUD VIEWER PER SEAT MIG UPGD	15	\$0.00	\$0.00
163.	04000-54008U	VHUD SUPV VIEWER LIC UPGD	2	\$0.00	\$0.00
164.	809800-35340	VHUD SUPV VIEWER SPT 1YR	2	\$292.73	\$585.46
165.	61000-409623	DKTP ELITE MINI 800 G9 W/O OS	4	\$1,924.04	\$7,696.16
166.	04000-00448	WINDOWS 10 LTSC LIC 21H2	4	\$152.54	\$610.16
167.	63000-241693	MNTR 27IN FP LED LCD	4	\$889.50	\$3,558.00
168.	04000-14582	CBL VIDEO HDMI EXT 15FT	4	\$24.06	\$96.24
169.	65000-00124	CBL PATCH 15FT	4	\$18.80	\$75.20
170.	65000-12781	ADPTR DP TO HDMI	4	\$34.38	\$137.52
171.	61000-409623	DKTP ELITE MINI 800 G9 W/O OS	2	\$1,924.04	\$3,848.08
172.	04000-00448	WINDOWS 10 LTSC LIC 21H2	2	\$152.54	\$305.08
173.	PS-OAD-VSML-M	VADV MLTP SEAT LIC MIG	15	\$0.00	\$0.00
174.	SS-OAD-VSSL-1Y	SPT VADV 1YR	15	\$1,954.28	\$29,314.20
175.	873099-00502U	R4 IRR LIC/DOC/MED UPGD	15	\$470.00	\$7,050.00
176.	809800-35110	V911- IRR - SW SPT 1YR	15	\$277.79	\$4,166.85
177.	61000-409623	DKTP ELITE MINI 800 G9 W/O OS	15	\$1,924.04	\$28,860.60
178.	04000-00448	WINDOWS 10 LTSC LIC 21H2	15	\$152.54	\$2,288.10
179.	63000-241693	MNTR 27IN FP LED LCD	15	\$889.50	\$13,342.50
180.	64007-50022	KEYPAD 24KEY USB 25FT CBL	15	\$233.12	\$3,496.80
181.	65000-00197	CBL PATCH SNAGLESS 15FT	15	\$28.20	\$423.00
182.	853030-00302	R4 SAM HDWR KIT	15	\$2,267.28	\$34,009.20
183.	853004-00401	SAM EXT SPKR KIT	15	\$225.60	\$3,384.00
184.	02800-20501	HANDST 4W MOD ELEC MIC BLK	15	\$49.68	\$745.20
185.	03044-20000	HDST CORD-12FT 4W MOD BLK	15	\$4.02	\$60.30
186.	64040-60089	PRNTR COLOR NTWK LASER	1	\$1,514.73	\$1,514.73
187.	65000-00238	CBL PATCH BLUE 3FT	1	\$3.21	\$3.21
188.	65000-00124	CBL PATCH 15FT	1	\$18.80	\$18.80
189.	04000-09206	SWITCH 9200 24-PORT 24X7 5YR	2	\$7,495.29	\$14,990.58
190.	04000-09204	SWITCH 9200 SECONDARY PWR SUPPLY	2	\$734.81	\$1,469.62
191.	04000-09205	SWITCH 9200 SECONDARY PWR SUPPLY CBL	2	\$47.26	\$94.52
192.	04000-09211	SWITCH 9200 NETWORK EXP MOD 1GB	2	\$475.90	\$951.80
193.	04000-02919	USB CONSOLE CBL	2	\$128.91	\$257.82
194.	04000-00129	MED 1000B CHASSIS BNDL	2	\$3,639.68	\$7,279.36
195.	870890-74901	V911 M1KB FIRMWARE	1	\$0.00	\$0.00



CLEARWATER-Motorola Hardware and Software					
196.	04000-00186	SW SPT M1000 GATEWAY 1YR	2	\$480.98	\$961.96
197.	04000-00116	MED 1000 FXO-LS BNDL	3	\$595.15	\$1,785.45
198.	04000-00152	MED1000 1-SPAN BNDL	2	\$4,605.45	\$9,210.90
199.	04000-00191	SW SPT M1000 T1 MOD 1YR	2	\$443.19	\$886.38
200.	04000-00219	8-PORT RS-232 DATACAST 1U 110/220VAC	1	\$2,594.40	\$2,594.40
201.	65000-03040	CABLE,CBL NULL MODEM DB25M/M 6FT	8	\$30.08	\$240.64
202.	04000-01761	DIGI CONNECT EZ 4	1	\$1,007.13	\$1,007.13
203.	65000-00182	CBL RJ45-10P/DB25M 4FT	2	\$47.26	\$94.52
204.	04000-00220	RS-232 2-PORT SHARING 1U 110/220VAC	1	\$1,885.37	\$1,885.37
205.	04000-01014-10	CBL SRL 10FT DB25M/DB9F	1	\$13.42	\$13.42
206.	06500-55053	EQUIPMENT RACK 19IN	1	\$369.28	\$369.28
207.	863014-00201-2	REMOTE PERIPHERAL KIT	1	\$1,116.54	\$1,116.54
208.	870809-00801	V911 MQD MODULE	1	\$0.00	\$0.00
209.	873099-00802	R4 ACT VIEW LIC PER ST	15	\$0.00	\$0.00
210.	873099-00702	R4 ACTIV VIEW SYS LIC	1	\$0.00	\$0.00
211.	809800-35120	R4 ACT VIEW SW SPT 1YR	1	\$0.00	\$0.00
				<b>Total:</b>	<b>\$196,595.75</b>

MDR					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
212.	SSV06S03498A	MDR VESTA CORE SVC PER YEAR	1	\$22,828.57	\$22,828.57
213.	SSV06S03499A	MDR VESTA PER CONSOLE PER YEAR	87	\$335.21	\$29,163.27
				<b>Total:</b>	<b>\$51,991.84</b>

MDR+					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
214.	SSV06S03500A	MDR PLUS VESTA CORE SVC PER YEAR	1	\$57,071.42	\$57,071.42
215.	SSV06S03501A	MDR PLUS VESTA PER CONSOLE PER YEAR	67	\$677.19	\$45,371.73
				<b>Total:</b>	<b>\$102,443.15</b>

Side A Analytics					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
216.	873399-00103.6U	V-ANLYT 3.6 MED UPGD	1	\$0.00	\$0.00
217.	873391-01002U	V-ANLYT HOST LIC UPGD	1	\$0.00	\$0.00
218.	873391-02001U	AURORA SITE LIC UPGD	1	\$0.00	\$0.00
219.	809800-03361	AURORA ENT/HOST SPT 1YR	1	\$419.54	\$419.54
220.	873391-00301U	AURORA USER LIC UPGD	3	\$0.00	\$0.00
221.	PA-MSG-ASSL-M	AURORA STD SEAT LIC MIG	53	\$0.00	\$0.00
222.	PA-MSG-ASSL	AURORA STD PER SEAT LIC	4	\$960.13	\$3,840.52
223.	SA-MSG-ALSL-1Y	SPT V-ANLYT STD 1YR	57	\$181.70	\$10,356.90

Side A Analytics					
224.	873391-00901U	AUR ADV RPT PKG LIC UPGD	1	\$0.00	\$0.00
225.	62040-G819206	SVR 2U RACK ENH DL380/G10 2.2 128GB	1	\$8,823.10	\$8,823.10
226.	06500-00201	2-POST RELAY RACKMNT KIT	1	\$475.90	\$475.90
227.	64000-20072	HARD DRIVE 1.2TB 12G 10K	8	\$856.20	\$6,849.60
228.	62033-2GB8TB01	SVR NAS 8TB BASE BNDL	1	\$1,960.57	\$1,960.57
229.	04000-00446	SVR WIN2019 STD	1	\$1,709.46	\$1,709.46
230.	04000-00319	SQL 2014 CAL RUN EMB LIC	1	\$147.71	\$147.71
231.	04000-00346	SQL 2014 SVR RUN EMB LIC	1	\$5,730.59	\$5,730.59
232.	04000-00437	PRESENTENSE TIME CLIENT 5.4	1	\$73.86	\$73.86
233.	61000-409623	DKTP ELITE MINI 800 G9 W/O OS	1	\$1,922.97	\$1,922.97
234.	04000-00448	WINDOWS 10 LTSC LIC 21H2	1	\$152.54	\$152.54
235.	63000-241693	MNTR 27IN FP LED LCD	1	\$889.50	\$889.50
				<b>Total:</b>	<b>\$43,352.76</b>

Side A Motorola Managed Services					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
236.	870891-66401	M&R SVR AGENT LICENSE	3	\$660.68	\$1,982.04
237.	809800-16361	M&R PM AV SVR SRVC 1YR	3	\$1,977.93	\$5,933.79
238.	870891-66402	M&R WKST AGENT LICENSE	64	\$193.37	\$12,375.68
239.	809800-16377	M&R PM AV WKST SRVC 1YR	64	\$797.76	\$51,056.64
240.	870891-66403	M&R NETWORK/IP LICENSE	19	\$89.32	\$1,697.08
241.	809800-16343	M&R IP DEVICE SRVC 1YR	19	\$447.85	\$8,509.15
				<b>Total:</b>	<b>\$81,554.38</b>

Side A Extended Warranties					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
242.	04000-01620	WARR 24X7 DL380G10 5YR	3	\$8,943.83	\$26,831.49
243.	04000-01594	WARR NBD 600/705/800/805 G2/G3/G4/G5/G6 5YR	64	\$184.38	\$11,800.32
244.	04000-01621	WARR NBD DL380G10 5YR	3	\$10,528.00	\$31,584.00
				<b>Total:</b>	<b>\$70,215.81</b>

Side A Vesta Instllation Services					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
245.	809800-00112	GENERIC SVR CFG FEE	1	\$335.71	\$335.71
246.	870890-07501	CPR/SYSPREP IMAGING	1	\$64.46	\$64.46
247.	809800-00102	GENERIC WKST CFG FEE	2	\$335.71	\$671.42
248.	809800-00200	CFG NTWK DEVICE	2	\$178.60	\$357.20
249.	809800-00102	GENERIC WKST CFG FEE	3	\$335.71	\$1,007.13
250.	870890-07501	CPR/SYSPREP IMAGING	1	\$64.46	\$64.46
251.	809800-01416	MIS SVR CFG	1	\$671.42	\$671.42

Side A Vesta Instllation Services					
252.	809800-00102	GENERIC WKST CFG FEE	1	\$335.71	\$335.71
				Total:	\$3,507.51

Side B Analytics					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
253.	873391-02001U	AURORA SITE LIC UPGD	1	\$0.00	\$0.00
254.	809800-03361	AURORA ENT/HOST SPT 1YR	1	\$419.54	\$419.54
255.	PA-MSG-ASSL-M	AURORA STD SEAT LIC MIG	1	\$0.00	\$0.00
256.	SA-MSG-ALSL 1Y	VESTA Analytics Standard Multi Product Purchase SPT V-ANLYT STD 1YR	1	\$181.70	\$181.70
				Total:	\$601.24

Side B Motorola Managed Services					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
257.	870891-66401	M&R SVR AGENT LICENSE	1	\$660.68	\$660.68
258.	809800 16361	M&R PM AV SVR SRVC 1YR	1	\$1,977.93	\$1,977.93
259.	870891-66402	M&R WKST AGENT LICENSE	2	\$193.37	\$386.74
260.	809800 16377	M&R PM AV WKST SRVC 1YR	2	\$797.76	\$1,595.52
261.	870891-66403	M&R NETWORK/IP LICENSE	13	\$106.08	\$1,379.04
262.	809800-16343	M&R IP DEVICE SRVC 1YR	13	\$531.83	\$6,913.79
				Total:	\$12,913.70

Side B EXTENDED WARRANTIES					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
263.	04000-01620	WARR 24X7 DL380G10 5YR	1	\$8,943.83	\$8,943.83
264.	04000-01621	WARR NBD DL380G10 5YR	1	\$10,528.00	\$10,528.00
265.	04000-01594	WARR NBD 600/705/800/805 G2/G3/G4/G5/G6 5YR	2	\$184.38	\$368.76
				Total:	\$19,840.59

Clearwater Analytics					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
266.	873391-02001U	AURORA SITE LIC UPGD	1	\$0.00	\$0.00
267.	809800-03361	AURORA ENT/HOST SPT 1YR	1	\$419.54	\$419.54
268.	873391-00301U	AURORA USER LIC UPGD	2	\$0.00	\$0.00
269.	PA-MSG-ASSL-M	AURORA STD SEAT LIC MIG	15	\$0.00	\$0.00
270.	SA-MSG-ALSL-1Y	SPT V-ANLYT STD 1YR	15	\$181.70	\$2,725.50
				Total:	\$3,145.04

Clearwater Managed Services					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
271.	870891-66402	M&R WKST AGENT LICENSE	21	\$193.37	\$4,060.77
272.	809800 16377	M&R PM AV WKST SRVC 1YR	21	\$797.76	\$16,752.96
273.	870891-66403	M&R NETWORK/IP LICENSE	5	\$106.08	\$530.40

Clearwater Managed Services					
274.	809800-16343	M&R IP DEVICE SRVC 1YR	5	\$531.86	\$2,659.30
				Total:	\$24,003.43

Clearwater EXTENDED WARRANTIES					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
275.	04000-01594	WARR NBD 600/705/800/805 G2/G3/G4/G5/G6 5YR	21	\$184.38	\$3,871.98
				Total:	\$3,871.98

Clearwater Vesta Installation Services					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
276.	809800-00102	GENERIC WKST CFG FEE	4	\$335.71	\$1,342.84
277.	809800-00102	GENERIC WKST CFG FEE	2	\$335.71	\$671.42
278.	870890-07501	CPR/SYSPREP IMAGING	1	\$64.46	\$64.46
279.	870890-07501	CPR/SYSPREP IMAGING	1	\$64.46	\$64.46
				Total:	\$2,143.18

SIDE B Installation Vesta Services					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
280.	809800-00200	CFG NTWK DEVICE	2	\$178.60	\$357.20
281.	870890-07501	CPR/SYSPREP IMAGING	1	\$64.46	\$64.46
				Total:	\$421.66

## Services

Side A Vesta Instillation Services					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
1.	809800-17007	FIELD ENG-STANDARD	560	\$134.28	\$75,196.80
2.	809800-17007	FIELD ENG-STANDARD	80	\$134.28	\$10,742.40
3.	809800-17006	FIELD ENG-EXPRESS	32	\$98.02	\$3,136.64
4.	809800-17006-SMS	FIELD ENG-EXPRESS SMS	90	\$98.02	\$8,821.80
5.	809800-51007-SMS	PROJECT MGMT - REMOTE SMS	43	\$100.71	\$4,330.53
6.	000001-06805-SMS	E-LEARN V9-1-1 SMS ADMIN DELTA TR - SMS SVC	1	\$664.71	\$664.71
7.	809800-17006	FIELD ENG-EXPRESS	8	\$98.02	\$784.16
8.	809800-17007	FIELD ENG-STANDARD	80	\$134.28	\$10,742.40
9.	809800-17038	COORDINATION SERVICES	1	\$1,131.34	\$1,131.34
10.	809800-51013	PROJECT MGMT - SUPPORT	20	\$1,784.13	\$35,682.60
11.	809800-17006	FIELD ENG-EXPRESS	208	\$98.02	\$20,388.16
12.	809800-17116	VHUD TEMP BUILD - STD	1	\$1,923.61	\$1,923.61
13.	809800-80044	SVR CAB CFG FEE	1	\$1,477.13	\$1,477.13
14.	809800-51013	PROJECT MGMT - SUPPORT	2	\$1,784.13	\$3,568.26

Side A Vesta Installation Services					
15.	809800-35109	R4 IWS CFG	57	\$268.57	\$15,308.49
16.	809800-35108	R4 IWS STG FEE	57	\$402.86	\$22,963.02
17.	SYS-MANAGEMENT	SYSTEM MANAGEMENT	1	\$82,987.41	\$82,987.41
				Total:	\$299,849.46

Clearwater Vesta Installation Services					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
18.	809800-17007	FIELD ENG-STANDARD	136	\$134.28	\$18,262.08
19.	809800-17006-SMS	FIELD ENG-EXPRESS SMS	16	\$98.03	\$1,568.48
20.	809800-51007-SMS	PROJECT MGMT - REMOTE SMS	32	\$100.71	\$3,222.72
21.	809800-17006-SMS	FIELD ENG-EXPRESS SMS	16	\$98.03	\$1,568.48
22.	809800-17006-SMS	FIELD ENG-EXPRESS SMS	16	\$98.03	\$1,568.48
23.	809800-17006	FIELD ENG-EXPRESS	16	\$98.03	\$1,568.48
24.	809800-17007	FIELD ENG-STANDARD	48	\$134.28	\$6,445.44
25.	809800-17006	FIELD ENG-EXPRESS	32	\$98.03	\$3,136.96
26.	809800-17116	VHUD TEMP BUILD - STD	1	\$1,924.04	\$1,924.04
27.	809800-35109	R4 IWS CFG	15	\$268.57	\$4,028.55
28.	809800-35108	R4 IWS STG FEE	15	\$402.86	\$6,042.90
				Total:	\$49,336.61

SIDE B Installation Vesta Services					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
29.	809800-17007	FIELD ENG-STANDARD	80	\$134.28	\$10,742.40
30.	809800-51013	PROJECT MGMT - SUPPORT	2	\$1,784.13	\$3,568.26
31.	809800-17006	FIELD ENG-EXPRESS	32	\$98.02	\$3,136.64
32.	809800-35109	R4 IWS CFG	1	\$268.57	\$268.57
33.	809800-35108	R4 IWS STG FEE	1	\$402.86	\$402.86
34.	809800-17116	VHUD TEMP BUILD - STD	1	\$1,923.61	\$1,923.61
				Total:	\$20,042.34

NWN Carousel Professional Services					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
35.	UC-PRO-CUST	NWN Custom Professional Services	1	\$125,120.71	\$125,120.71
36.	UC-PRO-CUST	NWN Custom Professional Services	1	\$56,070.00	\$56,070.00
				Total:	\$181,190.71

MDR & MDR+ Pro Services					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
37.	809800-17007	FIELD ENG-STANDARD	176	\$127.32	\$22,408.32
38.	809800-17007	FIELD ENG-STANDARD	176	\$127.32	\$22,408.32
				Total:	\$44,816.64

*\*\*The Monthly/Unit Price shown above has been rounded to two decimal places for display purposes. As many as eight decimal places may be present in the actual price. The totals for this order were calculated using the actual price, rather than the Monthly/Unit Price displayed above, and are the true and binding totals for this order.*

Financial Summary	
ITEM	TOTAL
Quote Sub-Total:	\$2,112,166.43
One-Time Ext. Total:	\$2,112,166.43

Billing and Payment Terms	
ITEM	TERM
Subscription Term:	12
Billing Terms:	Recurring - Annual
Payment Terms:	Net 45 Days
Payment Schedule:	100% HW/SW/Support Due Net Terms From Signed Contract

### Q-164056

**Generated Date:** 11/18/2024  
**Expiration Date:** 12/30/2024  
**Account Name:** Pinellas County, FL - 911 Host A - HQ  
**Opportunity Name:** Network Redundancy - Network Hardware & Pro Services  
**Opportunity Number:** OP-113410

#### Client Contact Information

**Primary Contact:** Judith Weshinsky-Price  
**Contact Title:** Regional 911 Director  
**Contact Phone:** (727) 464-4226  
**Contact Email:** jweshinsky-price@pinellascounty.org

#### NWN Carousel Contact Information

**Primary Contact:** Laura Pringle  
**Contact Title:** Account Executive  
**Contact Phone:** 813-864-8802  
**Contact Email:** lpringle@nwncarousel.com

#### BILL TO

Pinellas County, FL - 911 Host A - HQ  
 10750 Ulmerton Rd Bldg 1 Ste 343  
 Largo, FL 33778-1703

#### SHIP TO

Pinellas County, FL - 911 Host A - HQ  
 10750 Ulmerton Rd Bldg 1 Ste 343  
 Largo, FL 33778-1703

### Product

PSC-Side A					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
1.	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	2	\$1,064.60	\$2,129.20
2.	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	2	\$0.00	\$0.00
3.	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	2	\$0.00	\$0.00
4.	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	2	\$0.00	\$0.00
5.	NETWORK-PNP-LIC	Network Plug-n-Play License for zero-touch device deployment	2	\$0.00	\$0.00
6.	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	2	\$0.00	\$0.00
7.	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	2	\$0.00	\$0.00
8.	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	2	\$0.00	\$0.00
9.	C8000-HSEC	U.S. Export Restriction Compliance license for C8000 series	2	\$0.00	\$0.00
10.	SC8KBEUK9-179	Cisco IOS SD-WAN XE Universal - (v. 17.9) - license - 1 license	2	\$0.00	\$0.00
11.	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	2	\$0.00	\$0.00
12.	PWR-CC1-150WAC	Cisco C8200 1RU AC 150W PoE Power supply	2	\$928.49	\$1,856.98
13.	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	2	\$0.00	\$0.00
14.	GLC-LH-SMD	1000BASE-LX/LH SFP transceiver module, MMF/SMF, 1310nm, DOM	2	\$520.30	\$1,040.60
15.	GLC-TE=	1000BASE-T SFP transceiver module for Category 5 copper wire	2	\$250.66	\$501.32

PSC-Side A					
16.	C-NIM-8T	8-port Layer 2/3 GE Switch Network Interface Module	2	\$1,005.00	\$2,010.00
				<b>Sub Total:</b>	<b>\$7,538.10</b>
PSC-Side A-Recurring Licenses					
17.	DSTACK-T1-E	CISCO DNA ESSENTIALS STACK	2	\$0.00	\$0.00
18.	NWSTACK-T1-E	CISCO NETWORK ESSENTIALS STACK	2	\$0.00	\$0.00
19.	SDWAN-UMB-ESS	CISCO UMBRELLA FOR DNA ESSENTIALS	2	\$0.00	\$0.00
20.	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	2	\$0.00	\$0.00
21.	C82L-1N-4T-PF	C8200L-1N-4T Platform Selection for DNA Subscription	2	\$0.00	\$0.00
22.	IOSXE-AUTO-MODE-PF	IOS XE Autonomous boot up mode for Unified image	2	\$0.00	\$0.00
23.	SVS-PDNA-ESS	Embedded Support for SW - Tiered DNA Essentials On-Prem	2	\$0.00	\$0.00
24.	DNA-P-T1-E-3Y	<b>LICENSES - Cisco DNA Essentials On-Prem Lic 3 Year Prepaid</b>	2	\$2,294.89	\$4,589.78
25.	CON-SNTP-C8200TL1	<b>CISCO MAINTENANCE -- SNTP-C-24X7X4 Cisco Catalyst 8200L with 1-NIM slot - 1-year annual payment</b>	2	\$1,345.00	\$2,690.00
				<b>Sub Total:</b>	<b>\$ 7,279.78</b>
				<b>Total:</b>	<b>\$ 14,817.88</b>

PSC Side B					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
26.	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	2	\$1,064.60	\$2,129.20
27.	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	2	\$0.00	\$0.00
28.	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	2	\$0.00	\$0.00
29.	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	2	\$0.00	\$0.00
30.	NETWORK-PNP-LIC	Network Plug-n-Play License for zero-touch device deployment	2	\$0.00	\$0.00
31.	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	2	\$0.00	\$0.00
32.	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	2	\$0.00	\$0.00
33.	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	2	\$0.00	\$0.00
34.	C8000-HSEC	U.S. Export Restriction Compliance license for C8000 series	2	\$0.00	\$0.00
35.	SC8KBEUK9-179	Cisco IOS SD-WAN XE Universal - (v. 17.9) - license - 1 license	2	\$0.00	\$0.00
36.	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	2	\$0.00	\$0.00
37.	PWR-CC1-150WAC	Cisco C8200 1RU AC 150W PoE Power supply	2	\$928.49	\$1,856.98
38.	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	2	\$0.00	\$0.00
39.	GLC-LH-SMD	1000BASE-LX/LH SFP transceiver module, MMF/SMF, 1310nm, DOM	2	\$520.30	\$1,040.60
40.	GLC-TE=	1000BASE-T SFP transceiver module for Category 5 copper wire	2	\$250.66	\$501.32
41.	C-NIM-8T	8-port Layer 2/3 GE Switch Network Interface Module	2	\$1,005.00	\$2,010.00
				<b>Sub Total:</b>	<b>\$ 7,538.10</b>



PSC Side B					
PSC Side B – Recurring Licenses					
42.	DSTACK-T1-E	CISCO DNA ESSENTIALS STACK - UPTO 15M (A	2	\$0.00	\$0.00
43.	NWSTACK-T1-E	CISCO NETWORK ESSENTIALS STACK - UPTO 15	2	\$0.00	\$0.00
44.	SDWAN-UMB-ESS	CISCO UMBRELLA FOR DNA ESSENTIALS	2	\$0.00	\$0.00
45.	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	2	\$0.00	\$0.00
46.	C82L-1N-4T-PF	C8200L-1N-4T Platform Selection for DNA Subscription	2	\$0.00	\$0.00
47.	IOSXE-AUTO-MODE-PF	IOS XE Autonomous boot up mode for Unified image	2	\$0.00	\$0.00
48.	SVS-PDNA-ESS	Embedded Support for SW - Tiered DNA Essentials On-Prem	2	\$0.00	\$0.00
49.	DNA-P-T1-E-3Y	<b>LICENSES - Cisco DNA Essentials On-Prem Lic 3 Year Prepaid</b>	2	\$2,294.89	\$4,589.78
50.	CON-SNTP-C8200TL1	<b>CISCO MAINTENANCE -- SNTC-24X7X4 Cisco Catalyst 8200L with 1-NIM slot - 1-year annual payment</b>	2	\$1,345.00	\$2,690.00
				<b>Sub Total:</b>	<b>\$ 7,279.78</b>
				<b>Total:</b>	<b>\$ 14,817.88</b>

Largo PD					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
51.	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	2	\$1,064.60	\$2,129.20
52.	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	2	\$0.00	\$0.00
53.	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	2	\$0.00	\$0.00
54.	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	2	\$0.00	\$0.00
55.	NETWORK-PNP-LIC	Network Plug-n-Play License for zero-touch device deployment	2	\$0.00	\$0.00
56.	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	2	\$0.00	\$0.00
57.	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	2	\$0.00	\$0.00
58.	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	2	\$0.00	\$0.00
59.	C8000-HSEC	U.S. Export Restriction Compliance license for C8000 series	2	\$0.00	\$0.00
60.	SC8KBEUK9-179	Cisco IOS SD-WAN XE Universal - (v. 17.9) - license - 1 license	2	\$0.00	\$0.00
61.	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	2	\$0.00	\$0.00
62.	PWR-CC1-150WAC	Cisco C8200 1RU AC 150W PoE Power supply	2	\$928.49	\$1,856.98
63.	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	2	\$0.00	\$0.00
64.	GLC-LH-SMD	1000BASE-LX/LH SFP transceiver module, MMF/SMF, 1310nm, DOM	2	\$520.30	\$1,040.60
				<b>Sub Total:</b>	<b>\$ 5,026.78</b>
Largo – Recurring Licenses					
65.	DSTACK-T0-E	CISCO DNA ESSENTIALS STACK - UPTO 15M (A	2	\$0.00	\$0.00
66.	NWSTACK-T0-E	CISCO NETWORK ESSENTIALS STACK - UPTO 15	2	\$0.00	\$0.00
67.	SDWAN-UMB-ESS	CISCO UMBRELLA FOR DNA ESSENTIALS	2	\$0.00	\$0.00

Largo PD					
68.	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	2	\$0.00	\$0.00
69.	C82L-1N-4T-PF	C8200L-1N-4T Platform Selection for DNA Subscription	2	\$0.00	\$0.00
70.	IOSXE-AUTO-MODE-PF	IOS XE Autonomous boot up mode for Unified image	2	\$0.00	\$0.00
71.	SVS-PDNA-ESS	Embedded Support for SW - Tiered DNA Essentials On-Prem	2	\$0.00	\$0.00
72.	DNA-P-T0-E-3Y	<b>LICENSES - 3YR CISCO DNA ESSEN ON-PREM LICS LICS UPTO 15M AGGR 30M- 3 Year Prepaid</b>	2	\$639.46	\$1,278.92
73.	CON-SNTP-C8200TL1	<b>CISCO MAINTENANCE -- SNTP-C8200TL1 Cisco Catalyst 8200L with 1-NIM slot - 1-year annual payment</b>	2	\$1,345.00	\$2,690.00
				<b>Sub Total:</b>	<b>\$ 3,968.92</b>
				<b>Total:</b>	<b>\$ 8,995.70</b>

Tarpon Springs PD					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
74.	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	2	\$1,064.60	\$2,129.20
75.	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	2	\$0.00	\$0.00
76.	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	2	\$0.00	\$0.00
77.	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	2	\$0.00	\$0.00
78.	NETWORK-PNP-LIC	Network Plug-n-Play License for zero-touch device deployment	2	\$0.00	\$0.00
79.	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	2	\$0.00	\$0.00
80.	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	2	\$0.00	\$0.00
81.	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	2	\$0.00	\$0.00
82.	C8000-HSEC	U.S. Export Restriction Compliance license for C8000 series	2	\$0.00	\$0.00
83.	SC8KBEUK9-179	Cisco IOS SD-WAN XE Universal - (v. 17.9) - license - 1 license	2	\$0.00	\$0.00
84.	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	2	\$0.00	\$0.00
85.	PWR-CC1-150WAC	Cisco C8200 1RU AC 150W PoE Power supply	2	\$928.49	\$1,856.98
86.	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	2	\$0.00	\$0.00
87.	GLC-LH-SMD	1000BASE-LX/LH SFP transceiver module, MMF/SMF, 1310nm, DOM	2	\$520.30	\$1,040.60
				<b>Sub Total:</b>	<b>\$ 5,026.78</b>

Tarpon Springs PD – Recurring Licenses					
88.	DSTACK-T0-E	CISCO DNA ESSENTIALS STACK - UPTO 15M (A	2	\$0.00	\$0.00
89.	NWSTACK-T0-E	CISCO NETWORK ESSENTIALS STACK - UPTO 15	2	\$0.00	\$0.00
90.	SDWAN-UMB-ESS	CISCO UMBRELLA FOR DNA ESSENTIALS	2	\$0.00	\$0.00
91.	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	2	\$0.00	\$0.00
92.	C82L-1N-4T-PF	C8200L-1N-4T Platform Selection for DNA Subscription	2	\$0.00	\$0.00
93.	IOSXE-AUTO-MODE-PF	IOS XE Autonomous boot up mode for Unified image	2	\$0.00	\$0.00

Tarpon Springs PD					
94.	SVS-PDNA-ESS	Embedded Support for SW - Tiered DNA Essentials On-Prem	2	\$0.00	\$0.00
95.	DNA-P-T0-E-3Y	LICENSES - 3YR CISCO DNA ESSEN ON-PREM LIC LICS UPTO 15M AGGR 30M - 3 Year Prepaid	2	\$639.46	\$1,278.92
96.	CON-SNTP-C8200TL1	CISCO MAINTENANCE -- SNTP-24X7X4 Cisco Catalyst 8200L with 1-NIM slot - 1-year annual payment	2	\$1,345.00	\$2,690.00
				<b>Sub Total:</b>	<b>\$ 3,968.92</b>
				<b>Total:</b>	<b>\$ 8,995.70</b>

St Pete Side A					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
97.	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	2	\$1,064.60	\$2,129.20
98.	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	2	\$0.00	\$0.00
99.	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	2	\$0.00	\$0.00
100.	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	2	\$0.00	\$0.00
101.	NETWORK-PNP-LIC	Network Plug-n-Play License for zero-touch device deployment	2	\$0.00	\$0.00
102.	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	2	\$0.00	\$0.00
103.	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	2	\$0.00	\$0.00
104.	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	2	\$0.00	\$0.00
105.	C8000-HSEC	U.S. Export Restriction Compliance license for C8000 series	2	\$0.00	\$0.00
106.	SC8KBEUK9-1712	UNIVERSAL	2	\$0.00	\$0.00
107.	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	2	\$0.00	\$0.00
108.	PWR-CC1-150WAC	Cisco C8200 1RU AC 150W PoE Power supply	2	\$928.49	\$1,856.98
109.	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	2	\$0.00	\$0.00
110.	GLC-LH-SMD	1000BASE-LX/LH SFP transceiver module, MMF/SMF, 1310nm, DOM	2	\$520.30	\$1,040.60
111.	SVS-PDNA-ESS	Embedded Support for SW - Tiered DNA Essentials On-Prem	2	\$0.00	\$0.00
112.	GLC-TE=	1000BASE-T SFP transceiver module for Category 5 copper wire	2	\$250.66	\$501.32
113.	C-NIM-8T	8-port Layer 2/3 GE Switch Network Interface Module	2	\$1,005.00	\$2,010.00
				<b>Sub Total:</b>	<b>\$ 7,538.10</b>
St Pete Side A – Recurring Licenses					
114.	CON-SNTP-C8200TL1	CISCO MAINTENANCE -- SNTP-24X7X4 Cisco Catalyst 8200L with 1-NIM slot - 1-year annual payment	2	\$1,345.00	\$2,690.00
115.	DSTACK-T1-E	CISCO DNA ESSENTIALS STACK - UPTO 15M (A	2	\$0.00	\$0.00
116.	NWSTACK-T1-E	CISCO NETWORK ESSENTIALS STACK - UPTO 15	2	\$0.00	\$0.00
117.	SDWAN-UMB-ESS	CISCO UMBRELLA FOR DNA ESSENTIALS	2	\$0.00	\$0.00

118.	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	2	\$0.00	\$0.00
119.	C82L-1N-4T-PF	C8200L-1N-4T Platform Selection for DNA Subscription	2	\$0.00	\$0.00
120.	IOSXE-AUTO-MODE-PF	IOS XE Autonomous boot up mode for Unified image	2	\$0.00	\$0.00
121.	DNA-P-T1-E-3Y	<b>LICENSES - Cisco DNA Essentials On-Prem Lic 3Y - 3 Year Prepaid</b>	2	\$2,294.89	\$4,589.78
				<b>Sub Total:</b>	<b>\$ 7,279.78</b>
				<b>Total:</b>	<b>\$ 14,817.88</b>

St Pete Side B					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
122	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	2	\$1,064.60	\$2,129.20
123	GLC-TE=	1000BASE-T SFP transceiver module for Category 5 copper wire	2	\$250.66	\$501.32
124	C-NIM-8T	8-port Layer 2/3 GE Switch Network Interface Module	2	\$1,005.00	\$2,010.00
125	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	2	\$0.00	\$0.00
126	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	2	\$0.00	\$0.00
127	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	2	\$0.00	\$0.00
128	NETWORK-PNP-LIC	Network Plug-n-Play License for zero-touch device deployment	2	\$0.00	\$0.00
129	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	2	\$0.00	\$0.00
130	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	2	\$0.00	\$0.00
131	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	2	\$0.00	\$0.00
132	C8000-HSEC	U.S. Export Restriction Compliance license for C8000 series	2	\$0.00	\$0.00
133	SC8KBEUK9-1712	UNIVERSAL	2	\$0.00	\$0.00
134	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	2	\$0.00	\$0.00
135	PWR-CC1-150WAC	Cisco C8200 1RU AC 150W PoE Power supply	2	\$928.49	\$1,856.98
136	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	2	\$0.00	\$0.00
137	GLC-LH-SMD	1000BASE-LX/LH SFP transceiver module, MMF/SMF, 1310nm, DOM	2	\$520.30	\$1,040.60
138	SVS-PDNA-ESS	Embedded Support for SW - Tiered DNA Essentials On-Prem	2	\$0.00	\$0.00
				<b>Sub Total:</b>	<b>\$ 7,538.10</b>
St Pete Side B – Recurring Licenses					
139	CON-SNTP-C8200TL1	<b>CISCO MAINTENANCE -- SNTPC-24X7X4 Cisco Catalyst 8200L with 1-NIM slot - 1-year annual payment</b>	2	\$1,345.00	\$2,690.00
140	DSTACK-T0-E	CISCO DNA ESSENTIALS STACK - UPTO 15M (A	2	\$0.00	\$0.00
141	NWSTACK-T0-E	CISCO NETWORK ESSENTIALS STACK - UPTO 15	2	\$0.00	\$0.00
142	SDWAN-UMB-ESS	CISCO UMBRELLA FOR DNA ESSENTIALS	2	\$0.00	\$0.00
143	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	2	\$0.00	\$0.00
144	C82L-1N-4T-PF	C8200L-1N-4T Platform Selection for DNA Subscription	2	\$0.00	\$0.00

145	IOSXE-AUTO-MODE-PF	IOS XE Autonomous boot up mode for Unified image	2	\$0.00	\$0.00
146	DNA-P-T1-E-3Y	<b>LICENSES - Cisco DNA Essentials On-Prem Lic 3Y --3 Year Prepaid</b>	2	\$2,294.89	\$4,589.78
				<b>Sub Total:</b>	<b>\$ 7,279.78</b>
				<b>Total:</b>	<b>\$ 14,817.88</b>

**Clearwater**

#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
147	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	2	\$1,064.60	\$2,129.20
148	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	2	\$0.00	\$0.00
149	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	2	\$0.00	\$0.00
150	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	2	\$0.00	\$0.00
151	NETWORK-PNP-LIC	Network Plug-n-Play License for zero-touch device deployment	2	\$0.00	\$0.00
152	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	2	\$0.00	\$0.00
153	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	2	\$0.00	\$0.00
154	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	2	\$0.00	\$0.00
155	C8000-HSEC	U.S. Export Restriction Compliance license for C8000 series	2	\$0.00	\$0.00
156	SC8KBEUK9-1712	UNIVERSAL	2	\$0.00	\$0.00
157	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	2	\$0.00	\$0.00
158	PWR-CC1-150WAC	Cisco C8200 1RU AC 150W PoE Power supply	2	\$928.49	\$1,856.98
159	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	2	\$0.00	\$0.00
160	GLC-LH-SMD	1000BASE-LX/LH SFP transceiver module, MMF/SMF, 1310nm, DOM	2	\$520.30	\$1,040.60
161				<b>Sub Total:</b>	<b>\$ 5,026.78</b>

**Clearwater – Recurring Licenses & Support**

162	CON-SNTP-C8200TL1	<b>CISCO MAINTENANCE -- SNTC-24X7X4 Cisco Catalyst 8200L with 1-NIM slot - 1-year annual payment</b>	2	\$1,345.00	\$2,690.00
163	DNA-P-T0-E-3Y	<b>LICENSES - 3YR CISCO DNA ESSEN ON-PREM LICS LICU UPTO 15M AGGR 30M - 3 Year Prepaid</b>	2	\$639.46	\$1,278.92
164	SVS-PDNA-ESS	Embedded Support for SW - Tiered DNA Essentials On-Prem	2	\$0.00	\$0.00
165	DSTACK-T0-E	CISCO DNA ESSENTIALS STACK - UPTO 15M (A	2	\$0.00	\$0.00
166	NWSTACK-T0-E	CISCO NETWORK ESSENTIALS STACK - UPTO 15	2	\$0.00	\$0.00
167	SDWAN-UMB-ESS	CISCO UMBRELLA FOR DNA ESSENTIALS	2	\$0.00	\$0.00
168	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	2	\$0.00	\$0.00
169	C82L-1N-4T-PF	C8200L-1N-4T Platform Selection for DNA Subscription	2	\$0.00	\$0.00
170	IOSXE-AUTO-MODE-PF	IOS XE Autonomous boot up mode for Unified image	2	\$0.00	\$0.00
				<b>Sub Total:</b>	<b>\$ 3,968.92</b>
				<b>Total:</b>	<b>\$ 8,995.70</b>

## Services

PSC – Implementation Services						
#	GROUP NAME	ITEM	QTY	UNIT PRICE**		EXT. TOTAL
1.	PSC-ATS Professional Services	Implementation Services – Cisco/Network	1	\$33,655.91		\$33,655.91
2.	PSC- Motorola Professional Services	Implementation Services – Motorola	1	\$15,161.25		\$15,161.25
3.	PSC - VRA Testing	Voice Readiness Assessment & Testing	1	\$13,683.08		\$13,683.08
					<b>Sub Total:</b>	<b>\$ 62,500.24</b>

St Pete – Implementation Services						
#	GROUP NAME	ITEM	QTY	UNIT PRICE**		EXT. TOTAL
1.	St Pete - ATS Professional Services	Implementation Services – Cisco/Network	1	\$27,047.65		\$27,047.65
2.	St Pete - Motorola Professional Services	Implementation Services – Motorola	1	\$12,550.00		\$12,550.00
3.	St Pete - VRA Testing	Voice Readiness Assessment & Testing	1	\$10,336.26		\$10,336.26
					<b>Sub Total:</b>	<b>49,933.91</b>

Managed Services (Recurring)						
	PSC-ATS Professional Services	Managed Service s- PSC Locations	1	\$880.30	12 months total:	\$10,560.40
	St Pete - ATS Professional Services	Managed Services – St Pete Locations	1	\$660.30	12 months total:	\$7,920.30
					<b>Sub Total:</b>	<b>\$ 18,480.70</b>

*\*\*The Monthly/Unit Price shown above has been rounded to two decimal places for display purposes. As many as eight decimal places may be present in the actual price. The totals for this order were calculated using the actual price, rather than the Monthly/Unit Price displayed above, and are the true and binding totals for this order.*

Financial Summary	
ITEM	TOTAL
<b>Quote Total (all sites &amp; services):</b>	<b>\$ 217,173.47</b>
<b>One Time Total:</b>	<b>\$ 157,666.89</b>
Hardware	\$ 45,232.74
Installation	\$ 112,434.15
<b>Recurring Total:</b>	<b>\$ 59,506.58</b>
Licenses (prepaid 3 years)	\$ 22,195.88
Cisco Support (annual)	\$ 18,830.00
Managed Services	\$ 18,480.70
<b>PSC Total</b>	<b>\$120,687.80</b>
One Time Total:	\$ 87,630.00
Recurring Total:	\$ 33,057.80
<b>St Pete Total</b>	<b>\$ 96,485.67</b>
One Time Total:	\$ 70,036.89
Recurring Total:	\$ 26,448.78

Billing and Payment Terms	
ITEM	TERM
Managed Services Term:	12
Billing Terms:	Recurring - Monthly
Payment Terms:	Net 45 Days
Payment Schedule:	100% on Completion

### Q-135973

**Generated Date:** 08/13/2024  
**Expiration Date:** 09/12/2024  
**Account Name:** Pinellas County, FL - 911 Host A - HQ  
**Opportunity Name:** Motorola - work for NGCS project  
**Opportunity Number:** OP-90921

#### Client Contact Information

**Primary Contact:** Judith Washinsky-Price  
**Contact Title:** Regional 911 Director  
**Contact Phone:** (727) 464-4226  
**Contact Email:** jwashinsky-price@pinellascounty.org

#### NWN Carousel Contact Information

**Primary Contact:** Laura Pringle  
**Contact Title:** Account Executive  
**Contact Phone:** 813-864-8802  
**Contact Email:** lpringle@nwncarousel.com

#### BILL TO

Pinellas County, FL - 911 Host A - HQ  
 10750 Ulmerton Rd Bldg 1 Ste 343  
 Largo, FL 33778-1703

#### SHIP TO

Pinellas County, FL - 911 Host A - HQ  
 10750 Ulmerton Rd Bldg 1 Ste 343  
 Largo, FL 33778-1703

### Product

Side A					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
1.	873090-11102U	R4 LIC EIM RFAI MOD UPGD	82	\$0.00	\$0.00
2.	03800-03070	FIREWALL 60	2	\$793.60	\$1,587.20
3.	03800-03075	WARR FIREWALL 60F 5YR	2	\$822.40	\$1,644.80
4.	809800-00200	CFG NTWK DEVICE	2	\$177.33	\$354.66
5.	04000-00570	M800C HA PAIR PSAP BNDL W/1YR SPT/WTY/AHR	1	\$12,460.80	\$12,460.80
6.	04000-00572	M800C HA PAIR PSAP BNDL ADDTL 10 SESSION LIC	7	\$1,879.46	\$13,156.22
Total:					\$29,203.68

Side A Managed services					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
7.	870891-66403	M&R NETWORK/IP LICENSE	4	\$105.33	\$421.32
8.	809800-16343	M&R IP DEVICE SRVC 1YR	4	\$528.06	\$2,112.24
Total:					\$2,533.56

Side B					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
9.	03800-03070	FIREWALL 60	1	\$793.60	\$793.60
10.	03800-03075	WARR FIREWALL 60F 5YR	1	\$822.40	\$822.40
11.	809800-00200	CFG NTWK DEVICE	1	\$177.33	\$177.33

Side B					
12.	04000-00570	M800C HA PAIR PSAP BNDL W/1YR SPT/WTY/AHR	1	\$12,460.80	\$12,460.80
13.	04000-00572	M800C HA PAIR PSAP BNDL ADDTL 10 SESSION LIC	1	\$0.00	\$0.00
				<b>Total:</b>	\$14,254.13

Side B Managed Services					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
14.	870891-66403	M&R NETWORK/IP LICENSE	4	\$105.33	\$421.32
15.	870891-66403	M&R NETWORK/IP LICENSE	4	\$105.33	\$421.32
16.	809800-16343	M&R IP DEVICE SRVC 1YR	4	\$528.06	\$2,112.24
17.	809800-16343	M&R IP DEVICE SRVC 1YR	4	\$528.06	\$2,112.24
				<b>Total:</b>	\$5,067.12

Largo					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
18.	873090-11102U	R4 LIC EIM RFAI MOD UPGD	8	\$0.00	\$0.00
				<b>Total:</b>	\$0.00

Tarpon Springs					
#	ITEM	DESCRIPTION	QTY	UNIT PRICE**	EXT. TOTAL
19.	873090-11102U	R4 LIC EIM RFAI MOD UPGD	2	\$0.00	\$0.00
				<b>Total:</b>	\$0.00

## Services

#	GROUP NAME	ITEM	QTY	UNIT PRICE**	SUB TERM	EXT. TOTAL
1.	Largo	Services	1	\$3,542.96		\$3,542.96
2.	Professional Services	Services	1	\$8,400.00		\$8,400.00
3.	Side A	Services	1	\$23,787.60		\$23,787.60
4.	Side A Vesta Servcies	Services	1	\$3,600.26		\$3,600.26
5.	Side B	Services	1	\$1,771.48		\$1,771.48
					<b>Total:</b>	\$41,102.30

*\*\*The Monthly/Unit Price shown above has been rounded to two decimal places for display purposes. As many as eight decimal places may be present in the actual price. The totals for this order were calculated using the actual price, rather than the Monthly/Unit Price displayed above, and are the true and binding totals for this order.*

Financial Summary	
ITEM	TOTAL
Quote Sub-Total:	\$92,160.79
One-Time Ext. Total:	\$85,824.07
Recurring Ext. Total:	\$6,336.72

Billing and Payment Terms	
ITEM	TERM
Billing Terms:	Recurring - Prepaid
Payment Terms:	Net 45 Days
Payment Schedule:	100% on Completion





Quote # Q-161807  
 Account Name: Pinellas County, FL - 911 Host A - Pinellas County, FL - 911 Host A - HQ  
 Opp Name: RENEWAL: MOTOROLA FY25: DIRECT  
 Contract # CL\_\*No Contract Required  
 Opportunity Number: OP-119802  
 Generated Date: October 1, 2024  
 Expiration Date: 12/30/2024

**Client Contact Information**

Primary Contact: Dawn Shontz  
 Contact Title: Chuck's Assistant  
 Phone: 7274643835  
 Email: dshontz@pinellascounty.org

**NWN Carousel Contact Information**

Primary Contact: Laura Pringle  
 Contact Title: Account Executive  
 Email: lpringle@nwncarousel.com  
 Phone: 813-864-8802

**BILL TO**

Client Name: Pinellas County, FL - 911 Host A - HQ  
 Billing Address: 10750 Ulmerton Rd Bldg 1 Ste 343  
 Billing City: Largo  
 Billing State: FL  
 Post Code: 33778-1703

**SHIP TO**

Client Name: Pinellas County, FL - 911 Host A - HQ  
 Shipping Address: 10750 Ulmerton Rd Bldg 1 Ste 343  
 Shipping City: Largo  
 Shipping State: FL  
 Post Code: 33778-1703

#	Product Number	Description	Qty	Location	Service Start Date	Service End Date	Unit Price	Ext. Price
1	84000-80002	VESTA 9-1-1 Servers ESXI 7.0 UPGD KEYCODE	4	PSC (Side A) - 10750 Ulmerton Rd, Bldg 1, Largo, FL	4/1/2025	3/31/2026	\$0.00	\$0.00
2	809810-00102	VESTA SMS V911 ADV DATA LVL 1 ANNUAL SUB	1	PSC (Side A) - 10750 Ulmerton Rd, Bldg 1, Largo, FL	4/1/2025	3/31/2026	\$0.00	\$0.00
3	809810-00103	VESTA 9-1-1 Enhanced Data Window for RapidSOS V911 ADV DATA LVL 2 STD ANNUAL SUB	1	PSC (Side A) - 10750 Ulmerton Rd, Bldg 1, Largo, FL	4/1/2025	3/31/2026	\$1,178.88	\$1,178.88
4	809800-35120	VESTA 9-1-1 Activity View V911 ACT VIEW SW SPT 1YR	6	PSC (Side A) - 10750 Ulmerton Rd, Bldg 1, Largo, FL	1/1/2025	12/31/2025	\$1,040.37	\$6,242.22
5	809800-35310	VESTA 9-1-1 Heads-Up Display VHUD ENT SPT 1YR	1	PSC (Side A) - 10750 Ulmerton Rd, Bldg 1, Largo, FL	8/1/2025	7/31/2026	\$2,707.20	\$2,707.20
6	809800-35320	VESTA 9-1-1 Heads-Up Display VHUD 1-4 SVR OPRT SPT 1YR	2	PSC (Side A) - 10750 Ulmerton Rd, Bldg 1, Largo, FL	8/1/2025	7/31/2026	\$1,814.26	\$3,628.52
7	809800-35345	VESTA 9-1-1 Heads-Up Display VHUD DATA ACCESS LIC SPT 1YR	6	PSC (Side A) - 10750 Ulmerton Rd, Bldg 1, Largo, FL	8/1/2025	7/31/2026	\$672.83	\$4,036.98
8	809800-35340	VESTA 9-1-1 Heads-Up Display VHUD SUPV VIEWER SPT 1YR	6	PSC (Side A) - 10750 Ulmerton Rd, Bldg 1, Largo, FL	8/1/2025	7/31/2026	\$311.48	\$1,868.76

9	SS-0AD-VSSL-1Y	VESTA 9-1-1 Advanced Enhanced Operations SPT VADV 1YR	93	PSC (Side A) - 10750 Ulmerton Rd, Bldg 1, Largo, FL	1/1/2025	12/31/2025	\$2,079.03	\$193,349.79
10	809800-35110	VESTA 9-1-1 IRR Module V911 IRR SW SPT 1YR	93	PSC (Side A) - 10750 Ulmerton Rd, Bldg 1, Largo, FL	1/1/2025	12/31/2025	\$295.53	\$27,484.29
11	809800-00141	FIREWALL RENEWAL SPT 1YR	3	PSC (Side A) - 10750 Ulmerton Rd, Bldg 1, Largo, FL	1/1/2025	12/31/2025	\$307.24	\$921.72
12	809800-00161	GATEWAY RENEWAL SPT 1YR	2	PSC (Side A) - 10750 Ulmerton Rd, Bldg 1, Largo, FL	1/1/2025	12/31/2025	\$382.86	\$765.72
13	04000-00191	SW SPT M1000 T1 MOD 1YR	4	PSC (Side A) - 10750 Ulmerton Rd, Bldg 1, Largo, FL	7/1/2024	6/30/2025	\$471.49	\$1,885.96
14	SA-MSG-ALSL-1Y	VESTA Analytics Standard 1YR	93	PSC (Side A) - 10750 Ulmerton Rd, Bldg 1, Largo, FL	1/1/2025	12/31/2025	\$193.30	\$17,976.90
15	809800-03361	VESTA Analytics Hosted SPT V-ANLYT ENT/HOST 1YR	1	PSC (Side A) - 10750 Ulmerton Rd, Bldg 1, Largo, FL	1/1/2025	12/31/2025	\$446.33	\$446.33
16	809800-03401	VESTA Analytics Modules SPT V-ANLYT DB- 1000P 1YR	1	PSC (Side A) - 10750 Ulmerton Rd, Bldg 1, Largo, FL	1/1/2025	12/31/2025	\$2,822.39	\$2,822.39
17	809800 16361	Monitoring, PM And AV Service - Servers 1YR	3	PSC (Side A) - 10750 Ulmerton Rd, Bldg 1, Largo, FL	1/1/2025	12/31/2025	\$2,104.19	\$6,312.57
18	809800 16377	Monitoring, PM And AV Service - Workstations 1YR	92	PSC (Side A) - 10750 Ulmerton Rd, Bldg 1, Largo, FL	1/1/2025	12/31/2025	\$848.69	\$78,079.48
19	809800 16343	Monitoring, PM And AV Service - IP Devices 1YR	25	PSC (Side A) - 10750 Ulmerton Rd, Bldg 1, Largo, FL	1/1/2025	12/31/2025	\$565.79	\$14,144.75
20	04000-80002	VESTA 9-1-1 Servers ESXI 7.0 UPGD KEYCODE	2	PSC (Side B) - 22211 US HWY 19 N Clearwater, FL	4/1/2025	3/31/2026	\$0.00	\$0.00
21	809810-00102	VESTA SMS V911 ADV DATA LVL 1 ANNUAL SUB	1	PSC (Side B) - 22211 US HWY 19 N Clearwater, FL	1/1/2025	12/31/2025	\$0.00	\$0.00

22	809800-00161	GATEWAY RENEWAL SPT 1YR	2	PSC (Side B) - 22211 US HWY 19 N Clearwater, FL	7/1/2025	6/30/2026	\$382.86	\$765.72
23	04000-00191	SW SPT M1000 T1 MOD 1YR	2	PSC (Side B) - 22211 US HWY 19 N Clearwater, FL	7/1/2024	6/30/2025	\$471.49	\$942.98
24	809800 16361	Monitoring, PM And AV Service - Servers 1YR	1	PSC (Side B) - 22211 US HWY 19 N Clearwater, FL	1/1/2025	12/31/2025	\$2,104.19	\$2,104.19
25	809800 16377	Monitoring, PM And AV Service - Workstations 1YR	1	PSC (Side B) - 22211 US HWY 19 N Clearwater, FL	1/1/2025	12/31/2025	\$848.69	\$848.69
26	809800 16343	Monitoring, PM And AV Service - IP Devices 1YR	10	PSC (Side B) - 22211 US HWY 19 N Clearwater, FL	1/1/2025	12/31/2025	\$565.79	\$5,657.90
27	809810-00102	VESTA SMS V911 ADV DATA LVL 1 ANNUAL SUB	1	Largo PD - 201 Highland Ave N, Largo, FL	1/1/2025	12/31/2025	\$0.00	\$0.00
28	809810-00103	VESTA 9-1-1 Enhanced Data Window for RapidSOS V911 ADV DATA LVL 2 STD ANNUAL SUB	1	Largo PD - 201 Highland Ave N, Largo, FL	1/1/2025	12/31/2025	\$1,178.66	\$1,178.66
29	809800-35120	VESTA 9-1-1 Activity View V911 ACT VIEW SW SPT 1YR	2	Largo PD - 201 Highland Ave N, Largo, FL	1/1/2025	12/31/2025	\$1,040.37	\$2,080.74
30	809800-35315	V911 IRR SW SPT 1YR	1	Largo PD - 201 Highland Ave N, Largo, FL	1/1/2025	12/31/2025	\$907.20	\$907.20
31	809800-35345	VESTA 9-1-1 Heads-Up Display VHUD DATA ACCESS LIC SPT 1YR	1	Largo PD - 201 Highland Ave N, Largo, FL	8/1/2025	7/31/2026	\$672.83	\$672.83
32	SS-0AD-VSSL-1Y	VESTA 9-1-1 Advanced Enhanced Operations SPT VADV 1YR	8	Largo PD - 201 Highland Ave N, Largo, FL	1/1/2025	12/31/2025	\$2,079.03	\$16,632.24
33	809800-35110	VESTA 9-1-1 IRR Module V911 IRR SW SPT 1YR	8	Largo PD - 201 Highland Ave N, Largo, FL	1/1/2025	12/31/2025	\$295.53	\$2,364.24
34	809800-00161	GATEWAY RENEWAL SPT 1YR	2	Largo PD - 201 Highland Ave N, Largo, FL	1/1/2025	12/31/2025	\$382.86	\$765.72

35	04000-00191	SW SPT M1000 T1 MOD 1YR	2	Largo PD - 201 Highland Ave N, Largo, FL	10/1/2024	9/30/2025	\$471.49	\$942.98
36	SA-MSG-ALSL-1Y	VESTA Analytics Standard 1YR	8	Largo PD - 201 Highland Ave N, Largo, FL	1/1/2025	12/31/2025	\$193.30	\$1,546.40
37	809800-03361	VESTA Analytics Hosted SPT V-ANLYT ENT/HOST 1YR	1	Largo PD - 201 Highland Ave N, Largo, FL	1/1/2025	12/31/2025	\$446.33	\$446.33
38	809800 16377	Monitoring, PM And AV Service - Workstations 1YR	8	Largo PD - 201 Highland Ave N, Largo, FL	1/1/2025	12/31/2025	\$848.69	\$6,789.52
39	809800 16343	Monitoring, PM And AV Service - IP Devices 1YR	5	Largo PD - 201 Highland Ave N, Largo, FL	1/1/2025	12/31/2025	\$565.79	\$2,828.95
40	809810-00102	VESTA SMS V911 ADV DATA LVL 1 ANNUAL SUB	1	Tarpon Springs PD - 444 S Huey Ave, Tarpon Springs, FL	1/1/2025	12/31/2025	\$0.00	\$0.00
41	809810-00103	VESTA 9-1-1 Enhanced Data Window for RapidSOS V911 ADV DATA LVL 2 STD ANNUAL SUB	1	Tarpon Springs PD - 444 S Huey Ave, Tarpon Springs, FL	1/1/2025	12/31/2025	\$1,178.66	\$1,178.66
42	809800-35120	VESTA 9-1-1 Activity View V911 ACT VIEW SW SPT 1YR	1	Tarpon Springs PD - 444 S Huey Ave, Tarpon Springs, FL	1/1/2025	12/31/2025	\$1,040.37	\$1,040.37
43	SS-0AD-VSSL-1Y	VESTA 9-1-1 Advanced Enhanced Operations SPT VADV 1YR	3	Tarpon Springs PD - 444 S Huey Ave, Tarpon Springs, FL	1/1/2025	12/31/2025	\$2,079.03	\$6,237.09
44	809800-35110	VESTA 9-1-1 IRR Module V911 IRR SW SPT 1YR	3	Tarpon Springs PD - 444 S Huey Ave, Tarpon Springs, FL	1/1/2025	12/31/2025	\$295.53	\$886.59
45	809800-00161	GATEWAY RENEWAL SPT 1YR	2	Tarpon Springs PD - 444 S Huey Ave, Tarpon Springs, FL	3/31/2025	4/1/2026	\$382.86	\$765.72
46	04000-00191	SW SPT M1000 T1 MOD 1YR	1	Tarpon Springs PD - 444 S Huey Ave, Tarpon Springs, FL	9/1/2024	8/31/2025	\$471.49	\$471.49
47	SA-MSG-ALSL-1Y	VESTA Analytics Standard 1YR	3	Tarpon Springs PD - 444 S Huey Ave, Tarpon Springs, FL	1/1/2025	12/31/2025	\$193.30	\$579.90

48	809800-03361	VESTA Analytics Hosted SPT V-ANLYT ENT/HOST 1YR	1	Tarpon Springs PD - 444 S Huey Ave, Tarpon Springs, FL	1/1/2025	12/31/2025	\$446.33	\$446.33
49	809800 16377	Monitoring, PM And AV Service - Workstations 1YR	3	Tarpon Springs PD - 444 S Huey Ave, Tarpon Springs, FL	1/1/2025	12/31/2025	\$848.69	\$2,546.07
50	809800 16343	Monitoring, PM And AV Service - IP Devices 1YR	4	Tarpon Springs PD - 444 S Huey Ave, Tarpon Springs, FL	1/1/2025	12/31/2025	\$565.79	\$2,263.16
51	04000-68050	VM Very Large Server Bundle V-SVR OS FND PER CPU WITH SUPPORT - Discount - PLD-INCENTIVE	2	SPPD (Side A) - 1301 1st Ave N, Saint Petersburg, FL	12/1/2024	11/30/2025	\$0.00	\$0.00
52	04000-68070	VM Very Large Server Bundle V-SVR MGMT CTR PER SYS WITH SUPPORT - Discount - PLD-INCENTIVE	1	SPPD (Side A) - 1301 1st Ave N, Saint Petersburg, FL	12/1/2024	11/30/2025	\$0.00	\$0.00
53	809810-00103	VESTA 9-1-1 Enhanced Data Window for RapidSOS V911 ADV DATA LVL 2 STD ANNUAL SUB	1	SPPD (Side A) - 1301 1st Ave N, Saint Petersburg, FL	12/1/2024	11/30/2025	\$1,178.66	\$1,178.66
54	809800-35310	VESTA 9-1-1 Heads-Up Display VHUD ENT SPT 1YR	1	SPPD (Side A) - 1301 1st Ave N, Saint Petersburg, FL	12/1/2024	11/30/2025	\$2,707.20	\$2,707.20
55	809800-35320	VESTA 9-1-1 Heads-Up Display VHUD 1-4 SVR OPUT SPT 1YR	1	SPPD (Side A) - 1301 1st Ave N, Saint Petersburg, FL	12/1/2024	11/30/2025	\$1,814.26	\$1,814.26
56	809800-35345	VESTA 9-1-1 Heads-Up Display VHUD DATA ACCESS LIC SPT 1YR	3	SPPD (Side A) - 1301 1st Ave N, Saint Petersburg, FL	12/1/2024	11/30/2025	\$672.83	\$2,018.49
57	809800-35340	VESTA 9-1-1 Heads-Up Display VHUD SUPV VIEWER SPT 1YR	3	SPPD (Side A) - 1301 1st Ave N, Saint Petersburg, FL	12/1/2024	11/30/2025	\$311.46	\$934.38
58	SS-0AD-VSSL-1Y	VESTA 9-1-1 Advanced Enhanced Operations SPT VADV 1YR	53	SPPD (Side A) - 1301 1st Ave N, Saint Petersburg, FL	1/1/2025	12/31/2026	\$2,079.03	\$110,188.59
59	809800-35110	VESTA 9-1-1 IRR Module V911 IRR SW SPT 1YR	53	SPPD (Side A) - 1301 1st Ave N, Saint Petersburg, FL	1/1/2025	12/31/2026	\$295.53	\$15,663.09
60	809800-00161	GATEWAY RENEWAL SPT 1YR	2	SPPD (Side A) - 1301 1st Ave N, Saint Petersburg, FL	12/1/2024	11/30/2025	\$382.86	\$765.72

61	04000-00191	SW SPT M1000 T1 MOD 1YR	2	SPPD (Side A) - 1301 1st Ave N, Saint Petersburg, FL	12/1/2024	11/30/2025	\$471.49	\$942.98
62	SA-MSG-ALSL-1Y	VESTA Analytics Standard 1YR	53	SPPD (Side A) - 1301 1st Ave N, Saint Petersburg, FL	1/1/2025	12/31/2025	\$193.30	\$10,244.90
63	809800-03361	VESTA Analytics Hosted SPT V-ANLYT ENT/HOST 1YR	1	SPPD (Side A) - 1301 1st Ave N, Saint Petersburg, FL	1/1/2025	12/31/2025	\$446.33	\$446.33
64	809800-03401	VESTA Analytics Modules SPT V-ANLYT DB- 1000P 1YR	1	SPPD (Side A) - 1301 1st Ave N, Saint Petersburg, FL	1/1/2025	12/31/2025	\$2,822.39	\$2,822.39
65	809800-16361	Monitoring, PM And AV Service - Servers 1YR	3	SPPD (Side A) - 1301 1st Ave N, Saint Petersburg, FL	1/1/2025	12/31/2025	\$2,104.19	\$6,312.57
66	809800-16377	Monitoring, PM And AV Service - Workstations 1YR	53	SPPD (Side A) - 1301 1st Ave N, Saint Petersburg, FL	1/1/2025	12/31/2025	\$848.69	\$44,980.57
67	809800-16343	Monitoring, PM And AV Service - IP Devices 1YR	12	SPPD (Side A) - 1301 1st Ave N, Saint Petersburg, FL	1/1/2025	12/31/2025	\$565.79	\$6,789.48
68	04000-68050	VM Very Large Server Bundle V-SVR OS FND PER CPU WITH SUPPORT - Discount - PLD- INCENTIVE	2	SPPD (Side B) - 10750 Ulmerton Rd, Largo, FL	12/1/2024	11/30/2025	\$0.00	\$0.00
69	SS-0AD-VSSL-1Y	VESTA 9-1-1 Advanced Enhanced Operations SPT VADV 1YR	1	SPPD (Side B) - 10750 Ulmerton Rd, Largo, FL	1/1/2025	12/31/2025	\$2,079.03	\$2,079.03
70	809800-35110	VESTA 9-1-1 IRR Module V911 IRR SW SPT 1YR	1	SPPD (Side B) - 10750 Ulmerton Rd, Largo, FL	1/1/2025	12/31/2025	\$295.53	\$295.53
71	809800-00161	GATEWAY RENEWAL SPT 1YR	2	SPPD (Side B) - 10750 Ulmerton Rd, Largo, FL	12/1/2024	11/30/2025	\$382.86	\$765.72
72	04000-00191	SW SPT M1000 T1 MOD 1YR	2	SPPD (Side B) - 10750 Ulmerton Rd, Largo, FL	7/1/2024	6/30/2025	\$471.49	\$942.98
73	SA-MSG-ALSL-1Y	VESTA Analytics Standard 1YR	1	SPPD (Side B) - 10750 Ulmerton Rd, Largo, FL	1/1/2025	12/31/2025	\$193.30	\$193.30

74	809800-03361	VESTA Analytics Hosted SPT V-ANLYT ENT/HOST 1YR	1	SPPD (Side B) - 10750 Ulmerton Rd, Largo, FL	1/1/2025	12/31/2025	\$446.33	\$446.33
75	809800-16361	Monitoring, PM And AV Service - Servers 1YR	3	SPPD (Side B) - 10750 Ulmerton Rd, Largo, FL	1/1/2025	12/31/2025	\$2,104.19	\$6,312.57
76	809800-16377	Monitoring, PM And AV Service - Workstations 1YR	2	SPPD (Side B) - 10750 Ulmerton Rd, Largo, FL	1/1/2025	12/31/2025	\$848.69	\$1,697.38
77	809800-16343	Monitoring, PM And AV Service - IP Devices 1YR	8	SPPD (Side B) - 10750 Ulmerton Rd, Largo, FL	1/1/2025	12/31/2025	\$565.79	\$4,526.32
78	809810-00103	VESTA 9-1-1 Enhanced Data Window for RapidSOS V911 ADV DATA LVL 2 STD ANNUAL SUB	1	Clearwater PD - 645 Pierce St, Clearwater, FL	1/1/2025	12/31/2025	\$1,178.66	\$1,178.66
79	809800-35345	VESTA 9-1-1 Heads-Up Display VHUD DATA ACCESS LIC SPT 1YR	2	Clearwater PD - 645 Pierce St, Clearwater, FL	1/1/2025	12/31/2025	\$672.83	\$1,345.66
80	809800-35340	VESTA 9-1-1 Heads-Up Display VHUD SUPV VIEWER SPT 1YR	2	Clearwater PD - 645 Pierce St, Clearwater, FL	1/1/2025	12/31/2025	\$311.46	\$622.92
81	SS-0AD-VSSL-1Y	VESTA 9-1-1 Advanced Enhanced Operations SPT VADV 1YR	15	Clearwater PD - 645 Pierce St, Clearwater, FL	1/1/2025	12/31/2025	\$2,079.03	\$31,185.45
82	809800-35110	VESTA 9-1-1 IRR Module V911 IRR SW SPT 1YR	15	Clearwater PD - 645 Pierce St, Clearwater, FL	1/1/2025	12/31/2025	\$295.53	\$4,432.95
83	809800-00161	GATEWAY RENEWAL SPT 1YR	2	Clearwater PD - 645 Pierce St, Clearwater, FL	1/1/2025	12/31/2025	\$382.86	\$765.72
84	04000-00191	SW SPT M1000 T1 MOD 1YR	1	Clearwater PD - 645 Pierce St, Clearwater, FL	1/1/2025	12/31/2025	\$471.49	\$471.49
85	SA-MSG-ALSL-1Y	VESTA Analytics Standard 1YR	15	Clearwater PD - 645 Pierce St, Clearwater, FL	1/1/2025	12/31/2025	\$193.30	\$2,899.50
86	809800-03361	VESTA Analytics Hosted SPT V-ANLYT ENT/HOST 1YR	1	Clearwater PD - 645 Pierce St, Clearwater, FL	1/1/2025	12/31/2025	\$446.33	\$446.33

87	809800-16377	Monitoring, PM And AV Service - Workstations 1YR	15	Clearwater PD - 645 Pierce St, Clearwater, FL	1/1/2025	12/31/2025	\$848.69	\$12,730.35
88	809800-16343	Monitoring, PM And AV Service - IP Devices 1YR	5	Clearwater PD - 645 Pierce St, Clearwater, FL	1/1/2025	12/31/2025	\$565.79	\$2,828.95

\*\*The Monthly/Unit Price shown above has been rounded to two decimal places for display purposes. As many as eight decimal places may be present in the actual price. The totals for this order were calculated using the actual price, rather than the Monthly/Unit Price displayed above, and are the true and binding totals for this order

**Quote Sub-Total:** \$711,719.66

**Subscription Term:** Co-Term






Quote # Q-132843  
 Account Name: Pinellas County, FL - 911 Host A - H - Pinellas County, FL - 911 Host A - HQ  
 Opp Name: RENEWAL: Managed Services 2024  
 Opportunity Number: OP-107479  
 Generated Date: September 30, 2024  
 Expiration Date: 12/31/2024



**Client Contact Information**

Primary Contact: David Hare  
 Contact Title: Deputy Director  
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**NWN Carousel Contact Information**

Primary Contact: Laura Pringle  
 Contact Title: Account Executive  
 Email: lpringle@nwncarousel.com  
 Phone: 813-864-8802

**BILL TO**

Client Name: Pinellas County, FL - 911 Host A - H  
 Billing Address: 10750 Ulmerton Rd Bldg 1 Ste 343  
 Billing City: Largo  
 Billing State: FL  
 Post Code: 33778-1703

**SHIP TO**

Client Name: Pinellas County, FL - 911 Host A - HQ  
 Shipping Address: 10750 Ulmerton Rd Bldg 1 Ste 343  
 Shipping City: Largo  
 Shipping State: FL  
 Post Code: 33778-1703

Frequency	#	Product Number	Description	Qty	Serial Number	Location	Service Start Date	Service End Date	Unit Price	Ext. Price
Recurring	1	ATS-EMPO-LAN-RTG	Router, EMP Operate	2	Cisco 4000 Series Integrated Services Routers	CPD - Clearwater PD: 645 Pierce St., Clearwater, FL 33756	01/01/2025	12/31/2025	\$90.00	\$2,160.00
	2	ATS-EMPO-LAN-FPS	Switch, Fixed Port, EMP Operate	2	Cisco Catalyst 2960 Series Switches	CPD - Clearwater PD: 645 Pierce St., Clearwater, FL 33756	01/01/2025	12/31/2025	\$90.00	\$2,160.00
	3	ATS-EMPO-LAN-RTG	Router, EMP Operate	2	Cisco 4000 Series Integrated Services Routers	LPD - Largo PD: 201 Highland Ave., NE, Largo, FL 34604	01/01/2025	12/31/2025	\$90.00	\$2,160.00
	4	ATS-EMPO-LAN-FPS	Switch, Fixed Port, EMP Operate	2	Cisco Catalyst 2960 Series Switches	LPD - Largo PD: 201 Highland Ave., NE, Largo, FL 34604	01/01/2025	12/31/2025	\$90.00	\$2,160.00
	5	ATS-EMPO-LAN-RTG	Router, EMP Operate	2	Cisco 4000 Series Integrated Services Routers	PSC - R911 Host B: 1301 1st Ave. N. St Petersburg 33705	01/01/2025	12/31/2025	\$90.00	\$2,160.00
	6	ATS-EMPO-LAN-FPS	Switch, Fixed Port, EMP Operate	2	Cisco Catalyst 3650 Series Switches   V8	PSC - R911 Host B: 1301 1st Ave. N. St Petersburg 33705	01/01/2025	12/31/2025	\$90.00	\$2,160.00
	7	SEC-EMPO-FW-BSE	NGFW Appliance, EMP Operate	1	Fortigate 60 Series   V8	PSC - R911 Host B: 1301 1st Ave. N. St Petersburg 33705	01/01/2025	12/31/2025	\$150.12	\$1,801.44
	8	ATS-EMPO-LAN-RTG	Router, EMP Operate	2	Cisco 4000 Series Integrated Services Routers	PSC - R911 Host A: 10750 Ulmerton Rd., Largo, FL 33782	01/01/2025	12/31/2025	\$90.00	\$2,160.00
	9	ATS-EMPO-LAN-FPS	Switch, Fixed Port, EMP Operate	2	Cisco Catalyst 3650 Series Switches   C3-19	PSC - R911 Host A: 10750 Ulmerton Rd., Largo, FL 33782	01/01/2025	12/31/2025	\$90.00	\$2,160.00
	10	ATS-EMPO-LAN-FPS	Switch, Fixed Port, EMP Operate	5	Cisco Catalyst 2960 Series Switches   C3-19	PSC - R911 Host A: 10750 Ulmerton Rd., Largo, FL 33782	01/01/2025	12/31/2025	\$90.00	\$5,400.00
	11	ATS-EMPO-LAN-FPS	Switch, Fixed Port, EMP Operate	1	Cisco Catalyst 2960 Series Switches   PCECCMS3A   C3-19	PSC - R911 Host A: 10750 Ulmerton Rd., Largo, FL 33782	01/01/2025	12/31/2025	\$90.00	\$1,080.00
	12	SEC-EMPO-FW-BSE	NGFW Appliance, EMP Operate	1	Fortigate 60 Series   C3-19	PSC - R911 Host A: 10750 Ulmerton Rd., Largo, FL 33782	01/01/2025	12/31/2025	\$150.12	\$1,801.44
	13	SEC-EMPO-FWMP-BSE	Firewall Management Platform, EMP Operate	1	Fortinet FortiAnalyzer   C3-19	PSC - R911 Host A: 10750 Ulmerton Rd., Largo, FL 33782	01/01/2025	12/31/2025	\$150.12	\$1,801.44
	14	SEC-EMPO-FWMP-BSE	Firewall Management Platform, EMP Operate	1	Fortinet FortiManager   C3-19	PSC - R911 Host A: 10750 Ulmerton Rd., Largo, FL 33782	01/01/2025	12/31/2025	\$150.12	\$1,801.44
										\$30,965.76
One-Time	15	SEC-PRO-FW-BPA	NGFW Best Practice Assessment	1					\$6,406.40	\$6,406.40
										\$6,406.40
Recurring	16	ATS-EMPO-LAN-RTG	Router, EMP Operate	2	Cisco 4000 Series Integrated Services Routers	SPPD - St Pete Host A: 1301 1st Ave., N. St Petersburg 33705	01/01/2025	12/31/2025	\$90.00	\$2,160.00
	17	ATS-EMPO-LAN-FPS	Switch, Fixed Port, EMP Operate	2	Cisco Catalyst 3650 Series Switches   V10	SPPD - St Pete Host A: 1301 1st Ave., N. St Petersburg 33705	01/01/2025	12/31/2025	\$90.00	\$2,160.00
	18	ATS-EMPO-LAN-FPS	Switch, Fixed Port, EMP Operate	3	Cisco Catalyst 2960 Series Switches   V10	SPPD - St Pete Host A: 1301 1st Ave., N. St Petersburg 33705	01/01/2025	12/31/2025	\$90.00	\$3,240.00
	19	SEC-EMPO-FW-BSE	NGFW Appliance, EMP Operate	1	Fortigate 60 Series   V10	SPPD - St Pete Host A: 1301 1st Ave., N. St Petersburg 33705	01/01/2025	12/31/2025	\$150.12	\$1,801.44
	20	ATS-EMPO-LAN-RTG	Router, EMP Operate	2	Cisco 4000 Series Integrated Services Routers	SPPD - St Pete Host B: 10750 Ulmerton Rd., Largo, FL 33782	01/01/2025	12/31/2025	\$90.00	\$2,160.00
	21	ATS-EMPO-LAN-FPS	Switch, Fixed Port, EMP Operate	2	Cisco Catalyst 3650 Series Switches   C3-33	SPPD - St Pete Host B: 10750 Ulmerton Rd., Largo, FL 33782	01/01/2025	12/31/2025	\$90.00	\$2,160.00
	22	SEC-EMPO-FW-BSE	NGFW Appliance, EMP Operate	1	Fortigate 60 Series   C3-33	SPPD - St Pete Host B: 10750 Ulmerton Rd., Largo, FL 33782	01/01/2025	12/31/2025	\$150.12	\$1,801.44
	23	ATS-EMPO-LAN-RTG	Router, EMP Operate	2	Cisco 4000 Series Integrated Services Routers	TSPD - Tarpon Springs PD: 444 S Huey Ave., Tarpon Springs, FL 34689	01/01/2025	12/31/2025	\$90.00	\$2,160.00
24	ATS-EMPO-LAN-FPS	Switch, Fixed Port, EMP Operate	2	Cisco Catalyst 2960 Series Switches	TSPD - Tarpon Springs PD: 444 S Huey Ave., Tarpon Springs, FL 34689	01/01/2025	12/31/2025	\$90.00	\$2,160.00	
										\$19,802.88
Recurring	25	UC-MSR-STAFFING	Unified Communications NWN-Carousel Staffing Services Setup	1	N/A	PSC - R911 Host A: 10750 Ulmerton Rd., Largo, FL 33782	1/1/2025	12/31/2025	\$10,827.96	\$129,935.52
										\$129,935.52
Recurring	26	UC-EMPR-PSAPV-WKSTESS	VESTA 9-1-1 Workstation Essentials Support Service	1	N/A	CPD - Clearwater PD: 645 Pierce St., Clearwater, FL 33756	1/1/2025	12/31/2025	\$2,187.50	\$26,250.00
	27	UC-EMPR-PSAPV-WKSTESS	VESTA 9-1-1 Workstation Essentials Support Service	1	N/A	PSC - R911 Host A: 10750 Ulmerton Rd., Largo, FL 33782	1/1/2025	12/31/2025	\$10,791.66	\$129,499.92
	28	UC-EMPR-PSAPV-WKSTESS	VESTA 9-1-1 Workstation Essentials Support Service	1	N/A	LPD - Largo PD: 201 Highland Ave., NE, Largo, FL 34604	1/1/2025	12/31/2025	\$1,186.67	\$14,000.04
	29	UC-EMPR-PSAPV-WKSTESS	VESTA 9-1-1 Workstation Essentials Support Service	1	N/A	TSPD - Tarpon Springs PD: 444 S Huey Ave., Tarpon Springs, FL 34689	1/1/2025	12/31/2025	\$291.67	\$3,500.04
	30	UC-EMPR-PSAPV-WKSTESS	VESTA 9-1-1 Workstation Essentials Support Service	1	N/A	PSC - R911 Host B: 1301 1st Ave. N. St Petersburg 33705	1/1/2025	12/31/2025	\$7,729.17	\$92,750.04
										\$266,000.04

\*\*The Monthly/Unit Price shown above has been rounded to two decimal places for display purposes. As many as eight decimal places may be present in the actual price. The totals for this order were calculated using the actual price, rather than the Monthly/Unit Price displayed above, and are the true and binding totals for this order.

Quote Sub-Total: \$453,110.60

Subscription Term: 12.00  
 Billing Terms: Recurring - Annual  
 Payment Terms: Net 30 Days  
 Annual Subscription Charge: \$446,704.20  
 Total One-Time Charge: \$6,406.40  
 Total Contract Value: \$453,110.60

Accepted and agreed by:  
 Pinellas County, FL - 911 Host A - HQ  
 Signature \_\_\_\_\_  
 Name \_\_\_\_\_  
 Title \_\_\_\_\_  
 Date \_\_\_\_\_

Carousel Industries of North America, LLC  
 Signature \_\_\_\_\_  
 Name \_\_\_\_\_  
 Title \_\_\_\_\_  
 Date \_\_\_\_\_

**Terms & Conditions**  
 This Quote is presented to you by NWN Corporation ("NWN") and Carousel Industries of North America, LLC ("Carousel") (collectively, "NWN Carousel"). On May 7, 2021, a parent company of NWN Corporation acquired Carousel Industries of North America, LLC. Following the acquisition, Carousel Industries of North America, LLC and NWN Corporation will continue to exist as distinct legal entities. The collective companies are operating under the brand, "NWN Carousel" and for clarity, such brand name is not a legal entity.

This Quote shall expire on the Expiration Date set forth above or upon the execution of a SOW, whichever shall occur first. In no event will the Quote be valid for longer than 30 days from the Generated Date, also set forth above. Applicable taxes and freight charges will be applied to the final invoice and Customer shall be billed in accordance with the terms outlined above. For purposes of calculating Taxes, Customer's location will be set to Customer's service address or billing address (if the service address is unknown) unless Customer specifically notifies NWN Carousel in writing that it intends to use the services at another/additional valid physical location(s). NWN Carousel reserves the right to reject any request to treat an alternative physical location as Customer's service address if NWN Carousel discovers that the address is invalid or otherwise inaccurate. If NWN Carousel must pay for any additional taxes, imposition and associated interest and/or penalties arising from Customer's provision of erroneous location data, Customer shall promptly reimburse NWN Carousel for the same within fourteen (14) days of demand by NWN Carousel. Further, Customer shall be responsible for notifying NWN Carousel in the event of any change to service address(es). The payment frequency set forth above details the timing and amount of the charges due under this Quote. One-Time Product charges, including hardware and software, will be invoiced in full at time of shipment. Where applicable, unless Customer notifies NWN Carousel in writing at least ninety (90) days prior to the subscription renewal date, Customer's subscription term will automatically renew on annual terms. Notwithstanding anything to the contrary, in the event Customer is purchasing software licenses or other usage-based consumption products or services under this Quote, and Customer's actual software license count or usage exceeds those initially purchased pursuant to this Quote, Customer will be invoiced during the next billing cycle based on the highest license count or usage consumed and not the amounts initially set forth in this Quote. Thereafter Customer shall be billed based on the highest license count or usage consumed under this Quote. For avoidance of doubt, overages will be billed in the month following when the overage occurred. This Quote and any applicable Products or Services purchased hereunder are subject to either (i) the applicable mutually executed Master Products and Services Agreement or Master Services Agreement that authorizes the purchase(s) herein between NWN Carousel and Customer, or (ii) where NWN Carousel and Customer have not executed such an agreement, the terms and conditions set forth at the NWN Master Agreement or Carousel Master Agreement, located at <https://nwncarousel.com/master-agreement/> shall apply (the online terms and conditions and the applicable agreement shall each be deemed the "Agreement"). This Quote is additionally subject to the applicable: (i) service descriptions set forth at <https://nwncarousel.com/service-descriptions/>, (ii) the third party terms set forth at <https://nwncarousel.com/third-party-eua-tos-warranty/>, and (iii) the compliance policies and terms set forth at <https://nwncarousel.com/compliance/> and such terms are incorporated by reference into this Quote. For the avoidance of doubt, in the event of any conflict between the terms of this Quote and the Agreement, the terms of the Agreement shall prevail. To the extent the name of the Agreement does not correspond with those referenced above but authorizes Customer to purchase Products or Services from NWN Carousel, those agreements shall additionally be deemed Agreements for the purposes of this Quote. Any terms not defined in this Quote shall be set forth in the Agreement. Unless otherwise prohibited, in the event a product return by Customer triggers NWN Carousel's vendors to impose restocking fee(s) to process such return, NWN Carousel may, in its sole discretion, impose equivalent restocking fee(s) on customer.

In the event Customer does not execute this Quote and only places a Purchase Order, such Purchase Order is deemed acceptance of the terms of this Quote and any additional or different terms in such Purchase Order will not bind NWN Carousel without its written consent to amend the terms of the Quote. Provided no additional or different terms are contained in a Purchase Order, NWN Carousel may reject a Purchase Order in its sole discretion within two (2) business days from its receipt and after which time such Purchase Order is deemed accepted (an "Accepted Purchase Order"). In the event Customer chooses to place a Purchase Order rather than signing this Quote, the date of the Accepted Purchase Order shall be considered the Effective Date.

**Statement of Confidentiality**  
 This Quote has been developed by NWN Carousel and is NWN Carousel's proprietary trade secret and business confidential information. This quote may not be released to another vendor, business partner or contractor without the written consent of NWN Carousel.

**Additional Information**