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FLORIDA SHERIFFS ASSOCIATION

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March 31, 2016

NOTICE OF AWARD

of

CONTRACT NUMBER FSA16-VEF12.0

Florida Sheriffs Association

announces the award of the contract for
FIRE RESCUE VEHICLES & OTHER EQUIPMENT
Effective: April 1, 2016 – March 31, 2017

The Florida Sheriffs Association is pleased to announce the successful results of the 13th competitive bid for Fire Rescue Vehicles & Other Equipment. This year's bid added one new specification and commodity to help meet the needs of the end-users. Awarded Vendors have complied with the Invitation to Bid and the contract bid process and have, after review, met the specifications within the contract. Terms and Conditions can be found by visiting [FSA Fire Bid Contract Terms and Conditions](#).

Competitive bidding is designed to benefit the public body of the State of Florida and is administered to accomplish its purposes with sole reference to the public interest. This bid is extended and guaranteed to any and all units of local government/political subdivision, including but not limited to county, local county boards of public instruction, municipalities and other local public or public safety agencies or authorities.

Out of state purchases may be made under the Contract Terms and Conditions by governmental entities located outside of the State of Florida. (Terms and Conditions Sec 1.09)

All agencies, regardless of location, are bound by their local governing purchasing ordinances, rules and regulations and shall apply these to purchases made under this contract. Awarded Vendors are governed by their manufacturer agreements.

A copy of the Contract Award Document can be viewed by visiting the [FSA Fire Rescue/EMS Bid Award](#) page. Note: An official listing of all add/delete options and their process should be obtained from the awarded vendor.

Awarded Vendors include the following Dealers/ Manufacturers:

Ambulance Dealer

Demers Ambulance USA
Quality Emergency Vehicles (QEV)
Quality Emergency Vehicles (QEV)
ETR, LLC
Hall-Mark, RTC
Hall-Mark, RTC
Hall-Mark, RTC
Hall-Mark, RTC
Ten-8
Ten-8
Ten-8

Ambulance Manufacturer

Demers Ambulance USA
Demers Ambulance USA
Life Line Ambulance
American Emergency Vehicles (AEV)
Horton Emergency Vehicles
McCoy Miller
Road Rescue
Wheeled Coach
Braun Industries
Medix Specialty Vehicles
Osage Industries

Fire Apparatus Dealer

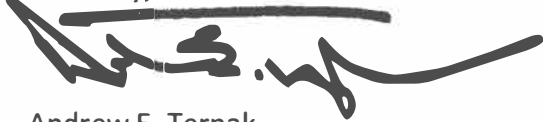
Florida Apparatus Sales Headquarters
Hall-Mark, RTC
Hall-Mark, RTC
HME, Inc.
KME
Rosenbauer
South Florida Emergency Vehicles
Spartan Emergency Response
Tactical Fire
Ten-8

Fire Apparatus Manufacturer

Smeal Fire Apparatus
E-One
Hall-Mark, RTC
HME, Inc.
KME
Rosenbauer
Sutphen
Spartan Motors, Inc.
Toyne, Inc.
Pierce Manufacturing

Thank you to the Awarded Vendors for their responsiveness to this competitive process. Questions may be directed to undersigned or e-mail fleet@flsheriffs.org.

Sincerely,



Andrew E. Terpak,
Business Operations Manager

**FLORIDA SHERIFFS ASSOCIATION, FLORIDA FIRE CHIEFS'
ASSOCIATION, & FLORIDA ASSOCIATION OF COUNTIES**

**Effective Dates for Bid FSA16-VEF12.0:
April 1, 2016 – March 31, 2017**

SPECIFICATION #14 – MEDIUM DUTY RESCUE APPARATUS

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

The manufacturer of this vehicle:

- Shall carry not less than fifteen million dollars (\$15,000,000.00) in product liability insurance, listing the Florida Sheriffs Association as additional insured, and shall submit a copy of this insurance with the bid proposal.
- Shall possess a Florida Motor Vehicle Department license as a Manufacturer of Motor Vehicles and shall provide a copy of the license with the bid proposal.
- Shall be or have a Florida Dealer Representative who shall possess a Florida Motor Vehicle Dealers license and shall provide a copy of the license with the bid proposal.
- Shall employ full-time parts personnel with toll-free access number.
- Shall employ a full-time electrical troubleshooter with toll-free access number.
- Shall employ a full-time warranty representative with toll-free access number.
- Bidder shall submit how warranty service claims will be handled in the State of Florida.

1. DOCUMENTATION, DELIVERY, TRAINING

- a. When requested by end user, bidders to accurately state wheelbase, cab to axle, overall length, overall height, overall width, GVWR, angle of approach, angle of departure
- b. Approval drawings provided prior to construction commencement
- c. Two (2) sets of operator and service manuals
- d. Delivery to be F.O.B. customer's location
- e. Vehicle orientation as outlined in NFPA 1901
- f. 12 volt and, if applicable, 110 volt testing by independent third party
- g. Vehicle weight, as measured by certified scales

2. COMMERCIAL 2-DOOR CHASSIS

- a. Two wheel drive; minimum 108" cab to axle
- b. 110,000 psi heat treated steel frame rail system
- c. 12,000 pound minimum front axle, suspension, tubeless radial tires, steel disc wheels;
23,000 pound minimum rear axle, suspension, tubeless radial tires, steel disc wheels
- d. Vehicle Data Recorder per Chapter 4.11 with required software
- e. Electronic Stability Control shall be provided in compliance with NFPA 1901 Chapter 4.13.1.2 if the manufacturer cannot comply with Chapters 4.13.1.1 through 4.13.1.1.3.2.

- f. Tire pressure monitoring system per Chapter 4.13.4
- g. Chrome or stainless steel front bumper
- h. Tow hooks or eyes front and rear attached to the frame
- i. Front and rear mud flaps
- j. S-cam air brakes or equivalent, as large as possible, with automatic slack adjusters
- k. Minimum 13.2 cfm gear driven air compressor
- l. Commercial chassis are to be current model. Air dryer, turn drain valves on reservoirs
- m. ABS brakes
- n. Power steering with tilt/telescopic wheel, if available

3. POWERTRAIN

- a. Minimum 330 horsepower turbocharged diesel engine
- b. Engine exhaust at front of right rear wheels
- c. Secondary engine braking
- d. Drivelines to meet engine torque rating
- e. Automatic transmission
- f. 50 gallon minimum fuel tank
- g. OEM oil, fuel, transmission filters

4. 2-DOOR CAB

- a. Seating for three (3), seats with NFPA compliant seat belts and seat belt warning system
- b. NFPA compliant 12-volt switches and instruments
- c. Air conditioning and heating
- d. Engine compartment light
- e. Dome/step lights meeting NFPA 1901
- f. Single tone cab paint finish with OEM standard paint warranty
- g. Driver remote controlled mirrors with separate flat and convex sections
- h. Dual type headlights
- i. Forward facing turn and warning lights
- j. Minimum two (2) under cab step lights
- k. Cab and compartment door ajar light and buzzer
- l. Engine compartment light
- m. 270 amp alternator
- n. Minimum two (2) 750 CCA batteries
- o. Load manager with automatic high idle function
- p. Dual air horns with dual in-cab controls
- q. 110 volt battery charger receptacle near driver's door

5. APPARATUS BODY

- a. Bidders to bid on each of their offered construction types:
 - Extruded aluminum
 - Formed aluminum
 - Stainless Steel
- b. Minimum 15' body length (outside length, do not include rear step in 15' calculation of body length) non-walk-in type
- c. Body compartments shall be configured
 - Two (2) transverse compartment(s) forward of rear wheel
 - One (1) transverse compartment over rear axle each side
 - One (1) full depth/full height compartment behind rear axle one each side
 - One (1) full height x as deep as possible compartment on rear of body

- d. Bidder to state compartment sizes
- e. Minimum of 480 cubic feet of use able storage space
- f. Compartment lights per NFPA Chapter 13.10.5
- g. License plate light
- h. One pair of 12-volt rear body upper scene lights per NFPA 1901

6. EMERGENCY WARNING

- a. NFPA 1901 upper and lower warning light package
- b. Electronic 100 watt siren with 100 watt siren speaker, minimum
- c. All emergency lights, rear, stop/turn/back-up lights, DOT clearance, pump panel, compartment, step, license plate, perimeter scene, and interior dome lights to be LED

7. PAINT FINISH

- a. Cab OEM finish and body to be painted matching color
- b. Single tone cab paint finish
- c. Wheels painted to match the cab and body
- d. NFPA 1901 required reflective stripe, on cab and body sides on cab door inner panels, chevron stripe on rear of body

8. WARRANTY

- a. 1 year bumper to bumper mechanical, excluding normal wear and tear items
- b. OEM chassis manufacturer's standard warranty
- c. 10 year paint on body pro-rated



IN SERVICE TO SERVE YOU

March 11, 2016

Florida Sheriffs Association/Florida Fire Chiefs Association
2617 Mahan Drive
Tallahassee, FL 32308

RE FSA Fire Rescue Bid FSA16-VEH12.0

Ten-8 Fire Equipment Inc. is pleased to submit proposals on Specifications #9-#20 on behalf of Pierce Manufacturing Inc. We take no exceptions and meet or exceed all base model minimum specifications. The products we propose contain Pierce standard product content which exceed the base model specifications in many areas. We are also providing warranties beyond the minimum requirements. We feel the additional product content and warranties contained in our proposals add significant value to our customers.

We have provided representative drawings of the models proposed. These drawings are representative only and may contain features and options not included in the base model specifications. Please review the complete components listing and proposed specifications for the units as bid. Complete drawings will be provided based upon the customer's final configuration for approval prior to construction.

To establish a fair and competitive price point for options added to the base model we propose to offer a discount of 6.5% off MSRP for all options added as required on page 29 item 3.4. Multiple unit, volume discounts, and prepayment discounts may also be offered on an individual transaction basis. Stock units are offered under this contract at the discretion of the manufacturer.

Pierce Manufacturing Inc. shall be the prime contractor on all sales that result from this contract with the local dealer acting as the manufacturer's representative, contract administrator, and servicing dealer.

We greatly appreciate this opportunity.

Sincerely,

A handwritten signature in black ink, appearing to read "Stacey Abraham", is written over a horizontal line.

Stacey Abraham
Fire Apparatus Sales Manager and Corporate Marketing

2904 59th Avenue Drive East • Bradenton, FL 34203

Phone: 800-228-8368 • Fax: 941-756-2598

www.ten8fire.com

DEALER	MANUFACTURER	MODEL	MAKE	LADDER TYPE	BODY TYPE	BASE PRICE	BASE SPECIFICATION LINK
Ten-8	Pierce Manufacturing	Arrow XT	Pierce	100' Platform	Aluminum	\$922,382.00	Build Sheet
Ten-8	Pierce Manufacturing	Velocity	Pierce	100' Platform	Aluminum	\$923,773.00	Build Sheet
Specification #14 - Medium Duty Apparatus							
DEALER	MANUFACTURER	MODEL	MAKE	LADDER TYPE	BODY TYPE	BASE PRICE	BASE SPECIFICATION LINK
Ten-8	Pierce Manufacturing	Freightliner	Pierce	n/a	Aluminum	\$181,488.00	Build Sheet
Ten-8	Pierce Manufacturing	International	Pierce	n/a	Aluminum	\$190,499.00	Build Sheet
Ten-8	Pierce Manufacturing	Enforcer	Pierce	n/a	Aluminum	\$304,985.00	Build Sheet
Specification #15 - Heavy Rescue Apparatus							
DEALER	MANUFACTURER	MODEL	MAKE	LADDER TYPE	BODY TYPE	BASE PRICE	BASE SPECIFICATION LINK
Ten-8	Pierce Manufacturing	Enforcer	Pierce	n/a	Aluminum	\$343,473.00	Build Sheet
Ten-8	Pierce Manufacturing	Velocity	Pierce	n/a	Aluminum	\$380,543.00	Build Sheet
Specification #16 - 2500 Gallon Mobile Water Supply Fire Apparatus							
DEALER	MANUFACTURER	MODEL	MAKE	LADDER TYPE	BODY TYPE	BASE PRICE	BASE SPECIFICATION LINK
Ten-8	Pierce Manufacturing	Freightliner	Pierce	n/a	Aluminum	\$239,824.00	Build Sheet
Ten-8	Pierce Manufacturing	International	Pierce	n/a	Aluminum	\$252,287.00	Build Sheet
Ten-8	Pierce Manufacturing	Peterbuilt	Pierce	n/a	Aluminum	\$271,160.00	Build Sheet
Ten-8	Pierce Manufacturing	Saber FR	Pierce	n/a	Aluminum	\$363,692.00	Build Sheet
Specification #17 - Wildland Fire Apparatus							
DEALER	MANUFACTURER	MODEL	MAKE	LADDER TYPE	BODY TYPE	BASE PRICE	BASE SPECIFICATION LINK
Ten-8	Pierce Manufacturing	Ford F550	Pierce	n/a	Aluminum	\$131,766.00	Build Sheet
Specification #18 - Commercial Pumper (2 Door)							

FIRE RESCUE VEHICLES & OTHER EQUIPMENT CONTRACT FSA16-VEF12.0

AWARD SUMMARY

Specification #14 - Medium Duty Apparatus

VEHICLE	MANUFACTURER	MODEL	PRICE	EXTRUSION	EXTRUSION	PRICE PER LB	WEIGHT	STATUS
Hall-Mark RTC	E-ONE	Freightliner	M2 106	N/A	Extruded Aluminum		\$178,052.00	Build Sheet
Hall-Mark RTC	E-ONE	International	Durastar 4400	N/A	Extruded Aluminum		\$178,148.00	Build Sheet
HME, Incorporated	HME, Incorporated	HME-MDR14	Freightliner		Stainless Steel		\$200,504.00	Build Sheet
HME, Incorporated	HME, Incorporated	HME-MDR14	International		Stainless Steel		\$198,027.00	Build Sheet
HME, Incorporated	HME, Incorporated	HME-MDR14	Kenworth		Stainless Steel		\$201,739.00	Build Sheet
ETR	KME	MED RESCUE	FL		ALUM		\$194,802.00	Build Sheet
ETR	KME	MED RESCUE	INT		ALUM		\$193,785.00	Build Sheet
Rosenbauer	Rosenbauer	Freightliner			FRMD Alum		\$159,406.00	Build Sheet
Rosenbauer	Rosenbauer	International			FRMD Alum		\$163,071.00	Build Sheet
Spartan Motors	Spartan Motors, Inc	Star Rescue	Freightliner		Aluminum		\$228,430.00	Build Sheet
Spartan Motors	Spartan Motors, Inc	Star Rescue	International		Aluminum		\$224,673.00	Build Sheet
Spartan Motors	Spartan Motors, Inc	Star Rescue	Freightliner		Stainless Steel		\$245,286.00	Build Sheet
Spartan Motors	Spartan Motors, Inc	Star Rescue	International		Stainless Steel		\$242,707.00	Build Sheet
SFEV	SUTPHEN	CR SERIES	FRTLNR		ALUM		\$231,660.00	Build Sheet
SFEV	SUTPHEN	CR SERIES	FRTLNR		STS		\$247,932.00	Build Sheet
SFEV	SUTPHEN	CR SERIES	INTNL		ALUM		\$228,276.00	Build Sheet
SFEV	SUTPHEN	CR SERIES	INTNL		STS		\$245,982.00	Build Sheet
Ten-8	Pierce Manufacturing	Freightliner	Pierce	N/A	Aluminum		\$181,488.00	Build Sheet
Ten-8	Pierce Manufacturing	International	Pierce	N/A	Aluminum		\$190,499.00	Build Sheet
Ten-8	Pierce Manufacturing	Enforcer	Pierce	N/A	Aluminum		\$304,985.00	Build Sheet