

**Pinellas County**  
**Goods Purchase Agreement**

THIS PURCHASE AGREEMENT ("Agreement") is made as of this 26 day of January, 2021 ("Effective Date" which is the same date as the last party to execute this Agreement), by and between Pinellas County, a political subdivision of the State of Florida ("County"), and Alan Jay Automotive Management, Inc DBA Alan Jay Automotive Network ("Contractor") (individually, "Party," collectively, "Parties").

**WITNESSETH:**

**WHEREAS**, the County is authorized to purchase goods based on pricing received by other governmental competitive solicitation processes which are made available to local public procurement units; and

**WHEREAS**, the County has elected to utilize resulting pricing of the cooperative procurement or solicitation issued by Sourcewell Contract No. 2021 120716-NAF & 060920-NAF for 21-0100-PB(DG) Chevy Bolt and Hybrid Bucket Trucks; and

**WHEREAS**, Contractor represents that it has the experience and expertise to provided the Goods as set forth in this Agreement.

**NOW, THEREFORE**, in consideration of the above recitals, the mutual covenants, agreements, terms and conditions herein, and other good and valuable consideration, the receipt and sufficiency of which is hereby mutually acknowledged, the Parties agree as follows:

1. The execution of this Agreement is unqualified, unconditional, and subject to and expressly limited by the Terms and Conditions hereon. County and the Contractor are not bound by additional provisions or provisions at variance herewith that may appear in the Contractor's quotation, acknowledgement in force, or any other communication from Contractor to or from County unless such provision is expressly set forth herein.
2. **ASSIGNMENT/SUBCONTRACTING** - The Contractor must provide the Goods required by this Agreement. No assignment or subcontracting is allowed without prior written consent of the County. In the event of a corporate acquisition and/or merger, the Contractor must provide written notice to the County, within (30) business days of Contractor's notice of such action or upon the occurrence of said action, whichever occurs first. In that event, the County may terminate this Agreement in those instances in which a corporate acquisition and/or merger represents a conflict of interest or contrary to any local, state or federal laws.
3. **ORDERS** - Within the term of this Agreement, County may place one or more orders for goods at the prices listed on the Price Schedule which is attached hereto as Exhibit A and which is incorporated by reference hereto.
4. **DELIVERY/CLAIMS** - Prices on the Schedule of Prices are F.O.B. Destination, **FREIGHT INCLUDED** and unloaded to location(s) within Pinellas County. Actual delivery address(es) will be identified at time of

order. Contractor will be responsible for making any and all claims against carriers for missing or damaged items.

5. COMPENSATION - County will pay Contractor upon Contractor's delivery of, and County's acceptance of, the goods required herein, as specified. All payments will only be made based on invoices submitted in accordance with the Local Government Prompt Payment Act, Florida Statutes §§ 218.70, et. seq.
6. TERM OF AGREEMENT AND SPENDING CAP – This Agreement is effective on the effective date and will continue in effect through delivery and acceptance. Notwithstanding any order(s) placed pursuant to this Agreement, the County may not be held responsible for amounts exceeding **\$811,482.00**, without a written amendment to this Agreement raising such limit signed by the parties. A written notice must be submitted to the County prior to any increase of the price schedule as listed in Exhibit A of the agreement.
7. INVOICING – Written invoice(s) must be submitted to:

Finance Division Accounts Payable  
Board of County Commissioners Pinellas County  
PO Box 2438  
Clearwater, FL 33757  
727-464-8389  
[FinanceAccountsPay@MyPinellasClerk.org](mailto:FinanceAccountsPay@MyPinellasClerk.org)

8. DISCOUNTS - Delay in receiving an invoice, invoicing for materials shipped ahead of specified schedule, or invoices rendered with errors or omissions will be considered just cause for County to withhold payment without losing discount privileges. Discount privilege will apply from date of scheduled delivery, the date or receipt of goods, or the date of approved invoice, whichever is later.
9. NAME CHANGES - The Contractor is responsible for immediately notifying the County of any company name change, which would cause invoicing to change from the name used at the time of the original Agreement.
10. COMPLIANCE WITH APPLICABLE LAWS - Contractor certifies that all of the products to be furnished hereunder will be manufactured or supplied by Contractor in accordance with all applicable provisions of State, Local and Federal laws, as of the date that the goods are supplied.
11. CHOICE OF LAW: The laws of the State of Florida apply to this Agreement and any and all purchases made hereunder. Contractors must comply with all local, state, and federal directives, orders and laws including, but not limited to, Equal Employment Opportunity (EEO), Minority Business Enterprise (MBE), and OSHA.
12. FISCAL NON-FUNDING- In the event that sufficient budgeted funds are not available for a new fiscal period, the County will notify the Contractor of such occurrence and this Agreement will terminate on the last day of the then current County fiscal period (Oct. 1 – Sept. 30) without penalty or expense to the County.
13. INDEMNITY PROVISION - Contractor must indemnify, pay the costs of defense, including attorney's fees and hold harmless the County from all suits, actions or claims of any character brought on account of any injuries or damages received or sustained by any person, persons or property, by or from said Contractor; or by or in consequence of any neglect in safeguarding the work; or through the use of unacceptable materials in the construction or improvements; or by, or on account of, any act of omission, neglect or misconduct of the said Contractor, on account of any act or amounts recovered under the "Workers Compensation Law" or of any other laws, bylaws, ordinance, order of decrees, except only such injury or damage as was occasioned by the sole negligence of the County. The first ten dollars (\$10.00) of compensation received by the Contractor represents specific consideration for this indemnification obligation.

Contractor agrees to indemnify the County and hold it harmless from and against all claims, liability, loss, damage or expense, including counsel fees, arising from or by reason of any actual or claimed trademark, patent or copyright infringement or litigation based thereon, with respect to the goods or any part thereof covered by this Agreement, and such obligation will survive acceptance of the goods and payment thereof by the County.

14. INDEPENDENT CONTRACTOR STATUS AND COMPLIANCE WITH THE IMMIGRATION REFORM AND CONTROL ACT OF 1986 - The Contractor is and will remain an independent contractor and is neither agent, employee, partner, nor joint venture of the County. Contractor acknowledges that it is responsible for complying with the provisions of the Immigration Reform and Control Act of 1986 located at 8 U.S.C. 1324 et. seq., and regulations thereto, as either may be amended from time to time. Failure to comply with the above provisions is considered a material breach and is grounds for immediate termination of the agreement, at the discretion of the County.
15. NOTICES TO PINELLAS COUNTY - Any notices or inquiries relative to Purchase Order should be directed to:  
  
John Neal  
Administrative Manager, Fleet Management  
727-582-3038  
[janeal@pinellascounty.org](mailto:janeal@pinellascounty.org)
16. INSPECTION – In County’s sole discretion, goods rejected due to inferior quality or workmanship will be returned to Contractor at Contractor’s expense and are not to be replaced except upon receipt of written instructions from County.
17. MATERIAL QUALITY - All goods and materials purchased and delivered pursuant to this Agreement will be of first quality and not damaged and/or factory seconds. Any materials damaged or not in first quality condition upon receipt must be exchanged within twenty-four (24) hours of notice to the Contractor at no charge to County.
18. MATERIAL SAFETY DATA - In accordance with OSHA Hazardous Communications Standards, it is the Contractor seller’s duty to advise if a product is a toxic substance and to provide a Material Safety Data Sheet at time of delivery.
19. NON-EXCLUSIVE AGREEMENT - Award of this Agreement imposes no obligation on the County to utilize the Contractor for all goods of this type, which may develop during the agreement period. This is not an exclusive agreement. County specifically reserves the right to concurrently contract for similar goods if it deems such action to be in the County’s best interest. In the case of multiple-term agreements, this provision applies separately to each term.
20. PURCHASE ORDER NUMBER - Each order will contain the Purchase Order Number applicable to this Agreement, and such Purchase Order Number must appear on all packing slips, invoices and all correspondence relating to the Order. County will not be responsible for goods delivered without a Purchase Order Number.
21. REMEDIES - County and Contractor will have all remedies afforded by applicable law.
22. RIGHT TO AUDIT - The Contractor must retain records relating to this agreement for a period of at least three (3) years after final payment is made. All records must be kept in such a way as will permit their

inspection pursuant to Chapter 119, Florida Statutes. In addition, County reserves the right to audit such records pursuant to Pinellas County Code, §2-176(j).

23. SEVERABILITY - If any section, subsection, sentence, clause, phrase, or portion of this Agreement is for any reason held invalid or unconstitutional by any court of competent Jurisdiction, such portion must be deemed separate, distinct, and independent provision, and such holding will not affect the validity of the remaining portion thereof.
24. TAX EXEMPTION – County is immune from taxation. The Florida State Sales Tax Exemption Number for Pinellas County is 85-8013287050C-7 Federal Excise Tax Exemption Number is 59-6000800.
25. TAXES - Payments to County are subject to applicable Florida taxes.
26. TERMINATION - County reserves the right to terminate this agreement, without cause by giving thirty (30) days prior written notice to the Contractor of the intention to terminate or with cause if at any time the Contractor fails to fulfill or abide by any of the terms or conditions specified.

Failure of the Contractor to comply with any of the provisions of this Agreement is considered a material breach of Agreement and is cause for immediate termination of the Agreement at the sole discretion of County.

In addition to all other legal remedies available to the County, the County reserves the right to terminate and obtain from another source any services which have not been provided within the period of time stated in the proposal, or if no such time is stated, within a reasonable period of time from the date of request, as determined by the County.

27. VARIATION IN QUANTITY - County assumes no liability for goods or materials produced, processed or shipped in excess of the amounts ordered pursuant to the terms of this Agreement.
28. WARRANTY - Seller warrants that the goods are of first quality and as described in Prices Schedule. All manufacturer, producer or seller warranties offered to any other purchaser are expressly available and applicable to County.

IN WITNESS WHEREOF, the parties hereto have caused this instrument to be executed on the day and year as written.

PINELLAS COUNTY, a political subdivision of the State of Florida

Alan Jay Automotive Management, Inc DBA Alan Jay Automotive Network

By: *Dave Eggers*  
Signature

Dave Eggers  
Print Name

By: *[Signature]*  
Signature

SCOTT WILSON  
Print Name

Chair, Pinellas County Board of County Commissioners  
Title

FLEET SALES MANAGER  
Title

January 26, 2021  
Date

12/09/2020  
Date

**APPROVED AS TO FORM**

By: *Jacina Parson*  
Office of the County Attorney

ATTEST: KEN BURKE, CLERK  
By: *[Signature]*  
Deputy Clerk



**EXHIBIT A**  
**GOODS PRICE SCHEDULE**



Call Us first, for all of your Fleet Automotive, & Light Truck needs.

<b>PHONE (800) ALANJAY (252-6529)</b>	<b>DIRECT 863-385-9610</b>	<b>WWW.ALANJAY.COM</b>	<b>Quote 28667-4</b>
<b>Corporate Office</b> 2003 U.S. 27 South Sebring, FL 33870	<b>MOBILE 904-838-4999</b>	<b>Mailing Address</b> P.O. BOX 9200 Sebring, FL 33871-9200	
	<b>FAX 863-402-4221</b>		

ORIGINAL QUOTE DATE  
11/17/2020

**QUICK QUOTE SHEET**

REVISED QUOTE DATE  
11/18/2020

REQUESTING AGENCY	<b>PINELLAS COUNTY BOCC</b>		
CONTACT PERSON	<b>GREG HERREMANS</b>	EMAIL	<b>gherremans@pinellascounty.org</b>
PHONE	<b>727-582-3029</b>	MOBILE	<b>FAX 727-582-3061</b>

**SOURCEWELL (FORMERLY NJPA) CONTRACT # 2021 120716-NAF & 06 www.NationalAutoFleetGroup.com**

MODEL	<b>F5G</b>	MSRP	<b>\$50,395.00</b>
	<b>2021 FORD F-550 REGULAR CAB CHASSIS DRW 2WD XL 84"CA 169" WB DIESEL</b>		

<b>CUSTOMER ID</b>	<b>NJPA PRICE</b>	<b>\$42,367.00</b>
<b>BED LENGTH</b>	<b>84" CA</b>	

*\*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.*

FACTORY OPTIONS	DESCRIPTION	
21 AS	EXTERIOR COLOR OXFORD WHITE WITH STEEL VINYL INTERIOR 40/20/40 SPLIT FRONT BENCH.	50.00
99T 44G	6.7L 32V POWER STROKE V8 DIESEL W/ 10 SPD HD AUTOMATIC TRANSMISSION	50.00
188	BLACK PLATFORM CAB STEPS	5315.00
52B	ELECTRIC BRAKE CONTROLLER	5265.00
62R	PTO PROVISION	50.00
67P	EXTRA HEAVY-DUTY FRONT END SUSPENSION PACKAGE UPGRADES FRONT AXLE TO 7,500LB GAWR	5280.00
68M	19,500LB PAYLOAD UPGRADE PACKAGE	51,150.00
76C	EXTERIOR BACKUP ALARM (PREINSTALLED), inc. Custom accessory	5130.00
872	FACTORY REAR VIEW CAMERA & PREP KIT WITH ELECTROCHROMIC MIRROR, CAMERA SHIPS LOOSE FOR INSTALLATION AFTER BODY INSTALL.	5410.00
90L	Power Equipment Group -inc. Deletes passenger side lock cylinder, upgraded door-trim panel, Accessory Delay, Advanced Security Pack, SecurILock Passive Anti-Theft System (PATS) and inclination/intrusion sensors, MyKey, owner controls feature, Power Locks, Manual Telescoping Folding Trailer Tow Mirrors, power/heated glass and heated convex spotter mirror, Remote Keyless Entry, Power Front & Rear Side Windows, 1-touch up/down driver/passenger window	5860.00
98R	OPERATOR COMMANDED REGENERATION (INCLUDED WITH 47L)	5245.00
X8L	4.88 AXLE RATIO LIMITED SLIP REAR DIFFERENTIAL	5355.00
76K	Aerial Lift/Severe Duty Prep Package	5435.00
63C	Aft-Axle Frame Extension Pack	5110.00
	<b>FACTORY OPTIONS</b>	<b>\$4,555.00</b>

CONTRACT OPTIONS	DESCRIPTION	
3KR	Additional key and remote, cut and programmed	5215.00
AJ PTL2	Pintle combination draw bar with 2" ball.	5125.00
AT41ME JEMS	Altec Model AT41M (Working Height: 45.8 feet) Articulating Telescopic Aerial Device with a fiberglass upper boom and fiberglass insulator in the articulating arm and proportional joystick upper controls. Built in accordance to ALTEC's standard specifications WITH ALTEC LGSS-132-84 low side general service body. INCLUDES JEMS SE HYBRID SYSTEM. SEE FULL DESCRIPTION AND DETAILS ATTACHED. (REQUIRES 84" CA, 19,500 GVWR, PTO PROVISION, HEAVY FRONT SUSPENSION.)	5140,693.00
EXTENDED LEAD TIME	THIS UNIT WILL BE SUBJECT TO EXTENDED LEAD TIME OF 180-360 DAYS UPON RECEIPT OF PURCHASE ORDER DUE TO ANTICIPATED LEAD TIME FROM BODY COMPANY.	50.00
CAMERA-F	Dealer installed factory ordered camera (REQUIRES 872).	5195.00
NO TEMP	TEMPORARY TAG NOT REQUESTED (CUSTOMER WILL HANDLE THEIR OWN TAG WORK)	50.00
	<b>CONTRACT OPTIONS</b>	<b>\$141,228.00</b>

SOURCEWELL (FORMERLY NJPA) CONTRACT # 2021 120716-NAF & 06 www.NationalAutoFleetGroup.com

TRADE IN

TOTAL COST

~~\$188,150.00~~

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

\$0.00

TOTAL COST LESS TRADE IN(S)

QTY

4

\$752,600.00

Estimated Annual payments for 60 months paid in advance: \$42,137.86 Extended: \$168,551.44  
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

VEHICLE QUOTED BY

CHRISTY SELF

GOVERNMENT ACCOUNT MANAGER [christy.self@alanjay.com](mailto:christy.self@alanjay.com)

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time.  
I am always happy to be of assistance.





# ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2021 Ford Super Duty F-550 DRW (F5G) XL 2WD Reg Cab 169" WB 84" CA ( Complete )

## Window Sticker

### SUMMARY

[Fleet] 2021 Ford Super Duty F-550 DRW (F5G) XL 2WD Reg Cab 169" WB 84" CA MSRP:\$41,070.00

Interior:Medium Earth Gray, HD Vinyl 40/20/40 Split Bench Seat

Exterior 1:Oxford White

Exterior 2:No color has been selected.

Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20

Transmission: TorqShift 10-Speed Automatic

### OPTIONS

CODE	MODEL	MSRP
F5G	[Fleet] 2021 Ford Super Duty F-550 DRW (F5G) XL 2WD Reg Cab 169" WB 84" CA	\$41,070.00
<b>OPTIONS</b>		
18B	Platform Running Boards	\$320.00
44G	Transmission: TorqShift 10-Speed Automatic	\$0.00
52B	Trailer Brake Controller	\$270.00
62R	Transmission Power Take-Off Provision	\$0.00
63C	Aft-Axle Frame Extension Pack	\$115.00
660A	Order Code 660A	\$0.00
67P	Extra Heavy-Duty Front End Suspension - 7,500 GAWR	\$285.00
68M	GVWR: 19,500 lb Payload Plus Upgrade Package	\$1,155.00
76C	Exterior Backup Alarm (Pre-Installed)	\$140.00
76X	Aerial Lift/Severe Duty Prep Package	\$440.00
872	Rear View Camera & Prep Kit	\$415.00
90L	Power Equipment Group	\$865.00
98R	Operator Commanded Regeneration	\$250.00
99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$9,325.00
AS	Medium Earth Gray, HD Vinyl 40/20/40 Split Bench Seat	\$0.00
TGJ	Tires: 225/70Rx19.5G BSW A/P	\$0.00
X8L	Limited Slip w/4.88 Axle Ratio	\$360.00

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Data Version: 12372. Data Updated: Nov 16, 2020 10:16:00 PM PST.



# ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2021 Ford Super Duty F-550 DRW (F5G) XL 2WD Reg Cab 169" WB 84" CA ( Complete )

Z1	Oxford White	\$0.00
<b>SUBTOTAL</b>		<b>\$55,010.00</b>
	Adjustments Total	\$0.00
	Destination Charge	\$1,695.00
<b>TOTAL PRICE</b>		<b>\$56,705.00</b>

## FUEL ECONOMY

Est City:N/A

Est Highway:N/A

Est Highway Cruising Range:N/A

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# ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2021 Ford Super Duty F-550 DRW (F5G) XL 2WD Reg Cab 169" WB 84" CA ( Complete )

## Standard Equipment

### Mechanical

- Engine: 7.3L 2V DEVCT NA PFI V8 Gas (STD)
- Transmission: TorqShift 10-Speed Automatic -inc: neutral idle and selectable drive modes: normal, tow/haul, eco, deep sand/snow and slippery (STD)
- 4.88 Axle Ratio (STD)
- 50-State Emissions System
- Transmission w/Oil Cooler
- Rear-Wheel Drive
- 78-Amp/Hr 750CCA Maintenance-Free Battery w/Run Down Protection
- HD 240 Amp Alternator
- Towing Equipment -inc: Trailer Sway Control
- Trailer Wiring Harness
- 11290# Maximum Payload
- GVWR: 18,000 lbs Payload Package
- HD Shock Absorbers
- Front And Rear Anti-Roll Bars
- Firm Suspension
- Hydraulic Power-Assist Steering
- 40 Gal. Fuel Tank
- Single Stainless Steel Exhaust
- Dual Rear Wheels
- Front Suspension w/Coil Springs
- Leaf Rear Suspension w/Leaf Springs
- 4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs and Brake Assist
- Upfitter Switches

### Exterior

- Wheels: 19.5" x 6" Argent Painted Steel -inc: Hub covers/center ornaments not included
- Tires: 225/70Rx19.5G BSW A/P (STD)
- Clearcoat Paint
- Black Front Bumper w/Black Rub Strip/Fascia Accent and 2 Tow Hooks

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# ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2021 Ford Super Duty F-550 DRW (F5G) XL 2WD Reg Cab 169" WB 84" CA ( Complete )

## Exterior

Black Fender Flares

Black Side Windows Trim and Black Front Windshield Trim

Black Door Handles

Black Manual Side Mirrors w/Manual Folding

Manual Extendable Trailer Style Mirrors

Fixed Rear Window

Light Tinted Glass

Variable Intermittent Wipers

Aluminum Panels

Front Splash Guards

Black Grille

Autolamp Fully Automatic Aero-Composite Halogen Daytime Running Lights Preference Setting Headlamps w/Delay-Off

Cab Clearance Lights

## Entertainment

Radio w/Seek-Scan

Radio: AM/FM Stereo w/MP3 Player -inc: 4 speakers

Fixed Antenna

SYNC Communications & Entertainment System -inc: enhanced voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB-C port and steering wheel audio controls

## Interior

4-Way Driver Seat -inc: Manual Recline and Fore/Aft Movement

4-Way Passenger Seat -inc: Manual Recline and Fore/Aft Movement

Manual Tilt/Telescoping Steering Column

Gauges -inc: Speedometer, Odometer, Oil Pressure, Engine Coolant Temp, Tachometer, Transmission Fluid Temp, Engine Hour Meter, Trip Odometer and Trip Computer

FordPass Connect 4G Mobile Hotspot Internet Access

Manual Air Conditioning

Illuminated Locking Glove Box

Interior Trim -inc: Chrome Interior Accents

Full Cloth Headliner

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Vehicle: [Fleet] 2021 Ford Super Duty F-550 DRW (F5G) XL 2WD Reg Cab 169" WB 84" CA ( Complete )

## Interior

- Urethane Gear Shifter Material
- HD Vinyl 40/20/40 Split Bench Seat -inc: center armrest, cupholder and driver's side manual lumbar
- Day-Night Rearview Mirror
- Passenger Visor Vanity Mirror
- 2 12V DC Power Outlets
- Front Map Lights
- Fade-To-Off Interior Lighting
- Full Vinyl/Rubber Floor Covering
- Underhood Lights
- Smart Device Remote Engine Start
- Instrument Panel Covered Bin and Dashboard Storage
- Manual 1st Row Windows
- Systems Monitor
- Trip Computer
- Outside Temp Gauge
- Analog Display
- Manual Adjustable Front Head Restraints
- Air Filtration

## Safety-Mechanical

- Driveline Traction Control

## Safety-Exterior

- Side Impact Beams

## Safety-Interior

- Dual Stage Driver And Passenger Seat-Mounted Side Airbags
- Dual Stage Driver And Passenger Front Airbags w/Passenger Off Switch
- Safety Canopy System Curtain 1st Row Airbags
- Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters


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Vehicle: [Fleet] 2021 Ford Super Duty F-550 DRW (F5G) XL 2WD Reg Cab 169" WB 84" CA (  Complete )

## WARRANTY

Basic Years: 3  
Basic Miles/km: 36,000  
Drivetrain Years: 5  
Drivetrain Miles/km: 60,000  
Corrosion Years: 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

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November 17, 2020  
Our 91st Year

**Ship To:**  
PINELLAS COUNTY BOCC  
3655 KELLER CR  
TARPON SPRINGS, FL 34688  
US

**Bill To:**  
PINELLAS COUNTY BOCC  
BOARD OF COUNTY COMMISSIONERS  
400 S FORT HARRISON AVE  
CLEARWATER, FL 33756  
United States

Attn:  
Phone:  
Email:

**Altec Quotation Number:** 786626 - 1  
**Account Manager:** Bud Welch  
**Technical Sales Rep:** Christian Daniel Poole

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	<u>Unit</u>		
1.	<p>Altec Model AT41ME Articulating Telescopic Aerial Device with a fiberglass upper boom and fiberglass insulator in the articulating arm, proportional joystick upper controls, and includes Altec low power fiber optic system. Built in accordance to ALTEC's standard specifications and to include the following features:</p> <ul style="list-style-type: none"> <li>A. Ground to Bottom of Platform Height: 40.8 feet at 7.3 feet from centerline of rotation (12.45 m at 2.21 m)</li> <li>B. Working Height: 45.8 feet (13.96 m)</li> <li>C. Maximum reach to edge of platform with Upper Boom Non- overcenter: 30.1 feet (at 17.3 feet platform height)</li> <li>D. Upper boom extension: 110 inches</li> <li>E. Continuous rotation</li> <li>F. Articulating Arm: Articulation is from -3 to 82 degrees. Insulator provides 19 inches of isolation.</li> <li>G. Compensation System: By raising the articulating arm only, the telescopic boom maintains its relative angle in relation to the ground. The work position is achieved through a single function operation.</li> <li>H. Upper Boom: Articulation is from -25 to 85 degrees. The fiberglass section provides a minimum of 10.9 inches of isolation in the upper boom when retracted and 42.3 inches when extended.</li> <li>I. Platform leveling is achieved by a hydraulic master-slave leveling system. This lifetime system is very low maintenance</li> <li>J. High Electrical Resistant Upper Controls. All controls at the platform are classified as High Electrical Resistant according to ANSI A92.2 5.4.2.6 that can provide an additional layer of secondary electrical contact protection. This is not a primary protection system. Control Handle: A single handle controller that is dielectrically tested to 40 kV AC with no more than 400 microamperes of leakage. The control handle is green in color to differentiate it from other non-tested controllers. The handle also includes an interlock guard that reduces the potential for inadvertent boom operation. Control Console: Non-tested non-metallic control console plate. Boom Tip Covers: Non-tested non-metallic boom tip covers. The covers are not dielectrically tested, but they may provide some protection against electrical</li> </ul>	1	

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	hazards.		
K.	Hydraulic system: Open center (full pressure), maximum flow 7-8 GPM, maximum operating pressure 3,000.		
L.	Dielectric rating: Category C, 46 kV and below		
M.	Unit is painted with a powder coat paint process which provides a finish-painted surface that is highly resistant to chipping, scratching, abrasion and corrosion. Paint is electrostatically applied to the inside as well as outside of fabricated parts then high temperature cured prior to assembly ensuring maximum coverage and protection.		
N.	Manuals: Two (2) Operator's and two (2) Maintenance/ Parts manuals containing instructional markings indicating hazards inherent in the operation of an aerial device.		
O.	Unit meets or exceeds ANSI 92.2 standards.		
2.	Pedestal	1	
3.	No Platform Load Monitoring	1	
4.	No Galvanization	1	
5.	Single 1-Man Platform, Fiberglass, 24" x 30" x 42", End Mount, 180 Degree Rotation	1	
6.	No Platform Elevator	1	
7.	Platform Mounted Single Handle Controls	1	
8.	Material Handling Jib/Winch, Hydraulically Articulating, Top Mounted, Round (ARM Jib)	1	
9.	One (1) Platform Step - located on the side of the platform nearest the elbow in the stowed position	1	
10.	Platform Cover - soft vinyl, 24 x 30 inches (610 x 762 mm)	1	
11.	Platform Liner, 24 x 30 x 42 inches (610 x 762 x 1067 mm), 50 kV Rating	1	
12.	Hydraulic Tool Circuit at Platform: One set of quick disconnect couplings at the boom tip for open center tools.	1	
13.	Remote Engine Start/Stop With Secondary Stowage System, Electronic/Fiber Optic	1	
14.	Aerial Speed Control, Electronic/Fiber Optic	1	
15.	Jib Stick, 36" L, non-extension, non certified, grey in color	1	
16.	Outriggers, Primary, Modified A-Frame With Integrated Subbase, 30"-34" Chassis Height, Electric Interlock, No Valves On Legs, 114" Spread, Fixed Shoe (AT37/41 M/ME/P/PE/S/SE)	1	
17.	Slip Ring	1	
18.	Lifting Eye - lifting eye on underside of lower boom. Rated at 1,000lbs (454kg) lifting capacity.	1	
19.	Winch load line swivel hook	1	
20.	Altec Unit Powder Painted White	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
<b><u>Unit &amp; Hydraulic Acc.</u></b>			
21.	Electric Outrigger Controls for one (1) set of outriggers, drive hydraulic outrigger control valves. Durable weather proof sealed electronic switches mounted in aluminum boxes located at the rear of the unit unless otherwise specified.	1	
22.	Steel Reservoir, 15 gallon capacity, triangular, 17" L x 17" W x 24" H, and includes breather caps and dipsticks	1	
23.	Temperature Sight Gauge	1	
24.	HVI-22 Hydraulic Oil (Standard).	25	
25.	Standard Pump For PTO	1	
26.	Electric Shifted PTO	1	
27.	Standard Altec PTO/Machine Functionality: PTO won't engage until parking brake is set.-Once parking (holding) brake is set, PTO and machine functions are enabled.-If parking (holding) brake is disengaged, both PTO and machine functions are disabled.	1	
28.	Standard PTO/Transmission Functionality for Small Ford and Dodge Chassis	1	
<b><u>Body</u></b>			
29.	Altec LGSS-132-84 (81) Low-Side General Service Body With Step:	1	
	A. Steel Body		
	B. Steel Structural Channel Crossmembers And Smooth Floor With Ladder-Style Understructure		
	C. 132" Body Length		
	D. 94" Body Width		
	E. 40" Body Compartment Height		
	F. 20" Body Compartment Depth		
	G. 24" From Body Floor To Compartment Tops		
	H. Finish Paint Entire Body Altec White		
	I. Undercoat Applied Under The Body		
	J. 5.5" Drop-In Wooden Cargo Retaining Board At Rear Of Body		
	K. 5.5" Drop-In Wooden Retaining Board At Top Of Side Access Step		
	L. Stainless Steel Rotary paddle Latches With Locks		
	M. Gas Props On All Vertical Doors		
	N. Chains On All Horizontal Doors		
	O. Standard Master Body Locking System		
	P. Hotstick Shelf Extending Full Length Of Body On Streetside		
	Q. Two (2) Hotstick Brackets Installed On Streetside.		
	R. One Chock Holder On Each Side of Body With Retaining Lip In Fender Panel		
	S. 1st Vertical (SS) - 34" W - One (1) Outrigger Housing And Two (2) Adjustable Shelves With Removable Dividers On 4 Inch Centers		
	T. 2nd Vertical (SS) - 24" W - Two (2) Adjustable Shelves With Removable Dividers On 4 Inch Centers		
	U. 1st Horizontal (SS) - 50" W - One (1) Fixed Shelf With Removable Dividers On 4 Inch Centers On Bottom of Compartment		

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
V.	Rear Vertical (SS) - 24" W - Six (6) Locking Swivel Hooks On An Adjustable Rail (1-4-1)		
W.	1st Vertical (CS) - 34" W - One (1) Outrigger Housing And Two (2) Adjustable Shelves With Removable Dividers On 4 Inch Centers		
X.	2nd Vertical (CS) - 24" W - Gripstrut Access Steps With Two (2) Sloped Grab Handles, Vented Battery Storage		
Y.	1st Horizontal (CS) - 50" W - One (1) Adjustable Shelf With Removable Dividers On 4 Inch Centers And One (1) Fixed Shelf With Removable Dividers On 4 Inch Centers On Bottom Of Compartment		
Z.	Rear Vertical (CS) - 24" W - Six (6) Locking Swivel Hooks On An Adjustable Rail (1-4-1)		
AA.	Body Floor Cut-Out For AT41M/ME/P/PE Aerial Device Near Front Of Body		
AB.	Steel Tailshelf, 29" L x 94" W, With Rear Cross Storage And Drop Down Doors		

**Body and Chassis Accessories**

30.	ICC (Underride Protection) Bumper Installed At Rear	1	
31.	Rigid Style Pintle Hitch (30,000 LB MGTW with 6,000 LB MVL), 4-Bolt Face Mount, Buyers PH15 (T-60 Style)	1	
32.	Set Of D-Rings for Trailer Safety Chain, installed one each side of towing device mount.	1	
33.	Install Counterweight As Needed	1	
34.	Rigid Step Mounted Beneath Side Access Steps (Installed To Extend Approx. 2" Outward)	1	
35.	Platform Rest, Rigid with Rubber Tube	1	
36.	Boom Rest for a Telescopic Unit	1	
37.	Manual Boom Stow Securing System Installed on Boom Rest	1	
38.	Altec Nylon Outrigger Pad, Yellow, 18 x 18 x 0.63 Inch, With Handle	2	
39.	Outrigger Pad Holder, 20" L x 20" W x 3" H, Fits 19.5" x 19.5" x 2" And Smaller Pads, Bolt-On, Bottom Washout Holes, 3/4" Lip Retainer	2	
40.	Mud Flaps With Altec Logo (Pair)	1	
41.	Wheel Chocks, Rubber, 9.75" L x 7.75" W x 5.00" H, with 4" L Metal Hairpin Style Handle (Pair)	1	
42.	Slope Indicator Assembly (Pair) For Machine With Outriggers	1	
43.	Safety Harness & 4.5 FT Lanyard (Medium To X-large)	1	
44.	Driveaway Safety Kit	1	
45.	Vinyl manual pouch for storage of all operator and parts manuals	1	
46.	Spare Ford Fob Key	1	

**Electrical Accessories**

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
47.	Lights and reflectors in accordance with FMVSS #108 lighting package. (Complete LED, including LED reverse lights)	1	
48.	4-Corner Strobes, Amber, LED, Two (2) Surface Mounted Lights In Grille, Two (2) Round Lights At Rear	1	
49.	Dual Tone Back-Up With Outrigger Motion Alarm	1	
50.	6-Way Trailer Receptacle (Pin Type) Installed At Rear	1	
51.	Ford Upfitter Switches (Supplied with Chassis)	1	
52.	Power Distribution Module Is A Compact Self-Contained Electronic System That Provides A Standardized Interface With The Chassis Electrical System. (Includes Operator's Manual)	1	
53.	Install Chassis (OEM) Supplied Backup Camera in Final Assembly	1	
54.	Install secondary stowage system.	1	
55.	Install Remote Start/Stop system in Final Assembly.	1	
56.	Install Outrigger Interlock System	1	
57.	Heavy Duty Secondary Stowage Pump	1	
58.	Install Altec Telematics Control Unit (AXIS) (Verizon)	1	
59.	No Upper Boom Out of Stow Indicator	1	
60.	PTO Indicator Light Installed In Cab	1	
<b><u>Finishing Details</u></b>			
61.	Powder Coat Unit Altec White	1	
62.	Altec Standard; Components mounted below frame rail shall be coated black by Altec. i.e. step bumpers, steps, frame extension, pintle hook mount, dock bumper mounts, D-rings, receiver tubes, accessory mounts, light brackets, under-ride protection, etc. Components mounted to under side of body shall be coated black by Altec. i.e. Wheel chock holders, mud flap brackets, pad carriers, boxes, lighting brackets, steps, and ladders.	1	
63.	Apply Non-Skid Coating to all walking surfaces	1	
64.	Altec Greenfleet Decals, Hybrid Decal Kit	1	
65.	English Safety And Instructional Decals	1	
66.	Vehicle Height Placard - Installed In Cab	1	
67.	Placard, HVI-22 Hydraulic Oil	1	
68.	Dielectric test unit according to ANSI requirements.	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
69.	Stability test unit according to ANSI requirements.	1	
70.	Focus Factory Build	1	
71.	Delivery Of Completed Unit	1	
72.	Inbound Freight	1	
73.	Installation - AT41ME	1	
74.	JEMS SE Hybrid System Installation	1	

**Hybrid**

75.	JEMS SE	1	
A.	JEMS SE will automatically shut off the engine to prevent vehicle idle if the integral safety interlocks are met: 1) Vehicle transmission is in park / neutral 2) Parking brake is satisfied (for chassis equipped with air-brakes) 3) JEMS Disconnect is not engaged. Interlocks will prevent the engine from automatically starting if the hood is open.		
B.	Battery System: 4.4 kWhr, 100 Ah, 44 V lithium ion battery pack. JEMS battery pack includes a standard, internally integrated battery warming system. Pack installed inside a rugged, powder coat painted JEMS battery enclosure (JBE). Battery modules designed and tested to UN 38.3 including: a) Altitude Simulation b) Thermal Test c) Vibration d) Shock e) External Short Circuit		
C.	Electric PTO: On demand electric power take-off allows for quiet operation of hydraulic equipment. Hydraulic power 7.4 kW continuous, 11.1 kW peak. High efficiency, brushless AC induction motor, 44 V, 16.5 HP continuous, 18.8 HP peak. Electric motor is activated automatically when hydraulic power is demanded. Hydraulic power provided by high efficiency, low noise emitting gear pump, extruded aluminum body, rated for up to 3600 psi.		
D.	Accessory Support: Step-down DC to DC voltage converter for providing power to 12 V accessories. 3000 W, 214 A maximum output. Safety features include output isolation and thermal shutdown.		
E.	Battery Management Controller: Connects to battery modules via an RS-485 interface. The BMC collects data from each battery module, aggregates the data, and makes charge / discharge / health decisions based on values such as minimum voltage, maximum temperature, etc.		
F.	JEMS Indicator: An LED backlit in-cab JEMS indicator provides the operator information on JEMS battery state of charge (SOC) and system status.		
G.	Charging Inlet: SAE J1772 charging inlet located street side between the front of the body and the back of the cab allows for Level 1 or 2 charging.		
H.	Charger: 1200 W battery charger with active cooling, 25 A maximum DC output current, 44 V output voltage. IP66 rated enclosure. California Energy Commission (CEC) compliant. UL 1564 compliant.		
I.	Chassis Battery Support: While in JEMS mode, the system monitors chassis battery voltage and supplements chassis battery loads. The engine may start if the chassis battery voltage drops below a pre-determined level.		
J.	JEMS Disconnect: A yellow disconnect button will be installed on the vehicle to disable operation of the system for maintenance, testing, or first responders. While engaged, the disconnect prevents the system from charging or discharging.		
K.	JEMS Connect Data Portal: Three-year subscription to JEMS Connect data portal for tracking data at both a fleet and asset specific level. Fleet managers can track		

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	near-real time information such as fuel, engine hour, and emissions savings. JEMS Connect can also be used to track utilization and plug-in data. JEMS Connect data is accessed via Altec Connect website.		
76.	ePTO installation inside cargo area	1	
77.	JEMS Battery Enclosure Installation: inside cargo area, streetside, front of body, connectors facing cab. Back of enclosure to be spaced away from body compartment by 1" and all louvers to have 2" of clearance. Provide 4" of clearance on connector side for wire guard.  -Located between valve block & boom rest	1	
78.	Engine-off AC: Patented engine-off air conditioning system delivers cold air directly through the factory vents. JEMS monitors the chassis fan and blower settings in order to automatically manage cabin temperatures.	1	
79.	JEMS A/C Enclosure Installation: top of compartment, curbside, front of body, reinforcement required. Non-connector side louvers to have 2 of clearance. Connector side to have a wire guard and 4 of clearance from the guard.  -Above 1st vertical	1	
80.	JEMS automatic anti-idle maximizes engine-off time by managing the chassis engine while in park / neutral at the jobsite. The vehicle will automatically start when the JEMS or chassis battery reaches a low, pre-determined level of charge.	1	
81.	Diesel Turbo Protection	1	
82.	Mobile / Jobsite Charge: Optional opportunity charge system, step-up DC to DC voltage converter uses 12 V energy from the vehicle alternator to charge both the JEMS and chassis battery systems. Mobile / jobsite charging system engages automatically when the JEMS lithium battery or chassis battery reaches a pre-determined level at the jobsite or while the vehicle's engine is running. 3000 W, 214 amp maximum output. Safety features include output isolation and thermal shutdown.	1	
83.	25ft Level 1, EVSE Style J1772 adapter for 110-120VAC, 15A, NEMA 5-15 For Plug-In Charging provided as a ship-loose item located in compartment	1	
<b><u>Chassis</u></b>			
84.	Customer Supplied Chassis	1	
85.	Chassis	1	
86.	2021 Model Year	1	
87.	Ford F550	1	
88.	4x2	1	
89.	84 Clear CA (Round To Next Whole Number)	1	
90.	Regular Cab	1	
91.	Chassis Cab	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
92.	Dual Rear Wheel	1	
93.	Chassis Color - White	1	
94.	Chassis Wheelbase Length - 169	1	
95.	Ford 6.7L Power Stroke Diesel	1	
96.	Diesel	1	
97.	Ford Torqshift 10-Speed Automatic Transmission (w/PTO Provision)	1	
98.	GVWR 19,500 LBS	1	
99.	7,500 LBS Front GAWR	1	
100.	Spring Suspension	1	
101.	14,706 LBS Rear GAWR	1	
102.	225/70R19.5 Front Tire	1	
103.	225/70R19.5 Rear Tire	1	
104.	Hydraulic Brakes	1	
105.	Park Brake In Rear Wheels	1	
106.	Ford E/F250-550 Single Horizontal Right Side Exhaust	1	
107.	63C - Aft Axle Frame Extension	1	
108.	76X - Aerial Lift Severe Duty Prep Package	1	
109.	872 - Rear View Camera and Prep Kit	1	
110.	98R - Operator Commanded Regeneration (OCR)	1	
111.	No Idle Engine Shut-Down Required	1	
112.	50-State Emissions	1	
113.	Clean Idle Certification	1	
114.	Ford 40 Gallon Fuel Tank (Rear)	1	
115.	Ford 7.2 Gallon DEF Tank (Mid Mount)	1	
116.	AM/FM Radio	1	
117.	12V DC Power Outlet	1	
118.	Air Conditioning	1	
119.	Backup Camera, OEM Supplied	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
120.	Keyless Entry	1	
121.	Power Door Locks	1	
122.	Power Windows	1	
123.	Tilt Steering Wheel	1	
124.	Block Heater	1	
125.	Limited Slip Rear Axle	1	
126.	Power Mirrors with Heated Glass	1	
127.	Running Boards (Supplied By Chassis OEM)	1	
128.	Trailer Brake Controller (Factory Installed)	1	
129.	Vinyl Split Bench Seat	1	

**Additional Pricing**

130.	Standard Altec Warranty: One (1) year parts warranty, one (1) year labor warranty, ninety (90) days warranty for travel charges, limited lifetime structural warranty	1	
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**Miscellaneous**

131.	JEMS Connect Data Portal: Three-year subscription to JEMS Connect data portal for tracking data at both a fleet and asset specific level. Fleet managers can track near-real time information such as fuel, engine hour, and emissions savings. JEMS Connect can also be used to track utilization and plug-in data. JEMS Connect data is accessed via Altec Connect website.	1	
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**Altec Industries, Inc.**

BY \_\_\_\_\_

Christian Daniel Poole

**Notes:**

- 1 Altec takes pride in offering solutions that provide a safer work environment for our customers. In an effort to focus on safety, we would encourage you to consider the following items:

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Awarded Contract

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-385-9610	WWW.ALANJAY.COM	27780-1
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 904-838-4999	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE  
10/6/2020

# QUICK QUOTE SHEET

REVISED QUOTE DATE  
10/6/2020

REQUESTING AGENCY	PINELLAS COUNTY BOCC		
CONTACT PERSON	GREG HERREMANS	EMAIL	<a href="mailto:gherremans@pinellascounty.org">gherremans@pinellascounty.org</a>
PHONE	727-582-3029	MOBILE	FAX 727-582-3061

**SOURCEWELL (FORMERLY NJPA) CONTRACT # 2021 120716-NAF & 06 www.NationalAutoFleetGroup.com**

MODEL	1FB48 LT	MSRP	\$36,620.00
	2021 CHEVY BOLT EV		
CUSTOMER ID	SOLID WASTE 119220, 119221	NJPA PRICE	\$27,756.00

BED LENGTH

\*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

**FACTORY OPTIONS**

**DESCRIPTION**

GAZ HO2	EXTERIOR COLOR SUMMIT WHITE WITH DARK GRAY/SKY COOL GRAY CLOTH INTERIOR	\$0.00
MMF	ELECTRIC DRIVE UNIT, (200 HP [150 KW] 266 LB-FT OF TORQUE [360 N-M])	\$0.00
CBT	FAST CHARGING PROVISIONS	\$745.00
CPO	SEE ATTACHED PRINT OUT FOR COMPLETE VEHICLE DETAILS	\$0.00

**FACTORY OPTIONS \$745.00**

**CONTRACT OPTIONS**

**DESCRIPTION**

RAM-VB-195-SW1	RAM universal laptop mounting kit with universal cradle.	\$450.00
806-1206-SDN	XANTREX 600W pure sine inverter mounted under passenger seat with ignition sourced remote / user control mounted on dash. (Alternate mounting location may be required due to clearance.) Includes freight and installation, appropriate gauge wire for distance from battery, heat shrink connectors and wire loom.	\$490.00
NO-TEMP	TEMP TAG NOT REQUESTED, CUSTOMER WILL HANDLE THEIR OWN TAG WORK.	\$0.00

**CONTRACT OPTIONS \$940.00**

TRADE IN

**TOTAL COST \$29,441.00**

**YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~** \$0.00

**TOTAL COST LESS TRADE IN(S) QTY 2 \$58,882.00**

Estimated Annual payments for 60 months paid in advance: \$6,593.57 Extended: \$13,187.15  
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

VEHICLE QUOTED BY **CHRISTY SELF** GOVERNMENT ACCOUNT MANAGER [christy.self@alanjay.com](mailto:christy.self@alanjay.com)

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.



Awarded Contract



2021 Model Year FLORIDA Price Schedule

**CONTRACT # 120716-NAF &  
060920-NAF**



5330 US HWY 27 SOUTH, SEBRING FL 33870

863-402-4234

[chris.wilson@alanjay.com](mailto:chris.wilson@alanjay.com)

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[christy.self@alanjay.com](mailto:christy.self@alanjay.com)

ROW	YEAR	MODEL CODE	MODEL DESCRIPTION	MSRP	CONTRACT PRICE
1	2021	CC10706 1FL 9C1	2021 CHEVY TAHOE POLICE 2WD	\$48,000	\$33,425
2	2021	CK10706 1FL 9C1	2021 CHEVY TAHOE POLICE 4WD	\$51,000	\$36,235
3	2021	CK10706 1FL 5W4	2021 CHEVY TAHOE SPECIAL SERVICE 4WD	\$51,000	\$35,610
4	2021	1ZC69	2021 CHEVY MALIBU 1FL	\$23,270	\$16,718
5	2021	1ZD69	2021 CHEVY MALIBU 1LT	\$26,670	\$20,214
6	2021	1JV69 1SD	2021 CHEVY SONIC LT (Not Available at time of publishing)	TBA	TBA
7	2021	1DR48 1SB	2021 CHEVY SPARK LS CVT	\$15,495	\$13,460
8	2021	1FB48 LT	2021 CHEVY BOLT EV	\$36,620	\$27,756
9	2021	1TV56	2021 CHEVY TRAIL BLAZER 1LS 4WD	\$24,595	\$20,398
10	2021	1TR56	2021 CHEVY TRAIL BLAZER 1LS 2WD	\$22,595	\$18,437
11	2021	1XP26 1LS	2021 CHEVY Equinox 2WD LS	\$26,300	\$21,015
12	2021	1XP26 1FL	2021 CHEVY Equinox 2WD 1FL	\$26,500	\$21,205
13	2021	1XR26 1LT	2021 CHEVY Equinox 2WD 1LT 1.5T	\$27,500	\$22,513
14	2021	1XR26 2FL	2021 CHEVY Equinox 2WD 2FL	\$27,900	\$22,900
15	2021	1XS26 1LZ	2021 CHEVY Equinox 2WD PREMIER	\$31,400	\$26,272
16	2021	1XX26 1LS	2021 CHEVY EQUINOX AWD LS	\$27,900	\$22,535
17	2021	1XX26 1FL	2021 CHEVY Equinox AWD 1FL	\$28,100	\$22,947
18	2021	1XY26 1LT	2021 CHEVY Equinox AWD LT 1.5T	\$29,100	\$24,065
19	2021	1XY26 2FL	2021 CHEVY Equinox AWD 2FL	\$29,500	\$24,453
20	2021	1XZ26 1LZ	2021 CHEVY Equinox AWD PREMIER	\$33,000	\$27,825
21	2021	1NK26	2021 CHEVY BLAZER 1LT 2WD	\$32,300	\$28,258
22	2021	1NR26	2021 CHEVY BLAZER LT 4WD	\$35,100	\$30,324
23	2021	1NB56 1LS	2021 CHEVY TRAVERSE 2WD LS	\$32,900	\$24,402
24	2021	1NB56 1FL	2021 CHEVY TRAVERSE 2WD 1FL	\$33,900	\$25,886
25	2021	1NC56 1LT	2021 CHEVY TRAVERSE 2WD 1LT	\$35,400	\$26,917
26	2021	1NC56 2FL	2021 CHEVY TRAVERSE 2WD 2FL	\$36,300	\$28,559
27	2021	1NC56 3LT	2021 CHEVY TRAVERSE 2WD 3LT LEATHER	\$39,100	\$30,507
28	2021	1NV56 1LS	2021 CHEVY TRAVERSE AWD LS	\$34,900	\$26,305
29	2021	1NV56 1FL	2021 CHEVY TRAVERSE AWD 1FL	\$35,900	\$27,540
30	2021	1NW56 2FL	2021 CHEVY TRAVERSE AWD 2FL	\$38,300	\$30,499
31	2021	1NW56 1LT	2021 CHEVY TRAVERSE AWD LT	\$39,200	\$31,181
32	2021	1NW56 3LT	2021 CHEVY TRAVERSE AWD 3LT LEATHER	\$41,100	\$32,447

CHEVY

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Order Code	Description	Part Only	Labor Hrs.	Installed Price
SO nFORCE-8TA-INT	SoundOff nFORCE Interior LED single color Traffic Controller 8 module w/ Mounting Bracket, 6 LEDs - With ETSWDAS01 Directional Arrow Switch Controller.	\$622.50	2.5	\$885.00
SO NFORCE-FV	SoundOff Signal Nforce front interior light bar with take down lights.	\$712.50	2.5	\$975.00
SO NFORCE-RV	SoundOff Signal Nforce rear interior bar with discrete arrow control.	\$712.50	2.5	\$975.00
SO Nline60	SoundOff NLINE 60" LED Surface Mount Running Light, 10-16v.	\$905.00	2	\$1,115.00
SO nLINE72	SoundOff NLINE 72" LED Surface Mount Running Light, 10-16v.	\$970.00	2	\$1,180.00
SO PUCK	(Pair) Intersector Under Mirror/Surface Mount Light w/ Inline Flasher, 3-Wedges, 2-Curved Surface Adaptors, Mounting Gasket & Hardware, 16 LEDs, Dual Color in Amber, Blue, Green, Red, White	\$395.00	2	\$605.00
SO SPEAKER	SoundOff Signal 100-Watt, compact cast siren speaker with u-bracket.	\$230.00	1	\$335.00
SO TLF	SoundOff Signal – Tail light flashers	\$45.00	2	\$255.00
SO MPOWER-2	SoundOff Signal MPower LED light bar containing 360 degree DUAL color. Lightbar is equipped with programmable flashing and/or steady burning LED takedown and LED alley lights. Includes a SoundOff 100-watt 400 series dual tone siren with integrated lighting controls and directional arrow switch to control optional full or split rear arrow and (2) 100-watt SAE approved siren speaker with mounting bracket.	\$2,505.00	8	\$3,345.00
<b>UNITY</b>				
LR-SPOT	Unity left & right-hand pillar mounted 6" spotlight with clear halogen bulb	\$757.00	3.6	\$1,135.00
L-SPOT	Unity left-hand pillar mounted 6" spotlight with clear halogen bulb.	\$346.00	1.8	\$535.00
<b>GO-LIGHT</b>				
GO-LIGHTDC	Model 20074GT LED GoLight with wireless hand held and dash mount controls	\$652.50	1.5	\$810.00
GO-LIGHTSC	Model 20204 LED GoLight with hard wired dash mount remote	\$537.50	1.5	\$695.00
<b>LABOR ITEMS</b>				
PATROL	Patrol vehicle wiring includes 100A power distribution panel with 5 battery circuits, 5 ignition circuits, 3 timed circuits, 8 ground studs, and fuse indicator LED's.	\$155.00	2	\$365.00
UNMARKED	Unmarked vehicle wiring includes 100A power distribution panel with 5 battery circuits, 5 ignition circuits, 3 timed circuits, 8 ground studs, and fuse indicator LED's.	\$155.00	2	\$365.00
FIRE COMMAND	FIRE COMMAND VEHICLE WIRING FEE includes 100A power distribution panel with 5 battery circuits, 5 ignition circuits, 3 timed circuits, 8 ground studs, and fuse indicator LED's.	\$155.00	4	\$575.00
PITA	Additional labor and supplies required for install in atypical vehicle type.	\$0.00	3	\$315.00
ANTENNA	INSTALL CUSTOMER PROVIDED ROOF MOUNTED RADIO ANTENNA	\$0.00	1	\$105.00
DASH CAM	INSTALL CUSTOMER PROVIDED CAMERA SYSTEM WITH DVR	(\$2.50)	3.5	\$365.00
LABOR	LABOR RATE PER HOUR FOR FLEET INSTALLS.	\$0.00	1	\$105.00
NARWAHL	Custom fabricated aluminum bracket fastened to front slope of mid/high roof vans to correct the slope for Go-Light install	\$185.00	0	\$185.00
RADIO	INSTALL CUSTOMER PROVIDED SINGLE PIECE RADIO	\$0.00	1	\$105.00
RADIO-2	INSTALL CUSTOMER PROVIDED 2 PIECE RADIO	\$0.00	2	\$210.00
GPS	INSTALL CUSTOMER PROVIDED ROOF MOUNTED GPS ANTENNA	\$0.00	1	\$105.00
<b>UNIVERSAL COMPUTER MOUNT SOLUTIONS</b>				
<b>TROY PRODUCTS</b>				
CM-LT-1600	TROY PRODUCTS Deluxe laptop tray for computer up to 15"W x 11.5H (3 lbs lighter than CM-LT-1500) for use w/computer mount assemblies ending in -LED.	\$260.00	0	\$260.00
TP COMP-UNIV-SA	TROY PRODUCTS computer mount with easy one-handed operation and swing arm, bolts to troy console. (DOCKING STATION NOT INCLUDED).	\$317.50	0.5	\$370.00
TP COMP-UNIV-SL	TROY PRODUCTS computer mount with easy one-handed operation and slide arm, bolts to troy console. (DOCKING STATION NOT INCLUDED).	\$427.50	0.5	\$480.00
<b>RAM MOUNTS</b>				
RAM-VB-195-SW1	RAM universal laptop mounting kit with universal cradle.	\$292.50	1.5	\$450.00
<b>HAVIS MOUNTS</b>				
PKG-PSM-####	Havis Universal computer mount stand, cradle sold separately.	\$407.50	1.5	\$565.00
UT-1001	Havis universal laptop tray.	\$275.00	0	\$275.00

**LIGHTING EQUIPMENT**

ALL PRICES INCLUDE FREIGHT AND INSTALLATION

### FLOOR PROTECTION

WTF SDN 1	Weather Tech floor liner system (1st row only).	\$165.00
WTF SDN 2	Weather Tech floor liner system (1st & 2nd rows).	\$240.00

### INVERTERS & CHARGING

806-1206-SDN	XANTREX 600W pure sine inverter mounted under passenger seat with ignition sourced remote / user control mounted on dash. (Alternate mounting location may be required due to clearance.) Includes freight and installation, appropriate gauge wire for distance from battery, heat shrink connectors and wire loom.	\$490.00
806-1210-SDN	XANTREX 1000W pure sine inverter mounted in trunk space with ignition sourced remote / user control mounted on dash. (Alternate mounting location may be required due to clearance.) Includes freight and installation, appropriate gauge wire for distance from battery, heat shrink connectors and wire loom.	\$630.00
851-0451-SDN	XANTREX Xpower 450W inverter mounted under passenger seat. (Alternate mounting location may be required due to clearance.) Includes freight and installation, appropriate gauge wire for distance from battery, heat shrink connectors and wire loom.	\$385.00

### SEAT UPGRADE

DLTH 1	Dealer installed leather seating surfaces (1st row only).	\$1,200.00
DLTH 2	Dealer installed leather seating surfaces (1st & 2nd rows).	\$1,345.00

### WINDOW FILM & GUARDS

WSTP	Windshield strip	\$40.00
DT2 SDN	Deep tint film installed on front two door glass only.	\$170.00
DTF SDN	Deep tint film installed on all side and rear glass.	\$260.00
LIMO	Upgrade tint to LIMO on all tinted surfaces	\$95.00
RS 2	Stick on rain shields (2-doors).	\$85.00
RS 4	Stick on rain shields (4-doors).	\$120.00

### HITCHES & ACCESSORIES

N2	Nitrogen filled tires	\$150.00
FSS	Full Size Spare Tire and Wheel ships loose in cargo area or trunk, may not cosmetically match factory wheels and tires. Does not include TPMS.	\$475.00
B&W-DO	Dealer provided Black & White paint job on factory ordered Black vehicle, DOORS ONLY painted white, mirrors and handles to remain black.	\$1,310.00
B&W-D&R	Dealer provided Black & White paint job on factory ordered Black vehicle, DOORS and ROOF painted white, mirrors and handles to remain black.	\$1,690.00
AJ 4-WIRE	4 wire trailer plug	\$90.00
AJ CLIII	Class III receiver hitch, installed at AJ Fleet.	\$400.00
BOLT-HITCH	Bolt lock receiver lock (max 2" receiver tube) will key to vehicle ignition.	\$85.00
BUA	Federal Signal 90 dB back-up alarm.	\$145.00
AJ C-WIRE	Customer specific wire plug, please provide detail.	\$145.00

AUTOMOBILES