

# JORGE MERCADO

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## SUMMARY OF QUALIFICATIONS

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- Experience in commercial, aerospace and defense industry
- 25 yrs Leadership/management roles
- 10 yrs Production Control
- 3 yrs Inventory Control
- 3 yrs Production/Manufacturing in all aspects of EMS (SMT, testing and manual assembly)

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## EXPERIENCE

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### **JABIL STRATEGIC DEVELOPMENT, St. Petersburg, FL**

MASTER PLANNER

**November 2021-Present**

- Develop Master Production Schedule (MPS) and load into Jabil's ERP system, including Purchase Order (PO) coverage
- Reconcile the MPS to customer PO coverage weekly to ensure that Jabil is not exposed over and above customer PO coverage or other authorized customer demand
- Analyze material and capacity requirements and communicate constraints to the Workcell and customer based on accurate customer demand
- Maintain the workcell's capacity planning model; drive resolution on uneven capacity utilization that keeps Jabil focused on the customer but efficiently utilizing manufacturing resources
- Maintain accurate revenue forecasting

### **L3HARRIS CORP, Malabar, FL**

SENIOR MATERIAL MANAGEMENT SPECIALIST

**May 2021-October 2021**

- Utilize Material Requirements Planning (MRP) systems to effectively time phase material to service cash flow objectives and program schedules
- Plan, schedule, and monitor the efficient movement of material from identification of the requirement to delivery to the end user
- Monitor and reconcile any relevant Supply Chain disruptions that develop throughout the program lifecycle
- Define raw material scheduling requirements from engineering specifications and production schedules
- Coordinate material distribution with purchasing, warehouse, and end user

### **LEONARDO DRS- NAVAL ELECTRONICS, Largo, FL**

PROGRAM MANAGER

**April 2018-January 2021**

- Manage and direct the daily execution of contract requirements
- Lead all meetings and the integrated product team (kick-off through project close)
- Provide interface, communication and coordination with internal and external customers on matters pertaining to existing contracts and bid and proposal activities
- Develop and implement plans and schedules to execute contracts/ subcontracts
- Assure a timely closeout of completed programs to ensure that all obligations are satisfied and program documentation is properly recorded

OPERATIONS PROGRAM LEAD

**October 2017-April 2018**

- Ensure cost, schedule, and quality targets for manufacturing sites, product lines, or work cells are consistently met
- Resolve complex issues/problems utilizing comprehensive understanding of manufacturing processes
- Develop and recommend short- and long-range objectives, consistent with organization guidelines
- Coordinate operations and communication within, between, and among various functional areas
- Continually identify and assess risks and deploy proactive mitigation plans

MASTER SCHEDULER

January 2012-October 2017

- o Plan Ops execution schedule of sales orders, project contracts, and forecast into the Oracle Delivery Tracking System
- o Drive accurate business forecast for internal resources and supply chain partners through sales and operations planning
- o Engage in process improvement projects ensuring clear communications of roles and responsibilities and expected completion dates
- o Review methods and processes, recommending improvements for production planning to improve resource utilization and minimize inventory
- o Subject matter expert for Production Control providing supervision and training for planners and material dispatchers

SENIOR PLANNER

July 2011-January 2012

- o Create purchase requisitions and monitor material deliveries
- o Review the schedule and ensure raw materials are available
- o Responsible for overall accuracy and timeliness of the material flow, create and maintain expected completion of each scheduled job Manage overall workload and align resources as needed
- o Drive consistent communications between planning, quality, manufacturing, engineering, project accounting, and project management
- o Track and expedite open orders to ensure on-time delivery from Suppliers

PRODUCTION CONTROL ADMINISTRATOR

August 2008 – July 2011

- o Create purchase requisitions and monitor material deliveries
- o Review the schedule and ensure raw materials are available
- o Create and maintain expected completion of each scheduled job
- o Drive consistent communications between planning, quality, manufacturing, engineering, project accounting, and project management
- o Issue Purchase Orders to Suppliers

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**EDUCATION/TRAINING**

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**BACHELORS OF SCIENCE- BUSINESS ADMIN AND MANAGEMENT W/ MARKETING**  
Western Governors University

Dec 2023

**Stakeholders, Scope, Cost, Schedule, Earned Value, Risk and Skills Application**  
Successful Strategies International

May 2018

**EFFECTIVE MANAGEMENT TRAINING SERIES**  
University of Central Florida

2009 - 2011

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**VOLUNTEER EXPERIENCE**

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**Lealman Special Fire Control District- Commissioner**

June 2022-November 2026

**Pinellas County EMS Advisory Committee- Citizen Representative (District 7)**

- o Vice Chair
- o Selection Committee
- o Secretary

**August 2017 to Present**  
May 2022 to May 2023  
October 2017 to Present  
March 2019 to May 2020

**Lealman Community District Services Inc**

- o Vice-President
- o President

**January 2017 to Present**  
February 2020 to Present  
January 2017 to January 2020

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**CERTIFICATIONS**

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NOTARY PUBLIC- STATE OF FLORIDA

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**ASSOCIATIONS**

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ASCM Florida West Coast Chapter- member since 2011