

OMB Contract Review

Contract Name	Fourth Amendment to the agreement, exercising the first term extension with Paramedics Logistics Florida, LLC for requirements of ambulance services.				
GRANICUS	20-677A	Contract #	134-0452-P	Date:	5/12/20

Mark all Applicable Boxes:

Type of Contract									
CIP		Grant		Other	X	Revenue		Project	

Contract information:

New Contract (Y/N)	N	Original Contract Amount	Annual Compensation is Not to Exceed the budget as adopted or amended
Fund(s)	1006	Amount of Change	Increase contract amount by \$191,908,850.00
Cost Center(s)	344110 & 344310	Contract Amount	Not to Exceed budget
Program(s)	1815	Amount Available	Yes
Account(s)	5340001 & 5340002	Included in Applicable Budget? (Y/N)	Yes
Fiscal Year(s)	FY21-FY23		

Description & Comments

(What is it, any issues found, is there a financial impact to current/next FY, does this contract vary from previous FY, etc.)

This item is the fourth amendment to the Ambulance Service Agreement with Paramedics Logistics Florida, LLC.

This amendment provides for the first three (3) year term extension, of two (2) allowable term extensions, outlined in the original contract that began in FY16. This extension will become effective October 1, 2020 through September 30, 2023 (FY21-FY23).

In addition, the three (3) year value of this Ambulance Service Agreement amendment is estimated at \$191,908,850.00. This cost estimate is based on the following financial assumptions:

- 3.0% annual ambulance transport growth;
- 5.0% annual increase in medical supplies costs;
- \$3.0M annual cost of Personal Protective Equipment (PPE);
- 4.0% Annual Inflation
 - 4.0% is the maximum allowable rate for annual inflation. Inflation is based on the percentage change in the Consumer Price Index (CPI) for all urban Consumers for "Tampa-St. Petersburg-Clearwater, Florida".

In addition to the items above, this amendment provides for program enhancements that are needed to meet increased system demands. The annual cost of these enhancements is approximately \$317,400.00.

The enhancements include:

- The contractor's commitment to the outlined Fleet replacement plan (Appendix H) under the current pricing structure;
- The contractor's commitment to replace all ambulance Cardiac Monitors before December 2022, per the County's specifications under the current pricing structure;

- The addition of a new Critical Care Transport Unit (\$50,000 per year) and the addition of one (1) dayshift Critical Care Nurse (\$100,000 per year);
- The contractor's commitment to continue to operate a Rehabilitation Unit at no additional cost;
- The contractor's commitment to purchasing 50% of its fuel through the County if the County provides a fueling station at EMS;
- The addition of (1) dayshift Special Operations Supervisor to oversee Incident Action Plans for Special Events, medical coverage at major special events and incidents, preparedness for evacuations, shelters, mass casualty operations, and the rehabilitation (\$105,000 per year);
- The contractor's commitment to update field uniforms to polo-style shirts at no additional cost, and;
- The addition of one (1) EMS Central Supply Warehouse staff to provide for the Contractor's handling of additional logistics and delivery responsibilities (\$62,400 per year).

The current monthly base services amount for ambulance services for FY20 is \$2,879,107.05. With the addition of the enhancements listed above, the monthly base services amount will be \$2,905,557.05. This is an increase of .9%. This amount will be subject to inflation per the terms of the contract. Ambulance user fee revenues are projected to cover the increase in ambulance contract costs. When the removal of the EMS Tactical Unit that was moved to the Sheriff (per Amendment 3 to this contract) is factored in (annual reduction of \$89,438.74) the annual increase is .7%.

This change was anticipated and included in the development of the FY21 Proposed Budget and the 6-year financial forecast for the Emergency Medical Service Fund.

Analyst: ***Jason Miller***

Ok to Sign:

Updated by Jodie Sechler on 5/19/2020, emailed to JM for review
