



AIP US, LLC
 80 S.W. 8th Street, Suite
 2000
 Miami, FL 33130

Bill To:	Pinellas County Traffic Management 315 Court St Rm 400 Clearwater, FL 33756 USA	Ship To:	Pinellas County Traffic Management 315 Court St Rm 400 Clearwater, FL 33756 USA	Date:	3/18/2026
				Quote Number:	20260318
				Account Number:	25012
Contact:	Mike Hornak	Contact:	Mike Hornak	Sales Support:	Joyce Toledo
Phone:	727.464.8805	Phone:	727.464.8805	Phone:	786.277.7258
Email:	mhornak@pinellas.gov	Email:	mhornak@pinellas.gov	Email:	jtoledo@aip-us.com
Quote Status:	In Process	Quote Name:	20260318	Shipping Method:	Ground
Ordering Country:	United States	Delivery Country:	United States	Install Country:	United States
Expiration Date:	4/18/2025	Currency:	US Dollar	Payment Terms:	Net 30

Reference: FL STATE CONTRACT: Master Agreement #AR3227 and PA# 43220000-NASPO-19-ACS

Mfr Part #	Description	Qty	Unit Price	Ext Price	NASPO list price	NASPO (not to Exceed)
IE-3200-8T2S-E (APL Certification: 684-002-014-a)	Catalyst IE3200 w/ 8 GE Copper & 2 GE SFP, Fixed System, NE	150	\$1,933.70	\$ 290,055.36	\$3,841.77	\$2,497.15
PWR-IE65W-PC-AC (APL Certification: SS-684-002-014-a)	PoE AC Input Power Module for IE3000/2000	150	\$389.90	\$ 58,485.50	\$605.44	\$393.54
TOTAL:*				\$ 348,540.86		

* Sales Tax not included and will be added on invoice where applicable. Please provide sales tax exempt certificate to waive sales tax.