

Description	Est. Annual Hours	Flygt 73%	Mader 16%	Southeast Pump 11%
Pump Repair - Shop Labor During Business Hours	10,000	7300	1600	1100
Pump Repair - Field Labor During Business Hours	7,500	5475	1200	825
Pump Repair - Emergency Shop Labor	5,000	3650	800	550
Pump Repair - Emergency Field Labor	5,000	3650	800	550
Pump Inspection Fee Labor (if repair not performed)	5,000	3650	800	550
Crane Services Hourly Fee	25,000	18250	4000	2750

Xylem 73%	Mader 16%	Southeast Pump 11%
\$ 620,500.00	\$ 80,000.00	\$ 60,500.00
\$ 547,500.00	\$ 72,000.00	\$ 45,375.00
\$ 465,375.00	\$ 56,000.00	\$ 45,375.00
\$ 547,500.00	\$ 64,000.00	\$ 45,375.00
\$ -	\$ -	\$ 30,250.00
\$ -	\$ 600,000.00	\$ 693,000.00

Group B. NEW PUMPS/ PARTS - All Inclusive Cost				
Description	Est. Annual Usage			
New Pumps	\$ 1,500,000.00	\$ 1,095,000.00	\$ 240,000.00	\$ 165,000.00
Parts	\$ 500,000.00	\$ 365,000.00	\$ 80,000.00	\$ 55,000.00
Five (5) Year Group B. Total				

\$ 104,025.00	\$ 24,000.00	\$ 16,500.00
\$ 34,675.00	\$ 8,000.00	\$ 5,500.00

BID SUMMARY	
Group A. PUMP REPAIRS Total Amount	
Group B. NEW PUMPS/ PARTS Total Amount	
Unspecified Funds	\$ 1,350,000.00
Grand Total Bid Submittal	

\$ 2,180,875.00	\$ 872,000.00	\$ 919,875.00
\$ 138,700.00	\$ 32,000.00	\$ 22,000.00
\$ 985,500.00	\$ 216,000.00	\$ 148,500.00
\$ 17,218,875.00	\$ 5,760,000.00	\$ 5,561,875.00

Total Award \$ 28,540,750.00

Vendor R.C. Beach & Assoc., Inc. bid only one line item, Group B New Pumps, and was the highest priced vendor for this line item. Additionally, R.C. Beach & Assoc., Inc. was deemed non-responsive due to inability to guarantee meeting delivery deadlines as defined in Section 7 & 8 of the bid specifications.