



CAPABILITIES & OPPORTUNITIES



INTRODUCTION

ALAN SUSKEY



Executive Vice President &
Principal State Practice

JD WHITE



Principal
Local, State, and Federal Practice

MISSY TIMMINS



President & CEO of
Timmins Consulting

“We don’t just advise—we lead, engage, and deliver.”

ABOUT SHUMAKER ADVISORS & TIMMINS CONSULTING

Shumaker Advisors is a full-service, bipartisan public affairs firm rooted in Tampa Bay, with offices in St. Petersburg, Tampa, Sarasota, Pasco/Dade City, and Tallahassee, supported by our broader national network. Our team brings decades of combined experience in state government, appropriations, and policy, paired with strong relationships across local and state leadership.

In 2025, we worked hand-in-hand with the Florida Legislature to secure more than \$47 million in state funds for our clients. Beyond funding, we played an active role in shaping policy initiatives and leading advocacy efforts across multiple fronts. We know what it takes to deliver results, and we are ready to put in the hours and late nights to ensure Pinellas County's priorities are achieved.

To strengthen our reach, we've partnered with Timmins Consulting, founded by Missy Timmins, one of Florida's most respected political advisors. Missy is known for her creative approach to success and her proven track record in appropriations, environmental policy, and education.

By combining her innovative style with Shumaker Advisors' depth of relationships and experience, we provide hands-on, results-driven advocacy that blends local knowledge with statewide influence. This partnership ensures that Pinellas County's priorities are advanced strategically and effectively.



WHO WE ARE

Our Advisors bring a combined 110 years of public service experience, including:

- Former mayors of major cities, such as Tampa, St. Petersburg, and Pensacola
- Former members of the Florida State Legislature
- Former members of U.S. Congress
- Former county and city commissioners

Our team also boasts extensive legislative staff experience:

- More than 40 years of combined service as legislative staffers in the Florida Legislature
- At least five former staffers with direct, in-the-room experience during budget negotiations and committee processes
- Proven record of drafting legislation, securing appropriations, and shaping policy outcomes
- In-the-room experience during budget negotiations and session
- Serving a trusted partners to help navigate Florida state governmental processes



OUR CONNECTIVITY

Shumaker Advisors and Timmins Consulting maintain trusted relationships with key legislators whose roles and committee assignments directly align with Pinellas County's funding and policy goals:



**Representative
Adam Anderson**



**Senator
Nick DiCeglie**



**Senator
Darryl Rouson**



**Senator
Ed Hooper**



**Representative
Kimberly Berfield**



**Representative
Berny Jacques**



**Representative
Lindsay Cross**



**Representative
Linda Chaney**



**Representative
Michele K. Rayner**

OUR PROVEN SUCCESSES

Clearwater Marine Aquarium

- Manatee Rehabilitation Exhibit: \$3,500,000 in 2022

Jackson County

- Workforce Housing and Infrastructure: \$4,680,000 in 2023
- Road Drainage Mitigation Project: \$1,500,000 in 2022
- Endeavor Conference Center Phase 2: \$500,000 in 2024
- Conference Center Renovation: \$1,000,000 in 2023
- Marianna Airport Crosswind Runway Rehabilitation: \$500,000 in 2023

City of Pensacola

- Airport Passenger Terminal Expansion & Renewal: \$5,000,000 in 2024
- Live Local Pensacola Legacy Baptist Campus: \$7,000,000 in 2024
- Escambia County Gun Violence Reduction: \$1,500,000 in 2023
- Veterans Memorial Park: \$750,000 in 2023
- Hurricane Sally Recovery: \$50,000,000+ in 2023

City of Oldsmar

- Water Reclamation Facility: \$1,000,000 in 2025
- Douglas Road Improvements: \$3,000,000 in 2022
- St. Petersburg Drive Complete Streets Project: \$1,000,000 in 2023

City of Gulfport

- Sanitary Sewers Project: \$1,000,000 in 2023

City of Madeira Beach

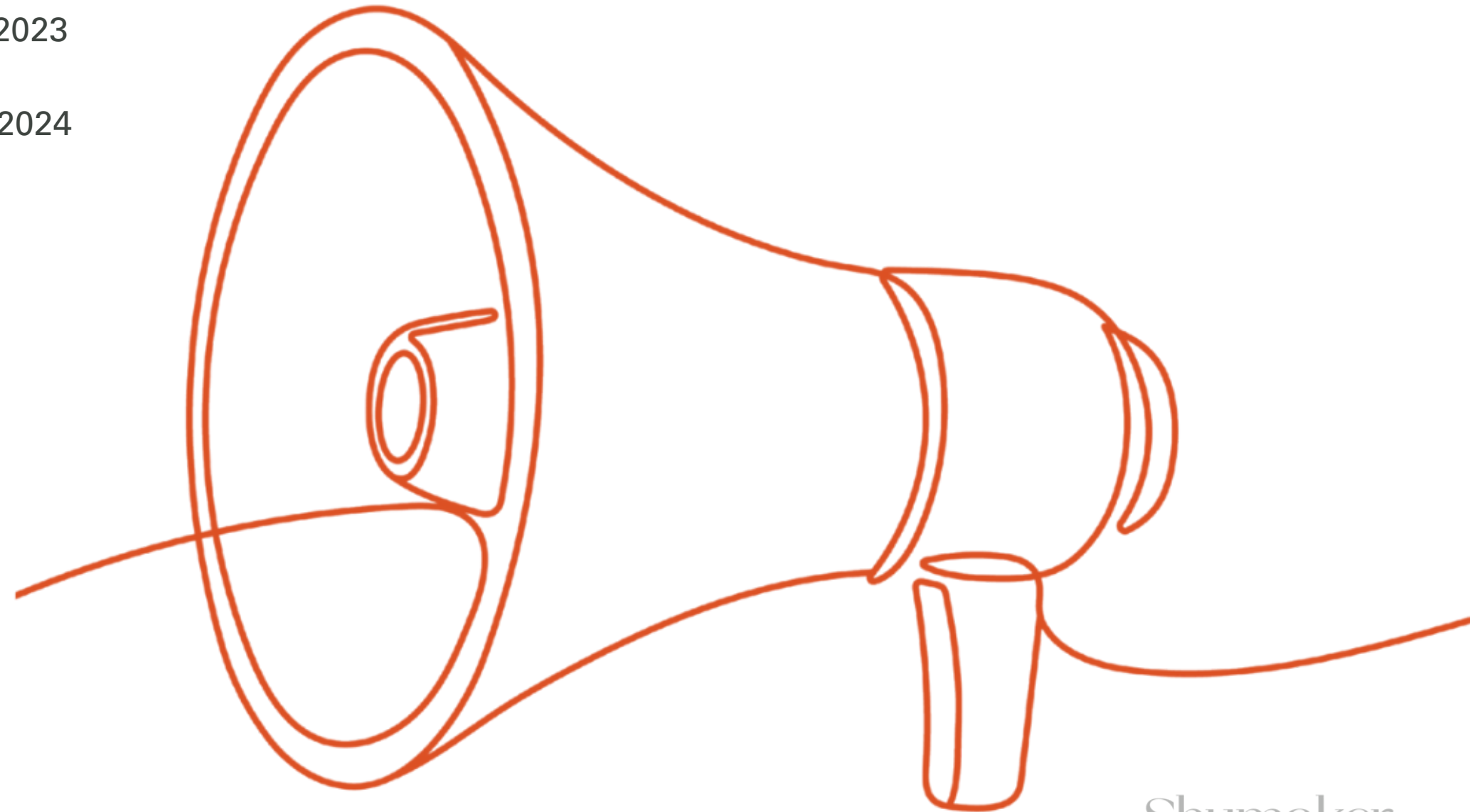
- John's Pass Dredging: \$1,556,000 in 2022

Town of Redington Beach

- Roadway Resurfacing Project: \$750,000 in 2022

City of Treasure Island

- Master Pump Station Project: \$1,500,000 in 2022



OUR PROVEN SUCCESSES

City of St. Pete Beach

- Coastal Resiliency Project: \$1,650,000 in 2022
- Fire Station 22: \$2,000,000 in 2023
- Fire Station 22 Rebuild (Hurricanes Helene & Milton): \$3,000,000 in 2025

Bay County

- Sheriff's Office – Helicopter Hangar: \$350,000 in 2023
- Star Avenue Water Resiliency Project: \$2,000,000 in 2023
- County Road 2321 Widening PD&E Feasibility Study: \$3,000,000 in 2023
- Jail – Bed Expansion Program: \$1,500,000 in 2022
- Military Point Advanced Wastewater Treatment Facility / Tyndall AFB Water Reuse Project: \$10,000,000 in 2022
- Fire and EMS Maintenance Facility: \$2,000,000 in 2022
- Water Treatment Planning & Design: \$4,000,000 in 2025
- Wastewater Capacity Enhancement Planning & Design: \$5,000,000 in 2025
- US 98 Reliever Route: \$1,000,000 in 2025
- Sheriff's Office – New Building: \$1,400,000 in 2019
- Hurricane Michael Road Repair: \$3,786,773 in 2019
- Hurricane Michael Stormwater Facilities: \$1,500,000 in 2019
- Hurricane Michael Emergency Protective Measures: \$550,000 in 2019
- Hurricane Michael Building Repair: \$1,350,000 in 2019
- Crayfish Habitat Restoration: \$4,000,000 in 2021
- Philip Griffitts Parkway Phase III PD&E Design: \$2,000,000 in 2021

Gracepoint Wellness (Tampa Bay)

- Baker Act Bed Funding: \$2,000,000 in 2022

Mexico Beach & Martin County

- Secured state funding for beach renourishment

City of Clearwater

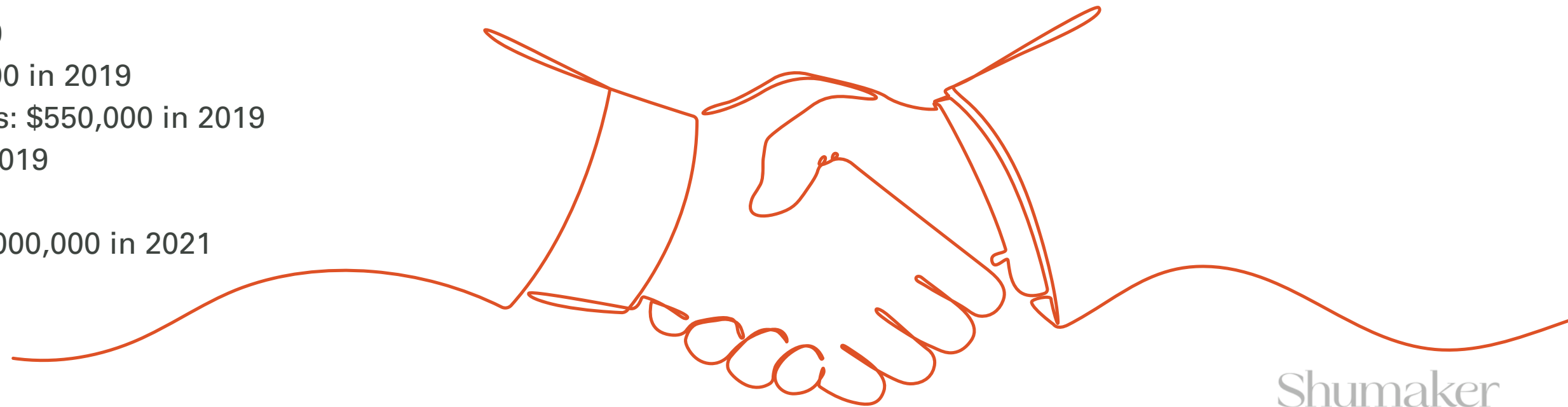
- Assisted at the Department of Financial Services Insurance Village after the 2024 hurricanes

Coastal Counties

- Protected tourist development funding

State of Florida

- Passed legislation and constitutional amendment to protect working waterfronts
- Local Business Protection Act: Defeated legislation that would have allowed lawsuits against local governments; final bill vetoed by Governor DeSantis in 2022



COMMITMENT TO COMMUNITY

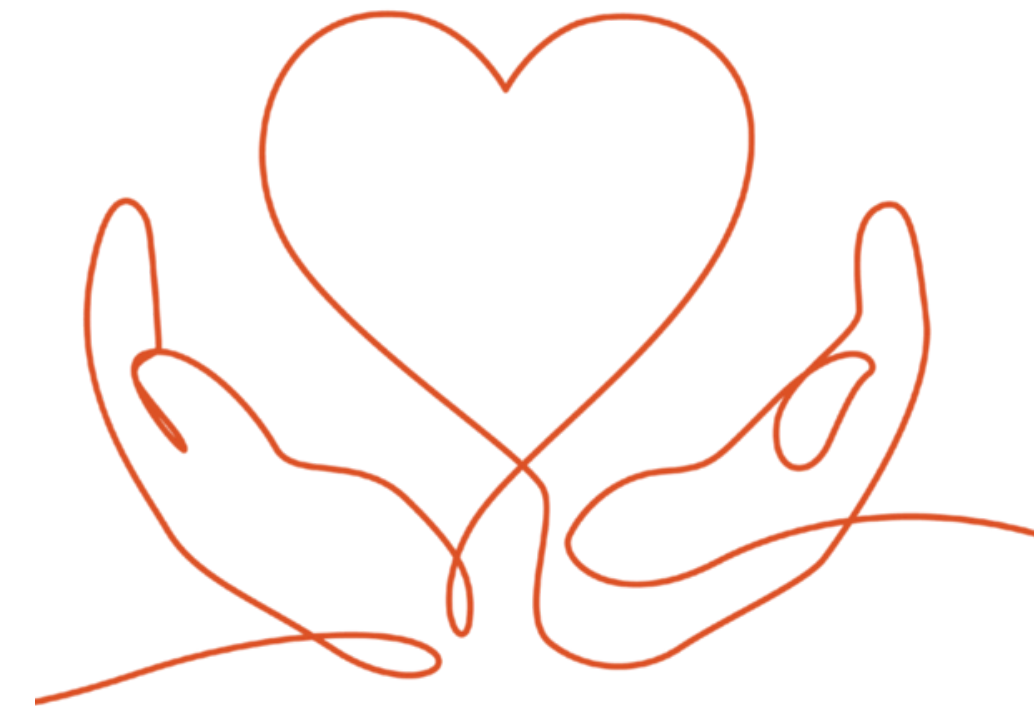
Shumaker Advisors is deeply connected to the Tampa Bay region and committed to advancing the priorities of the communities we call home. Our team partners with local governments and regional entities while serving in leadership roles that shape the future of Pinellas County and the Greater Tampa Bay area, including:

- Local Government & Regional Leadership – Hillsborough, Pasco, and Pinellas County Commissions; City of Tampa, Temple Terrace, and Plant City leadership
- Transportation & Planning – Florida MPO Advisory Council, Florida Public Transit Association (FPTA), Pinellas MPO
- Economic & Business Development – Tampa Bay Partnership, St. Petersburg EDC, St. Petersburg Chamber Public Policy Committee
- Community, Education & Nonprofits – Pinellas County Science Center, St. Petersburg Pier Aquarium, CareerSource Pinellas, Humane Society of Pinellas, Estate Planning Council, Leadership Pinellas, Pinellas County Law Library

In addition, Shumaker Advisors actively invests in the community by sponsoring and supporting major events and organizations across Pinellas County, such as:

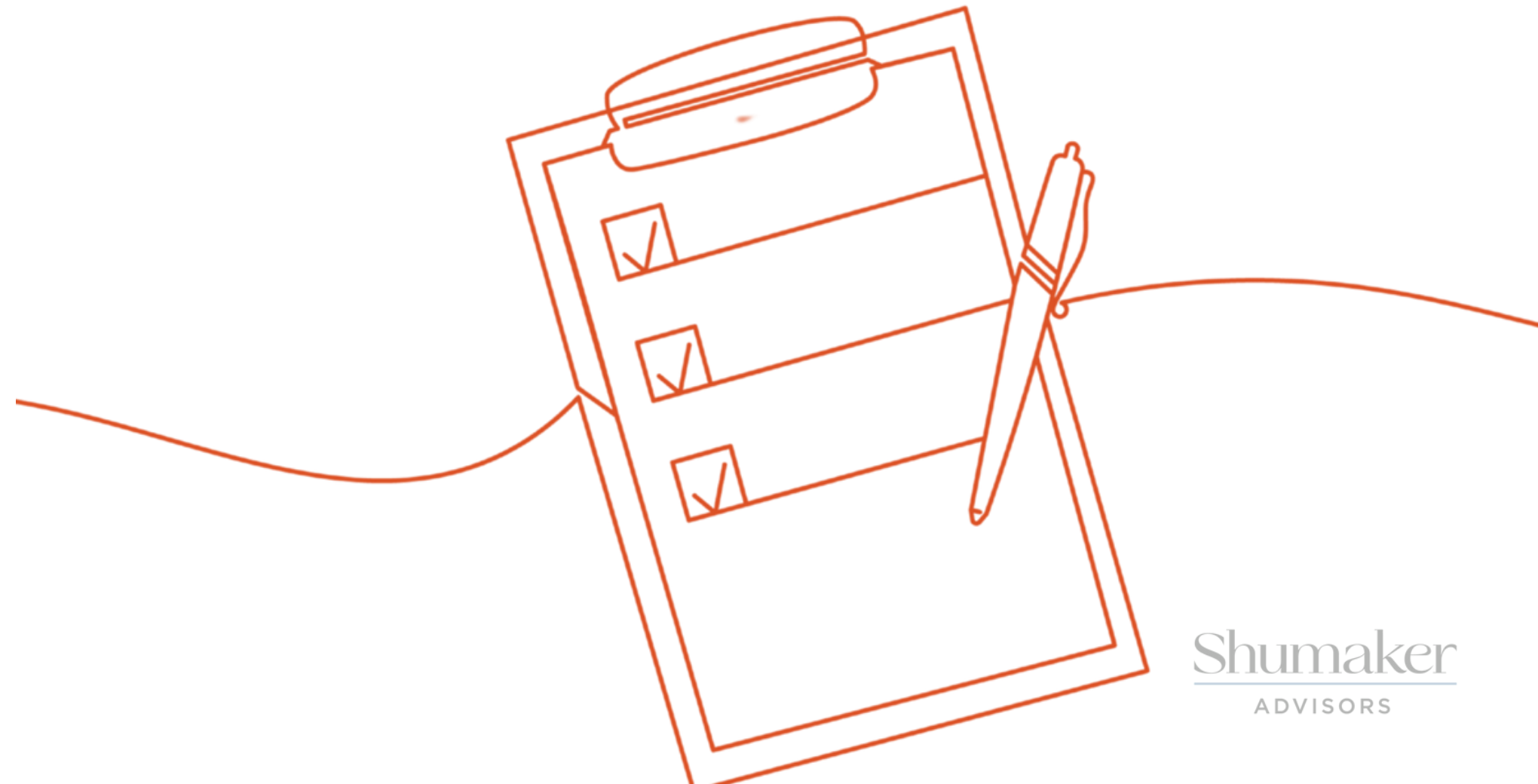
- Heels to Heal
- Leadership St. Pete
- Leadership Pinellas
- RHS TV
- Menorah Life
- U.S. Conference of Mayors (USCM)
- Clearwater Bar Association Oyster Roast

By combining leadership, advocacy, and sponsorship, our team continues to strengthen Pinellas County's economy, civic institutions, and overall quality of life.



CONFLICT CHECK PROCESS

- No Conflicts Identified – Our review confirms no conflicts related to this engagement.
- Comprehensive Screening – All matters undergo a rigorous conflict review through Shumaker's law firm platform, ensuring transparency and compliance.
- If a Conflict Arises – We act immediately: disclose, assess, and resolve. The strength of two firms, Shumaker Advisors and Timmins Consulting, provides flexibility to seamlessly continue advocacy without disruption.



WHY US?

Shumaker Advisors offers the right balance of size, experience, and dedication to ensure Pinellas County's success. We combine statewide influence with deep local roots, and our team is known for working tirelessly to deliver results.

- Mid-Sized Advantage – Large enough to be influential, small enough to prioritize Pinellas.
- Late Nights & Hard Work – Willing to put in the hours to secure results during session.
- Local & State Roots – Offices and people embedded across Tampa Bay and Tallahassee.
- Proven Results – Decades of wins and millions delivered for cities, counties, and nonprofits.





QUESTIONS?

Thank you



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