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September 15, 2025

Kerstin Kenty Project Manager (Jacobs Engineering) 5401 W Kennedy Blvd, Suite 300 Tampa, FL 33609

Subject: Engineer's Bid Award Recommendation

Project: Pinellas County PS182 Rehabilitation Project

Dear Ms. Kenty:

We reviewed and evaluated the three bids submitted to the County on September 12, 2025 for the above-referenced Project and are pleased to present our findings. A summary of the bid prices for all bidders is summarized below. A detailed summary and comparison of the bids including a unit price breakdown for all bidders is included on attached **Table 1**.

	Contractor	Bid Total	Comments
1	TLC Diversified	\$3,190,000.00	
2	Midsouth Inc.	\$3,440,323.00	
3	Cathcart Construction Company – FL, LLC	\$3,502,887.00	

Pennoni previously reviewed the project reference submittal packages during the County's Phase 1 bidder qualification step to determine if all bidders were qualified (August 18, 2025). A summary of Pennoni's reference check evaluation is also attached (**Table 2**).

Per discussion with the County staff, it is assumed the County will review the phase 2 bid packages to ensure all required bid items have been submitted in accordance with the instructions to bidders to be considered a "responsive" bidder.

Based on our evaluation (and assumption that all bidder's are classified as "responsive"), TLC's bid appears sound and was found to be the low bidder. Accordingly, Pennoni recommends awarding the project to TLC for the reduced project scope in an amount of \$3,190,000.00

Please call us if you have any additional questions or comments. We appreciate the opportunity to serve Pinellas County on this important project.

Sincerely,

Pennoni

Steven Elias, P.E. Associate Vice President

Steven L Clear

Table 1 - Bid Breakdown

BID NAME: Pump Station 182 Rehabilitation PID No. 005221A BID No. 25-0422-ITB-C

					TLC Div	ersified, Inc.	Mic	Isouth Inc.	Cathcart Cor	nstruction orida, LLC	
Pay Item No.	Description		Quantity	Unit	UnitPrice	Amount	UnitPrice	Amount	UnitPrice	A	mount
Open Channel Drainage Repair											
•	Mobilization/Demobilization		1.00	LS	\$416,000.00	\$ 416,000.00	\$141,630.00	\$ 141,630.00	\$298,000.00	\$	298,000.00
:	Maintenance of Traffic		1.00	LS	\$49,600.00	\$ 49,600.00	\$37,220.00	\$ 37,220.00	\$18,000.00	\$	18,000.00
;	Bypass Pumping		1.00	LS	\$114,100.00	\$ 114,100.00	\$679,310.00	\$ 679,310.00	\$132,000.00	\$	132,000.00
4	Demolition		1.00	LS	\$174,400.00	\$ 174,400.00	\$81,490.00	\$ 81,490.00	\$450,000.00	\$	450,000.00
	Site Work		1.00	LS	\$371,013.00	\$ 371,013.00	\$377,140.00	\$ 377,140.00	\$295,000.00	\$	295,000.00
(Electrical Improvements (Control Panels, Materials, Installation, Start Up)		1.00	LS	\$385,700.00	\$ 385,700.00	\$552,140.00	\$ 552,140.00	\$418,000.00	\$	418,000.00
7	New Generator and ATS		1.00	LS	\$226,300.00	\$ 226,300.00	\$171,170.00	\$ 171,170.00	\$170,000.00	\$	170,000.00
	Fiberglass Wetwell Liner		1.00	LS	\$172,500.00		\$141,110.00	\$ 141,110.00	\$225,000.00	\$	225,000.00
	Wetwell Top Slab		1.00	LS	\$14,700.00		\$44,320.00	\$ 44,320.00	\$35,000.00	\$	35,000.00
	Aluminum Access Hatches		2.00	EA	\$5,800.00		\$5,560.00	\$ 11,120.00	\$30,000.00	\$	60,000.00
	Flygt Pump NP3171 - 25 HP		3.00	EA	\$173,000.00	\$ 519,000.00	\$108,940.00	\$ 326,820.00	\$185,000.00	\$	555,000.00
	Pump Station Discharge and Manfiold Piping		1.00	LS	\$179,600.00		\$306,340.00	\$ 306,340.00	\$230,000.00	\$	230,000.00
	12" PVC Gravity Sewer Line		20.00	LF	\$2,000.00		\$1,013.30	\$ 20,266.00	\$950.00	\$	19,000.00
14	Header Pipe Pressure Transducer		1.00	LS	\$8,200.00	\$ 8,200.00	\$19,110.00	\$ 19,110.00	\$15,000.00	\$	15,000.00
	Flow Meter		1.00	LS	\$10,500.00	\$ 10,500.00	\$19,050.00	\$ 19,050.00	\$45,000.00	\$	45,000.00
10	Odor Control Unit		1.00	LS	\$168,900.00		\$184,200.00	\$ 184,200.00	\$210,000.00	\$	210,000.00
		SANITARY SEWER				\$ 2,862,113.00		\$ 3,112,436.00		\$	3,175,000.00
JNSPECIFIED WORK											
1	UNSPECIFIED WORK (ALLOWANCE)		327,887.00	EA	\$ 1.00		\$ 1.00		\$ 1.00	\$	327,887.00
		UNSPECIFIED WORK SUBTOTAL				\$ 327,887.00		\$ 327,887.00		\$	327,887.00
		TOTAL BID				\$ 3,190,000.00		\$ 3,440,323.00		\$	3,502,887.00

Table 2 - Reference Check Table

		MIDSOUTH	TLC	Cathcart
Reference 1	Question 1 ¹	Installed permanent bypass pump, converted tank to LS. Redirection of flow and new backup diesel pump	5 current projects. Yes for both	
	Question 2 ²	8/9. Very responsive, good with customers, good at	Really high 9	
	Question 3 ³	9. Very professional	10	
	Question 4 ⁴	9. Yes would hire again	10. Consistely does CMAR projects for County	
Date	of Call	8/18/2025	8/15/2025	Message Left 8/18/2025
Reference 2	Question 1 ¹	Several of both projects.	Yes to both. Several master LS's being maintained. Required by County to have 24/7 bypass for stations over 500 gpm	
	Question 2 ²	10	10	
	Question 3 ³	10	10	
	Question 4 ⁴	10. Would hire again	10. Would hire again	
Date of Call		8/18/2025	8/18/2025	Message Left 8/18/2025
Reference 3	Question 1 ¹	PS and PS Rehab		4 PS Projects
	Question 2 ²	8/9		9. Expedited projects and coordinated with residents well
	Question 3 ³	8/9		9. Unit prices were used and were fair
	Question 4 ⁴	10. Would hire again		10. Would hire again
Date of Call		8/18/2025	Message Left 8/18/2025	Message Left 8/18/2025
Reference 4	Question 1 ¹	PS and PS Rehab. Required Bypass		Major 20" FM and thousands ft of pipe, but LS left as is.
	Question 2 ²	9		10
	Question 3 ³	9. Fair pricing, and did nice work		10. Good about costs and notifying when field problems came up
	Question 4 ⁴	9.5. Would hire again		10. Would hire again
Date of Call		8/18/2025	Message Left 8/18/2025	8/18/2025

Did they work on a PS and/or PS rehab project for them?

Rate their performance 1 (low) - 10 (high) on quality and adherence to design plans/specifications (7 being satisified, 6 being not satisfied)

Rate their performance 1 (low) - 10 (high) being reasonable and fair for change order items (7 being satisified, 6 being not satisfied)

Rate their performance 1 (low) - 10 (high) on overall satisfication with performance and would hire them again (7 being satisfied, 6 being not satisfied)