



Pinellas County

Staff Report

File #: 22-1049A, **Version:** 1

Subject:

Award of bid to Tom's Sod Services, Inc. and Quality Sod and Landscape, LLC d/b/a Florida ULS Operating, LLC for annual requirements of sod.

Recommended Action:

Approval of the award of bid and execution of agreements to Tom's Sod Services, Inc. and Quality Sod and Landscape, LLC d/b/a Florida ULS Operating, LLC for annual requirements of sod - a Tampa Bay Area Purchasing Cooperative (Cooperative) contract.

- This Cooperative contract is for requirements of sod; installed, delivered, and picked-up.
- Award of bid to Tom's Sod Services, Inc. in the amount of \$2,923,142.50 for bid items numbers 1-3, 5-6, 7-9, 12-18, 20 and 22 for the five-year term.
- Award of bid to Quality Sod and Landscape, LLC d/b/a Florida ULS Operating, LLC in the amount of \$40,625.00 for bid item numbers 4, 10, 11, 13-15, 19, and 21 for the five-year term.
- This contract is facilitated and administered by the Purchasing Division on behalf of the Public Works Department and the Cooperative of participants including the City of Dunedin, Hernando County Board of County Commissioners, City of Oldsmar, City of Pinellas Park, Pinellas County School Board, City of Tarpon Springs.
- The prior contract is no. 167-120-B which was awarded to Toms Sod Services, Inc and Sunbelt Sod & Grading Co. on May 23rd, 2017 in the total amount of \$1,674,102.50. The Producers Price Index for sod materials has increased 16.5% in June 2022 for the 12 months prior.
- Cooperative participants are responsible for issuance of their own awards and funding; Cooperative expenditures for the sixty-month term, less County requirements, total \$ 4,301,024.50, for a total County and Cooperative expenditure in the amount of \$7,264,792.50.
- Multiple departments will utilize these contracts and funding is within each operating budget.

Contract No. 22-0282-B in the estimated average annual amount of \$592,753.50 for a sixty-month term total of \$2,963,767.50 on the basis of the lowest responsive, responsible bid meeting specifications; Authorize Chairman to sign and the Clerk of the Circuit Court to attest.

Strategic Plan:

Deliver First Class Services to the Public and Our Customers

5.2 Be responsible stewards of the public's resources

5.3 Ensure effective and efficient delivery of county services and support

Summary:

This Tampa Bay Area Regional Purchasing Cooperative contract is for requirements of sod materials installed, delivered, and picked-up. Sod is an efficient and effective method to mitigate surface water erosion control concerns in public areas such as roadways, shoulders, ditches, pond sites, etc., and assists the County in meeting National Pollutant Discharge Elimination System requirements. The contract is administered by Pinellas County including requirements from the following participants: City of Dunedin, Hernando County Board of County Commissioners, City of Oldsmar, City of Pinellas Park, Pinellas County School Board, City of Tarpons Springs.

Background Information:

On March 30, 2022, the Purchasing Division issued an Invitation to Bid on behalf of the Public Works Department to establish a contract for sod materials and services.

Two (2) bids were received from Tom's Sod Services, Inc and Quality Sod and Landscape, LLC DBA Florida ULS Operating, LLC. Award of contract is being made between two vendors based on pricing of each bid item number.

This contract replaces the current contract which was awarded on May 23rd, 2017.

Cooperative participants are responsible for issuance of their own awards and funding in the amount of \$4,301,025.00.

Fiscal Impact:

County estimated five (5) year expenditure not to exceed: \$2,963,767.50

Estimated County average annual expenditure not to exceed: \$592,753.50

Funding is derived from the operational or Capital Improvement budgets of departments utilizing this contract.

Cooperative participants are responsible for their own funding.

Staff Member Responsible:

Kelli Hammer Levy, Director, Public Works

Merry Celeste, Division Director, Purchasing & Risk, Administrative Services

Joe Lauro, Director, Administrative Services

Partners:

City of Dunedin

Hernando County Board of County Commissioners

City of Oldsmar

City of Pinellas Park

Pinellas County School Board

City of Tarpons Springs

Attachments:

Agreements

Bid Tab