



# Pinellas County

## Staff Report

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File #: 21-2239A, Version: 1

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### **Subject:**

Award of bid to Fortiline Waterworks and Ferguson Enterprises, Inc. d/b/a Ferguson Waterworks for industrial plumbing supplies.

### **Recommended Action:**

Approval of the award of bids to the firms listed below for industrial plumbing supplies for Pinellas County Utilities.

- This is a twenty-four-month contract in the amount of \$2,778,285.24 for industrial plumbing supplies to be used as needed for repair of water, sewer, and reclaimed pipelines.
- Award of one contract divided between two firms:
  - 1.) Fortiline Waterworks (Groups 1, 10, 15, 20, and unspecified funds) in the amount of \$384,559.38 for parts including brass fittings, utility pipes, valves, and hydrants needed for system repairs; and
  - 2.) Ferguson Enterprises, Inc, d/b/a Ferguson Waterworks (Groups 1-4, 6-11, 15, 17-21, and unspecified funds) in the amount of \$2,393,725.85 which includes different sizes of the same parts along with additional requirements including polypropylene pipes, manhole covers, and PVC pipes needed for system repairs.
- This contract will serve in part to replace two contracts: 1) Core & Main LP under Contract No. 156-0035-B(JA) expiring on May 24, 2026, in the amount of \$7,759,618.99 over a ten-year duration for some parts where the contractor can no longer hold pricing and/or supply chain constraints where parts are not available; the remainder of the contract will be utilized until 2026. 2) US Wholesale Pipe & Tube Inc under Contract No. 167-0508-PB(SB) which expires October 31, 2022, with an amount of \$90,000.00 over a five-year duration and will no longer be in use.
- Three bids were received with award recommendation to the two lowest responsive, responsible bidders.
- Funding is derived from Sewer Operating and Water Operating funds.

Contract No. 22-0123-B(BW) for a twenty-four-month total of \$2,778,285.24; Authorize the Chairman to sign and the Clerk of the Circuit Court to attest.

### **Strategic Plan:**

Deliver First Class Services to the Public and Our Customers

5.1 Maximize partner relationships and public outreach.

### **Summary:**

This contract is for industrial plumbing supplies to be ordered as needed. This contract period is for twenty-four (24)-months, with discounts held firm for the duration of the contract allowing for a

quarterly price adjustment for a period of twenty-four (24)-months. This contract includes provision for two (2) twenty-four (24)-months term extensions with an annual price adjustment.

**Background Information:**

On January 27, 2022, Purchasing and Risk Management Division, on behalf of PCU, established this contract for industrial plumbing supplies for General Maintenance Department warehouses on an as-needed basis to standardize warehouse operation and guarantee continuity of supply. These supplies include pipes, valves, and fittings.

This is a new contract to replace Contract No. 156-0035-B(JA), which expires on May 24, 2026, and 167-0508-PB(SP), which expires on October 31, 2022.

**Fiscal Impact:**

Twenty-four (24) month expenditure not to exceed:     \$ 2,778,285.24

Funding is derived from Utilities Sewer and Water operating funds. The expenditure is reflected in the FY22 Estimate and FY23 Request submitted during FY23 budget development.

**Staff Member Responsible:**

Megan Ross, Director, Utilities

Merry Celeste, Division Director, Purchasing & Risk, Administrative Services

Joe Lauro, Director, Administrative Services

**Partners:**

N/A

**Attachments:**

Agreements

Bid tabulation