



# Pinellas County

## Legislation Details (With Text)

**File #:** 22-1926A      **Version:** 1

**Type:** Contract/Agreement      **Status:** Passed

**File created:** 3/14/2022      **In control:** Business Technology Services

**On agenda:** 11/15/2022      **Final action:** 11/15/2022

**Title:** Agreement with Redmark Technologies LLC for Redmark technical support hours and software development for the Business Technology Services Department.

**Sponsors:**

**Indexes:**

**Code sections:** 2-180 - Sole source/noncompetitive procurement

**Attachments:** 1. FE\_AATF - Standard Services Agreement, 2. AATF - Standard Services Agreement, 3. Pinellas - Combo Permit Breakout - Quote 3.0, 4. Non - Competitive Oversight Committee Justification Form

Date	Ver.	Action By	Action	Result
11/15/2022	1	Board of County Commissioners	approved	Pass

**Subject:**

Agreement with Redmark Technologies LLC for Redmark technical support hours and software development for the Business Technology Services Department.

**Recommended Action:**

Approval of the agreement with Redmark Technologies LLC for Redmark technical support hours and software development services for the Business Technology Services Department.

- This contract provides ongoing professional services related to software development and support required by County and agreed upon on a task-by-task basis, including: Accela Building Combo Permit Breakout, Accela Private Lateral Rebate Program, Utilities Private Collection Inspection Program, Utilities Grease Trap Inspection Program, Solid Waste Implementation into Accela System, and Utilities Industrial Pretreatment Program.
- This agreement has a total not-to-exceed of \$533,011.51 for a period of twenty-four months.
- This is a non-competitive purchase that was reviewed and approved by the Non-Compete Committee on July 20, 2022.
- This contract replaces contract 21-0640-N; due to the complexity of the projects under this new agreement (listed in detail in the staff report below), the hourly rate has increased 15.6% as compared to the prior contract.
- Funding is derived from two sources: departmental operating funds and Board of County Commissioners Strategic projects.

Contract No. 22-0628-N in the total contract not-to-exceed amount of \$533,011.51, effective for a period of twenty-four months; Authorize the Chairman to sign and the Clerk of the Circuit Court to attest.

**Strategic Plan:**

Deliver First Class Services to the Public and Our Customers

5.2 Be responsible stewards of the public's resources

5.3 Ensure effective and efficient delivery of county services and support

5.4 Strive to exceed customer expectations.

**Summary:**

This contract provides ongoing professional services related to software development and support required by County and agreed upon on a task-by-task basis, including: Accela Building Combo Permit Breakout, Accela Private Lateral Rebate Program, Utilities Private Collection Inspection Program, Utilities Grease Trap Inspection Program, Solid Waste Implementation into Accela System, and Utilities Industrial Pretreatment Program.

**Background Information:**

Extensive research for potential piggyback contract options was performed. This non-competitive purchase was reviewed and approved by the Non-Compete Committee on July 20, 2022.

Below is a summary of each program that is being developed in (or migrated to) Accela under this statement of work:

-- Building Combo Permit/EPPermitHub Implementation

The Combo Permit Breakout task will serve as one-time purchase in the amount of \$86,660.00 for Redmark Technologies for pre-requisite work on BTS's Accela permitting system to prepare for the County's E-PermitHub implementation that will allow County departments to perform plan review electronically. This will be required for combo permit to participate in the electronic plan review process.

-- Private Lateral Rebate Program Implementation

The Private Lateral Rebate Program task will serve as a one-time purchase in the amount of \$38,851.20 for Redmark Technologies to configure Accela to allow citizens to apply for rebates from Pinellas County Utilities to inspect and repair lateral sewer lines. This is a new program approved by the Board in 2022.

-- Private Collections System Inspection Program Implementation

The Private Collections System Inspection Program task will serve as a one-time purchase in the amount of \$63,133.20 for Redmark Technologies to configure Accela to implement the Pinellas County Utilities Private Collection Inspection Program including inspection, permitting and payment activities for private sewer systems operating in the County. This is a new program approved by the Board in 2022.

-- Utilities Grease Trap Inspection Program Implementation/Migration

The Utilities Grease Trap Inspection Program task will serve as a one-time purchase in the amount of \$74,788.56 for Redmark Technologies to migrate the Utilities grease trap inspection program from a legacy system (Linko) to Accela. This will modernize the technology used to deliver this service and retire the legacy system.

-- Solid Waste Inspection Program Implementation/Migration

The Solid Waste Inspection Program task will serve as a one-time purchase in the amount of \$165,760.00 for Redmark Technologies to migrate a custom developed technology solution (Genesis) for the solid waste business inspection program to Accela. This solution provides required annual reporting to FDEP and will remove legacy technology components from the BTS environment.

-- Utilities Industrial Pretreatment Program Implementation

The Solid Waste Inspection Program task will serve as a one-time purchase in the amount of \$55,362.96 for Redmark Technologies to incorporate the Utilities Industrial Pretreatment inspection, permitting and payment processes into Accela.

This Agreement contains a 10% owner directed contingency funds in the amount of \$48,455.59 for future departmental needs.

**Fiscal Impact:**

Contract expenditure not-to-exceed: \$533,011.51

Funding is derived from the Business Technology Services Fund, BCC Strategic Projects cost center and Utilities and Solid Waste Operating Funds.

**Staff Member Responsible:**

Bryan Zumwalt, Chief Technology Officer, Business Technology Services  
Merry Celeste, Division Director, Purchasing & Risk, Administrative Services.

**Partners:**

N/A

**Attachments:**

Services Agreement  
Non-Competitive Checklist