



## Staff Report

---

**File #:** 17-1191D, **Version:** 1 **Approved by County Administrator 1/12/18** **Agenda Date:** 3/31/2018

---

**Subject:**

Purchase authorization with Graybar Electric Company for requirements of Electrical, Lighting, Data Communications, and Security Products and Services.

**Recommended Action:**

Approval by the County Administrator of the purchase authorization with Graybar Electric Company (Graybar) for requirements of electrical, lighting, data communications, and security products and services.

Contract number 178-0181-PB(SP) in an estimated annual amount of \$185,000.00 for a total five (5) year estimated amount not to exceed \$925,000.00.

**Strategic Plan:**

Deliver First Class Services to the Public and Our Customers

5.2 Be responsible stewards of the public's resources

**Summary:**

This purchase authorization provides a cost-effective mechanism for County departments to secure electrical, lighting, data communications, and security equipment and services on an as needed basis. This purchase authorization will replace the current purchase authorization with Graybar through U.S. Communities, expiring on January 31, 2018.

Pricing terms and conditions are based the City of Kansas City Missouri (Kansas City) Master Agreement EV-2370 on behalf of the US Communities Purchasing Cooperative.

**Background/Explanation:**

The County has utilized the US Communities sponsored contract for several years which provides favorable pricing through a competitively sourced contract.

The new contract was recently awarded by Kansas City and provides pricing that is 5-10% lower than the current U.S. Communities contract. The contract also offers a broader scope of products and provides guaranteed lowest government pricing across the country.

The term of the purchase authorization is effective February 1, 2018 through January 31, 2023. The contract has provision for three (3) two (2) year term extensions.

**Fiscal Impact:**

Estimated Five (5) year expenditure not to exceed: \$925,000.00

Funding is derived from the operating budgets of the departments utilizing this purchase authorization.

**Delegated Authority:**

Authority for the County Administrator to approve this purchase authorization is granted under Code Section 2-164(a).

**Staff Member Responsible:**

Joe Lauro, Director, Purchasing

**Partners:**

N/A

**Attachments:**

N/A